

Land Improvement Contractors of America

Board Meeting

February 19, 2022 • San Antonio, Texas

CALL TO ORDER

The meeting was called to order by Chairwoman Nordis Estrem at 10:10 am at the Holiday Inn Riverwalk in San Antonio, Texas.

CREDENTIALS REPORT

Jeff Schell called roll and declared a quorum present. A complete roll call is listed below.

Illinois

President Steve Anderson

Indiana

President Bryan Noggle

Iowa

President Katie Resor (proxy)

Kansas

President Kent Henderson

Michigan

President Adam Cook

Minnesota

President Steve Vis (proxy)

Missouri

President Rob Liles

Executive Committee

Chairman Bob Clark
President Chris Wagner
Vice President Dave Gallahan
Region 1 Jeff Phair
Region 2 Steven Bozzo
Region 3 Tony Cain
Region 4 Chris Brauer
Region 5 Vacant
Region 6 Jeff Schell
Region 7 Vacant
Region 8 Absent

APPROVAL OF AGENDA

Motion by Dan Micsky to approve an open agenda, seconded by Dave Gallahan. Motion passed.

APPROVAL OF PREVIOUS MINUTES

Motion by Chris Brauer to approve the previous minutes from July 31, 2021 as printed on LICANational.org, seconded by Ted Lashley. Motion passed.

REPORTS

Chairman of the Board- Nordis Estrem

I attended the Summer Convention meetings in Niagara Falls in July and the Fall Board meeting was done by zoom. Both had some very interesting and exciting items.

I am especially excited about the new Veteran's Educational Program. I believe it will be a huge success in the future for both LICA and Veteran's alike. I attended the MNLICA Convention in January and enjoyed seeing the members after two years of Covid cancelations. I know we have lost membership to various reasons. MNLICA asked for ideas on what other states were doing to gain membership. I and Chris Brauer gave them some ideas to think about trying. I believe LICA will again gain membership as we have become very diversified in our thinking and are willing to try new and innovative ideas!

Thank you for your support over my years in office. I have enjoyed meeting and working with LICA members and affiliates from around the USA.

President- Bob Clark

Since the Summer Meeting I have been heavily involved in the LICA Educational Foundation for Veterans and ADMC, NACD. We are working on a pilot project for areas in the country where certain practices can improve rural water quality. By collaborating with other associations we can make it happen.

Treasurer- Dave Gallahan

Before you are the financial statements for four months ending January 31, 2022. The bank balance is \$628,324 of which \$200,000 is in a CD as per the budget.

Dues are coming in as expected. Income and expenses are within budget.

Executive Committee- Jeff Schell

The Executive Committee met Wednesday night at 6pm. The officers gave reports. The Region Vice Presidents reported on state activities. Reviewed the updated financial statements.

Nick reported on Legislative Issue. Jerry sent a written report and updated the committee on the LICA Education Foundation for Veterans.

MOTIONS

Motion by Mike Cook to host the 2024 Winter Convention in Savannah, Georgia; seconded by Bryan Noggle. Motion passed.

Motion by Dan Micsky, second by Don Loken to reinstate the Onsite Waste Committee. Passed.

COMMITTEE MINUTES

Associate Advisory Committee- February 17, 2022

The meeting was called to order by Chairman Kent Rodelius. Those in attendance were: Charlie Schafer, Ron Schlatter, Brent Desrochers, Kari Van Es, Rob Hall, Amber Bosma, Bruce Mosier, Jim Janson, Brendan Noggle, David Lee, Chris Calisto, Justin Crum, Alan Kruszka, Paul Liggett, Coretta Rozendaal, Rory Woods, Michael Maierhofer, Jim Ladner, Elli Murray, and Nate Cook. **"Board Meeting" > 2**

COMMITTEE REPORTS (Continued)

Motion was made and passed for an open agenda

Minutes from the July 30th Summer Meeting were also approved,

Old business: The associates are pleased with the hotel and the room for the evening display and get together with the attendees.

The associates agreed to visit the board positions at the Summer Meeting in July.

New business:

We tried to find a representative of the NLICA to come and join us at our meeting with any thoughts or concerns – we were unable to locate anyone.

