

Land Improvement Contractors of America

Board Meeting

July 16, 2022 • St. Charles, MO

CALL TO ORDER

The meeting was called to order by Chairman Bob Clark at 9:17 am.

CREDENTIALS REPORT

Jeff Schell called roll and declared a quorum present. A complete roll call is listed below.

Illinois

Pres. Steve Anderson

Indiana

Pres. Bryan Noggle

Iowa

Pres. Curtis Maxwell

Kansas

Ken Henderson (proxy)

Michigan

Pres. Adam Cook

Minnesota

Pres. Stuart Frazier

Missouri

Pres. Rob Liles

Nebraska

Pres. Jonathan Schueth (proxy)

Executive Committee

Chairman Bob Clark
President Chris Wagner
Vice President Dave Gallahan
Region 1 Absent
Region 2 Absent
Region 3 Tony Cain
Region 4 Chris Brauer
Region 5 Vacant
Region 6 Jeff Schell
Region 7 Vacant

New Jersey

Absent

New York

Absent

Ohio

Dave Schwieterman (proxy)

Pennsylvania

Pres. Barry Mutzabaugh Jr.

South Dakota

Absent

Virginia

Absent

Wisconsin

Absent

Past Presidents

Nordis Estrem
Mike Cook

Associates

Keith Rodelius

Ladies

Veronica Seevers

APPROVAL OF AGENDA

Motion by Chris Brauer for an Open Agenda, seconded by Tony Cain. Motion passed.

APPROVAL OF PREVIOUS MINUTES

Motion by Tony Cain seconded by Chris Brauer, for an approval of the previous minutes of February 19, 2022 as printed on the National LICA website, LICANational.org

REPORTS

Chairman of the Board- Bob Clark

First and foremost, I want to thank Jerry, National Staff and the Regional Vice Presidents for your dedication. Also a thank you to, Donna, I could not do this without you.

Since the Winter Convention in San Antonio, Texas I have been busy with work, LICA duties and the Educational Foundation for Veterans.

In April I wrote an article for the Drainage Contractors Magazine called "LICA's View."

In May, Donna and I attended the First Annual Fundraising Golf Outing for the Foundation in Wheaton, IL. My son and son-in-law joined me as well, it was a fantastic event and I was proud to be a part of it.

I also was a part of the filming for Viewpoint with Dennis Quaid, June 5 and 6th in Indianapolis. Bruce Barnhart, Charlie Schafer, Caroline Krug, Allison Hack and myself all filmed b-roll and interviews for the documentary about LICA. It will air on PBS later this year.

Finally, I had a group call with SWRT, Dr. Smucker and Tom Christensen on July 13th.

President - Chris Wagner

Pat and I attended the PALICA Convention March 3,4 and 5 at State College, Pennsylvania. I presented a short National report at their Board and member meetings. I met with Joe Greco the President of the Big Switch who is an Associate Member of PALICA. I put him in touch with Gerald Biuso and a National benefit has been the result of their meeting. This benefit has been launched.

Pat and I attended the New York Hard Hat Show in Syracuse on March 22,23 and 24. Pat helped man the NYLICA table at the show along with Gerald Biuso and Caroline Krug from National and Maura Dibble, David Rule, Jeff Phair and other NYLICA members. I spent the better part of the time wandering the floor introducing myself to others and sending them to the NYLICA table. NYLICA was able to sign up a great number of new members during the show.

On April 21 Pat and I along with Gerald Biuso and Eddy Mayen met with Vince Basciano and Terrance Gorman of World Health Associates to go over the new National Health Benefit which is being launched at the 2022 National Summer Meeting.

Pat and I attended the First Annual Educational Foundation for Veterans golf outing May 1,2 and 3 at the Cantigny Golf Course in Wheaton, IL. At the opening gathering the night before the outing, Jerry had Pat Wagner, Donna Clark and Maura Dribble hound the World Health Associates who were present about the program they were bringing to LICA to confirm that all were happy with it.

PRESIDENT'S REPORT (Continued)

On May 17 I attended the PA One Call Safety Day with Gerald Biuso and Eddy Mayen. We represented PALICA at their table at the show spreading the word about PALICA and the Veterans Foundation. PALICA signed up several new contractors and associates.

On June 16 I went with Gerald Biuso and Eddy Mayen to tour the Lehigh Career and Technical Institute. This facility will be the first one to train the veterans entering the Educational Foundation.

I still sit on the NJLICA Board of Directors and the Board of Trustees for the NJLICA Apprenticeship program, and attend those Board and Trustee meetings. And naturally I continue to attend the NJLICA member meetings.

Treasurer- Chris Brauer

Before you are the income statements and balance sheet for 9 months ending June 30, 2022. Dues are a little under budget. Expenses for the most part are in line.

Motion by Jeff Schell, seconded by Tony Cain to approve the 2022/2023 Budget. Passed

Executive Committee- Jeff Schell

The Executive Committee met at 6:00pm on Wednesday. All officers gave reports of activities since San Antonio. Reviewed state reports. The financial statements for nine months ending June 30th were reviewed. The budget for 2022-2022 was approved to bring to the board for approval.

Chief Executive Officer - Jerry Biuso Health Insurance

I had a very productive meeting with World Insurance, the new health insurance group. Chris and Pat Wagner, Eddy Mayen and myself met with Terry Gorman and Vince Basciano. Pat asked some very direct questions and was pleased with the answers. They had four people attend the golf outing and you will meet them at the summer meeting. At the golf outing reception Donna Clark, Pat Wagner and Maura Dibble all familiar with the now defunct Medova Program asked pertinent questions about their program and receive good answers.

