

THE LICA CONTRACTOR

Volume 15, Number 3

Summer 2022

“Fore” a Great Cause

Healthcare Plans at Lower Costs

National Summer Meeting

Litigation or Arbitration



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THE LICA CONTRACTOR

The Land Improvement Contractors of America

The LICA Contractor is the official publication of the Land Improvement Contractors of America, dedicated to the professional conservation of soil and water. LICA was founded in 1951 and is today comprised of twenty-four chapters across the continental United States.

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The LICA Contractor welcomes letters, subject to editing for accuracy and brevity. The LICA Contractor also welcomes articles relevant to the land improvement industry. Include your name and daytime phone number for verification purposes. Deadlines are the twenty-first of the month preceding issue date. All unsolicited material must be accompanied by a self-addressed stamped envelope.

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A Message from the President



Happy Summer LICA,

I had the privilege of attending the First Annual LICA Educational Foundation for Veterans Golf Outing. Coldest day I ever played golf (to be more accurate: pretending I play golf), but I would not have missed it and I don't plan to miss the next one, May 1, 2023.

Highest gas/diesel prices ever, out of control inflation, material and labor shortages getting you and your bottom line down? LICA is here to help, check out the article launching the new LICA Health Plan. Finally, a plan serving a group down to 1 or 2, which is many of us. An affordable option to provide health care to yourself and possibly the employees. Having trouble retaining or hiring? Employees are looking for benefits and this program will provide the opportunity.

Speaking of benefits, head to St. Charles, MO this July to further investigate how our associates can raise your bottom line. Don't just read about the associates and benefits, come talk to the people who provide them. Dig deep into what they can do for you. Attend the seminars and meetings. Find out how your fellow contractors across the country are handling today's challenges. Surprise yourself at what can be learned at a National Meeting and how you can increase profits and safety. Summer Meeting details are in this issue and at LICANational.org.

Do not forget to mark your calendars. CONEXPO 2023 is only months away, LICA has a fantastic new location and booth. Come and join us for this amazing, educational event.

Looking forward to seeing you at the "World's Fair" during the Summer Meeting at Associates' Night, I will be the guy in the top hat.

Chris Wagner, National LICA President



First Annual Golf Tournament for LICA Educational Foundation Veterans a Huge Success!

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“Fore” A Great Cause!

The First Annual LICA Educational Foundation for Veterans Golf Outing

By CAROLINE KRUG, Assistant to the National LICA CEO

On Monday, May 2, 2022 The LICA Educational Foundation for Veterans hosted their First Annual Golf Outing Fundraiser, sponsored by CASE Construction. This year’s event was held at Cantigny Golf Course, which is not only touted as one of the most beautiful golf courses in the Midwest, but is also built on a property with rich military history. The event raised more than \$18,000 for the Foundation.

The LICA Educational Foundation for Veterans is a non-profit organization founded by Jerry Biuso, Sr., National LICA C.E.O, to help train Veterans to become highly skilled heavy equipment operators. Many contractors are looking for skilled operators and Jerry had the vision to create the Foundation to help veterans find good paying jobs in the construction industry, while also providing LICA members with a place to recruit operators.

The event was kicked-off by the Founder’s Reception on Sunday night, sponsored by Jerry Biuso, Sr., where supporters from all over the country were introduced to the Foundation’s newly appointed Executive Director, Eddy Mayen. Eddy, an Army Veteran, comes to the LICA Educational Foundation for Veterans with a wealth of knowledge and experience, and is an excellent addition to the team.

The outing brought golfers from near and far who were ready to enjoy a day on the links. On arrival they were served a gourmet lunch box, provided by KC Johnson & Sons, Inc. to fuel up for the round. Although it was a chilly day for golf,

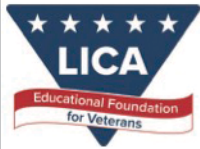


The first annual LICA Educational Foundation for Veterans Fundraising Golf Outing sponsored by CASE Construction

“Registrations and sponsorships will help create a curriculum for a rewarding career in construction.”



Nick Jakusz, 95.9 The River (left) with Caroline Krug, National LICA, Allison Hack, National LICA and Nancy Caddington, 95.9 The River, broadcasting live from Cantigny Golf Wheaton, IL.



First Annual Fundraising Golf Outing

Golf Outing Sponsor

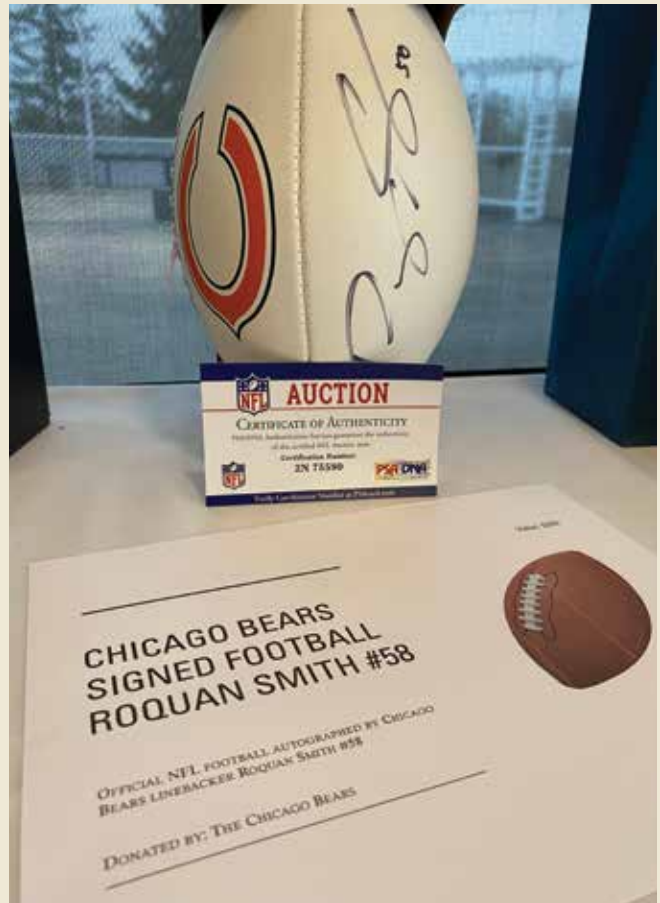


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Autographed football donated for auction by the Chicago Bears.

everyone remained in good spirits. Drinks from the beverage cart, sponsored by Minnesota LICA, certainly helped. Foursomes competed in challenges throughout the day for a chance to win prizes and bragging rights. Even the group with the highest number of strokes walked away with an award for “most honest golfers”, and some great memories made with old and new friends.

The course was freshly landscaped for the start of the season and the greens were in beautiful condition. The former estate of Colonel Robert R. McCormick, now designated as a 500-acre public space intended for recreation and education, boasts 27 challenging holes of golf and beautiful display gardens. Participants in the day's events were able to enjoy the scenic grounds, along with other attractions Cantigny Park has to offer, including the First Infantry Division of the U.S. Army Museum, which pays homage to McCormick's military service. The “Tank Park” also provides a unique opportunity for visitors to get up close and personal with a variety of historic military vehicles.

The event was covered by local FM radio station 95.9 The River, who hosted a live broadcast from the golf registration desk. Radio personnel Nick and Nancy had fun engaging with the golfers, posting event footage on social media, recognizing our sponsors on the air and conducting short interviews with our Foundation President, Bob Clark II, Executive Director, Eddy Mayen, and LICA National staff. The

station provided music, giveaways and the chance to win a trip to LegoLand. They were excited to spread awareness about the Foundation and are already looking forward to the next outing.