There was discussion of a possible new event – North American Conservation and Drainage Expo to be held in January of 2023 at the HyVee center in Des Moines. Jason and Justin Brown are trying to organize this event. There is little information out at this point. Kent will talk to Bob Clark about what the NLICA position is on this show. To our understanding this is not a LICA event. It was recommended that all associates should decide on their own at this point. Much more information is needed.

The meeting was adjourned at 6:30 pm.

Budget Committee- February 18, 2022

The meeting was called to order at 5:00 pm.

Those in attendance were: Jeff Schell, KS; Tony Cain, IN; Chris Wagner, NJ; Nordis Estrem, MN; Chris Brauer, MO; and Dave Gallahan, VA.

Motion for an open agenda by Tony Cain, seconded by Jeff Schell. Passed.

Motion for an approval of the previous minutes by Jeff Schell, seconded by Chris Brauer. Passed.

Discussion on investing more in marketing and travel.

Discussion on increasing marketing budget to \$20,000, for staff travel and public relations.

At the present time we can meet these needs, committee can address this again in July.

Motion by Tony Cain to adjourn, seconded by Jeff Schell. Adjourned.

Conservation, Excavating and Earthmoving Committee- February 18, 2022

Acting Committee Chair: Jon Seevers, IL

Those in attendance were: Kent Rodelius, MN; Bruce Barnhart, IA; Russ Peters, IA; Tom Beyers, IL; James Ramsey, IN; Rob Liles, MO; Steve Dick, KS; Curtis Maxwell, IA; Nate Cook, MI; Adam Cook, MI; Steve Vis, MN; Dee Ann Larson, MN; Jim Pruss, NE; Terry McConnell, OH; Ted Lashley, NE; Bob Clark, IN; Keith Samuelson, NE; Jeff Schell, KS; Don Loken, MN; Chris Smidler, IN; Mark Erpelding, IA; Kevin Bakken, MN; Ryan Arch, IL; Jon Seevers, IL

The meeting was called to order at 10:30 am.

Approval of Agenda: Russ Peters (IA) motioned for an open agenda. Chris Smidler (IN) seconded the motion which passed.

Approval of Previous Minutes: Jon Seevers (IL) read aloud the

COMMITTEE REPORTS (Continued)

previous meeting minutes. Bob Clark (IN) motioned to approve the previous committee meeting minutes as presented. James Ramsey (IN) seconded the motion which carried.

Old Business:

None

New Business:

By request of the Executive Committee, Jon Seevers (IL) shared a questionnaire on the LICA Veterans' Training for the committee to review and provide input on.

Russ Peters (IA) asked for input on crossing pipelines and experiences with exposed and abandoned pipelines. Many comments received; the Drain Tile Safety Coalition (DTSC) could be a resource on the topics discussed.

Jon Seevers (IL) asked about members' experiences working with windfarms. More discussion ensued including comments on solar farm projects, transmission line depths and placement, drainage impacts and repair, etc. from members in MO, IN, & IL.

Tom Beyers (IL) shared that the NRCS has a percentage of EQIP funds dedicated to livestock facilities and manure management. Besides being available for cost sharing on new livestock buildings, these funds are also available for decommissioning (closure and clean up) old manure storage and handling facilities at 100% cost share.

Bruce Barnhart (IA) requested feedback from the group on one-call experiences currently. Much discussion occurred including comments on locators' workloads, response times, quality, mis-marks, depth requirements, and contractor certification from members' in IL, IA, IN, & MI.

General discussion developed regarding line strikes, documentation & disputes, bill backs, etc.

Adjournment: Bruce Barnhart (IA) motioned to adjourn the meeting at 11:30 am. Ted Lashley (NE) seconded the motion which passed.

Convention Committee- Friday, February 18, 2022

The meeting was called to order 1:17 pm.

Those in attendance were: Sarah Cook, MI; Norma Lashley, NE; Ted Lashley, NE; Bob Clark, IN; Mike Cook, MI; Adam Cook, MI; Pat Wagner, NJ; Patti McArdle, NE; Linda Pruss, NE; Jim Pruss, NE; Kira Cooney, NE; Bryan Noggle, IN; Amber Bosma, IA; Jim Jansen, IA; Joe Stull, IN; Sally Smidler, IN; Chris Smidler, IN; Caroline Krug, National; Amy Gerten, OH; Veronica Seevers, IL; Jon Seevers, IL; Pat McConnell, OH; Harry Hauschild, NE; Becky Riniker, KS; Nanci Gutwein, IN; Keith Samuelson, NE; Rogene Samuelson, NE; Susan Liles, MO; Robert Liles, MO; Coretha Rozendaal, IA; Jon Ungerer, KS; Dee Ann Larson, MN; Kristin Popp, WI; Ron Garofalo, NJ; Jeanie Bakken, MN; and Nordis Estrem, MN.

