
THE LICA

CONTRACTOR

Volume 16, Number 3

Summer 2023



LICA Goes to Washington

Teed Up for Success

Veterans Foundation Celebrates First Grad

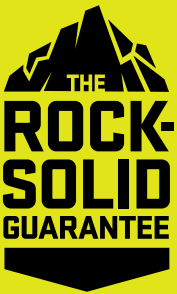


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The Land Improvement Contractors of America

The LICA Contractor is the official publication of the Land Improvement Contractors of America, dedicated to the professional conservation of soil and water. LICA was founded in 1951 and is today comprised of twenty-four chapters across the continental United States.

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The LICA Contractor welcomes letters, subject to editing for accuracy and brevity. The LICA Contractor also welcomes articles relevant to the land improvement industry. Include your name and daytime phone number for verification purposes. Deadlines are the twenty-first of the month preceding issue date. All unsolicited material must be accompanied by a self-addressed stamped envelope.

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Published by:
Land Improvement Contractors of America

Next Issue Date: Fall 2023
Advertising Material Deadline:
August 7, 2023

A Message From the President



Hello LICA Family! As your 70th President I would like to start out by saying congratulations to the students who just won National scholarships: Rachel Bohle, Emily Kraft, Caitlin McCormack, Natalie Schaefer and Megan Vetter. Wow! What a great job. Your life's journey is just beginning and you're definitely on the right track. One day I hope to read The LICA Contractor and see you as President writing to your members.

Now moving on, thank you to all the members and friends who came out to the second annual LICA Educational Foundation for Veterans golf fundraiser. Through the rain and cold you were all troopers. I also would like to thank my golf team Chris, Peter and Eddie for playing with someone who couldn't hit the ball, although they got to witness the tee shot that money can't buy. But that's a story for another day...

Last week Nick Yaksich and Allison Hack arranged for Chris Wagner, Eddy Mayen, Bruce Barnhart and me to go to Washington DC for Construction on the Mall and a trip to Capitol Hill. It was amazing how many people Nick had worked with or hiree who ran out of their tents to greet him. There's no doubt he was a great boss and friend to all of them. On Capitol Hill we visited Congresswoman Mariannette Miller-Meeks of Iowa to discuss the farm bill and the infrastructure bill.

Remember our summer meeting in Nebraska July 11th-15th! It's going to be great time for all. Be sure to get yourself booked early, I'm sure the rooms are filling up. And while you're waiting for the summer getaway, talk to contractors about LICA. Let them know what a great organization it is and invite them to a meeting or bring them to the convention. It's a great place to meet and socialize with other members from all over the USA.

Remember we are all brothers and sisters and that's what makes us special. When you send out information to join LICA it's always nice to give a call to new members and old members. We all get busy with our lives and it's easy to forget. I do it all the time, but the great staff that we have- Allison, Eileen, Caroline and of course my best friend and wife Millie keep me straight. Thanks so much to all and may God bless!

David Gallahan, National LICA President



Woodside at Cantigny Golf Course, site of annual LICA Educational Foundation for Veterans Golf Outing Fundraiser

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Teed Up for Success: A Resounding Victory at the Second Annual LICA Educational Foundation for Veterans Fundraising Golf Outing

By CAROLINE KRUG, Editor and Assistant to the CEO

In the realm of charity events, few can match the fun and camaraderie that a golf outing brings. Building upon the triumph of the inaugural fundraiser last year, the second annual fundraising golf outing proved to be an even greater success, leaving participants and organizers beaming with pride.

Setting the Scene

Nestled in the picturesque city of Wheaton, Illinois, Cantigny Golf Course stands as a beacon of both natural beauty and historical significance. This remarkable venue, renowned for its meticulously designed fairways and challenging greens, holds a special place in the hearts of golf enthusiasts. However, Cantigny Golf Course offers more than just an exceptional golfing experience—it boasts a rich military history that aligns perfectly with the mission of the LICA Educational Foundation for Veterans. Once part of the former estate of Colonel Robert R. McCormick, a renowned military veteran and influential figure in the newspaper industry, the course holds deep connections to the armed forces. This historical backdrop, coupled with the course's lush landscapes and top-tier amenities, made Cantigny Golf Course an ideal choice for hosting our annual golf outing fundraiser. The seamless integration of a noble cause, breathtaking surroundings, and a storied military heritage ensured a truly memorable and impactful event. From golf enthusiasts to corporate sponsors, the event saw a diverse range of participants united by a shared purpose: to make a difference in the lives of veterans. The meticulously planned outing offered a memorable day on the links while raising vital funds for our cause.

Rallying Around the Cause

One of the key highlights of this year's event was the unwavering support from sponsors and donors. CASE Construction played a significant role in supporting the event as our golf



LICA Educational Foundation for Veterans Executive Director Eddy Mayen, Founder Jerry Biuso, Sr., and President Bob Clark II wearing the new foundation shirts displaying the foundation logo.

outing sponsor, going above and beyond with their contributions. They brought in two pieces of equipment to display at the clubhouse entrance, along with caps, balls, and drawstring bags provided by local dealer McCann Industries. CASE Corporate also generously donated a camping set, complete with chairs, insulated tumblers, a backpack, a cooler, and a portable barbecue. This substantial support from CASE Construction added an extra element of excitement and value to the event.

New additions to the event this year included the support of two local radio stations, 98.3 WCCG and 95.9 The River. The stations promoted the fundraiser on each of their websites and social media pages leading up to the event, encouraging listeners to donate and attend. They also organized a contest to win a round of golf with a DJ, to generate more interest. On-air personalities Todd “Bossman” Boss and Scott Mackay selected winners Don Caddigan and Matt Freeman for this exclusive experience.

Local businesses and community members rallied together, showcasing their commitment to the Foundation's mission.



CASE mini excavator on display outside of Cantigny clubhouse

With help from LICA members and state chapters, the organizers worked diligently to secure a diverse range of auction items, including coveted prizes such as a Chicago Bears football autographed by Jaylon Johnson, American Flags made and sourced in the USA by Allegiance Flag Supply, a Circle P Processing butcher certificate, an American flag cornhole set, a round of golf for four at Cantigny, tequila and cigar sets, a pair of indestructible shoes, a cooler filled with prizes and more. The live auction, expertly conducted by BigIron, further contributed to the fundraising efforts, generating additional buzz and excitement.

Fun and Games

The unwavering spirit and camaraderie displayed by the participants emphasized their commitment to supporting LICA and the Foundation, ensuring that the day was a triumph despite the inclement weather. Golfers braved the rain and cold temperatures, determined to complete their rounds and contribute to the noble cause. Throughout the event, participants engaged in friendly competition in contests such as Foursome Low Gross, Closest to the Pin, Longest Drive, and Most Honored Golfers. The announcement of these awards added a sense of achievement and celebration to the event. The spirited atmosphere continued in the clubhouse bar, where golfers sought



Golf Outing Chairman and Foundation Board Member Terence Gorman addressing attendees.

refuge from the cold, taking turns to warm up while socializing and recounting their memorable shots. Adding an extra touch of enjoyment to the proceedings, the event featured a bloody mary bar, generously sponsored by Performance Health.