The day's events wrapped up with a savory steak dinner, silent auction, 50/50 raffle, and a live auction orchestrated by BigIron Auctions. Through their sales tactics and good humor, BigIron was able to generate more buzz for the auction items, stimulate friendly bid competition, and help the Foundation raise more money to further its mission.

The LICA Educational Foundation for Veterans team is so grateful to all the sponsors, players and volunteers who made this event possible. Through your golf registrations and sponsorships you are helping create a curriculum to prepare veterans for a rewarding career in construction.

Thank you to all the businesses who donated items for live and silent auctions:

CASE Construction, BigIron, the Chicago Bears, ESA Small Engine Repair, and many more. Even the venue, Cantigny Golf Course, was inspired to donate a round of golf for four!

In addition to giving back to our Veterans, everyone had a great time playing together at Cantigny Golf Course. Thank you to all who participated in this year's event and helped make it such a success. Mark your calendars for May 1st, 2023 and make your support a tradition! ■



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LICA Educational Foundation for Veterans Names Eddy S. Mayen as Executive Director



The Land Improvement Contractors of America (LICA) Educational Foundation for Veterans has announced that Eddy S. Mayen will be assuming the role of its Executive Director. The Foundation's mission is to train military veterans to become highly skilled heavy equipment operators for the construction industry. Mayen himself is a veteran of the U.S. Army, enlisted as an active duty artillery soldier, then serving in the New Jersey National Guard and achieving the rank of 1st Lieutenant.

Mayen's grant experience includes nine years at the New Jersey Department of State as Director of the State Trade Expansion Program (STEP), which awarded \$7 million to New Jersey small businesses. He then served as National Director of the STEP grant program at the U.S. Small Business Administration headquarters in Washington, D.C.

"Eddy is a great communicator and uniquely qualified to take on this leadership role on behalf of the Foundation," says the organization's founder, Gerald Biuso, Sr. "I first became acquainted with him through the New Jersey chapter of LICA. Not only is he a military veteran; he has also worked extensively in grant-writing and has experience in land improvement."

The LICA Foundation has applied for grant funds to be awarded by the *American Rescue Plan Good Jobs Challenge*. The grant program, sponsored by the U.S. Economic Development Administration (EDA), has as its goal helping underserved Americans find good-paying jobs through partnerships with employers in need of trained workers. Mayen wrote the Foundation's grant proposal, outlining how it will develop an ongoing pipeline of highly skilled heavy equipment operators to help fill the thousands of existing open jobs, while supporting our nation's veterans.

The Foundation will work with the U.S. Department of Veterans Affairs (VA) to identify candidates to participate in a comprehensive equipment training program. The curriculum includes simulator training on heavy equipment

operation and safety protocols before advancing to field training that will be provided by LICA contractors, equipment dealers and subcontractors.

"In the military, there is no such thing as light equipment," Mayen says with a smile. "It's a natural career move for veterans to transition to the heavy equipment industry. They're accustomed to working independently while being part of a team, and have already been thoroughly trained to follow instructions, pay attention to detail, be great problem-solvers and constantly safety-conscious."

LICA members are committed to the mission by helping prepare veterans for the workforce, providing good-paying jobs and offering flexibility with the challenges they may face when transitioning into civilian life.

The EDA will announce the grant winners in late July 2022. However, the Foundation is already ramping up through private donations. Mayen says receiving a grant would facilitate a broader-scale launch of the program, but the program is going forward regardless.

"My role as Executive Director of the LICA Educational Foundation for Veterans isn't just a job," says Mayen. "It's a personal mission. I immigrated to the U.S. as a child, and I want my children to understand how good this country is, how important it is to me. What's been remarkable thus far is discovering just how dedicated LICA members are to helping veterans. I'm proud to be a part of the Foundation and am excited to see where we go."

The LICA Educational Foundation for Veterans' first training classes are planned for the Chicago area in mid-2022.

Mayen can be reached by email at emayen@licaveteransfoundation.org.

LICA Educational Foundation for Veterans
3080 Ogden Avenue, Suite 300, Lisle, IL 60532

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Email: ahack@licaveteransfoundation.org

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LICA Is Pleased to Offer New Exclusive Benefit for Members:

A High-Quality Healthcare Plan at Lower Costs

By TERRANCE GORMAN, Principal, Managing Director- Employee Benefit Division
World Insurance Associates LLC

LICA has focused on offering contractor members with exclusive member benefits. From business and family legacy financial planning, to creative on-line resources, to equipment and machinery purchasing programs, LICA's exclusive member benefits are aimed at helping and improving the lives of our members and to help members remain viable in a competitive marketplace.

Nationwide, LICA members have consistently told us that finding and enrolling in a high-quality health plan has become increasingly difficult, very expensive and has limited benefits.

So today, the Land Improvement Contractors of America (LICA) is proud to announce a new offering exclusively developed for our member-contractors. By partnering with World Insurance Associates, LICA has developed *The Land Improvement Contractors of America Health Plan*. The national health plan affords LICA members access to true group medical benefits at lower costs.

We urge LICA members to compare your current rates and coverage today!

Some of the benefits of the LICA Health Plan include:

- Exclusive rates and access for LICA members which takes advantage of your LICA membership.
- Multiple plan types to meet your needs with a wide range of deductibles from \$1,000 to \$7,350 per year.
- Some plan designs include access to Health Savings Accounts (HSAs).
- An expansive nationwide network of physicians and pharmacies.
- Access to a wide range of other voluntary benefits including dental, vision and term life.



The Land Improvement Contractors of America is proud to introduce a new member exclusive healthcare plan!

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Try the LICA Health Plan

Enjoy the cost savings of level-funding, without added risk with the Land Improvement Contractors of America Health Plan. Our program gives members employees access to broad, national health care provider networks and RBP (Reference Based Pricing) models, to provide quality health benefits to your employees.

Why a level-funded program?

- Multiple plan designs make it easy for you to find the right fit for your company.
- Level-funded plans leverage the organization's power to purchase healthcare benefits at competitive rates.
- Unlimited major medical coverage for groups of all sizes.
- An experienced team is always ready to provide expertise before and after you have chosen your plan.



Contact your World agents to start saving now!

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- Concierge services to address your questions and needs. Healthcare benefits are volatile and costly. Either coverage is too expensive, too limited in terms of health benefits or is packaged as a “one-size fits all” plan.

The LICA Health Plan helps take the guesswork out of your health benefits with exclusive access to world class, comprehensive benefits, nationwide networks of healthcare providers, and professional service for less!

LICA is pleased to partner with Health Cooperative Strategies (HCS) and World Insurance Associates to launch the LICA Health Plan. Since 2010, HCS has built, launched and managed Association Health Plans all over the nation and has a great reputation in the industry as “best of class” in the association health plan space. World Insurance Associates is headquartered in Iselin, N.J., and is a full-service insurance organization providing individuals and businesses with top products and services across personal and commercial insurance lines, employee benefits, retirement and financial services and human capital management solutions. Since its founding in 2012, World has completed 142 acquisitions and serves its customers from more than 170 offices in the U.S. World is ranked #2 on Business Insurance’s Fastest Growing Brokers list, #53 on Business Insurance’s 100 Largest Brokers of U.S. Business list, #31 on Insurance Journal’s Top 100

Independent P&C Agencies list, and #38 on Insurance Journal’s Top 50 Personal Lines Agencies list. For more information, please visit www.worldinsurance.com.

Terence Gorman, from World, will be leading this initiative.