Viewpoint with Dennis Quaid

The script was completed and it was filmed in Indiana June 4th-6th. The cast Included Bob Clark II, Bruce Barnhart, Allison Hack, Caroline Krug and Charlie Schafer. Each offered their expertise in developing and rehearsing the script. They did well during the filming and were compensated with a small fee... \$1.00 once they signed a photo/video release.

Our target audience is the general public and the video should stand the test of time. The script was fluid and basically their words...it was not flexible!! They stayed within the script and if they forget something they just move on. We did have rehearsals and then a final dress rehearsal.

It will be produced as a standalone short-form documentary viewed on public television by an estimated 60 million households in a year. The video will be distributed across the country, on our website. It will also be given to state chapters so they may post it on their websites. It will be a powerful tool for recruiting!

CHIEF EXECUTIVE OFFICER REPORT (Continued)

LICA Contractor Magazine

With the passing of John Weatherhead, a great supporter of LICA and a dear friend, things have changed. On April 13th, Endeavor Business Media announced the acquisition of a portfolio of Scranton Gillette Communications magazine brands including: Construction Equipment, Roads & Bridges, Storm Water Solutions, Water Quality Products, and Water and Wastes Digest.

Rick Blesi will be moving to the new company along with his sales and support staff. It is my decision to move the LICA Publications with Rick to Endeavor Business Media. Everything will remain the same the LICA staff Brenda Basey graphic designer and Royce Morse editorial overview, including the printer. During the last five years Rick has blended nicely with the LICA family and I feel comfortable moving our publications.

We also agreed to grow the LICA brand expanding the LICA Contractor Magazine and exploring additional projects. As in all transitions there will be a period of adjustment. Eileen Levy will remain the Editor, Allison Assistant Graphics Editor and Caroline Krug will now become the Assistant Editorial Editor.

New York LICA

In March I attended The Hard Hat Show in Syracuse for New York LICA and assisted in recruiting 26 new contractor members. National President Chris Wagner, first lady Patty, Region I Jeff Phair and my assistant Caroline all worked the show. I believe the show rejuvenated the chapter and we met quality contractors and potential board members. Collectively we recruited 26 new contractor members and a state associate.

Pennsylvania LICA

Chris Wagner, Eddy Mayen and I represented Pennsylvania LICA at one-day event the PA 811 Safety Days at the Allentown PA location May 17th.

It had limited contractors and many town employees but we did meet a few solid contractors. We successfully recruited 2 contractor members and one associate member. Chris and Eddy did good job and were very supportive. The foundation was well received. I strongly believe we can develop the eastern part of the state for PA LICA. Below is the fall schedule of events which we will attend.

August 10 & 11, PALICA 811 One Call, Wilkes Barre, PA
At Mohegan Sun maybe we see contractors from NY and PA. We would go up the night before have dinner than do the show the next day and then go home at 12:00 noon.

September 15th PALICA evening meeting at, Lehigh Career and Technical Institute
A DOT inspector is the attraction and will give up dates on new rules and laws.

September 21st PALICA evening meeting Eagle Equipment, Montgomeryville, PA
They are a Case dealer and I have held a meeting 3 years ago and it was very successful. A DOT inspector is the attraction and will give up dates on new rules and laws.

CHIEF EXECUTIVE OFFICER REPORT (Continued)

National Membership

For over two years I have been concerned and reporting the decline of membership. Throughout the country membership continues to be flat!! A real effort must be made to increase membership across the country. We must motivate chapters to hold membership drives and develop membership committees with in their state.

CONEXPO 2023

CONEXPO 2023 will be the sixth consecutive show we will have an exhibit and membership on the educational committee.

Earlier I secured a 400 square foot booth # WL2000 in the New West Hall Lobby. It is an idea location we are surrounded by Earthmoving Exhibitors and near educational seminars as well in close proximity to a large food court. Our booth will be open on four sides with traffic flowing freely through out booth. The exhibit design needs to have visibility from afar. We are still looking to develop a theme and beginning to design our exhibit booth. Within the booth we will include an area for the LICA Foundation.

Eileen and Nick have been working as part of the education committee finding topics and speakers. As in the past LICA will sponsor 8-10 sessions. The complete educational program should be ready in Mid-June. The educational seminars and show registration are scheduled to open in July.

MOTIONS

Motion by Jeff Schell, seconded by Barry Mutzabaugh to host the 2024 National LICA Winter Convention in Virginia Beach, Virginia. Passed

Motion by Barry Mutzabaugh, seconded by Chris Brauer to host the 2024 National LICA Summer Meeting in Pittsburgh, Pennsylvania.

COMMITTEE MINUTES

Associate Advisory Committee - July 14, 2022

The meeting was called to order by chair – Kent Rodelius at 6:00 pm

Those in attendance were: Brendan Noggle, Amber Bosma, Dave Van Essen, Jim Jansen, Bruce Mosier, Scott Broz, Dave Lee, Tom Diefendorf, Kiley Miller, Coretha Rozendaal, Jeff Jacobsmayer, Vince Basciano, Nate Cook, Keegan Kult, and Matt Carter.

Motion was made and passed for an open agenda.

The minutes from the Feb 17th meeting were read and approved.

Old Business

An election for the Chair position was discussed – Kent Rodelius will continue as the chair

The associates were pleased with the location and the hotel. Meeting rooms have worked well. The Midwest location was helpful in drawing a good turnout.

There was discussion about a possible new show in Des Moines in January of 2023. Not much new has come out on this event. It is not a LICA function. A recommendation was continued from the Winter meeting that associate will decide on their own if they want to participate.