Acknowledgments and Appreciation

The presence of numerous officers from the Foundation and LICA further emphasized the importance and impact of the outing. Notable attendees included Jerry Biuso, Sr., CEO and Founder of the Foundation, Bob Clark, Foundation President, and Eddy Mayen, Executive Director of the Foundation. We



Foundation President, Bob Clark II

were also joined by several LICA officers, including President, David Gallahan, Vice President, Tony Cain, Chairman, Chris Wagner, and Region Four VP, Adam Cook. Their presence and dedication to the cause served as an inspiration to all.

Special thanks go out to the Golf Committee: Jerry Biuso, Sr., Bob Clark II, Maura Dibble, Nordis Estrem, Terence Gorman, Allison Hack, Caroline Krug, Eileen Levy and Eddy Mayen for their efforts in rounding up golfers, sponsors and auction items.

Heartfelt gratitude is also extended to lunch sponsors Nebraska and New Jersey LICA, dinner sponsor New York LICA, beverage cart sponsor Ohio LICA, Kansas LICA and the many businesses that generously donated items for the live auction, as well as to the many hole sponsors who supported the event. Their contributions and commitment were instrumental in the success of the outing.

Looking Ahead

During the dinner portion of the golf outing, Golf Chairman and Foundation board member Terence Gorman took the stage to address the attendees, providing exciting updates on the progress of the LICA Educational Foundation for Veterans. He spoke passionately about the foundation's origins, its mission, and Founder Jerry Biuso, Sr.'s vision to address the needs of both LICA members and veterans. Gorman shared news about various grants and upcoming training facilities that would further enhance the foundation's mission. Notably, an application for the NJ State Workforce Development Opportunity Training Grant, in collaboration with the MCITC Training Center in Southern New Jersey, was submitted and awaited approval. Additionally, discussions had commenced regarding the establishment of a LICA Foundation training facility at Camp Freedom in Carbondale, PA, a serene 2,350-acre property near Scranton that offers outdoor adventures and healing opportunities for veterans and their families. Further expansion plans included the development of a training facility in Houston, TX, driven by the interest expressed by equipment dealers and



WCCQ Table with giveaways for attendees



Executive Director of NY LICA Maura Dibble and National LICA Chairman Chris Wagner participate in the putting contest.

local contractors. In addition, LICA National VP David Gallahan is actively seeking a suitable location in the northwest area of Virginia to support another training facility. These updates showcased the foundation's commitment to providing accessible training opportunities and support for veterans in various regions, propelling them towards successful careers in the construction industry. Noteworthy mentions included the first veteran trainee, Marine Frankie Damiano, who was completing his last week of heavy equipment training, and the anticipation of upcoming training for veterans from Texas and Montana. As the event drew to a close, participants were reminded to stay connected to the Foundation through social media and the newsletter for updates on the Foundation's progress.

The second annual golf outing fundraiser was a remarkable achievement, uniting the community in support of veterans and the land improvement industry. The collective efforts of participants, sponsors, and organizers helped raise over \$25,000, contributing to the noble cause of providing skilled employment opportunities for veterans. The event served as a testament to the power of unity, determination, and compassion. As the day ended on a high note, participants bid farewell, eagerly looking forward to next year's outing and the opportunity to continue making a positive impact on the lives of veterans and the community at large. Save the date for Monday, May 6th, 2024- See you there! ■

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LICA Educational Foundation for Veterans Celebrates First Heavy Equipment Training Graduate



By CAROLINE KRUG, Assistant to the National LICA CEO and Editor of The LICA Contractor

The LICA Educational Foundation for Veterans is thrilled to announce the successful graduation of its first heavy equipment training program participant, Frank Damiano, who completed an intensive 184-hour training course on May 5, 2023. This milestone achievement showcases the Foundation's commitment to empowering military veterans with valuable skills for prosperous careers in the construction industry.

The LICA Educational Foundation for Veterans is a non-profit organization dedicated to supporting veterans in their transition to civilian life by providing comprehensive heavy equipment training programs. Through strategic partnerships with leading heavy equipment manufacturers and training institutions, the Foundation equips veterans with the necessary knowledge and expertise to thrive in the construction sector.

Damiano's journey with the Foundation began when he escorted CEO, Jerry Biuso, Sr., and Executive Director, Eddy Mayen, down a snowy, icy path to the office on arrival at Camp Freedom—a privately owned property designed for veterans, first responders, and their families to reconnect with nature through outdoor activities such as fishing and hunting. Recognizing the potential therapeutic benefits of outdoor engagement for individuals dealing with PTSD, Biuso, Sr. and Mayen, at the suggestion of Richard Cottrell and the Pennsylvania LICA board, initiated a conversation with Camp Freedom to explore possibilities for collaboration.

During their visit to Camp Freedom on December 12, 2022, Biuso, Sr. and Mayen shared their vision for the LICA Educational Foundation for Veterans and discussed the goals they aimed to achieve. It was during this meeting that Damiano, an employee at Camp Freedom responsible for



Eddy Mayen, Foundation Executive Director and Marine Reservist
Frankie Damiano.

maintaining the grounds, expressed his desire to enhance his skills in equipment operation. Having recognized Damiano's enthusiasm and potential, Biuso, Sr. inquired about his previous formal training, which Damiano had not received.

With the Foundation's support, Damiano embarked on a 184-hour training program at LCTI (Lehigh Career & Technical Institute), which covered a wide range of heavy equipment operation techniques, safety procedures, and relevant classroom instruction. Despite logistical challenges due to his military obligations as a Marine reservist, LCTI accommodated Damiano's schedule, allowing him to complete the entire course. The LICA Educational Foundation for Veterans covered Damiano's tuition fees and accommodation expenses, with additional financial support provided by Pennsylvania LICA, who contributed \$2,000 to the total cost. Additionally, Pennsylvania LICA has generously pledged \$1,000 from their scholarship fund annually towards the education of a Pennsylvania veteran.

Jim Itterly, one of Damiano's instructors, expressed his admiration for Damiano's commitment and work ethic during the training. He commended Damiano for his attention to detail, his active participation in class discussions, and his willingness to help his fellow trainees. Itterly believes that Damiano's meticulous approach and dedication will serve him well in the industry, and he praised Damiano's determination to achieve perfection in every task.

The comprehensive training program provided by the LICA Educational Foundation for Veterans and its partners, encompasses various heavy equipment machinery, including skid steers, excavators, dozers, wheel loaders, backhoes, and more. In addition to machine operation, the program also focuses



Damiano's instructor Jim Itterly and Frankie on graduation day.

on subjects such as general safety, preventive maintenance, the OSHA 10-hour course, and flagger training. Students learn essential skills related to trenching, backfilling, grading, and loading trucks, preparing them for real-life work site scenarios.

Reflecting on his experience, Damiano shared his gratitude to Biuso, Sr. and Mayen for providing him with the opportunity to enhance his operating skills, which directly contributes to his work at Camp Freedom, where they strive to offer an exceptional experience for all veterans and first responders visiting the property. Damiano expressed excitement about utilizing his newfound knowledge to further improve operations and ensure that every individual has a remarkable experience on the Camp Freedom grounds.