Terence (Terry) is a Senior Level Employee Benefits Executive with 25+ years’ experience as a Practice Leader, Sales and Service Manager, Producer and Consultant. His career has been spent delivering consulting and service levels that exceed expectations and lead to high client satisfaction, near 100% retention and frequent referrals/ testimonials. Terry historically worked with mid and large market employer groups, designing, underwriting and implementing employee benefit programs. Clients benefit from an understanding of the financial model insurance carriers, TPA’s and Stop Loss carriers use and an awareness of the importance of plan design efficiencies. Approach includes implementing fully transparent risk management strategies designed to drive plan costs down, without burdening the employee population. As the cost of providing health insurance has risen to the 2nd or 3rd largest expense on an organization’s P&L, the importance of working with the C-Suite to implement effective cost reduction strategies is paramount in today’s market. Reducing costs by up to 40% while improving benefit offerings, provide forward thinking employers with a competitive recruitment and retention advantage, in a tight labor market.

Recognizing the challenges faced by small and medium sized business owners when it comes to providing quality and affordable health benefit, Gorman established World’s Association/Affinity Benefit practice, in conjunction with their partner firm, HCS, over 3 years ago. Combined, World and HCS provide Benefit Plans to many Associations covering more than 15,000 employees. Terence currently leads The World Insurance Association/Affinity Benefit Practice.

“We are pleased to roll out this health plan as a member benefit,” said Jerry Biuso, Chief Executive Officer of National LICA. “We now have access to a health plan which has been built specifically for LICA members, their employees and dependents.”

The LICA Health Plan will begin to enroll individuals and families on June 1, 2022.

All interested LICA members can reach out to World (licensed insurance agents listed below). Additionally, World will be reaching out to LICA members to market and enroll LICA member-companies in the LICA Health Plan.

For more information about the LICA Health Plan, reach out to:

Vincent (Vince) Basciano
vincentbasciano@worldinsurance.com • (973) 871-1512
 or
 Terence (Terry) Gorman
terencegorman@worldinsurance.com • (848) 456-8600



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2022 National LICA Summer Meeting

Optional Tours

July 12 - 16 • St. Charles, Missouri

Tuesday, July 12 8:30 am - 5:00 pm

Port Industries



We will be hosted to an informative and fun day at Port Industries, Inc. in Palmyra, MO.

Port manufactures Hydramaxx Wheel Trenchers, Chain Trenchers, and Plows. They have been providing quality custom solutions to drainage contractors and renewable energy contractors for over 50 years with 75,000 square feet of manufacturing, service and office space used for design, manufacturing, and servicing customers. We'll start the day with a tour of Port's manufacturing plant, followed by a delicious lunch and a chance to visit with Port's employees. Then, it's out to the field where you will have a chance to demo some of Port Industries' quality equipment for yourself.

Wednesday, July 13 8:30 am - 2:30 pm

Grant's Farm

We are traveling to Grant's Farm, home of the World Famous Budweiser Clydesdales. A mature Clydesdale can grow to over six feet tall and weigh between 1,600 and 2,400 pounds, as much as a Volkswagen beetle. Members will learn how the handlers care for these magnificent beasts and have the opportunity to get up close to them for some petting and pictures! A complimentary sampling of Budweiser is included.

While half the group visits the Clydesdales, the other half will be free to roam and explore the rest of Grant's Farm. There are many historic buildings that range from Ulysses S. Grant's humble log cabin to the Busch family's "Big House" to the traditional German-style stables and Bauernhof.

Grant's Farm has become a refuge for more than 900 animals both great and small. You can visit and interact with many of them throughout the day and touch base with their expert team of animal caretakers. There is a free tram that circles the Farm, so you can ride instead of walk! Every attendee receives a lunch voucher to be used at one of the many food stands on the farm. Budweiser is available for purchase.

Thursday, July 14 9:30 am - 3:00 pm

Ladies' Tour

LICA Ladies will get a private hands-on class from the Olde Town Spice Shoppe in downtown St. Charles. Because removing salt/sodium from your diet is often necessary but very difficult, the Spice Shoppe will share some simple yet flavor-packed ways to keep deliciousness in your daily eating, while introducing you to some healthier salts options. The class also includes fun tasting rounds of various seasoning blends, multiple sample packs to take home, and an informative handout.

Following the class, ladies will walk a couple blocks down the quaint Main Street of St. Charles for a delicious lunch buffet at Tompkins Riverside. After lunch the LICA Ladies are free to explore St. Charles where gifts, jewelry, clothing and many specialty shops abound.

The LICA Ladies will be car pooling to St. Charles, no bus is provided.

Friday, July 15 6:00 pm - 10:30 pm

Cardinals Game

LICA members, join us for America's favorite pastime! The Cardinals are facing off against the Cincinnati Reds at Busch Stadium. We will have seats in the Right Field Lodge, near the Budweiser Terrace, which is open to all fans and features two full-service bars and in-game entertainment. Send in your registration soon, these tickets will go fast!





2022 National LICA Summer Meeting

Seminars & Special Events

July 12 - 16 • St. Charles, Missouri



Educational Seminars

Thursday, July 14

Tech Talk

Presented By: Zach Morehead & Scott Brown
Construction Technology Partners

Most of us know about or are already using construction technology, but are we maximizing its potential? Zach Morehead and Scott Brown with Construction Technology Partners will walk us through what technology is out there to help land improvement contractors; how to use it to increase production and cut costs; and what is needed to use the technology (i.e., what your equipment needs to run it, what data you need before you can start, how to ensure tight tolerances, etc.) Whether you're a pro or novice, you won't want to miss this class!

Creative Recruiting & Retention Strategies During Times of Change

Presented By: Sara Davis, Meg Judy, & Sarah Munns
EquipmentShare

According to our contact at the Missouri Chamber of Commerce, EquipmentShare has one of the most successful hiring and retention programs in the state. They are a company of visionaries, groundbreakers, doers and innovators set on revolutionizing the construction industry. But to do that, they need passionate and capable people joining their team. In a panel setting with Sara Davis, Meg Judy, and Sarah Munns you will learn how EquipmentShare makes their employees know they are more than just an employee and how the job can be more than just a paycheck. Join us to learn how EquipmentShare is hiring amazing team members who are dedicated to solving problems on and off the court!

Reducing Risk When Working For or Employing Other Contractors

Presented By: David Chase, Risk Control Consultant
United Fire Group

How do you manage and protect your business and the risk it faces when requesting or accepting contractual work agreements? David Chase, Risk Control Consultant with the United Fire Group will provide an overview of some of the applicable terminology found in a standard subcontractor agreement; identify specific items you should look for when reviewing certificates of insurance with your agent; and offer methods to evaluate and select subcontractors based upon their risk and past performance.

Executive Directors' Meeting

Contract Negotiation Training

Presented By: Amy Blesi, HelmsBriscoe

Whether it's for a convention or golf tournament, one skill our Executive Directors all need is the ability to negotiate a meeting facility contract. Amy Blesi with HelmsBriscoe has worked with several state LICA chapters, as well as National LICA, to negotiate contracts for events. From the original Request for Proposal through the final contract, Amy has done it all and she's going to share some of her tips to take the stress and risk out of the meeting planning process with us! After Amy's presentation, we'll explore our own tricks and tips for the Excel program. We all share many of the same challenges and this meeting is a great place to get some training, as well as support!

Associates' Night (Exhibition) "1904 World's Fair"

Thursday, July 14: 7:00 pm - 10:00 pm

"The Louisiana Purchase Exposition," better known as the 1904 World's Fair was held in St. Louis. People from across the globe experienced advancements in technology, manufacturing and even new foods like ice cream cones and hamburgers. The main fairgrounds in Forest Park, still a big attraction today, had about 20 million vis-

itors over the seven months the fair was open.

LICA will be transporting members back to the World's Fair on Associates' Night. Dress the part or come as you are and enjoy the games, food and exhibits, while networking with our valued Associates.