Regions 2, 3, 4, 6

Motion for an open agenda by Chris Brauer, seconded by Tony Cain.

Motion for an approval of the previous minutes Jeff Schell, seconded Dave Gallahan.

Discussion on the upcoming meetings.

Discussion on the location for the next Winter 2024 meeting.

Motion by Dave Gallahan, seconded by Tony Cain to go to Savannah, GA for Winter 2024 convention.

"Board Meeting" > 3

COMMITTEE REPORTS (Continued)

Discussion on the location of Summer 2024.
New Jersey LICA is offering to host.
They have plenty of tours to plan and a hotel near the hotel airport. There is a hotel owned by the Mall of America.

Discussion on having places to walk to being in town.

Discussion on how conventions are run – explanation of the how to move up within the organizations. “Overview of LICA”

Jon Seevers suggested Hiring/Retention, Employee Benefits. 401k
Chris Brauer suggested a mental health seminar like they held in IA.

Motion to adjourn by Chris Brauer, seconded by Jeff Schell.

Education and Technology Committee Friday, February 18, 2022

The meeting was called to order at 10:30 am.
Those in attendance were: Bryan Noggle, IN; Ron Garofalo, NJ; Nordis Estrem, MN; Tony Cain, IN; Dan Micsky, PA; Nick Yaksich, National; Jenny Breberg, MN; Mike Cook, MI; Dennia Mikula, NJ and Kent Henderson, KS.

Motion by Nordis Estrem to approve an open agenda, seconded Ron Garofalo. Passed.

Motion by Ron Garofalo to approve the previous minutes, KS second.

Nick Yaksich went over the CONEXPO 2020 education track and the show.
He also discussed how CONEXPO’s timing is lucky with people ready to go out and be in person.
Nick and Eileen are meeting with AEM about the education sessions in March.

Nick went over the previous education topics. Nick discussed not having a seminar that is purely branding.

Ron Garofalo discussed having a seminar on doing multiple things with one machine. There are many attachments available. All about productivity with less operators.

Nordis Estrem also brought up mental health due to COVID. Nick said that might fall under the Management Track at CONEXPO.

Bryan Noggle talked about finding and maintaining employees.

Mike Cook talked about promoting other tracks.

Discussion on seminar ideas for National Conventions.

Mental Health – local health department.
LICA 101 – give a seminar on how LICA works - Past Presidents and Eileen.

- How to get involved in National LICA
- Overview of all committees.
Pipe Installation practices – FRATCO or ADS

Reach out to Associates’ for topics.

COMMITTEE REPORTS (Continued)

Veterans Training Questionnaire

Discussed Veterans’ previous experience. Everyone should start from scratch.
Ron Garofalo discussed the NJ apprenticeship.
Kent Henderson asked if there was a place to find Veterans looking for work. Military.com post jobs veteran friendly employers.

Bryan Noggle suggested doing laborer and operator.

Ron Garofalo said NJ is going to start doing job fairs at the grade school level and High School level.

Motion to adjourn by Nordis Estrem, seconded by Bryan Noggle. Passed.

Executive Director’s Meeting- February 17, 2022

Call to Order: The Executive Directors Meeting was called to order at 1:00 pm by acting Chairman Ryan Arch
Those in attendance were: Ryan Arch, IL; Kira Cooney, NE; Sarah Cook, MI; Maura Dibble, NY; Jennifer Breberg, MN; Amy Gerten, OH; Pat McConnell, OH; Nancy Gutwein, IN; Millie Gallowan, VA; Jon Ungerer, KS; Joanie Micsky, PA; Kristin Popp, WI; Allison Hack, LICA; Eileen Levy, LICA; Caroline Krug, LICA; Jeff Schell, KS; Bruce Barnhart, IA; Dan Micsky, PA; Curtis Maxwell, IA; and Jon Seevers, IL