The success of Damiano as the first graduate of the LICA Educational Foundation for Veterans' heavy equipment training program highlights the effectiveness of the Foundation's initiatives in equipping veterans with essential skills for the construction industry. As the Foundation continues to expand its offerings and forge partnerships with industry leaders, it remains committed to empowering more veterans with opportunities for successful and fulfilling careers.

For more information about the LICA Educational Foundation for Veterans, please visit www.licaveteransfoundation.org. ■

About the LICA Educational Foundation for Veterans:

The LICA Educational Foundation for Veterans is a non-profit organization dedicated to providing comprehensive heavy equipment training and career development opportunities to military veterans. Through partnerships with industry leaders, the Foundation equips veterans with the necessary skills to pursue successful careers in the construction industry.

LICA Goes to Washington

By CHRIS WAGNER, National LICA Chairman of the Board

On May 14, 15, and 16 the Association of Equipment Manufacturers (AEM) hosted a Celebration of Construction on the National Mall in Washington DC. Equipment manufacturers, contractors, utility companies, systems designers, and trade associations gathered to showcase the industries that build our transportation and utility infrastructure. It was a wonderful three-day exhibit designed to educate our legislators, policymakers and the public about the industry that keeps this great nation running. The industry that will continue to build and develop new equipment and construction methods, while addressing ever increasing sustainability concerns.

More than 24,000 visitors, including government officials and industry leaders came to the Mall to engage with the incredible array of industry sectors which came to be part of this educational event. The exchange of knowledge and discussion of concerns between policymakers and show participants was a tremendous success. Those who attended left with an increased appreciation of what goes into keeping this nation running, and an understanding of the critical research and development this industry does.



National LICA Chairman Chris Wagner, LICA Educational Foundation for Veterans Executive Director Eddy Mayen, Iowa Congresswoman Mariannette Miller-Meeks, National LICA President David Gallahan, and LICA Past President Bruce Barnhart



Construction on the National Mall

Adding to this wonderful exchange, the participation from the public exceeded expectations, with tourists, Washington residents, and workers showing great interest. Their engagement was a welcome surprise. The opportunity to see the equipment and talk to the people that build the roads they drive on, the bridges that connect the roads, the airports they fly out of, and the systems that bring electricity, water, and the internet to their doors was an eye-opening experience for most of the public. The excitement of the children seeing and touching the equipment brought smiles to our faces. The event also raised awareness about the many employment opportunities in the field, ranging from equipment operators to system designers, and gave young people a new and better understanding of a career path they may never have considered.

National LICA was present, with President David Gallahan, LICA Educational Foundation for Veterans Executive



National LICA President David Gallahan, National LICA Chairman Chris Wagner, John Deere Manager of Trade Shows & Events David Althaus, LICA Educational Foundation for Veterans Executive Director Eddy Mayen, and LICA Past President Bruce Barnhart



LICA Past President Bruce Barnhart, LICA Director of Government Relations Nick Yaksich, National LICA President David Gallahan, National LICA Chairman Chris Wagner, LICA Educational Foundation for Veterans Executive Director Eddy Mayen, and Cat Infrastructure Lobbyist Nate Smith



National LICA President David Gallahan, National LICA Chairman Chris Wagner, Alamo Group Executive VP Mike Haberman, Gradall Director of Excavator Products Mark Allison, LICA Educational Foundation for Veterans Executive Director Eddy Mayen, LICA Past President Bruce Barnhart

Director Eddy Mayen, Past LICA President and newly appointed Cedar County, Iowa Supervisor Bruce Barnhart, and myself attending. We were accompanied by LICA Director of Government Relations Nick Yaksich, who facilitated introductions and networking opportunities. Walking around Washington with Nick is like walking around with a rock star. It seems like everyone in DC knows him. He introduced us to the many associations and manufacturers he knew.

LICA demonstrated our support for AEM, as well as many of our associate members present. We were immediately recognized by leadership at Cat, John Deere, Komatsu, Top-Con, Gradall and more, which felt rewarding of our efforts to spread LICA awareness and is a testament to the longevity

and credibility of our organization. We met with other like-minded associations to promote the LICA brand and form potential partnerships. We were also able to rekindle some old relationships, with quality time spent with the American Rental Association and others. Those present agreed that an association is only as strong as its members taking advantage of offered benefits, conferences and services. Several exciting connections were made for the Foundation and for potential LICA associate memberships.

Thanks to Bruce Barnhart, we were able to meet with Representative Miller-Meeks of Iowa. We are all lucky to have such an incredible person in our Congress. We shared LICA's concerns about regulations and the Farm Bill. Bruce engaged her in a conversation regarding funding for NRCS and the need for many more Technical Service Providers. Rep. Miller-Meeks is a veteran and serves on the Veteran Committee. An instant bond was formed between Miller-Meeks and Eddy Mayen when he mentioned he had been stationed in South Korea. She also served in South Korea. She was excited about the LICA Educational Foundation for Veterans and is going to provide us with contact information for people in the Veterans Administration.

It was an incredibly successful undertaking for National LICA. Our presence was highly appreciated by AEM and the participants, acknowledging LICA's commitment to the industry and its partners. Important connections were established, new partnerships will be developed, and potential associate members expressed their excitement. The visibility of the LICA brand was expanded, contributing to a successful event. This was the first show of this sort hosted by AEM, and the experience was beneficial to all who came to DC. Congratulations to AEM, and LICA looks forward to participating in future shows. ■

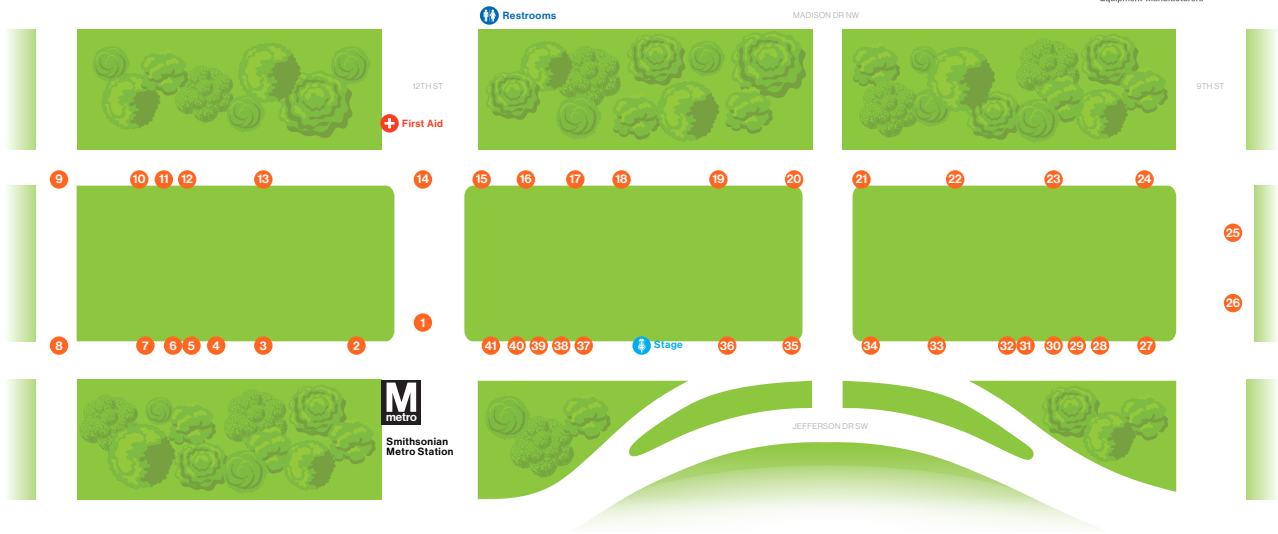
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Market Watch

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The Dingo TX 700 is available in both narrow track and wide track configurations – the wide track option is equipped with a rugged, newly designed track system. The system features a less aggressive tread pattern that's gentle on turf and minimizes damage, perfect for navigating landscaped job sites. To learn more about Toro's compact utility loaders, please visit toro.com.