2022 National LICA Summer Meeting

Registration Form

July 12 - 16 • St. Charles, Missouri

Names of Attendees (for Badges)

Company _____

Name _____

City _____ State _____

Name _____

Phone _____

Name _____

Email _____

Name _____

Early Bird - Postmarked by June 17, 2022	Price	# Attending	Total
Contractor Member, Spouse or Associate Member Includes: Associates' Night, Friday breakfast & lunch, Saturday breakfast & lunch.	\$325.00		
Youth: 13 years & under	FREE		
Registration - Postmarked after June 17, 2022			
Contractor Member, Spouse, or Associate Member	\$350.00		
Youth: 13 years & under	FREE		
Tour Registration			
July 12: Port Industries	\$55.00		
Youth: 3 -13 years old; 2 & under <i>FREE</i>	\$30.00		
July 13: Grants Farm	\$60.00		
Youth: 3 -13 years old; 2 & under <i>FREE</i>	\$35.00		
July 14: Ladies' Tour	\$50.00		
Youth: 3 -13 years old; 2 & under <i>FREE</i>	\$25.00		
July 15: Cardinals Game	\$60.00		
Youth: 13 years & under.	\$40.00		
Summer Meeting Total (Registration + Tours)			

Hotel Information:

\$175/Night (plus taxes & fees)
Ameristar Casino Resort & Spa
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 Calling on or before the deadline does NOT
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2022 National LICA Summer Meeting

Family Fun Guide

July 12 - 16 • St. Charles, Missouri



St. Louis is just a 20 minute drive from the Ameristar Casino, and there is so much for your family to experience. All of these attractions are budget-friendly and great for kids and adults alike. We couldn't list all the family fun activities that St. Louis offers, so visit explorestlouis.com for even more ideas!



Gateway Arch & Museum

Website: www.gatewayarch.com

Standing at 630 feet tall, the Gateway Arch is our nation's tallest human-made monument, and it anchors Gateway Arch National Park. The Museum at the Gateway Arch covers 201 years of history about the westward expansion of the United States with an emphasis on St. Louis' paramount role in that era.

The Magic House

Website: www.magichouse.org

The Magic House rocks. There are hands-on interactive exhibits appealing to preschoolers and younger children, especially the Children's Village where they can grab a tool and fix a car, climb up to a treehouse, do some grocery shopping, fish, bank, and serve pizza in a restaurant.

St. Louis Aquarium

Website: www.stlouisaquarium.com

Located in what was one of the busiest passenger rail terminals in the world, the St. Louis Aquarium takes your family on an aquatic journey that dazzles and entertains. From alligator snapping turtles to zebra sharks, more than 13,000 animals hang out in and around 250,000 gallons of water.

City Museum

Website: www.citymuseum.org

The City Museum is in a century-old warehouse and waiting to be discovered are secret passages, a circus, a train, playgrounds, ball pits, and grand galleries. So much for kids and even adults to enjoy, including a rooftop ferris wheel.

Missouri Botanical Garden

Website: www.missouribotanicalgarden.org

The Missouri Botanical Garden is much more than just beautiful flowers. At the Doris I. Schnuck Children's Garden, kids can venture into a limestone cave, explore the wetlands, board a steamboat, climb to new heights in the tree house or visit a Midwestern prairie village. Visit the Climatron, a greenhouse, filled with tropical plants, waterfalls and even exotic fish. You can also stroll through the 14-acre Japanese Garden, one of the largest in North America.

Forest Park

Website: www.forestparkforever.org

Forest Park, the site for the 1904 World's Fair, is considered one of the nation's greatest urban public parks. This 1,300 acre park features the St. Louis Zoo, Science Center and museums. While you are there you can also visit the Cascades, a 75-foot waterfall, or rent a paddleboat at the Boathouse, and see the Jewel Box with its' gorgeous floral displays. Visit for more details about this urban oasis.

St. Louis Zoo

Website: www.stlzoo.org

One of the few free zoos in the nation, the St. Louis Zoo attracts approximately 3 million visitors annually and is the most-visited attraction in the region. At the new free exhibit, Primate Canopy Trails, you can take a journey from the forest floor, through a see-through tunnel, and up into the treetops on an elevated boardwalk to see monkeys and lemurs.

St. Louis Science Center

Website: www.slsc.org

More than 700 interactive experiences. The indoor-outdoor GROW agricultural pavilion and gallery. Test the laws of physics in live Amazing Science Demonstrations, sneak by a life-sized animatronic Tyrannosaurus rex, explore the night sky uninterrupted by city lights, or build a replica of the Gateway Arch. Anything is possible.



2022 National LICA Summer Meeting

Optional Tours

July 12 - 16 • St. Charles, Missouri

Tuesday, July 12 8:30 am - 5:00 pm

Port Industries



We will be hosted to an informative and fun day at Port Industries, Inc. in Palmyra, MO.

Port manufactures Hydramaxx Wheel Trenchers, Chain Trenchers, and Plows. They have been providing quality custom solutions to drainage contractors and renewable energy contractors for over 50 years with 75,000 square feet of manufacturing, service and office space used for design, manufacturing, and servicing customers. We'll start the day with a tour of Port's manufacturing plant, followed by a delicious lunch and a chance to visit with Port's employees. Then, it's out to the field where you will have a chance to demo some of Port Industries' quality equipment for yourself.

Wednesday, July 13 8:30 am - 2:30 pm

Grant's Farm

We are traveling to Grant's Farm, home of the World Famous Budweiser Clydesdales. A mature Clydesdale can grow to over six feet tall and weigh between 1,600 and 2,400 pounds, as much as a Volkswagen beetle. Members will learn how the handlers care for these magnificent beasts and have the opportunity to get up close to them for some petting and pictures! A complimentary sampling of Budweiser is included.

While half the group visits the Clydesdales, the other half will be free to roam and explore the rest of Grant's Farm. There are many historic buildings that range from Ulysses S. Grant's humble log cabin to the Busch family's "Big House" to the traditional German-style stables and Bauernhof.

Grant's Farm has become a refuge for more than 900 animals both great and small. You can visit and interact with many of them throughout the day and touch base with their expert team of animal caretakers. There is a free tram that circles the Farm, so you can ride instead of walk! Every attendee receives a lunch voucher to be used at one of the many food stands on the farm. Budweiser is available for purchase.

Thursday, July 14 9:30 am - 3:00 pm

Ladies' Tour

LICA Ladies will get a private hands-on class from the Olde Town Spice Shoppe in downtown St. Charles. Because removing salt/sodium from your diet is often necessary but very difficult, the Spice Shoppe will share some simple yet flavor-packed ways to keep deliciousness in your daily eating, while introducing you to some healthier salts options. The class also includes fun tasting rounds of various seasoning blends, multiple sample packs to take home, and an informative handout.

Following the class, ladies will walk a couple blocks down the quaint Main Street of St. Charles for a delicious lunch buffet at Tompkins Riverside. After lunch the LICA Ladies are free to explore St. Charles where gifts, jewelry, clothing and many specialty shops abound.

The LICA Ladies will be car pooling to St. Charles, no bus is provided.

Friday, July 15 6:00 pm - 10:30 pm

Cardinals Game

LICA members, join us for America's favorite pastime! The Cardinals are facing off against the Cincinnati Reds at Busch Stadium. We will have seats in the Right Field Lodge, near the Budweiser Terrace, which is open to all fans and features two full-service bars and in-game entertainment. Send in your registration soon, these tickets will go fast!