COMMITTEE REPORTS (Continued)

New Business

We will be at Con-Expo in 2023 for the winter meeting. We usually do smaller displays as many of the associates will be at Con – Expo as well. Allison from NLICA informed us that the hotel will be Harrah's. She will be sending out information as soon as possible.

There was discussion about a hospitality room at the National Meetings. Several of the associates have a strong desire to have a NLICA Hospitality room. Allison explained that it is often determined by the specific hotels we are staying at weather we can facilitate that or not. She will continue working with the hotels to try and ensure that we can work it out if at all possible. She will also add the sponsorship of a hospitality room as an option for associates to sponsor. This can be on multiple levels of monetary support. More to come from NLICA on this.

We will be in Lincoln, NE for the Summer meeting in 2023.

The meeting was adjourned at 6:30

Submitted by Kent Rodelius

Budget Committee- July 15, 2022

The meeting was called to order at 5:00 pm by Chris Brauer Those in attendance were: Dave Gallahan, VA; Jeff Schell, KS; Joe Stull, IN; Tony Cain, IN; Bruce Barnhart, IA; Chris Brauer, MO.

Approval for an open agenda Jeff Schell, second Tony Cain. All in favor.

Motion to approve previous minutes Tony Cain, second Jeff Schell.

Membership Committee requests funds to pay dropped members to complete a survey. A lively discussion took place. Motion by Tony Cain, Second Jeff Schell to send a survey to dropped members by email in key states, that do not rely on insurance, Mack Truck or Case benefits. \$50 for completed survey with a two-week window for completion with a limit of \$5,000. All in favor.

Water Table Management committee requests \$6,000 for ADMC membership. Motion by Jeff Schell, second Tony Cain to put in budget.

Motion to adjourn at 5:25

By-Laws Committee-July 15, 2022

Those in attendance were: Steve Gerten, OH; Eric Gerten, OH; Stuart Anderson, IL; Chris Brauer, MO; Eileen Levy, National; Jeff Schell, KS; and Harry Hauschild, NE.

Call to Order @2:35pm

Motion for open agenda by Jeff Schell, 2nd by Chris Brauer, motion carried.

Motion to approve previous minutes by Steve Gerten, 2nd by Jeff Schell, motion carried.

Discussed the standing committees.

Discussed membership categories.

Motion to adjourn @ 3:05pm by Chris Brauer, 2nd by Stuart Anderson, motion carried.

COMMITTEE REPORTS (Continued)

Conservation, Excavating and Earthmoving Committee – July 15, 2022

Committee Chair: Jon Seevers, IL (acting)

Those in attendance were: Kent Rodelius, MN; Bruce Barnhart, IA; Tom Beyers, IL; Adam Cook, MI; Dee Ann Larson, MN; Jim Pruss, NE; Terry McConnell, OH; Ted Lashley, NE; Bob Clark, IN; Keith Samuelson, NE; Jeff Schell, KS; Don Loken, MN; Chris Smidler, IN; Eric Layden, IL; Stuart Anderson, IL; Jon Ungerer, KS; Brad Rischer, MO; Caroline Krug, IL; Joe Stull, IN; Steve Anderson, IL; Worthin Grattan, IA; Maretta Grattan, IA; Keegan Kult, IA; Harry Hauschild, NE; Dirk Riniker, KS; Jake Gingerich, MO; Ryan Arch, IL; Jon Seevers, IL

Call to Order @ 10:30 am

Approval of Agenda: Stuart Anderson (IL) motioned for an open agenda. Jeff Schell (KS) seconded the motion which passed.

Approval of Previous Minutes: Jon Seevers (IL) read aloud the previous meeting minutes. Tom Beyers (IL) clarified that the minutes under section d. of New Business should read the NRCS has funds "...also available for decommissioning (closure and clean up) old manure storage and handling facilities at up to 100% cost share." Beyers motioned to approve the minutes as amended. Seconded by Steve Anderson (IL), motion carried.

Old Business:
None

New Business:

Bruce Barnhart (IA) asked if anyone else had been experiencing rising costs cutting into cost share assistance on multi-year EQIP contracts, unadjusted for inflation. Terry McConnell (OH) shared he had experienced a similar situation where the NRCS indicated their contracts have no provisions for rising fuel costs, etc., though McConnell's project did receive COVID relief funds separately.

Stuart Anderson (IL) shared the one-call utilities locate services situation continues to worsen regarding response times, accurate locates, etc. Much discussion ensued with Jon Seevers (IL) sharing a line strike story, Joe Stull (IN) sharing no show and call back experiences, and other shared stories from the group. Bruce Barnhart (IA) encouraged members to stay vigilant for new legislation pending in their states that may look to extend utilities locate turnaround times/windows, as this is a slippery slope that doesn't really address some of the utilities locate issues. Jake Gingerich (MO) inquired about dig start times after all utilities have been located and reported as clear; much discussion ensued with different regulations applicable in different states.

Steve Anderson (IL) asked if anyone was experiencing issues with NRCS staff in-field, regarding changing design specifications or lack of training/expertise; much discussion and many stories shared. Bruce Barnhart (IA) theorized that GPS has made surveying so easy and precise that designs and checkout requirements have become quicker to obtain and more exact. Some discussion on federal funding ensued before Steve Anderson (IL) motioned to direct the LICA

USDA liaison to speak with the agency to address changes

COMMITTEE REPORTS (Continued)

in design implementation. Bruce Barnhart (IA) seconded the motion. Discussions on NRCS updated rainfall data usage impacting designs occurred before the motion was carried. Tom Beyers (IL) shared a story about a WASCB project impacted by an exposed pipeline. He said the pipeline company indicated that the pipeline was originally installed 5' deep in the 1960s but had lost 3' of cover over the years. Beyers' impression from the pipeline company, in dealing with this particular project, was that erosion and exposure issues are not their responsibility but the landowner's/farmer's. Much discussion and other shared stories regarding exposed or minimally covered pipelines occurred from Chris Smidler (IN), Joe Stull (IN), Stuart Anderson (IL), and others. Adjournment: Jim Pruss (NE) motioned to adjourn the meeting at 11:30 am. Joe Stull (IN) seconded the motion which passed.