Yanmar Compact Equipment Debuts its New Line of Compact Track Loaders at CONEXPO 2023

Yanmar Compact Equipment launches its entry as a comprehensive compact equipment solutions provider at CONEXPO 2023 with a new line of compact track loaders. The TL65RS, TL75VS, TL80VS and TL100VS are construction-grade machines featuring the company's performance, efficiency, technology and reliability standards. Ranging from 67 to 103.5 horsepower, the new compact track loaders cover a wide range of customer needs. They round out Yanmar's compact equipment lineup already made up of mini excavators, compact wheel loaders and tracked carriers. The new line is ideal for construction work, rental applications and more. yanmar.com/us/



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2023 NATIONAL LICA SUMMER MEETING DETAILS & AGENDA

July 11 -15 · Lincoln, Nebraska · The Graduate Hotel



TUESDAY, JULY 11

7:00 am - 8:00 am	Registration
8:15 am - 6:00 pm	Bakers Candies, Aerospace Museum, Safari Park, & Johnson Company Ice Cream Social

WEDNESDAY, JULY 12

7:00 am - 8:00 am	Registration
8:00 am - 5:30 pm	Lincoln Industries, Speed Museum, Nebraska Tractor Test Lab
6:00 pm - 10:00 pm	Executive Committee

THURSDAY, JULY 13

7:00 am - 8:00 am	Registration
8:00 am - 1:00 pm	Seminars
9:00 am - 1:00 pm	Executive Directors
7:00 pm - 10:00 pm	Associates' Night (exhibition) "LICA HOMECOMING"

FRIDAY, JULY 14

7:00 am - 8:00 am	Registration
8:00 am	Opening Breakfast
9:00 am - 5:00 pm	Committee Meetings
12:00 pm	Lunch

SATURDAY, JULY 15

7:00 am - 8:00 am	Devotions
8:00 am	Breakfast
9:00 am - 10:00 am	Board Meeting
12:00 pm	Lunch

WHAT'S INCLUDED IN REGISTRATION?

Summer Meeting registration includes all meal functions, Associates' Night, Educational Seminars, Committee Meetings, and the Board Meeting. All registered members will receive meal tickets, a name badge, and a program when they check-in on site and are welcome to ... even encouraged to, attend any of the Committee Meetings and the Board Meeting. For a list of committees and their functions, visit LICANational.org.

SUMMER MEETING THEME

The theme of this year's Summer Meeting is "LICA Homecoming 2023." Attendees are encouraged (but not required) to dress in theme on Associates' Night. Members can dress for the big Homecoming Game or in formal wear for the Homecoming Dance. No matter how you dress, Associates' Night (exhibition) will be a great evening of networking and friends.

THE HAYMARKET DISTRICT

LICA will be staying right in the Historic Haymarket District. It boasts shops, galleries and a wide variety of restaurants and bars. The area is very walkable and consists of beautifully renovated 19th-century brick warehouses. Every Saturday there is a huge Farmers' Market- steps away from the hotel.

Speaking of hotels, the Graduate Hotel is distinctive and fun - not your average hotel! LICA members will notice upon arrival that the lobby is filled with retro decor. The fun does not stop in the lobby, each sleeping room has corn cob curtains, more retro furniture and the look is complete with a workstation straight out of an old dorm room!

SCAN CODE
For Hotel Reservations
& Summer Meeting
Registration.



2023 NATIONAL LICA SUMMER MEETING SEMINARS & FAMILY FUN

July 11 -15 · Lincoln, Nebraska · The Graduate Hotel



LICA HOMECOMING 2023

EDUCATIONAL SEMINARS THURSDAY, JULY 13

The LICA Portal: Access Free Safety Materials Presented by: Bruce Mosier, Prins Insurance

The Zywave Portal is a free benefit to all our contractor members. Each LICA Contractor member has access to safety materials including everything OSHA through the Zywave Resource Library. Members can log-in to a personalized LICA Portal & search for any topic that relates to their business as well as view an up-to-the-minute news feed tailored to company's needs. In this seminar you will find out how to use this benefit to help your company be safe.

National LICA Leadership Panel

Presented by: National Past Presidents: Steve Anderson, IL; Mike Cook, MI; Steve Gerten, OH; and Don Loken, MN.

Have you ever thought about serving on your State Chapter Board or even on the National Board? Most members do not know how to get involved – or even what a position on the board entails. During this session you will hear from National Past Presidents about their experiences at the State and National level. Members can get their questions answered about leadership roles within LICA, from the people who have held them. Hear them tell their stories: why they joined, how and why they served in leadership roles, and why they benefited from serving LICA.

aQuiRe: A New Approach to Trades Training

Presented by: Carley J Hill, C.E.O.. & Founder, CAHill TECH, Inc.

While building and maintaining safe & efficient teams, many construction companies struggle with:

- Lack of properly trained employees
- The knowledge gap between generations
- Operationalizing lean teams

In this session, our CEO and founder will show you how she is helping 1000's of frontline workers and their employers. By combining innovation and authenticity, the aQuiRe™ Construction Academy is ensuring training and construction safety gets more efficient, more connected, and stays human.

FAMILY FUN

All of these attractions are budget-friendly and great for kids and adults alike. Visit: visitnebraska.com/things-to-do/family-fun for even more ideas!

Sunken Gardens *Free Admission*



The only Nebraska garden to be listed in the "300 Best Gardens to Visit in the United States and Canada" by National Geographic's "Guide to Public Gardens", this enchanting place is important to many.

Formerly a neighborhood dumpsite, this 1.5 acres was first developed in 1930, and was transformed into an iconic feature of Lincoln. The Sunken Gardens have been the backdrop to decades of memorable occasions.

University of Nebraska State Museum

Established in 1871, the University of Nebraska State Museum is the state's premier museum of natural history. Visitors to Morrill Hall will find interactive exhibits featuring Nebraska's past and present biological diversity, and its cultural heritage with a dedicated First Peoples of the Plains gallery. The four-level, 70,000 square foot museum is located on the University of Nebraska-Lincoln City Campus near the corner of 14th and Vine Streets in Lincoln, Nebraska.

Adults: \$9.50 Kids (3-18): \$5.50 (Under 3 FREE)

Lincoln Children's Zoo



Lincoln Children's Zoo is rated among the best zoos for children by Parent Magazine and is home to over 400 animals, including the world's smallest monkeys (pygmy marmosets), ring-tailed lemurs, dromedary camels, red pandas, meerkats, and more!