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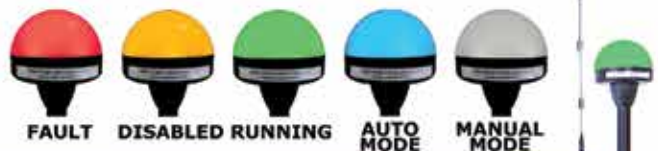
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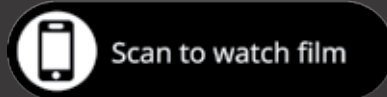
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FARM SAFE 



Right to Repair Movement Gains Momentum

By NICK YAKSICH, LICA Director of Government Relations

Having the right to repair the products that you own seems like it should be a given. You bought the products so you should be able to do what we want with them—including taking apart and repairing them. But it's not possible for all devices, including many cell phones, equipment and laptops because companies maintain the right to their own designs and products. This means that, in certain instances, it might actually be illegal for consumers to fix something they own.

The Right to Repair is a debate that is now taking place in Washington DC and in many state capitals. Many industries are embroiled in the debate that really got its start in the auto sector. Much like the 2012 vote in Massachusetts which allowed car owners to access parts and guides, consumers today want to get the right to fix devices like laptops, cell phones, farm equipment and other electronics.

Autos Industry First Big Right to Repair Battle

The template for Right to Repair is current law for auto repairs in Massachusetts (passed in 2012) and the National Memorandum of Understanding (MOU) agreed by the Auto Industry in support of independent repair in 2014.

The Auto MOU has been copied by Commercial Trucks in 2015 and has proven beneficial to consumers without negative impact on manufacturers. The template is ideal because repair of computerized components within vehicles is the same as in any other platform or housing. The more we come to rely upon technology in our daily lives – the more important it is that the technology be readily restored

to function easily and locally. This is especially important on a jobsite. No question that manufacturers that help their customers maintain the use of their investments for the long term will be rewarded with higher customer satisfaction and brand loyalty.

The Goals of the Right to Repair Movement

Since the AUTO MOU in 2012, Right to Repair coalitions have organized in many states and developed and introduced legislation. There are four common objectives in these bills:

1. Give everyone fair access to documentation (manuals, schematics) and software updates.
2. Make the necessary parts and tools available to third parties (repair centers), and also the consumer.
3. Allow the user to unlock and modify a device; and
4. Design devices so that repairs can be made relatively easily.

Most digital Right to Repair Legislation requires manufacturers of digital equipment to provide repair and diagnostic information including access to source code to consumers and independent repair shops. Opponents believe the scope of the legislation is broad and covers personal and business technology devices, home appliances, medical equipment, heavy off-highway equipment, boats, snowmobiles, ATVs, and more.

The equipment industry has testified that they support consumer access to repair information, but opposes the legislation because of the safety, environmental, and data privacy risk that could arise.

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State Legislatures Considering More Right to Repair Bills

Twenty-four states considered some form of Right to Repair legislation in 2022. As has happened since 2016, each of the bills has been rejected. Proponents of Right to Repair advocate for seemingly overly-broad laws that opponents believe will allow unfettered access to the software that governs on-board technology on equipment. Giving access to the source code, manufacturers claim, will not only undermine manufacturers' innovation and intellectual property rights, it will risk allowing modifications that run afoul of safety and emissions requirements for the equipment. Modifications also create unknown liability issues for the individuals modifying the code, dealers who subsequently trade-in modified equipment for resale, as well as subsequent owners of modified equipment.

Agriculture Equipment Targeted in Right to Repair Movement

Over the past few years, proponents of Right to Repair have been pushing the idea that farmers cannot fix their equipment without access to the machine's software and code. That claim has led more than a dozen states to consider legislation, which would allow unrestricted access to proprietary embedded code.

Agriculture dealers and manufacturers argue that this could affect a machine's warranty, violate federal emissions laws, and accelerate engine wear, and also lead to physical risk. In fact, there have been cases where farmers have been injured or even killed by equipment that has been modified, according to the Association of Equipment Manufacturers (AEM).

Farm equipment manufacturers assert they also invest considerable resources in developing cutting-edge technology to improve future machines. Granting access to source code would stifle that innovation. If someone was able to access the intellectual code in a piece of machinery, manufacturers would not guarantee the safety of a customer's data.

Federal Right to Repair Legislation

The Right to Repair debate in recent years has made its way to the federal level. At least three bills - The Fair Repair Act (S.3830/H.R. 4006), the Agricultural Right to Repair (S. 3549) and the Copyright Act Amendments (H.R. 6566) - have been introduced in this Congress to address the Right to Repair issue across a broad range of products. The House Judiciary Committee is holding a hearing on the Copyright Act but no action is expected on other federal right to repair legislation.

Even the Administration has taken a recent interest in the issue. Last July, the Federal Trade Commission (FTC) unanimously adopted a policy statement on repair restrictions imposed by manufacturers and sellers. Based on the action, the FTC will use its current statutory authority to prioritize investigations into unlawful repair restrictions by:

- Considering filing for injunctive relief under the Magnuson-Moss Warranty Act and monitoring private litigation (importantly, Magnuson-Moss is limited to consumer goods "normally used for personal, family, or household purposes.")

- Scrutinizing repair restrictions for violations of antitrust laws, such as the Sherman Act.
- Assessing whether repair restrictions constitute unfair acts or practices as prohibited in Section 5 of the Federal Trade Commission Act.
- Working with state law enforcement and policymakers to ensure compliance and update existing laws and regulations to advance the goal of open repair markets.

At this time, the FTC isn't pursuing further rulemaking, instead relying on its current statutes for possible enforcement. While it's unclear how aggressively and when the FTC will implement its new policy, many of these issues will need to be resolved in court after enforcement actions are brought forward.

Meeting the Needs of the Customer

In the construction and agriculture sectors, discussions continue between equipment owners, dealers and manufacturers on how best to provide service to the customer while protecting propriety technology and the safe use of the equipment. Pressures on the industry grow as consolidation continues amongst equipment dealers and workforce shortages lengthen service response. Like most issues, as happened in Massachusetts in 2012, direct industry communication to find solutions is the best approach as opposed to broad comprehensive mandates. ■



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First Quarter Marcum Construction Index Reports

Increasing Cost, Labor and Materials Shortages

By ANIRBAN BASU, Chief Construction Economist, Marcum LLP

The *Marcum Commercial Construction Index* for the first quarter of 2022 reports that the construction industry faces increasing costs and shortages of both labor and materials as well as rising interest rates. The residential sector has maintained its momentum while weakness continues to characterize the momentum while weakness continues to characterize the nonresidential sector.

“While overall contractor confidence has dipped a bit recently, many contractors continue to expect growth in sales, employment, and even profit margins over the next six months,” said Anirban Basu, Marcum’s chief construction economist and author of the report. “Despite rising costs of capital, demand for construction services remains elevated. Many contractors report operating at capacity.”

As of April 2022, the construction industry has recovered all of the jobs lost during the early months of the pandemic. “Industry employment is 4,000 jobs above February 2020 levels,” said Dr. Basu. “This represents a rapid recovery by historical standards, with the industry adding more than 1.1 million jobs since the worst of the downturn. That said, industry employment is significantly lower than it would have been had the pandemic not occurred, in part because many former workers permanently retired as the pandemic tore through the economy and endangered public and personal health.”

While construction spending in the residential sector continues to climb higher, nonresidential spending remains weak. “Nonresidential construction spending is up 5.6 percent year-over-year, but once one factors in inflation, this represents a setback in real terms. Another measure of construction spending, investment in nonresidential structures, a component of gross domestic product, fell 0.9 percent dur-

ing 2022’s first quarter and has now declined during nine of the past ten quarters.”