Joanie Micsky, PA made the motion for an open agenda seconded by Jon Ungerer, KS. Carried
Approval of Minutes: Jon Ungerer, KS made the motion to accept minutes from previous meeting of July 29, 2022 in Niagara Falls, NY, second by Nancy Gutwein, carried.
National LICA: Allison Hack talked about the upcoming Veterans Foundation Golf Outing in Chicago Summer meeting is in St Charles, MO, July 12-16, 2022 at the Ameristar Casino & Resort. Con Expo – March 14-18, 2023, the LICA convention will be March 12-13, 2023. Sandhills has taken over Currency Pay, will be changing to some degree. Allison will update the benefit four-page spread.
Debbie Dickens sent out a report with all the state reports and the samples of the registrations from different states.
Old Business: National is working on those work categories and will bring those Executive Directors soon.
Ryan Arch spoke about the shared calendar that is on the LICA National website.
Ryan Arch reminded that those in the UFG State LICA Insurance program are contractually obligated to review the contractor list they receive from UFG every month; they will be having a meeting in the near future.
New Business: Discussion on the sample registration forms from some of the states. Ryan Arch showed a form builder called Jotform. These can be dragged and dropped into an excel format. Some are using a QR code on the forms.
Ryan Arch displayed a slide showing EZTexting. Talked about Constant Contract, other emails formats, QR-code-generator.

Justin Brown from MidAmerica Trenchers and Craig Douglass from Fratco, spoke about a North America Conservation & Drainage show in Des Moines, IA in January 2023. They were offering to allow the neighboring states to attend and share in the rooms and use the extra space for meetings, etc. Discussion ensued.

“Board Meeting” > 4

Board Meeting (from page 6)

COMMITTEE REPORTS (Continued)

Next Executive Director's Meetings will be March 16th on Zoom. This will deal with the upcoming North America Conservation & Drainage show

Some ideas for next meeting, QR Codes, Excel templates, data management

Next National meeting will be in St Charles, MO – July 12-16, 2022

Kristin Popp made the motion to adjourn at 2:58 pm, seconded by Pat McConnell

Respectfully Submitted, Maura Dibble

Insurance and Safety Committee- February 18, 2022

Meeting was called to order by Chairman Don Loken at 1:15 pm.

Those in attendance were: Don Loken, MN; Steve Anderson, IL; Bruce Mosier, IA; Tom Beyers, IL; James Ramsey, IN; Russ Peters, IA; Jennifer Breberg, MN; Dennis Mikula, NJ; Kevin Bakken, MN; Steve Vis, MN; Bryan Vanderpol, SD; Mark Erpelding, IA; Dan Micsky, PA; Joanie Micsky, PA; Kent Henderson, KS; Steve Dick, KS; Terry McConnell, OH; Brad McArdle, NE; and Maura Dibble, NY

Steve Anderson, IL made the motion for an open agenda, seconded by Tom Beyers, IL carried.

Don Loken, MN read the minutes from the last meeting in Niagara Falls, NY, Mark Erpelding, IA made the motion to accept the minutes as read, seconded by Russ Peters, IA, Carried

Old Business –

As of Feb 2022 if you want to get a CDL, or move from a class a to class b, you will have to go to truck driving school for 4-6 weeks and \$3,500 - \$4,000. These new laws are different from state to state.

Indiana - You must have so miles, will cost \$8,000 – 4-6 weeks of school, if you had previously applied prior to the February cutoff, you have 120 days to complete your CDL license.
Iowa – you must go to school, but it will not take as long.

Bruce Mosier – United Fire is in 15 state chapters - \$1,000.00 of claims paid to LICA contractors. The heaviest claims are employees and automobile. They haven't had a dividend in 4 years due to these claims. Everyone must stay on top of their insurance. They will be having an in-person meeting in April with the Executive Directors, where a dividend check will be presented to the states. A million-dollar policy is not enough anymore.

Motion by Steve Dick, KS to close the old business, seconded by Russ Peters, IA, Carried

New Business -

Bruce Mosier talked about the Zywave portal and encourages everyone to use it.

Bruce Barnhart, IA made the motion to adjourn at 1:31, seconded by Tom Beyers, IL, carried.