Convention Committee-July 15, 2022

Those in attendance were: Chris Brauer, MO; Jeff Schell, KS; Chris Wagner, NJ; Tony Cain, IN; Becky Riniker, KS; Linda Pruss, NE; Harry Hauschild, NE; Ted Lashley, NE; Renee Lashley, NE; Nanci Gutwein, IN; Caroline Krug, National; Norma Lashley, NE; Kira Cooney, NE; Rogene Samuelson, NE; Keith Samuelson, NE; Bryan Noggle, IN; Jennifer Breberg, MN; Tom Lawler, MO; Joe Stull, IN; Jon Seevers, IL; Dee Ann Larson, MN; Worthin Grattan, IA; Maretta Grattan, IA; Jon Ungerer, KS; Veronica Seevers, IL; Pat McConnell, OH; Amy Gerten, OH; Bob Clark, IN; Pat Wagner, NJ; Susan Liles, MO; Robert Liles, MO; Chris Smidler, IN; Stuart Anderson, IL; Adam Cook, MI; Sarah Cook, MI; David Gallahan, VA; Nordis Estrem, MN; Allison Hack, National
Call to Order @1:16pm

Motion for open agenda by Chris Brauer, 2nd by Tony Cain, motion carried.

Previous minutes read by Dave Gallahan. Motion to approve previous minutes by Jeff Schell, 2nd by Chris Wagner, motion carried.

Allison Hack reviewed CONEXPO, room rate \$160/nt. Room block will be released in the Fall. CONEXPO releasing info in August. Attendees need to book LICA stay and CONEXPO stay separately and Allison will connect the reservations. We will have a link for discounted rate for entrance \$99 (vs. \$250), January 6th rate goes up to \$124. March 11-13 LICA Winter meeting, March 14-18 CONEXPO. More info forthcoming

Lincoln, NE July 11-15th Graduate hotel in Haymarket District \$139/nt. parking included. Kira asked about alternate parking garages for larger vehicles (full size pickup trucks). Kira presented on Lincoln.

Reviewed Tuesday tour options Memorial Stadium (Cornhuskers), Haymarket Park, Morrill Hall, UNL State Museum, Planetarium, Botanical Garden and Arboretum, other gardens.

Option 2 drive to Ashland, SAC Aerospace Museum, drive thru safari, Holy Family Shrine, winery, Ash Johnson Company may host.

COMMITTEE REPORTS (Continued)

Wednesday options Speedway Motors Museum (has lunch option), Larsen Tractor Test and Power Museum. Tractor Test Lab, Museum and kids projects. International Quilt Museum (for ladies' tour?)

Friday night Lincoln Saltdogs AA team, firework Fridays, if we want to do anything organized.

Saturday-Haymarket Farmers Market 8a-12p, Saturday night Screammers Family Restaurant "Home of the Singing Servers" (also a Cabaret), wineries and breweries

Kids-Lincoln Children's Museum, Children's Zoo (Christmas in July? Renee Lashley), Iron Horse Park in Haymarket
Other attractions: Hamann Rose Garden and Sunken Gardens, UNL Campus and State Capital
Chris Smidler likes Tractor Test Lab for guys

Nordis suggested Ashland for bigger tours and closer attractions for free time on our own. Ted suggested SAC and a winery/brewery for one tour day. Speed museum in morning, then tractor testing in afternoon for other day.

Savannah eliminated as option for Winter 2024 due to room rates. Discussed Myrtle Beach and Virginia Beach instead. Myrtle Beach \$109-\$141/nt. Feb. 14-17
Virginia Beach \$159- \$189.

Show of hands, Virginia Beach wins.
Chris Wagner motion to host Winter 2024 in Virginia Beach, VA, 2nd by Tony Cain, motion carried.

Summer 2024 Meeting location options discussed.

NJ offered to host. Buddy submitted a video proposal of NJ attractions. No hotel info/rates available. Chris Brauer asked whether anyone had any opposition to back-to-back East Coast? No. Pat Wagner said nothing in walking distance at airport hotel.

Nordis Estrem presented on St. Paul, MN and options for tours, ladies tours and children's activities. Lots of direct flights and hotel options for \$121-151.

Allison presented on Joanie Micsky's behalf about Pittsburgh. Omni \$189 or Westin \$179 Walkable, smaller city, lots of history, views and tour options, baseball games. Lots of positive comments on Pittsburgh. Show of hands Pittsburgh wins

Motion by Jeff Schell to host Summer 2024 in Pittsburgh, 2nd by Chris Brauer, motion carried.

Nordis Estrem suggested we plan 3 years out for better hotel pricing. Will consider Jacksonville, FL for Winter 2025 and revisit St. Paul and NJ for Summer 2025

Motion to adjourn @ 2:20pm by Chris Brauer, 2nd by Jeff Schell, motion carried.

Education and Technology Committee – July 15, 2022

Called to order by Chairman Bryan Noggle.

Those in attendance were: Maura Dibble, NY; Jenny Breberg, MN; Stu Frazier, MN; Nick Yaksich, National; Nate

COMMITTEE REPORTS (Continued)

Cook, MI; Tony Cain, IN; Dan Micsky, PA; Barry Mutzabugh, PA; Steve Gerten, OH; Mike Cook, MI; Greg Muenks, MO; Steve Gerten, OH; Mike Cook, MI; Dave Gallahan, VA; and Chris Wagner, NJ.