Some segments have fared better than others, though Dr. Basu anticipates it may be some time before the nonresidential construction sector reaches full recovery. “Certain segments, like manufacturing, should exhibit continued strength, but spending remains weak in pandemic affected segments like retail, lodging, and amusement and recreation,” said Dr. Basu. “With borrowing costs rising and inflation still untamed, it may be some time before the nonresidential sector finds its footing.”

Inflation and materials prices remain a pressing issue for the industry, and one that has pushed profit margins down. “At some point, these prices will come back to earth, in part because the Federal Reserve is set to curb money supply growth,” said Dr. Basu. “For now, however, the world remains a far too chaotic place for commodity prices to dip meaningfully. The expectation is that contractors will enjoy some relief by 2022’s end, but only time will tell.”

Marcum’s national construction leader, [Joseph Natarelli](#), said, “Builders are still learning how to cope with this ‘new normal.’ They’re procuring and securing materials a lot sooner and getting funds to pay for materials upfront, before jobs even start. We’re also seeing a lot more joint ventures. Contractors with labor issues are partnering with builders who have a more secure workforce to ensure they have labor for jobs. The same goes with materials procurement. We’re seeing contractors with an ‘in’ on the supplies side entering into joint ventures with other builders who don’t have that access. “I see steady, consistent growth in the construction industry in the coming months. ■

The President's View:

The first fundraiser for LICA's Educational Foundation for Veterans launched with an excitement shaking the walls at the opening reception held Sunday evening May 1st. I believe the energy level was so high because people were not quite sure why they were there but knew that they should be. We all knew we were attending the birth of an unstoppable new LICA mission. Those of us in attendance were not disappointed.

Mr. Gerald Biuso, the Foundation founder, gave an impassioned talk about the reason for the need for the Foundation. He then announced Eddy Mayen as the new Executive Director of the Foundation and introduced Eddy to the attendees. Eddy wrote the 19 million dollar plus grant application to the Federal Government for which the Foundation is applying. He did this on his own time with no pay, just a passion, and as one can imagine, with much input from Jerry which he had to politely put aside. His credentials to head this effort are too long to go into in a short article.

Eddy's passion for this mission matches or perhaps even surpasses Jerry's. This was obvious in his closing statement. "The grant money would be wonderful whatever it is, but this Foundation will happen and be a success with or without that money."

Sunday evening turned into a cold Monday morning. Not the best day for a golf outing, but the weather could not chill

the enthusiasm of this group. We tried to sink a 60 foot putt and four people actually did. We talked, shivered and laughed through 18 holes. We paid a little too much for live auction items, and in the end, we celebrated a launch.

There is one undeniable fact. The interaction that took place between the attendees was incredible. Most were meeting many people for the first time. Many had a connection to someone who would not only be great to get on board but would be thrilled to help, from the government to large corporations, to disabled veterans' groups, to media groups, and to individuals. These connections were often made by a simple word during a conversation. A conversation that does not happen on zoom, facetime, or any other non-face-to-face way we now communicate. I am asked all the time why people should attend an event when it can be done virtually. None of the connections made this weekend could have been done virtually.

While I do not sit on the Foundation Board, as National LICA President I would personally like to thank all those who participated in the event and all the LICA state chapters and LICA members who have sponsored the event and the Foundation. Your participation will help make a well needed mission into a reality. ■

Chris Wagner, National LICA President

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Litigation or Arbitration —

Which should you choose in your construction contract?

By CRAIG MARTIN, Construction Attorney with Lamson Dugan and Murray

Most construction contracts contain a dispute resolution clause allowing the parties to select litigation or arbitration as the method to resolve their dispute. But, which is better for your construction project? Are there alternatives? As with most legal issues—it depends.

What's the difference?

Clients often ask about the difference between litigation and arbitration, and whether it really matters. While both methods will resolve the dispute, the process under each method varies greatly.

Arbitration is essentially a lawsuit, but you don't file the lawsuit with the court. Instead, you hire an arbitrator to resolve the dispute. On larger projects, sometimes three arbitrators decide the case. The construction contract will likely set forth the procedures that will be used, such as the American Arbitration Association, Construction Division. These procedures will guide how the case progresses through arbitration and gives the arbitrator the authority to decide the

issues involved and issue a decision. This also means that a jury will not decide the case. With very few exceptions, the arbitrator's decision is final and may not be appealed.

Litigation, on the other hand, involves a lawsuit filed with a court. Once the lawsuit is filed, the case will be controlled by the state or federal rules of procedure. Once the jury decides the case, either of the parties may appeal the verdict, which could add eight to twelve months to the resolution of the case. In some cases, the parties may have agreed to waive a jury trial in the construction contract. The waiver of a jury trial can act as a potential hybrid to litigation or arbitration.

Which is better?

There are some advantages to arbitration. First and foremost, the parties can select the arbitrator, usually from a list of experienced construction attorneys. There are tremendous benefits to having someone decide the case who has experience with construction projects and claims.

Arbitration is also seen as more efficient and quicker. The arbitration rules often contain very short deadlines for the case to proceed, so your case may be decided more quickly. A quicker turn around may also mean reduced costs. Finally, arbitration may allow for a more confidential resolution because the result will not become a public record.

Litigation also has its benefits. First, you have a right to appeal. There may be some tremendous benefits to having an appellate court review the trial testimony and the rulings made by the trial court. Litigation is a possible cost saver because you are not paying a decision maker for their time. But, if you have to present your case to a jury, the preparation will take longer and will be more expensive.

Is there another alternative?

Perhaps a best of both worlds approach is to seek a waiver of a jury trial. This allows the case to go to litigation, but you will not have to teach twelve jurors how a construction project works. Instead, you only have to teach the judge. A judge tried case is also less formal than a jury trial, so preparing the case will take less time and will be less expensive. And, if the judge didn't understand your arguments, you have the right to appeal.

Construction disputes happen. Make sure you know which method you are agreeing to and consider whether it's worth negotiating a waiver of jury trial to resolve your next conflict. ■

Craig Martin is a construction attorney with Lamson Dugan & Murray, LLP law firm in Omaha, Nebraska, and a member of the collaborative Johnson Team. The Johnson Team consists of a group of specialists serving LICA members on matters of significance – planning, protection, and preservation of their businesses and families. If you have any questions, Craig's e-mail is cmartin@ldmlaw.com.

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LICA Members Responded to a Survey to Help Create a Universal Curriculum

The LICA Educational Foundation for Veterans Partners with LCTI

By CAROLINE KRUG, Assistant to the National LICA CEO

The LICA Educational Foundation for Veterans is a nonprofit organization that aims to provide training and certification in heavy equipment operation for veterans. The Foundation was created in response to the need for more skilled workers in the construction industry, and staggering unemployment rates among veterans.

In order to develop a universal curriculum and certification program, LICA conducted a survey of its members that included questions about what type of equipment they use, how much experience it takes to be an operator, and what kind of training veterans should receive. Based on the information collected from this survey, the Foundation has developed a list of 90 potential training facilities across the country, with one or two in each state.

Lehigh Career and Technical Institute

One such facility is Lehigh Career and Technical Institute (LCTI) in Schnecksville, PA. This facility offers an existing Heavy Equipment Operations (HEO) certificate program which meets the criteria established by LICA members and provides a more intimate learning environment with a maximum class size of six students. This hands-on course combines classroom theory and field training to cover safety, maintenance, and basic operating procedures and techniques for major types of heavy equipment. Students will operate a backhoe and various loaders, a dozer, hydraulic excavator, dump truck and an earth compactor on LCTI's five-acre training site.