Adults: \$14.95 Kids (2-12): \$12.95 (1 & Under FREE)

Photo credits: Nebraska Tourism

2023 NATIONAL LICA SUMMER MEETING TOURS

July 11 -15 · Lincoln, Nebraska · The Graduate Hotel



LICA HOMECOMING 2023

TUESDAY, JULY 11TH

Bakers Candies - Greenwood, Nebraska

Start the day off right with chocolate! Join us for an exclusive factory tour and shop at their huge outlet mall.

Strategic Air Command & Aerospace Museum



After indulging on chocolates, members will take a guided tour through the Museum. Their focus is on aircraft and nuclear missiles of the U.S. Air Force during the Cold War as well as other historical aircraft.

Round the Bend Steakhouse

LICA members will enjoy a buffet lunch at this popular steakhouse. Although members won't be sampling that day, Round the Bend is home of the "Testicle Festival."

Wildlife Safari Park



At this drive-through park you will see a variety of North American wildlife: bears, wolves, elk, bison, pelicans and other waterfowl. The safari has 6 open area wildlife exhibits including: bison plains, lee and Helene Sapp family elk meadows, deer woods, Pelican wetlands, prairie dog town, and Harold & Marian Anderson Crane Meadow.

Ice Cream Social at The Johnson Company

(Non-dairy options will be available.)

Longtime LICA Associates, Randy & Carol Johnson are hosting members at "The Barn" for some delicious ice cream. Daring to be different, The Johnson Company makes its home for the last 30 years in a refurbished barn that sits on 40 wooded acres – a place of purpose aptly named "Within the Wild." End the day with a sweet treat in a serene environment.

WEDNESDAY, JULY 12TH

Lincoln Industries *Closed toed shoes/long pants*

Lincoln Industries is the largest privately-held metal finishing company in north America. They work with metal finishing, coatings, insulation, & tube fabrication in industries such as agriculture, automotive, appliances, motorsports, powersports, oil & gas, tools, & trucks.

Fireworks Restaurant

After Lincoln Industries, LICA members will dine at Fireworks, enjoying the atmosphere created by the wood-fired stoves.

Speedway Motors Museum of American Speed



This amazing museum showcases a stunning array of history-making cars, engines, parts, pedal cars, automotive toys and memorabilia. Racing displays range from dirt tracks to the Indy 500 and include the world's largest collection of

exotic and historic American racing engines from the early 1900's to the present day, featuring specialized Millers and Offenhausers.

Nebraska Tractor Test Laboratory



LICA Members get to visit the official designated tractor testing station for the United States. Take a guided tour through this facility and see what goes on behind the scenes.

TOUR INFORMATION

Those who pre-register for any of the tours will receive an admission ticket to those events when they check-in on site. Tours leave promptly at the listed time. We "check-in" all our attendees to make sure we don't leave people behind, but please be sure to pay attention to arrival and departure times so there is no confusion.

2023 NATIONAL LICA SUMMER MEETING REGISTRATION

July 11 -15 · Lincoln, Nebraska · The Graduate Hotel



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EARLY BIRD RATE POSTMARKED BY JUNE 19, 2023	PRICE	# ATTENDING	TOTAL
Contractor Member, Spouse or Associate Member. Includes: Associates' Night, Friday Breakfast & Lunch, Saturday Breakfast & Lunch	\$300.00		
Youth: 13 Years & Under	FREE		
REGISTRATION POSTMARKED AFTER JUNE 19, 2023			
Contractor Member, Spouse or Associate Member. Includes: Associates' Night, Friday Breakfast & Lunch, Saturday Breakfast & Lunch	\$350.00		
Youth: 13 Years & Under	FREE		
TOUR REGISTRATION			
July 11th - Bakers Candies, Aerospace Museum, Round the Bend, Safari Park, & Johnson Company Ice Cream Social	\$120.00		
Youth: 13 Years & Under (2 & Under FREE)	\$50.00		
July 12th - Lincoln Industries, Fireworks, Speed Museum, Nebraska Tractor Test Lab.	\$120.00		
Youth: 13 Years & Under (2 & Under FREE)	\$50.00		
SUMMER MEETING TOTAL (Registration plus Tours)	\$		

Accommodations:
The Graduate Hotel
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Room Rate: \$139/night (plus taxes & fees)
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Did That Change Order Get Signed? Don't Worry — At Least in This Case

By CRAIG MARTIN, Construction Attorney with Lamson Dugan and Murray

Contractors are well familiar with Change Order language in construction contracts. These contracts often state that Change Orders must be approved in writing and that the subcontractor will not be paid for work performed without a written and signed Change Order. But sometimes, subcontractors can get around this requirement, as the electrical contractor did in a recent Maryland case.

What was this case about?

In this case, Patriot Construction hired VK Electric to supplement another electrical contractor's work. As work progressed, Patriot Construction learned that additional work, beyond VK Electric's scope, would be necessary. The parties executed change orders for the additional work, and expanded VK Electric's scope. A few months later, an emergency situation arose, and Patriot Construction asked VK Electric to do further additional work, assuring VK Electric that it would be paid for the additional work. As explained below, the work was requested by someone other than the two specific individuals identified in the contract with authority to do so. Subsequently, VK Electric did the work and submitted the paperwork for payment. Patriot then refused to sign the paperwork and refused to pay VK Electric for the additional work.

VK Electric sued Patriot Construction, alleging that Patriot Construction breached the contract in refusing to pay VK Electric for this additional work. Patriot Construction defended the claim asserting that VK Electric failed to obtain a written change order, so Patriot Construction did not have to pay the claim.

What did the contract say?

The contract contained very robust change order language, which included:

- no alteration, addition, omission, or change shall be made in the Work or the method or manner of performance of the Work except upon the written change order of PATRIOT CONSTRUCTION.
- performance of work prior to the full execution of a change order would be done with **“no expectation of monetary compensation from Patriot Construction, LLC for that work.”**

- in the event of “a rare emergency instance” that would require work prior to the full execution of a change order, “permission to proceed shall only be granted by [two specific individuals]”

What did the Court say?

The Court rejected each of Patriot Construction's efforts to rely on the specific contract language. Patriot Construction first argued that the change order was never signed, so it had no obligation to pay. The court found that Patriot Construction had waived the requirement for a written change order when its project manager (1) approached VK Electric about putting in a bid for the additional work; (2) negotiated the terms of the additional work; (3) accepted VK Electric's bid; and (4) after this work was completed, assured VK Electric that it would be paid for the additional work.

Patriot Construction also argued that the individual who authorized the work was not one of the two individuals who had that authority under the contract. The court found that even an individual without proper authority may still bind the company if he acts with apparent authority. In this case, there was no question that the project manager had the apparent authority to request the additional work.

How does this impact you?

This case serves as a reminder for both contractors and subcontractors:

- You should review and comply with the terms of the contract.
- Your conduct can waive the terms of the contract, no matter how well written; and
- Even if you fail to follow the specific contract language, you may still be able to get paid for your work.

If you have questions about your construction contract or would like to discuss how your team is handling change orders, let us know. We're here to help. ■

Craig Martin is a construction attorney with Lamson Dugan & Murray, LLP law firm in Omaha, Nebraska, and a member of the collaborative Johnson Team. The Johnson Team consists of a group of specialists serving LICA members on matters of significance – planning, protection, and preservation of their businesses and families. If you have any questions, Craig's e-mail is cmartin@ldmlaw.com.