Ladies Committee

The meeting was called to order by Chairperson Veronica Seevers at 10:30am

Those in attendance were: Linda Pruss, NE; Becky Riniker, KS; Norma Lashley, NE; Joyce Johns, MN; Renee Lashley, NE;

COMMITTEE REPORTS (Continued)

Susan Liles, MO; Millie Gallahan, VA; Rogene Samuelson, NE; Patti McArdle, NE; Kira Cooney, NE; Linda Hauschild, NE; Nanci Gutwein, IN; Kristin Popp, WI; Amy Gerten, OH; Pat McConnell, OH; Sarah Cook, MI; Coretha Rozendaal, IA; Judy Beyers, IL; Veronica Seevers, IL

Approval of Agenda by Sarah Cook, second Coretha Rozendaal.

Approval of Previous minutes Pat McConnell, Second Norma Lashley

Old Business:

Devotions: Music works fine for now. There still needs to be a reminder announcement.

Ladies Purse Auction raised \$4,235. Veronica thanked everyone who brought or purchased purses.

New Business:

Devotions- There needs to be someone in charge when Evelyn Cottrell isn't at the convention.

Ladies – The fundraiser in St. Louis will be each chapter to bring an item with a minimum value of \$100.00. There will be no fundraising in Las Vegas. The Ladies would like a half day tour with lunch. Judy Beyers made a motion to donate up to \$1,500 for the St. Louis convention for the kids program. Coretha Rozendaal 2nd. Motion passed. Sarah Cook passed along a thank you from Mike Cook for our continued support of the kids programs.

Norma Lashley made a motion to increase the number of scholarships from 8 to 10 with the ladies paying for the additional two scholarships. Pat McConnell 2nd. Motion passed.

Motion to adjourned by Sarah Cook, 2nd by Judy Beyers.

Meeting adjourned at 11:05 am.

Legislative Committee- February 18, 2022

The meeting was called to order by Chairman Bruce Barnhart at 9:15am.

Those in attendance were: Maura Dibble, NY; Kevin Bakken, MN; Steve Vis, MN; Kristin Popp, WI; Nanci Gutwein, IN; Chris Brauer, MO; Bryan Noggle, IN; Chris Wagner, NJ; Jeff Schell, KS; Ron Garofalo, NJ; Dennis Mikula, NJ; Ted Lashley, NE; Kira Cooney, NE; Jennifer Breberg, MN; Jeanie Bakken, MN; Jon Ungerer, KS; Bruce Barhart, IA; Dan Micsky, PA; Keith Samuelson, NE; Pat McConnell, OH; Jerry McConnell, OH; Tom Beyers, IL; Patti McArdle, NE; Caroline Krug, National.

Bruce introduced Nick Yaksich, LICA Director of Government Relations.

Nick introduced himself and told members about his experience with equipment manufacturers

Nick provided updates on legislative regulatory policies.

Nick mentioned the importance to LICA of protecting and enhancing our environment.

WOTUS (Waters of the US rules/regulations on any body of water on any property)

Federal court agreed to review the Clean Water Act, which will likely be killed

Republicans will take over the house, Which will drag out any change on USDA, DOT and EPA regulation. WOTUS will still be status quo and is not likely to be re- **“Board Meeting” > 5**

COMMITTEE REPORTS (Continued)

solved any time soon.

Climate Change regulations house will come down hard on what the administration is trying to do.

Investment in infrastructure

Record level of investment of 1.3 trillion

It's highway, broadband, water management, all kinds of projects

When and where \$\$?

Most of the money goes out according to population, then there are discretionary funds which will involve more politics when distributed. The money has been promised/ authorized but not been delivered yet. The game now is tracking the investments, Nick created a guidebook so we can see where the money is going.

Develop and mentor the next generation of skilled, technical workers

LICA is doing its part with the Educational Foundation for Veterans

Support Farm Bill Programs for Reauthorization, Specifically Title II, Conservation

NRCS Priorities: Diversity, climate change, urban agriculture

Hiring criteria of diversity-another hurdle in hiring

When looking at projects to fund, what is the impact to climate change?

Administration is emphasizing non-traditional crops and urban ag.

Implement LICA Action steps from the NCRS, NACD, and ADMC MOUs

Bruce discussed MOUs Memorandum of Understanding and \$20mm requests from Charlie, Bob and ADMC. Agreements between contractors and the agencies.