Topics covered in the curriculum include personal and environmental safety, equipment operation and maintenance, basic surveying, grading, reading basic blueprints, DOT flagger training, erosion and sediment control, basic construction math, securing and hauling equipment, and employability. Ultimately, the goal of the program is to provide the core skills and knowledge necessary to safely operate heavy equipment and gain entry-level employment in the construction industry. An LCTI HEO certificate, OSHA 10 Hour Safety



Training document, and DOT Flagger Training document will be awarded to students who successfully complete the 184-hour program.

The first class of veteran students is scheduled to begin their training at LCTI in the fall, with plans to repeat the "model" with training facilities in every state. The Foundation has also been working with agencies such as the Veterans Administration to secure funding for tuition costs. Tuition includes an application fee and criminal background check that may be paid by a variety of sources including state agencies and the VA. LCTI will supply hard hats, safety vests and goggles to students of the program while the Foundation will provide work boots, gloves and tape measures. Upon earning the HEO Certificate, veterans will have access to a wide range of career opportunities with job placement assistance available through the Foundation and Pennsylvania LICA's 42 members in the region.



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A wide range of career opportunities are available, such as excavating, paving contractors, quarries, municipalities or the Operating Engineers Union. Earn industry-recognized credentials for OSHA 10-Hour Construction Safety Training and PennDOT Flagger Training.

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- **21%** PROJECTED JOB GROWTH BY 2022 (Faster than average)
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- **SKILLS LEARNED**
Field Operations
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Basic Surveying
Construction Math
Equipment Maintenance
- **EQUIPMENT**
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John Deere
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- **130** HOURS HANDS ON TRAINING
54 HOURS THEORY LESSON

Length of Course & Service Credits are listed above and on the back of each class, unless otherwise specified. All credits are in progress or pending. Revised 09/19

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PALICA Celebrates PA One Call 50 Years of Service

By JOANIE MICKSY,
PALICA Executive Director and
MARIA WHITE
Damage Prevention Liaison

In Pennsylvania, it is required by law to call PA One Call System, Inc., dba Pennsylvania 811, three business days before excavating, if using mechanized equipment. Every state has a One Call system and dialing 811 has been an option since 2007. Much like 911, dialing 811 connects callers to the closest One Call center to make a dig notification.

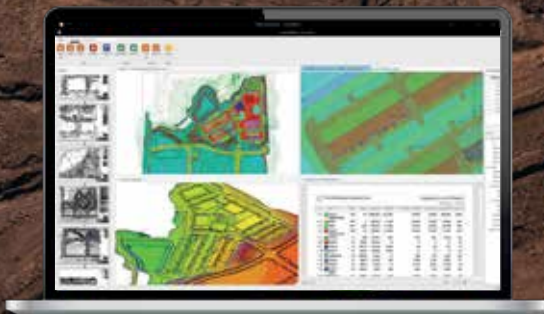
PA One Call is celebrating 50 years of service during seven safety days across the state. The safety day events



National LICA President, Chris Wagner, LICA Educational Foundation for Veterans Executive Director, Eddy Mayen, and National LICA CEO, Jerry Biuso, Sr.

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include no-cost educational sessions, demonstrations, exhibits, an interactive locating exercise, a keynote speaker, lunch and chances to win prizes.

Pennsylvania LICA has had a very close relationship with PA One Call-811 for many years. We asked to be a part of their big 50 Year Celebration Tour throughout Pennsylvania, and we're very happy to be able to attend four of their seven regional shows this summer. PA LICA will have a presence at the shows in Pittsburgh in June, and Erie in August as well. PA One Call - 811 is a yearly participant in PA LICA conventions and Associates' Nights, presenting topics that are very relevant and beneficial to our members.

Caption National LICA President, Chris Wagner, LICA Educational Foundation for Veterans Executive Director, Eddy Mayen, and National LICA CEO, Jerry Biuso, Sr.

At the Allentown 811 Show, two new contractor LICA members were



Monica Rakoczy keynote speaker.

recruited along with one new associate member, thanks to the efforts of National LICA President Chris Wagner, LICA Educational Foundation for Veterans Executive Director, Eddy Mayen, and National LICA CEO, Jerry Biuso, Sr. Several other beneficial contacts were made by this group in relation to the Veterans Foundation as well.



Monica Rakoczy was the keynote speaker in Allentown, and has been a safety presenter/speaker at the last three PA LICA conventions, and is already scheduled to put on a Trench Safety/hands-on "Build a Box" class next February at the state convention at Toftrees Resort. She has been contracted to speak at all seven regional shows for PA One Call-811 and commands great respect from the audience of mostly male attendees. We feel very fortunate to have access to her knowledge and know that she is a big draw to any event she participates in. She was also chosen by Jerry Biuso to speak at the last CONEXPO show, which has always been her dream!



New PALICA member Lori Menoex of Ecotech Hydro Excavating.

She was a huge success and will be presenting at CONEXPO 2023. █



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- Present flyer at time of rental
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Safety Tools

LICA Contractor Safety Management Plan



- Safety Manual
- Free to Contractor Members
- Toolbox talks
- Jobsite Inspection Forms
- Equip. Inspection Forms

Email: anational.lica@gmail.com

The LICA Safety Portal



- Online Safety Portal
- Search safety articles
- OSHA Requirements
- Safety Forms
- Ready to download & print

Email: anational.lica@gmail.com

Health Care

LICA Health Plan



Our program gives members employees access to broad, national health care provider networks and RBP (Reference Based Pricing) models, to provide quality health benefits to your employees.

Industry News

LICA Contractor Magazine

- Free to LICA Members
- Published 6 times/year
- Stories about contractors
- Industry Updates



- Multiple plans available
- Unlimited major coverage for groups of all sizes
- Contact Terence Gorman: (848) 456-8600 OR
Email: terencegorman@worldinsurance.com

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Tracking software for field & office employees



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LICA Benefits From Machinery Trader

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- List & sell on LICANational.org for FREE
- FREE cloud-based Inventory Management System
- Machinery Trader representative will help with setup.
- List equipment (for a fee) on sites like *Machinery Trader*.



VIP: Value Insight Portal

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- Free Equipment Valuations through FleetEvaluator
- Free FutureCasting predicts equipment values

LICA Beef Benefit



- 25% off Piedmontese.com
- Discount code: LICA
- Gourmet steaks
- Premium roasts
- Exceptional beef jerky
- Gift boxes and gift cards
- Free Shipping over \$99

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Contact a Machinery Trader Representative: 1-800-247-4898

The LICA Benefits Platform

Not just “one benefit,” it’s a website with a variety of programs & discounts designed for our members.

Go to LICA.Benefithub.com • Use Referral Code: **Q63W9J**

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IDShield provides the identity theft protection & identity restoration services you not only need, but deserve.

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- Identity Alerts
- Credit Reports
- Full Service Restoration



From minor questions to major issues, you deserve to know your legal rights in any situation.