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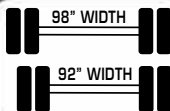
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Contractors Take Infrastructure Issues to the Hill

By NICK YAKSICH, LICA Director of Government Relations

National LICA leaders joined over 400 contractors that came to DC this month to visit Capitol Hill and represent construction and land improvement interests. As National LICA Chairman, Chris Wagner, can verify the Hill is swarming with individuals and groups drawing attention to THEIR issues. Here's what the construction industry highlighted during their visits with elected officials.

As background, the Infrastructure Investment and Jobs Act (IIJA) is the most significant investment in the nation's infrastructure networks since the enactment of the Interstate Highway System in the mid-1950s. The IIJA's robust funding will help stabilize and enhance every state's long-term transportation improvement plans. Furthermore, this multi-year plan will facilitate private sector investments in equipment and personnel. As the transportation construction industry works to deliver the improvements needed to

build the roads, bridges, tunnels, rails, transit, ports, energy facilities, water conveyance systems, broadband capacity and public works projects funded through IIJA, Congress must carry out its commitment to invest and support the changes approved in this historical Act.

Executing Permitting Reform

The construction industry has long advocated for needed reforms to expedite the transportation project

review and approval process without sacrificing existing environmental protections. While there have been meaningful improvements in this area, the process for many projects still takes far too long. A key area of agreement that allowed the IIJA to move forward in a bipartisan manner are the project delivery reforms included in the law. Accordingly, the Biden administration should prioritize the implementation of "One Federal Decision" and other IIJA process enhancements before adding new regulatory requirements.

These include:

- Deterring unwarranted litigation and mitigating permitting review delays at federal agencies
- Requiring a two-year deadline for completing major project reviews
- Enacting page limits on environmental review documents

These reforms will reduce unnecessary costs and delays, helping our members rebuild the nation's infrastructure and ensuring the success of the IIJA. At all stages of implementation, we encourage every federal agency to efficiently execute and deliver IIJA's investment to project planners.

Needed Investment

Our nation's infrastructure must meet the demands of not only today, but also tomorrow. As such, it is essential that the IIJA is implemented efficiently and effectively over the life of the law. While passage of the IIJA was a significant legislative feat, enactment of on-time annual appropriations is essential. Otherwise, we risk project delays on certain projects and Americans will be unable to reap the full benefits of these critical investments.

Requested action for Congress to take:

- Congress should fully fund the IIJA programs that are subject to future appropriations and provide supplemental investments in our nation's infrastructure.
- Reject any efforts to cut infrastructure spending during debt ceiling and future spending negotiations.



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The IIJA provides the U.S. DOT with a unique opportunity to directly confront the post-pandemic supply-chain challenges that are adversely impacting the U.S. economy and the daily lives of all Americans. These investments are critical to improvements in port infrastructure, addressing freight bottlenecks at major highway interchanges, and investing in grade separation projects. Going back on the promises made in the IIJA to make these critical investments will only stunt future economic growth as the nation continues its post-pandemic recovery.

Supporting the Highway Trust Fund (HTF)

The federal Highway Trust Fund (HTF), established in 1956 to fund the construction of the U.S. Interstate Highway System, collects federal motor fuel taxes and heavy truck fees derived from road users which lawmakers use to invest in the nation's surface transportation network. The historically reliable revenue streams into the HTF allow states and the construction industry the certainty necessary to plan for large-scale, multi-year programs of work.

Without increasing existing user fee rates, or the creation of new revenue streams, the HTF cash flow disparity will continue to grow in the coming years, exacerbated by improved vehicle fleet fuel efficiency.

Requested action to take to support the HTF:

- Act now to preserve the HTF and user pays system. Any opportunity to tackle debt ceilings, changes to the tax code or the solvency of other government trust funds should be considered opportunities to address the long-term solvency of the HTF.
- Reject all efforts to reduce or eliminate HTF user fees. Legislation has been introduced in Congress to eliminate the heavy truck excise tax with the goal of spurring sales of new, more environmentally friendly trucks. This is short-sighted, serving to subsidize the vehicles that put the most wear-and-tear on the nation's roads and bridges and only further exacerbate HTF revenue issues. These bills should be rejected unless the revenue mechanism being eliminated is replaced with another adequate user-fee.

So, amongst all the noise in and around Capitol Hill - at least for one full day - Congress heard from Chris and other construction industry leaders and saw firsthand the equipment used to build America's infrastructure. Continued congressional support is imperative to maintain and build an efficient and safe transportation system for all Americans. ■



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SHoule: A Company That Values Family

By KATHLEEN HOWARD, Marketing Director, Metal Pless



Introducing the revolutionary High-Speed Land Leveler with speeds of up to 16MPH.



Francois "Frank" Boucher

Frank (aka François Boucher), a proud family man, has one daughter, one son, and "the most beautiful

grandson." Frank has been a veteran for over ten years and continues offering his services to help fellow veterans. Frank

joined SHoule, a family-run company, in November 2019 to handle business development throughout Canada and the United States. Frank is most appreciative of the relationships he has managed to build.

SHoule is a family-run company specializing in manufacturing innovative farm equipment such as land levelers, rock rakes, rock buckets, tree shears, and more. The company was founded in August 1994 and initially operated out of a renovated farm building. Over the years, SHoule has experienced significant growth and has a production facility spanning 28,000 square feet.

Due to his upbringing on a farm, Sylvain Houle, the president, and owner of SHoule, deeply understands customers' needs. He has been instrumental in developing and perfecting various agricultural machinery, catering to the requirements of farmers and contractors.

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high-speed land leveler, which can exceed 16 miles per hour. This equipment has transformed how farmers and contractors accomplish their tasks, offering speed and precision in land and crop management. The company's commitment to speed and accuracy aligns with its mission of respecting people and the land.

In November 2019, SHoule underwent a significant merger with Group Metal Press, expanding its operations. The company now employs over 300 people and continues to grow. SHoule attributes its success to its network of dealers across Canada, the United States, and other international markets.

SHoule's success is also credited to its exceptional team members, carefully selected based on their alignment with the company's values. All employees, from welders to engineers, play a vital role in driving the company forward.

For more information about SHoule and its range of innovative farm equipment, visit their website at www.shoule.com. ■



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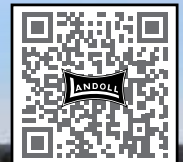


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“The CASE Power Lease is built from the ground up to empower the contractor to control their costs, knowing the only expense they have is the cost of fuel and normal wear items during the life of the lease,” says Terry Dolan, vice president – North America, CASE Construction Equipment.

To learn more about this limited-time offer from CASE on one of the fastest, strongest and most reliable excavator lineups in the industry – and to find the CASE dealer nearest to you – visit <https://www.casece.com/northamerica/en-us/promotions/the-power-lease>. ■



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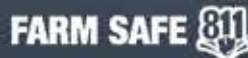
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Resilience in the Construction Industry Despite Economic Challenges

The *Marcum Commercial Construction Index* for the first quarter of 2023 reports that the construction industry retains momentum despite still-elevated inflation and ongoing labor shortages. Despite that momentum, the combination of high interest rates and tightening credit conditions, along with a dour economic outlook, means that construction activity could slow in the latter part of 2023.