Ron Garofalo mentioned new legislation and bills being passed that keep the bug guys doing the big jobs and keeps smaller jobs for the little guys which distributes the work well

Bruce is concerned about the equipment shortages

Nick encouraged us to build relationships and send letters to the senate to promote LICA and our priorities. Starting a grass-roots campaign, become aware of the issues, then start with letters and try to connect via zoom and have more effective discussion to help LICA rise together as an organization

Bruce suggested we personally donate to the representative/ senator campaigns if we want to have a say.

Nick agreed everything starts local on the state level. It's their job to represent you and make sure the infrastructure money flows your way.

Bruce shifting from John to Nick will bring a new segment to what we can focus on, given his background.

Question was asked on Right to repair, Nick will write an article.

Bruce, who should we be reaching out to for partnership and collaboration?

American Farm Bureau, Equipment Dealers, Bruce suggested NUCA

Nick will bring up some suggestions for coalitions at the

COMMITTEE REPORTS (Continued)

summer meeting

Takeaways:

Unanimous decision to keep these written priorities:

Protect and Enhance our Environment

Investment in Infrastructure

Develop and mentor the next generation of skilled, technical workers

Support Farm Bill Programs for Reauthorization, Specifically Title II, Conservation

Implement LICA Action steps from the NCRS, NACD, and ADMC MOUs

Sharing the MOUs after the meeting via email*

Bruce Barnhart motioned to adjourn, Maura Dibble seconded. Adjourned at 10:05am

Long-Term Planning/Past Presidents Committee- Friday, February 18, 2022

The meeting was called to order at 9:10 am

Those in attendance were: Steve Anderson, IL; Dirk Riniker, KS; Don Loken, MN; Joyce Johns, MN; Harry Hauschild, NE; Mike Cook, NY; Tony Cain, IN; Dave Gallahan, VA; Steve Gerten, OH; Brad McArdle, NE; Allison Hack, National and Nordis Estrem, MN.

Motion for approval of the agenda Harry Hauschild, second Steve Gerten.

Motion for approval of the previous minutes Harry Hauschild, second Dirk Riniker.

Discussion on the Veterans questionnaire.

Length of hands-on training time was discussed; the consensus was 12 weeks isn't long enough.

Steve Gerten and Tony Cain pointed out that we will have to see what the vocational schools require for training.

Harry Hauschild also stated the cost of training could be different in the schools.

Mike Cook suggested look at the regions where we plan on having schools because all states are different.

Brad McArdle asked about the Veterans being funded through the government.

Nordis pointed out it could take a year or more to get the funding.

Don Loken suggested that we gather info on the GI Bill. He and Joyce Johns suggested we advertise within the VA Magazines. Those magazines are distributed to every Vet.

Strategic Plan

Discussed Goal 1 Promote LICA membership.

It was decided we have done the 4 points listed well.

Steve Gerten said we need to work on the retainment of members.

"Board Meeting" > 6

COMMITTEE REPORTS (Continued)

Nordis Estrem also asked if State Chapters contact members directly after the first year.

Steve Gerten said Ohio does call and ask what we could do better and why they decided not to renew. Steve said the members stated that LICA wasn't fitting their needs as far as education and getting them to attend.

Dave Gallahan said that through programs like Case – people didn't realize they were even being signed-up. Now that Case and Mack programs have ended VA LICA membership is lagging.

Nordis Estrem said that MN sent a welcome letter to new members. Inviting them to the meetings, conventions, etc.

Discussed GOAL II: Encourage appropriate contractor certification where applicable.

Brad McArdle said that TSP program varies from state to state.

Action I – is no longer applicable.

Mike Cook said as far as National goes; we should just encourage TSP within State Chapters.

Steve Anderson said Illinois has classes and they use them to educate and as marketing tool.

Discussed GOAL III: Provide, promote and support educational opportunities. Action 1: Provide more educational seminars.

Harry Hauschild said that State Chapters do an okay job at education.

Nordis Estrem said we need ideas.

Mike Cook said it should state that National will “promote” rather than “provide”

Steve Gerten talked about having more succession education.

Nordis Estrem talked about having a class about mental health.

The field days and demonstrations should say state level.

Discussed GOAL IV: Position Land Improvement Contractors of America as a professional trade association.

Add the action item, maintain the LICA Contractor Magazine.

Discussed Viewpoint with Dennis Quaid.

Discussed GOAL V: Monitor and maintain working relationship with local, state, and federal government.

Discussion on NRCS support.

Discussed GOAL VI: Develop and expand membership benefits.