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- Business
- Financial
- General Questions

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- Baggage coverage
- Emergency evacuation

Metlife Take Along Dental

- Dental PPO or DHMO/Managed Care Program
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Member Discounts

Clean Fire New Member Discount



- \$50/Case Discount
- Clean Fire Diesel fuel additive
- Contact: 402-693-2424
- cleanfiredist@gpcom.net



Space Pen

- Members get a 25% discount.
- Writes upside down
- Spacepen.com
- Code: LICA320

5% Discount on Big Switch



- Erosion/Sediment Control
- Stormwater Mgmt.
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- National Oil Program
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National Membership Drive

January 1, 2022 thru May 31, 2022

Illinois		Missouri		Ohio	
Ryan Arch	4	Damage Prevention	1	Mack	3
David Kennedy	1			Web	1
Ron Masching	1	Nebraska		Pennsylvania	
Septic Taining	1	Jim Group	4	Insurance	1
None	1	Unidentified	1	Unidentified	1
Indiana		New Jersey		South Dakota	
Darrell Birge	1	Apprenticeship Program	19	Bryan VanderPol	1
		Insurance	1	Insurance	1
Kansas		New York		Tennessee	
Unidentified	1	Jerry Biuso/HardHat	4	John Tatum	1
Michigan		Maura Dibble/HardHat	3	Virginia	
Mike Cook	1	Bill Hatch/HardHat	4	Mack	1
Trevor Young	1	Caroline Krug/HardHat	4		
Minnesota		Jeff Phair/HardHat	1		
Unidentified	2	David Rule/HardHat	4		
		Chris Wagner/HardHat	3		
		Pat Wagner/HardHat	3		
		Insurance	4	Total	80

Market Watch

Topcon



The Topcon MC-Max machine control solution is based on its MC-X machine control platform, and backed by Site-link3D — the company's real-time, cloud-based data management ecosystem. The MC-Max is a scalable solution for mixed-fleet heavy equipment environments. It is designed to adapt to owners' machine control and data integration needs as their fleets and workflows expand.

MC-Max increases processing power, speed, accuracy, versatility and reliability; and can be installed on a full range of dozers and excavators, using the same basic modular components.

topconpositioning.com

Fecon



The Fecon RK6015 has a working width of 60-inches and includes a split-ring design to limit the bite and maintain productive rpm. The new, wider brush-cutting tool allows for standard flow skid steers and loaders up to 75 horsepower. It chews up materials up to 5-inches in diameter, allowing those with standard flow skid steers to expand into mulching without a large capital outlay. The RK6015 is ideal for farmers, ranchers, land owners, landscapers, parks & recreation departments, municipalities, and anyone wishing to tackle brush shredding.

Weighing 1,490 pounds with mounting plate and push bar, this mulcher head is handled by the carrier, yet stout enough to provide a long service life. Overall width is approximately 71-inches with a cutting width of 60-inches, and overall height is 47-inches, with a depth of 33-inches. Adaptable with varying mounting plates to fit several types of carriers. A variable displacement 45cc hydraulic motor is standard, as is an adjustable bolt-on push bar with serrated ears for directing material.

www.fecon.com

Membership Application

Company Name _____

Member Name _____ Spouse's Name _____

Street Address _____

City _____ State _____ Zip _____

Phone (_____) _____ Cell Phone (_____) _____

Fax (_____) _____ Email: _____

LICA Sponsor _____

Contractor (Type of Business)

- | | | | |
|------------------------------|--|------------------------------|-----------------------------------|
| <input type="checkbox"/> CR | Crane Service | <input type="checkbox"/> OSW | On Site Waste Treatment |
| <input type="checkbox"/> DI | Drainage/Irrigation | <input type="checkbox"/> PA | Paving |
| <input type="checkbox"/> EC | Erosion Control | <input type="checkbox"/> PD | Ponds or Dams |
| <input type="checkbox"/> EMC | Earthmoving/Land Cleaning | <input type="checkbox"/> R | Reclamation |
| <input type="checkbox"/> EXG | Excavating/Grading | <input type="checkbox"/> SEP | Septic Systems |
| <input type="checkbox"/> GR | Gravel/Rock Production | <input type="checkbox"/> SP | Site Preparation/Development |
| <input type="checkbox"/> HD | Hardscaping | <input type="checkbox"/> SWU | Sewer/Water/Underground Utilities |
| <input type="checkbox"/> LL | Land Leveling | <input type="checkbox"/> TH | Trucking or Hauling |
| <input type="checkbox"/> LS | Landscaping | <input type="checkbox"/> TW | Terraces or Waterways |
| <input type="checkbox"/> ODW | Open Ditch Work | <input type="checkbox"/> WM | Water Management |
| <input type="checkbox"/> SA | Dealer, Service Co., Government Agency, Consultant, Insurance Agency | | |

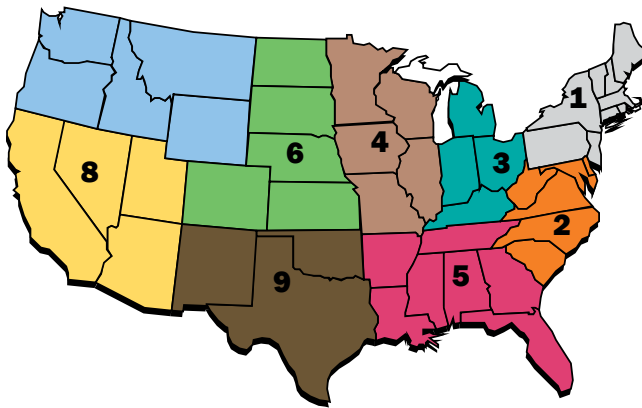
Application is for (Check One)

- Active Contractor Member (Annual Dues)..... Vary by State Chapter
Active Land Improvement Contractor.
- Company Associate Member (Annual Dues)..... Vary by State Chapter
Person or companies manufacturing or selling materials, equipment or services to active contractor members.
- Supporting Member (Annual Dues)..... Vary by State Chapter
Person(s) or associations interested in LICA.
- National Associate Member..... \$300.00
- Member-At-Large \$195.00
Contractors in state without chapters

Signature _____ Date _____

Please contact your state chapter for annual dues and additional information. See page 38.

**To become a national associate please contact:
National LICA, 3080 Ogden Avenue, Suite 300, Lisle, IL 60532
Phone 630-548-1984 • Fax: 630-548-9189
Email: nlica@aol.com • Website: LICANational.org**



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- Oklahoma
- Oregon
- South Carolina
- Texas
- Wyoming

ARKANSAS LICA
National LICA
3080 Ogden Ave.
Lisle, IL 60532
Phone: 630-548-1984
Email: nlica@aol.org



MICHIGAN LICA
Sarah Cook
4780 E. Townsend Road
St. Johns, MI 48879
Phone: 517-282-1083
Email: scook@michiganlica.org



NORTH DAKOTA
Eileen Levy
National LICA
3080 Ogden Avenue
Lisle, IL 60532
Phone: 630-548-1984
Email: nlica@aol.com

FLORIDA LICA
National LICA
3080 Ogden Ave.
Lisle, IL 60532
Phone: 630-548-1984
Email: nlica@aol.org



MINNESOTA LICA
Jennifer Breberg
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Email: mnlica2@gmail.com



OHIO LICA
Amy Gerten
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Leipsic, OH 45856
Phone: 419-943-2965
Email: ohiolica@gmail.com



ILLINOIS LICA
Ryan Arch
112 Exchange St. Suite 2
Galva, IL 61434
Phone: 309-932-1230
Email: ryan@illica.net



MISSOURI LICA
Deborah Dickens
1101 W. High Street
Jefferson City, MO 65109
Phone: 573-634-3001
Email: mlica@aol.com



PENNSYLVANIA LICA
Joanie Micsky
775 Mercer Road
Greenville, PA 16125
Phone: 724-866-1082
Email: pennsylvanialica@gmail.com



INDIANA LICA
Nanci Gutwein
P.O. Box 425
Francesville, IN 47946
Phone: 219-204-1722
Email: indianalica@gmail.com



NEBRASKA LICA
Kira Cooney
1000 27th Road
Walthill, NE 68067
Phone: 402-870-0582
Email: kira.cooney@nelica.com



SOUTH DAKOTA LICA
Toby Crow
1600 W. Russell Street
Sioux Falls, SD 57104
Phone: 605-271-0292
Email: accounting@sdragc.org

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