Motion Dave Gallahan, seconded by Tony Cain for an open agenda. Passed.

Motion by Chris Wagner, seconded by Dave Gallahan for an approval of the previous minutes.

Nick Yaksich talked about CONEXPO 2023 and the seminar line-up.

Nick asked for thoughts about a seminar on attachments. Discussion ensued – Steve Gerten though it would be a useful seminar.

Nick said that we have good sessions and things are moving forward smoothly.

Greg Muenks brought up getting materials and supplies and bonding companies.

Nick said he would get that information under a different "track".

Discussion on LICA Summer Meeting and Winter Convention seminars.

Bryan went over the previous seminar ideas that were presented in San Antonio.

Discussion on having a seminar about "moving up" in a leadership role in LICA.

Dan Micsky said Past Presidents are the "best" people to talk about leadership in LICA. He suggested a panel discussion.

Discussion on starting motivating people at the State Level.

Discussion on how to get the next generation involved.

Nick discussed how every association runs into this challenge.

Mental Health was brought up as a possible topic. Steve Gerten suggested expanding it to wellness in general.

Jenny Breberg said that MN did a panel on wellness.

Discussion on having a pipe install class. Consensus that state chapters would be a better fit.

Mike Cook and Steve Gerten said they would be comfortable being a part of a panel discussing leadership.

Greg Muenks said asking how they got involved in the organization in the first place.

Stu Frazier suggested installation of saturated buffer as a video. Knowing what's important and what's not. Mike Cook said that different states do have videos.

Tony Cain reiterated from the Long-Term Planning recommending keeping seminars a half day in the Summer

COMMITTEE REPORTS (Continued)

Meeting. And possibly having a couple concurrent sessions.

Motion by Chris Wagner, Tony Cain to adjourn. Passed.

Executive Directors' Meeting- July 14, 2022

Call to Order: The Executive Directors Meeting was called to order at 9:00 am by Chairman Debbie Dickens

Those in attendance were: Debbie Dickens, MO; Ryan Arch, IL; Kira Cooney, NE; Sarah Cook, MI; Maura Dibble, NY; Jennifer Breberg, MN; Amy Gerten, OH; Pat McConnell, OH; Nancy Gutwein, IN; Jon Ungerer, KS; Dan Micsky, PA; Allison Hack, LICA; Vince Basciano and Terry Gorman of World Insurance Associates

Amy Blesi of Helmsbriscoe spoke with the Executive Directors about dealing with contracts. She spoke of all the challenges with the rising costs of hotels, airlines, food and beverage, and the impact of the labor shortage at most of the venues.

Terry Gorman spoke about the newest Health Insurance benefit rolling out in October 1, 2022. There are 14 different plans to choose from, the members have the ability to choose from several plans. It is available in all 50 states, and is all done electronically.

Debbie Dickens discussed more about dealing with hotels and contracts, in particular the attrition clauses. Contracts should include the food and beverage prices, the room rates, the planned renovations, the force majeure clause (due to something like Covid), a weather clause (if the National weather or state issues travel advisories).

Call to Order: The Executive Directors Meeting was called to order at 10:05 pm by Chairman Debbie Dickens.

Matt Palmer will be taking over from John Weatherhead as the interim Executive Director for Florida. New Executive Director for Iowa is Kelby Kiefer. Kim Johnson is taking over for Millie Gallahan in Virginia. Kristin Popp will be stepping down from as Executive Director of Wisconsin at the end of July.

Approval of Minutes: Dan Micsky, PA made the motion to accept minutes from previous meeting of February 17, 2022 in San Antonio, TX, second by Jenny Breberg, MN carried.

National LICA: Caroline Krug told the Executive that they are available to attend the states events. Allison Hack talked about upcoming conventions and the Health Insurance benefit.

Old Business: National is still working on the work categories.

The North American Conservation and Drainage EXPO will be January 17-19, 2023 in Des Moines, IA.

New Business: Discussion on Executive Directors' Guide for review and adoption.

Dan Micsky, PA made the motion to adopt the guide as is and keep it as a fluid document. Jenny Breberg, MN seconded, carried unanimously.

COMMITTEE REPORTS (Continued)

Safety Manual – Eileen will discuss the possibility of an updated Manual with the Don Loken and the Safety committee.

Election of Executive Directors' Committee Chair – Maura Dibble, NY made the motion to elect Ryan Arch as Chairman of the Executive Director, seconded by Sarah Cook, MI. Jon Ungerer, KS made the motion that nominations are closed and elect Ryan Arch, seconded by Amy Gerten, OH. Next Executive Director's Meetings will be in the fall on Zoom. Sarah Cook asked if could still be in November, on a Tuesday at 6:30 pm CST.

Some ideas for next meeting, QR Codes, Excel templates, membership numbers, data management

Next National meeting will be in Las Vegas, NV in March 11-13, 2023.

Pat McConnell, OH made the motion to adjourn at 11:54 pm, seconded by Jenny Breberg, MN.

Insurance and Safety Committee -July 15, 2022

Meeting was called to order by Chairman Don Loken at 1:15 pm. Those in attendance were: Don Loken, MN; Steve Anderson, IL; Tom Beyers, IL; Bruce Barnhart, IA; Debbie Dickens, MO; Joyce Johns, MN; Eric Layden, IL; Greg Muenks, MO; Mike Cook, MI; and Maura Dibble, NY. Steve Anderson, IL made the motion for an open agenda, seconded by Bruce Barnhart, IA, carried.