Nordis Estrem says we need to utilize the benefits we have. Nordis also stated it's hard getting answers from surveys and questionnaires.

COMMITTEE REPORTS (Continued)

Mike Cook said not every benefit is for everyone.

Steve Anderson said make them easier to use.

Steve Gerten said State Chapters need to promote the benefits, so the members find the value.

Nordis Estrem suggested a list of benefits.

Discussed having a main point of contact for benefits.

Discussed GOAL VII: Mentoring, develop future LICA leaders.

We have not maintained this goal.

Steve Gerten stated that we should include an action item about maintaining Jerry's role, in a support capacity.

Promote Jerry's succession chart and LICA's future.

Mike Cook have a seminar leadership or having a mentorship program.

Dave Gallahan spoke about why he wants to become National LICA VP.

He stated he loves LICA and what it stands for and he has many ideas and is excited.

Motion to adjourn by Harry Hauschild, Dirk Riniker.

Membership Committee - February 18, 2022

Chairman Bruce Barnhart called the meeting to order at 2:29 pm.

Those in attendance were: Bruce Barnhart, IA; Allison Hack, LICA; Bob Clark, IN; Caroline Krug, LICA; Chris Wagner, NJ; Ron Garofalo, NJ, Clem Karlin, KS, Mike Cook, MI, Adam Cook, MI, Sarah Cook, MI, Robert Liles, MO, Susan Liles, MO, Dee Lawson, MN, Ted Lashley, NE, Mark Erpelding, IA, Curtis Maxwell, IA, Dave Word, SD, Jennifer Breberg, MN, Jeanie Bakken, MN, Kevin Bakken, MN, Chris Smidler, IN, Nancy Gutwein, IN, Harry Hauschild, NE, Jon Ungerer, KS, Chris Brauer, MO, Nordis Estrem, MN, Jon Seevers, IL Bryan Vanderpol, SD, Tom Beyers, IL, Jeff Schell, KS, Brian Noggle, IN, Ryan Arch, IL, Kira Cooney, NE, Patti McArdle, NE, Steve Vis, MN, Kristin Popp, WI, Pat McConnell, OH, Maura Dibble, NY,

Jon Seevers, IL made the motion for an open agenda, seconded by Clem Karlin, KS carried.

Bruce Barnhart, IA read the minutes from the last meeting in Niagara Falls, NY

Chris Wagner, NJ made the motion to approve the minutes, seconded by Chris Brauer, MO. Carried

Bruce Barnhart congratulated New Jersey for the largest growth in membership.

Ron Garofalo spoke about the apprenticeship program in New Jersey.

Bruce Barnhart talked about Jon Seevers idea about the possibility of doing something like “Survey Monkey” to ask the member why they did or did not attend the convention, or any other questions, then they receive a reward of some sort.

“Board Meeting” > 7

COMMITTEE REPORTS (Continued)

Jon Seevers made the motion in Niagara Falls to ask for \$10,000 from the budget committee to fund a reward to the responder to a membership survey. Seconded by Brian Noggle, carried. This went to the budget committee and was approved. Joe Seevers thought we should start with the members that have dropped out.

Discussion on how to do a survey, and if it should be National or by states. Bob Clark talked about finding a company or people to do the survey.

Discussion on trying to get the younger people to join and transitioning to the next generation of business owners. Bruce Barnhart read the current membership numbers and remarked that it is time to get serious about recruiting new members. Bob Clark remarked that we should have some money for membership since Jerry Biuso is not traveling as much. Ron Garofalo said that New Jersey is going to be reaching out to the Associates and the equipment and salespeople to try to get the word out to potential contractors. Bruce Barnhart told the members that they must use the great benefits that are available.

Bruce Barnhart asked Caroline and Allison for ideas or input from the Membership Committee. They talked about going to the numerous trade shows, and the state functions. Sarah Cook asked about rewarding the people who get new members. Kira Cooney said they are already doing that in Nebraska. Robert Liles asked about advertising on Machinery Trader. Nordis Estrem talked about how Minnesota used to have events at some equipment dealers.

Bruce Barnhart asked the committee to recommend to considerably increase the marketing budget for membership. The Membership committee thinks that the marketing and membership promotion is so important that the budget for that should be increased \$20,000. Motion by Clem Karlin, KS, seconded by Tom Beyers, IL. Carried unanimously.