Manufacturing-related construction continued to outpace the nonresidential segment. “Spending in the segment is up 90.2% since the start of the pandemic and accounted for the entire increase in nonresidential spending observed in March,” said Anirban Basu, Marcum’s chief construction economist and author of the report. “Given the scale and anticipated duration of many of these large-scale projects, the segment should retain momentum through the remainder of the year.”

Residential construction volumes faded during the first quarter, though some parts of the segment have fared better than others. “As of March, residential construction spending was down 9.8% year over year, and that weakness was entirely confined to the single-family homebuilding segment,” said Basu.

The industry continued to add workers at a faster pace than the broader economy during the first quarter. “Despite economic headwinds, contractors continue to add jobs at a healthy pace,” said Basu. “The industry added 15,000 net new

jobs in April, according to the Bureau of Labor Statistics, and employment is up by 205,000 jobs over the past year.”

Labor scarcity, however, continues to push wages, and therefore construction costs, higher. “In April 2023, average hourly earnings for construction workers were up 5.4%, well above the 4.4% increase observed for all workers,” said Basu.

Elevated borrowing costs and tightening credit conditions represent the strongest headwinds for the construction industry. “Conventional wisdom says it takes 12 to 18 months for the economy to feel the effects of higher interest rates, and it’s now been 14 months since the first increase,” said Basu. Certain construction markets, like single-family housing, have already buckled. While contractors participating on private and public megaprojects are positioned to remain busy during the months ahead, others may experience declining backlogs for much of the next two years.

Marcum’s national construction leader, Joseph Natarello, said, “The construction industry faces several challenges, including rising costs, a weakening economy, and uncertainty about the future. However, there are also opportunities, such as the need for new infrastructure and the continued growth of the residential market. With optimism and a focus on innovation, the construction industry can overcome these challenges and continue to grow.” ■



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Heavy Equipment Benefits

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- Powertrain covered up to 3 years or 5,000 hrs.
- Covers parts & Labor for powertrain component failures, caused by defects in materials or workmanship.
- Contact your CAT dealer for complete details.

Sunbelt Rentals Discount

- 10% Discount on Rentals
- \$500 maximum discount
- Present flyer at time of rental

Email: anational.lica@gmail.com



Health Insurance

The LICA Health Plan

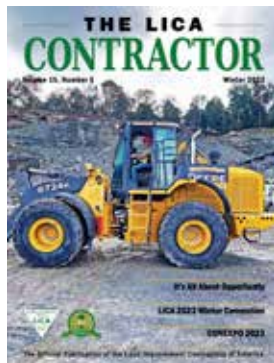
- Group Health Plans for small or large groups
- Competitive rates & benefits
- Service & support

Visit www.worldinsurance.com/lica to get started OR

Call: 973-871-1512

The LICA Contractor Magazine

- Free to LICA members
- Published 6 times/year
- Stories about contractors
- Latest industry, legislative & legal news.



Safety Tools

aQuiRE: Contractor Training

- Online training videos
- Audit templates
- Inspection forms
- Safety forms
- Free trial for LICA Members

Email: info@cahillresources.com

Call: 716-364-3022

Custom OSHA Compliant Safety Program

- Certified safety professionals
- OSHA inspection assistance
- Safety & health trainings
- LICA members get a 10% discount

Contact: Al Osche

Call: 412-752-6387

Email: albert.osche@lancastersafety.com

Spotcast: The Video Sticker

- QR Code stickers unique to your company
- Scan sticker & record a safety/instructional video.
- Recorded video plays when scanned by next user
- LICA members get 10 stickers free

Email: lica@safer.me

Call: 512-846-3011

The LICA Safety Portal

- Online safety portal
- Search safety articles
- OSHA requirements
- Safety forms
- Ready to download & print

Email: anational.lica@gmail.com



Time Tracking Tools

BusyBusy: Tracking Software

- 30% Discount for LICA members for the 1st year
- Time and equipment tracking
- Scheduling and Daily reports

Visit BusyBusy.com

ConX: Labor Sharing

FREE for LICA Members, use code: Q2SQBVHW

- Borrow workers by searching ConX Database for extra labor
- Loan employees out for a small profit during slow work times.

Email: BradL@CONX-USA.com

Website: CONX-USA.com

\$ Member Discounts \$

Clean Fire New Member Discount

- \$50/Case Discount
- Clean Fire Diesel fuel additive
- Reduced emissions & optimum performance

Call: 402-693-2424

Email: cleanfiredist@gpcom.net

5% Discount on Big Switch Products

- Big Switch is USDA biopreferred compost sediment filter
- Erosion/Sediment control
- Stormwater Mgmt. & slip repair

Call: 724-681-4414

Email: Joe@greco.tc

Space Pen

- Members get a 25% discount.
- Writes upside down

Website: Spacepen.com

Use Code: LICA320



Benefits from Machinery Trader

Get Started with any of these Benefits from Machinery Trader by calling:
1-800-247-4898

Buy & Sell Equipment with the Inventory Management System

- List & sell on LICANational.org for FREE
- FREE cloud-based Inventory Management System
- Machinery Trader representative will help with setup.
- List equipment (for a fee) on sites like Machinery Trader.

Advertising Discount

- 50% OFF first 2 months of advertising (with 4 month commitment)
- Auction Time
- Machinery Trader
- Tractor House
- And More!

Premium Hosted Website

- Discount on a new custom website
- FREE web banner advertising (on MachineryTrader.com)
- Priority level service & data backup

eCommerce Benefit: Sell from your Website

- Sell directly from your website
- Powered by Currency Pay
- Invoicing made easy
- Emails to buyer & seller after sale

LICA Beef Benefit

- 25% off at Piedmontese.com
- Discount code: LICA
- Gourmet steaks
- Free Shipping over \$99



Petrocon Savings



Petrocon Commodities Program

- National Oil Program
- National Tire Program
- National Antifreeze Program

Call: 866-548-8750

Email: info@petrocon.org

Petrocon CAT Parts Replacement Program

- CAT Aftermarket Replacement Parts
- Expected Savings 20-40% over OEM parts

Call: 866-548-8750

Email: info@petrocon.org

Pistons & Piston Kits

- CTP Crown & Skirts
- CTP Pistons meet most Rigor & Stringent Specifications

Call: 866-548-8750

Email: info@petrocon.org

Cooper Tire Program

- Discount with Cooper Tire & Rubber Company
- Replacement Commercial Truck Tires

Call: 866-548-8750

Email: info@petrocon.org



Emergency Transport

MASA: Medical Transport Solutions

- MASA provides emergency transportation solutions.
- Covers your out-of-pocket medical transport costs

Call: 314-540-5729

Email: azink@masamts.com



Business & Family Finance

Business & Family Legacy Planning

When it comes to putting a “ribbon around your affairs,” The Johnson Company has the wisdom, passion & skills to put the foundation you desire in place.

- No fee for initial consultation
- Business Succession, Exit & Continuation Plans
- Family Business & Estate Planning
- Buy-Sell Reviews & Arrangements
- Key Employee Retention
- Tax effective “idea merchants.”