Don Loken, MN read the minutes from the last meeting in San Antonio, TX. Steve Anderson, IL made the motion to accept the minutes as read, seconded by Tom Beyers, IL, carried

Old Business – CDL laws – no one has any updates

New Business – Safety Manual was last updated in 2011. National is no longer sending out the manual, due to the cost, a possible copyright issue, not going to the correct address, there is also not a distracted driving, cell phone, heat or other current issues included in the manual.

Discussions on possible solutions, Jerry Biuso is meeting with some people in September to investigate some options.

Debbie Dickens talked about the option of getting a company that one could buy safety policies. One example is Grey and Associates in Illinois, material Safety Data sheets.

Bruce Barnhart, IL, made the motion to have National look into developing an electronic safety policy manual, seconded by Tom Beyers, IL

Eileen Levy will have a phone conversation with Bruce Barnhart, IA, Tom Beyers, IL, Mike Cook, MI, Eric Layden, IL, and Don Loken, MN as soon as she has gathered the information.

Tom Beyers told about the You tube video – “3 seconds later”, it shows what happened when a farmer in Dixon, IL hit a gas line.

COMMITTEE REPORTS (Continued)

Mike Cook spoke about having an inspection at his shop, resulting in a savings of \$1000.00

Don Loken told the members about the fact that his son, Dallas, has not had any issues with MSHA due to his due diligence. All members have to get your own facilities under control to deal with OSHA and MSHA.

Tom Beyers, IL, made the motion to adjourn at 1:53, seconded by Bruce Barnhart, IA, carried.

Ladies/Devotions Committee-July 15, 2022

Those in attendance were: Veronica Seevers, IL; Amy Gerten, OH; Nanci Gutwein, IN; Norma Lashley, NE; Coretha Rozendaal, IA; Pat McConnell, OH; Rogene Samuelson, NE; Renee Lashley, NE; Kira Cooney, NE; Millie Gallahan, VA; Sarah Cook, MI; Judy Beyers, IL; Joyce Johns, MN; Nordis Estrem, MN.

Call to Order @10:30am

Motion for open agenda by Sarah Cook, 2nd by Amy Gerten, motion carried.

Motion to approve previous minutes by Norma Lashley, 2nd by Coretha Rozendaal, motion carried.

Evelyn Cottrell needs to be replaced as Devotions Committee Chairperson. Pat McConnell, OH volunteered.

Big Iron Auctioned baskets at Associate's Night. Raised \$7,595.00 for scholarship and \$1,460.00 with hard hat auction for Veterans Foundation.

Nordis Estrem made a motion to start giving Five (5) \$1,000.00 scholarships, 2nd by Judy Byers, motion carried.

No ladies tour in Las Vegas. There will be no formal ladies tour in Lincoln.

LICA will reimburse families for outing expenses out of the \$1,500.00 set aside at St. Charles convention.

Motion to adjourn @ 11:20am by Nordis Estrem, 2nd by Amy Gerten, motion carried.

Legislative Committee – July 15, 2022

Called to order by Chairman, Bruce Barnhart at 9:20 am
Those in attendance were: Bruce Barnhart, IA; Chris Bauer, MO; Stuart Anderson, IL; Ted Lashley, NE; Renee Lashley, NE; Tom Beyers, IL; Jeff Schell, KS; Jon Ungerer, KS; Keith Samuelson, NE; Maura Dibble, NY; Pat McConnell, OH; Kira Cooney, NE; Jim Pruss, NE; Millie Gallahan, VA; Dave Gallahan, VA; Barry Mutzabaugh, Jr., PA; Dan Micsky, PA; Dee Ann Larson, MN; Amy Gerten, OH; Nanci Gutwein, IN; and Chris Wagner, NJ,
Stuart Anderson, moved for an open agenda, seconded by Chris Wagner. unanimously carried.

Bruce Barnhart summarized the minutes from the San Antonio, Tx meeting in February 2022, and Ted Lashley made the motion to accept the minutes, seconded by Tom Beyers.

Nick Yaksich talked about all politics is local, he is happy to write articles for the states.

He has written for NJ, IL, NY. He did an interview for New

COMMITTEE REPORTS (Continued)

Jersey and wrote about it. He spoke about the right to repair proposed legislation, Infrastructure, gas tax holiday, Biden's energy policy, the Keystone pipeline, ConExpo sessions.

LICA should consider coming to Washington in the next year or so to talk to the representatives.

On the Agricultural side discussing about the next reauthorization farm bill. There are few elected officials who are farmers in Washington, there are solutions to climate change on the farms, there is a need to build coalitions.

Climate Change – the clock is ticking to November. Senator Manchin of WV is the swing vote and he is unwilling support the new climate provisions. They are predicting that Republications will take control the House, and many issues will come to a halt including the Jan 6th hearings.

Ted Lashley and Kira Cooney talked about the shortages of products and generators and the input costs for materials.

Nick spoke about the shortages of the chips needed for cars, phones, etc.

Bruce Barnhart spoke about shorting the supply chain, the just in time delivery and the need for warehouses to store inventory.

Bruce Barnhart asked Nick Yaksich who should we partner with to form a coalition and how to build the relationships, to promote legislative goals, for example the farm bill, right to repair, infrastructure, WOTUS. Nick Yaksich will form an action plan for LICA's coalition partnership for March 2023.

Bruce Barnhart and Nick Yaksich encouraged all to get involved in the legislation in their own states

Chris Brauer, MO made the motion to adjourn at 10:14, seconded by Stuart Anderson, IL, carried

Long Term Planning & Past Presidents Committee July 15, 2022

The Meeting was called to order at 9:17 am

Those in attendance were: Nordis Estrem, MN; Jenny Breberg, MN; Don Loken, MN; Steve Anderson, IL; Tony Cain, IN; Steve Gerten, OH; Harry Hauschild, NE; Mike Cook, MI; Dirk Riniker, KS; Caroline Krug, National; and Allison Hack, National.