Bruce Barnhart asked about the work categories. He will try to pare them down, get them back to Debbie Dickens, who will get them to the Executive Directors.

Jeannie Bakken, MN made the motion to adjourn at 3:36pm. Seconded by Ted Lashley, IL. Carried

Policy Committee- February 18, 2022

The meeting was called to order by Chairman Steve Anderson at 2:30PM

Those in Attendance were: Brad McArdle, NE; Keith Samuelson, NE; Steve Gerten, OH; Dave Gallahan, VA

Approval of open agenda by Brad McArdle, Second Keith Samuelson

Approval of Previous Minutes by Steve Gerten, second Dave Gallahan.

Minutes of Summer 2021 Board were reviewed. Minutes of the October 16, 2021 Executive Committee were also reviewed. No additions to Policy.

Water Table Management Committee- February 18, 2022

Those in attendance were: Bob Clark, IN; Keegan Kult, IA;

COMMITTEE REPORTS (Continued)

Ryan Arch, IL; Nate Cook, MI; Amy Gerten, OH; Jim Pruss, NE; Jim Ladner, KS; KC Newby, IA; Lisa Newby, IA; Mark Erpelding, IA; Bryan Vanderpol, SD; James Ramsey, IN; Robert Liles, MO; Joe Stull, IN; Russ Peters, IA; Ron Schlatter, IN; Jon Seevers, IL; Sarah Cook, MI; Chris Smidler, IN; Kent Rodelius, MN; Charlie Schafer, IA; Curtis Maxwell, IA; Kent Henderson, KS; Steve Dick, KS

Call to Order @ 9:15am

Motion for open agenda by Kent, 2nd by Russ, motion carried.

Reading of previous minutes. Motion to approve minutes as read by Ron, 2nd by Chris, motion carried.

Keegan spoke about developing cooperative agreement between ADMC and NACD. NACD and ADMC have applied for a grant with NRCS. Charlie added it would allow for preapproval for contractors, instead of a delay with submitting a plan and gaining approval for that plan; more of a turn key approach. Keegan spoke of state technical committee board; it's beneficial to have someone from the water table management side.

Keegan mentioned NRCS focus seems to be climate change, so it's helpful to have members on the board to balance the focus with water table management.

Keegan spoke how research data used to focus on water quality, but now they are trying to focus on yield to show farmers how there are cost benefits.

Kent said ADMC is seeing opportunities come together where ADMC is

Foundation for Food and Ag Research is a new research department.

NRCS on TSP revamp. No longer a CAP130 program out there. DIA164 is new program. Some states are requiring PE stamps on the plans because they are official designs. Does allow to go back to a field for upgrades. Looking to do some TSP trainings; in-person in Ohio, online option also available. EP region 7 are doing an analysis on wetlands; possibility of re-classifying some farmable lands that had been marked wetlands back in 1995.

New EQIP program to address priority research areas. Gives 5-year contracts to pay for management of structures.

Ryan updated about survey that was addressed in Niagara Falls. The survey has been sent out digitally but print copies were provided today. Geared for the drainage contractor. Data is starting to be compiled. Data will be used with cooperative agreement for ADMC.

Jon shared IL participated at Farm Progress show last fall, installed water control structures.

IN hasn't been able to host field days due to COVID and partnership with Purdue. IN has reached out to FFA chapters.

Russ spoke about IA field day attendance last year being really low.

Discussion about differences of IA Farm Progress Show and IL Farm Progress Show; challenges associated with local regulations.

Ohio has field day during Farm Science Review.

MI follow up on 2020 Field day.

Motion to adjourn @ 10:04am by Ron, 2nd by Russ, motion carried

APPROVAL OF MINUTES

Motion by Steve Anderson, seconded by Chris Brauer to approve committee minutes. Motion passed.

OLD BUSINESS

Nordis Estrem spoke about the Strategic Plan and the changes that Long-Term Planning/Past Presidents made. The Strategic Plan changes will be voted on in July at the Summer Meeting in St. Charles.

NEW BUSINESS

Dan Micsky spoke about reinstating the Onsite Waste Committee. Even though there are different laws we are still exchanging ideas. New technologies will come as well. Steve Anderson suggested it as a seminar topic.

ADJOURNMENT

Motion by Jeff Schell to adjourn, seconded by Tony Cain. Meeting adjourned.