Call: 402-944-2331 Email: nan@thejohnsoncompany.net



National LICA Website

LICANATIONAL.ORG

At LICA we pride ourselves on offering our members a plethora of benefits that help your business and family. The National LICA website, LICANational.org, is a benefit within itself - and is available 24/7.

- Sell & purchase used equipment
- Legislative Updates
- Upcoming event details
- State Chapter contact information
- And of course....full list of National Benefits

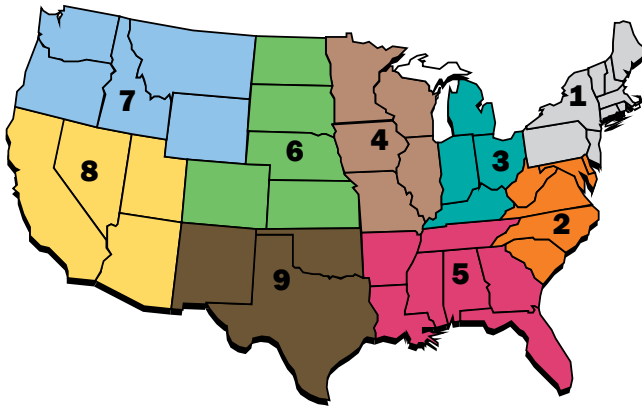
Scan the QR Code with your phone’s camera to see the National LICA Benefits. Each benefit has a downloadable flyer that contains details on the benefit and contact information to get started.



Land Improvement Contractors of America

3080 Ogden Ave., Suite 300 Lisle, IL 60532

Phone: (630) 548-1984 Email: anational.lica@gmail.com



STATES WITH MEMBERS-AT-LARGE

- California
- Massachusetts
- North Carolina
- Oklahoma
- Oregon
- South Carolina
- Texas
- Wyoming

■ ARKANSAS LICA

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3080 Ogden Ave.
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gmail.com



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■ INDIANA LICA

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Francesville, IN 47946
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Email: indianalica@
gmail.com



■ NEBRASKA LICA

Kira Cooney
1000 27th Road
Walthill, NE 68067
Phone: 402-870-0582
Email: kira.cooney@
nelica.com



■ SOUTH DAKOTA LICA

Toby Crow
1600 W. Russell Street
Sioux Falls, SD 57104
Phone: 605-271-0292
Email: accounting@sdcagc.org



■ IOWA LICA

Kelby Kiefer
900 Des Moines St.
Des Moines, IA 50309
Phone: 563-202-0682
Email: director@ialica.com



■ NEW JERSEY LICA

Buddy Freund
P.O. Box 166
Succasunna, NJ 07876
Phone: 973-630-7600
Email: buddy@
govisionstrong.com



■ VIRGINIA LICA

Kim Johnson
7337 Kennedy Road
Nokesville, VA 20181
Phone: 703-753-7231
Email: kandcj3@gmail.com



■ KANSAS LICA

Jon Ungerer
850 US Highway 77
Marysville, KS 66508
Phone: 785-221-8697
Email: jungerer@
kansaslica.com



■ NEW YORK LICA

Maura Dibble
3330 Pratt Road
Batavia, NY 14020
Phone: 585-219-4802
Email: nylica@
rochester.rr.com

■ WISCONSIN LICA

National LICA
3080 Ogden Ave.
Lisle, IL 60532
Phone: 630-548-1984
Email: nilca@aol.org

Membership Application

Company Name _____

Member Name _____ Spouse's Name _____

Street Address _____

City _____ State _____ Zip _____

Phone (_____) _____ Cell Phone (_____) _____

Fax (_____) _____ Email: _____

LICA Sponsor _____

Contractor (Type of Business)

- | | | | |
|------------------------------|--|------------------------------|-----------------------------------|
| <input type="checkbox"/> CR | Crane Service | <input type="checkbox"/> OSW | On Site Waste Treatment |
| <input type="checkbox"/> DI | Drainage/Irrigation | <input type="checkbox"/> PA | Paving |
| <input type="checkbox"/> EC | Erosion Control | <input type="checkbox"/> PD | Ponds or Dams |
| <input type="checkbox"/> EMC | Earthmoving/Land Cleaning | <input type="checkbox"/> R | Reclamation |
| <input type="checkbox"/> EXG | Excavating/Grading | <input type="checkbox"/> SEP | Septic Systems |
| <input type="checkbox"/> GR | Gravel/Rock Production | <input type="checkbox"/> SP | Site Preparation/Development |
| <input type="checkbox"/> HD | Hardscaping | <input type="checkbox"/> SWU | Sewer/Water/Underground Utilities |
| <input type="checkbox"/> LL | Land Leveling | <input type="checkbox"/> TH | Trucking or Hauling |
| <input type="checkbox"/> LS | Landscaping | <input type="checkbox"/> TW | Terraces or Waterways |
| <input type="checkbox"/> ODW | Open Ditch Work | <input type="checkbox"/> WM | Water Management |
| <input type="checkbox"/> SA | Dealer, Service Co., Government Agency, Consultant, Insurance Agency | | |

Application is for (Check One)

- Active Contractor Member (Annual Dues)..... Vary by State Chapter
Active Land Improvement Contractor.
- Company Associate Member (Annual Dues)..... Vary by State Chapter
Person or companies manufacturing or selling materials, equipment or services to active contractor members.
- Supporting Member (Annual Dues)..... Vary by State Chapter
Person(s) or associations interested in LICA.
- National Associate Member \$300.00
- Member-At-Large..... \$195.00
Contractors in state without chapters

Signature _____ Date _____

Please contact your state chapter for annual dues and additional information. See page 37.

**To become a national associate please contact:
National LICA, 3080 Ogden Avenue, Suite 300, Lisle, IL 60532
Phone 630-548-1984 • Fax: 630-548-9189
Email: nlica@aol.com • Website: LICANational.org**

BRON 585

SELF-PROPELLED DRAINAGE PLOW

**AUTO STEER READY
LOW GROUND PRESSURE
CAT OR CUMMINS ENGINE**

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- ▶ 150 point machine inspection
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- ▶ Detailed quote for suggested repairs
- ▶ Factory trained technicians complete repairs
- ▶ Post repair testing
- ▶ 6 month parts only warranty assigned




THE BRON TOTAL PACKAGE

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- ▶ Road service for all BRON Products & other selected Equipment
- ▶ Custom fabrication
- ▶ New & Used Equipment Sales
- ▶ Parts & Service all BRON products
- ▶ Selected all makes parts for construction equipment
- ▶ Certified rebuilds on BRON products
- ▶ Parts facilities in Woodstock ON, Marine City MI, and LeRoy MN



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BEYOND DEDICATED.

➤ WE'RE ALL IN.



You've worked hard to construct a reliable business.

We're trusted partners equally committed to protecting your business and reputation.

As the carrier of choice, we're proud to offer LICA members a special opportunity to participate in our trusted state LICA insurance program.

- Simple insurance solutions tailored to your needs, including comprehensive risk control.
- Compassionate, person-centered customer service continuing long after a contract is signed.

Visit ufginsurance.com to find an agent today.