Motion for an open agenda by Steve Gerten, second Steve Anderson. Passed

Motion for an approval of previous minutes by Steve Anderson, seconded by Mike Cook. Passed

Discussion on Jerry's succession plan. Caroline is the first step to filling Jerry's role, she is training to cover his travel to State Chapters, Trade Shows, and other events. She is also working closely with Jerry to find editorial content for the LICA Contractor Magazine.

Discussion on GOAL I of the Strategic Plan

-LICA is fulfilling the first Action: participating in 6 trade shows

-LICA is not maintaining Membership Drives.

COMMITTEE REPORTS (Continued)

Discussion on GOAL II: Do we even need it?
Steve Gerten said at one time it had merit, but now it really doesn't make sense.

Mike Cook agreed with Steve Gerten.

Motion by Mike Cook to remove GOAL II from our Strategic Plan. Moving Action II and III and under GOAL V, seconded by Steve Gerten. Passed.

GOAL III: Discussion on having more seminars. The consensus was that having a half day of seminars was ideal.

Members like to have free time to explore the city.

Discussion on having more quality seminars.

Mike Cook proposed taking out the "more" under ACTION 1.

Dirk Riniker proposed having concurrent sessions, but he understands that attendance is an issue.

Discussion on GOAL III.

Motion by Don Loken, seconded Dirk Riniker, remove the word "provide" in GOAL III.

Steve Anderson moved to strike that motion from the record, seconded by Harry Hauschild. Passed

Motion by Steve Gerten, Steve Anderson seconded to replace the word "conduct" with "promote state chapter field days and demonstrations." Passed.
Steve Anderson brought up providing an "easier" way to find benefits. Discussion ensued.

Discussion on GOAL VII, ACTION 2

Motion by Don Loken, seconded Mike Cook GOAL VII, ACTION 2 to remove the word "Structured".

Discussion on maintaining members.

Discussion the Vision and Mission Statement.

Motion by Mike Cook, seconded by Steve Anderson to accept the Vision and Mission Statements as written.

Discussion on moving legislative and long-term planning so that they are not at the same time.

Motion to adjourn Dirk Riniker, seconded Steve Anderson.

5 Year LICA Strategic Plan 2022-2027

GOAL I: Promote LICA membership.

Action 1: LICA will participate in at least 6 trade shows in the next two years

Action 2: Membership drives will be a continuing activity on state and national level. Maintain ongoing recruitment and support of state membership.

Action 3: Encourage LICA Associates to identify and recruit to promote membership.

Action 4: Expand Associate member base.

COMMITTEE REPORTS (Continued)

GOAL II: Provide, promote and support educational opportunities.

Action 1: Provide more educational seminars.

Action 2: Promote State Chapter field days and demonstrations.

GOAL III: Position Land Improvement Contractors of America as a professional trade association.

Action 1: Utilize press releases and media contacts.

Action 2: Network with other associations.

GOAL IV: Monitor and maintain working relationship with local, state, and federal government.

Action 1: Host agency meetings for the exchange of information.

Action 2: Send promotional material to target groups

Action 3: Prepare and share position papers with members.

Action 4: Engage in personal visits, letter writing, phone calls and e-mail where appropriate.

Action 5: Maintain MOU with NRCS and look for other agencies to partner with.

Action 6: Inform LICA members about existing certification programs.

Action 7: Inform LICA members about the Technical Service Provider Program (TSP).

GOAL V: Develop and expand membership benefits.

Action 1: Search for discounts for LICA members.

Action 2: Learn and be aware of other contractors needs through surveys and questionnaires.

GOAL VI: Mentoring, develop future LICA leaders.

Action 1: Identify LICA members who have the potential for LICA leadership at every level.

Action 2: Develop and implement a mentorship program.

Action 3: Seminar on leadership skills and/or motivational speaker

Membership Committee- July 15, 2022

Chairman Bruce Barnhart called the meeting to order at 2:31 pm. Those in attendance were: Bruce Barnhart, IA; Allison Hack, LICA; Bob Clark, IN; Caroline Krug, LICA; Chris Wagner, NJ; Debbie Dickens, MO; Eric Layden, IL; Don Loken, MN; Joyce Johns, MN; Dee Ann Larson, MN; Adam Cook, MI; Sarah Cook, MI; Robert Liles, MO; Susan Liles, MO; Jennifer Breberg, MN; Nancy Gutwein, IN; Jon Ungerer, KS; Chris Brauer, MO; Dan Micsky, PA; Barry Mutzabaugh, Jr., PA; Nordis Estrem, MN; Jon Seevers, IL; Jeff Schell, KS; Tony Cain, IN; Brian Noggle, IN; Tom Beyers, IL; Ryan Arch, IL; Kira Cooney, NE; Pat McConnell, OH; Worthin Grattan, IA; Maretta Grattan, IA; and Maura Dibble, NY, Jon Seevers, IL made the motion for an open agenda, seconded by Chris Wagner, NJ, carried.

Bruce Barnhart, IA summarized the minutes from the last meeting in San Antonio, TX. He congratulated New Jersey on becoming the state with the most members.

Chris Wagner, NJ made the motion to approve the minutes, seconded by Nordis Estrem, MN. Carried

Bruce Barnhart and Debbie Dickens talked about the difference between the state and national work categories. After much discussion, it was decided that this is an issue for the

COMMITTEE REPORTS (Continued)

Executive Directors chairman with help from Debbie Dickens. Jon Seevers and Ryan Arch shared a draft of a survey to ask the member if they used to be a member of LICA and why did they leave? Did they try or use any of the benefits?

Discussion on retaining and getting members and the logistics of the survey
Chris Wagner, NJ made the motion to send a survey to two years go back for non-renewed numbers with a \$100.00 for answering the survey, seconded by Don Loken, MN, carried.

Chris Wagner asked about which states have membership drives. A discussion on looking into companies that run membership drives.

Tony Cain, made the motion to adjourn at 3:40 pm. Seconded by Chris Wagner, carried.

Onsite Waste Committee – July 15, 2022

Meeting was called to order by Chairman, Dan Micsky at 1:15 pm Those in attendance were: Dan Micsky, PA; Barry Mutzabaugh, Jr., PA; Stu Frazeur, MN; and Terry McConnell, OH.

Discussed various problems that are common and shared potential solutions.
Try to set-up a seminar for Lincoln Summer conference and a roundtable discussion for ConExpo.

Terry McConnell, OH made the motion to adjourn at 2:20 pm, seconded by Barry Mutzabaugh, Jr, PA

Policy Committee – July 15, 2022

Meeting was called to order by Chairman, Steve Anderson, IL at 2:30 pm
Those in attendance: Steve Anderson, IL; Stu Frazeur, MN; Joe Stull, IN; and Dave Gallahan, VA.
Stu Frazeur, MN made the motion for an open agenda, seconded by Joe Stull, IN.
Stu Frazeur made the motion to approve the previous minutes from San Antonio, seconded by Dave Gallahan, VA. Passed.

San Antonio board meeting minutes reviewed for policy changes.

Executive committee meeting in San Antonio minutes reviewed for policy changes.

San Antonio delegates meeting minutes reviewed.
No changes in policy found.

Meeting adjourned at 3:00.

Water Table Management– July 15, 2022

Those in attendance were: Bob Clark, IN; Adam Cook, MI; Keegan Kult, IA; Sarah Cook, MI; Chris Smidler, IN; Robert, MO; Brad Richer, MO; Terry McConnell, OH; Eric Gerten, OH; Nate Cook, MI; Joe Stull, IN; Bryan Noggle, IN; Stu Frazeur, MN; Eric Layden, IL; Ryan Arch, IL; Jon Seevers, IL; Jake Gingerich; and Kent Rodelius, MN (18 TOTAL)
Call to Order @ 9:21am

COMMITTEE REPORTS (Continued)

Motion for open agenda by Chris 2nd by Bryan, motion carried.

Reading of previous minutes. Motion to approve minutes as read by Adam, 2nd by Bryan, motion carried.

OLD BUSINESS:

Keegan spoke about ADMC trying to get a co-op agreement with NACD. ADMC has reached out to several states individually.

Keegan stated Ohio is working to create a template so that a PE stamp would not always be needed by a TSP.

Pilot program: Based off MOU between LICA and NACD and NRCS, NACD has been receiving grants from EQIP then LICA contractors have been able to come in and install. MN recognized how Charlie Schafer and Keegan have helped them.

Some states like Ohio have state funding that stacks on top of federal funding to allow for 100% cost share.

States have technical committee reps that are LICA members.

Survey update from Ryan. Most drainage contractors familiar with conservation practices/control structures, but land-owners don't want hassle of waiting for plan approval. Bob mentioned his selling point with customers for automated control structures is ROI. Keegan also mentioned that he recommends focusing on ROI, not waiting for NRCS funding.

Discussion on automated control structures.

Keegan mentioned TSP trainings upcoming: Aug 23-24 in IN and Sept 13-14 in OH. He also mentioned a recent online training that will be available On Demand soon.
Adam mentioned the Michigan State University Field Day on saturated buffers, August 25th.

IA Field day end of August beginning of September. International Drainage Symposium overlaps in Des Moines. NRCS recognizes ADMC TSP program but some states require PE stamp.

NEW BUSINESS:

Soil Data is often old. Comment that it would be nice to have updated soil data, like LiDAR is being updated.
Is there a way that soil type and size of system can be combined to address multiple issues, like reducing peak flows?

Discussion on tiled ground reducing the flow rate in heavy rain compared to non-tiled ground. Jane Frankenburger's paper on peak flows mentioned.

Mention of Michigan's 2020 drainage recycling field day...

Adam reached out to contractor but didn't receive response back regarding data since installation.

Dale mentioned Dr Nelson from University of Missouri recycling water research project. There is data available. Keegan mentioned Conservation Drainage Network.

Stu suggested for 10-minute video or less for LICA contractors with information on things like saturated buffers. Discussion evolved into LICA having a YouTube channel with short videos such as "why tile" and "what is a saturated buffer".
Mention of Keegan's weekly newsletter. The first time you

COMMITTEE REPORTS (Continued)

visit ADMcoalition.com it will ask if you want to sign up for the weekly newsletter.

Agreement that there are some videos available out there, but that they are not found in one place. Also, not all are professional sources.

ADMC thanked National LICA for involvement and strong support.

Motion to continue with same amount of support for ADMC (\$6000) by Chris, 2nd by Eric, motion carried.

Motion to adjourn @ 10:17am by Kent, 2nd by Adam, motion carried.

Motion for an approval of the committee minutes Steve Anderson, seconded by Stu Frazier. Passed.

OLD BUSINESS

2022-2027 Strategic Plan

Motion by Nordis Estrem, seconded by Steve Gerten for the 2022-2027 Strategic Plan. Passed.

NEW BUSINESS

None

Motion to adjourn by Stu Frazier, seconded by Nordis Estrem. Passed.

