

Land Improvement Contractors of America

Delegates Meeting

March 9, 2020 • Las Vegas, Nevada

CALL TO ORDER

The meeting was called to order by President Nordis Estrem at 9:40 am at the Harrah's Hotel & Casino in Las Vegas, NV.

CREDENTIALS REPORT

Keith Samuelson called roll and declared a quorum present. A complete roll call is listed below:

Arkansas absent

Illinois

President Grant Curtis (proxy)

1. Lee Bunting
2. Steve Anderson
3. Jon Seevers
4. Eric Layden

Indiana

President Bryan Noggle

1. Chris Smidler
2. Darrell Birge
3. Keith Miller (proxy)

Iowa

President Troy Resor

1. Paul Keppler
2. Russ Peters
3. Randy Liddle
4. Mark Erpelding
5. David Flewelling
6. Bruce Barnhart

Kansas

President Clem Karlin

1. Jeff Schell
2. Steve Dick

Michigan

Pres. Ben Cook

1. Adam Cook

Minnesota

President Michael Lehmann

1. Brad Herickhoff
2. Kevin Bakken
3. DeeAnn Larson
4. Dan Estrem (proxy)

Missouri

President Tom Lawlor

1. Rob Liles
2. Jake Gingerich(proxy)
3. Jeff Lance(proxy)
4. Brad LaFollette(proxy)
5. Jim Bledsoe(proxy)
6. Mont Gilbert(proxy)

Nebraska

President Ted Lashley

1. Harry Hauschild
2. Ray Cooney
3. Steve Kriewald
4. Rick Vlach

New Jersey

President Ron Garofalo

1. John Rothberg
2. Bill Esposito

New York

President David Rule

1. Jeff Phair
2. Linda Rule (Proxy)
3. Norman Ungermann (proxy)
4. Derek Decker (proxy)
5. Curtis Baker (proxy)
6. Lee Broadwell (proxy)

Ohio

Pres. Adam Faeth

1. Josh Steiner
2. Larry Orr
3. Shawn Kirian
4. Don Steiner

Pennsylvania absent

South Dakota

President Chris Emme (proxy)

1. Bob Bak
2. Bill Short

Virginia

Pres. David Hornbaker (proxy)

Wisconsin

President Tom Popp

Executive Committee

Chairman Mike Cook
President Nordis Estrem
Vice President Bob Clark
Region 1 Chris Wagner
Region 2 Dave Gallahan
Region 3 Tony Cain
Region 4 Chris Brauer
Region 5 Vacant
Region 6 Keith Samuelson
Region 7 Vacant
Region 8 Absent

Past Presidents

Brad McArdle
David Rule
Steve Anderson
Bob Clark

Associates

Absent

Ladies

Absent

NEUCROLOGY

Norm Rozendaal
Kenneth Rasch
Judy Speicher
Jeff Assink
Albert D. Pearce
Jerry E. Lewis
Dennis Davis
William Carter Hare
Brad Lee Marten
Irene Ann Pacey
Merle Leroy Lietz
Vida Mae Schell
Joseph Gerstner
Loretta Jueneman
Caryl Lance
Larry Clark
Jim Ostgren
James "Skeeter" Martin
Ken Williams
Ruth Ann Johnson

Monroe, IA
Fort Dodge, IA
Fredricksburg, IA
Cedar Falls, IA
Norris City, IL
Good Hope, IL
Forrest, IL
Washburn, IL
Onaga, KS
Ellsworth, KS
Paxico, KS
Marysville, KS
Scott City, KS
Hanover, KS
Savannah, MO
Lincoln, NE
Holdrege, NE
Shreve, OH
Belle Fourche, SD
South Dakota

APPROVAL OF AGENDA

Tony Cain made the motion to approve an open agenda, seconded by Lee Bunting. Motion passed.

APPROVAL OF PREVIOUS MINUTES

Chris Wagner made the motion to approve the previous minutes of July 13, 2019 as printed in the LICA News, seconded by Tony Cain. Motion Passed.

REPORTS

Chief Executive Officer - Jerry Biuso

2019 was a Historical Year...

History of Farm Drainage and the LICA Contractor
After two years and donations from LICA Contractors and Associates, we published the magazine "The History of Farm Drainage and the LICA Contractor."

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REPORTS (Continued)

This magazine was distributed free and was so well received it is now out of print. We have had requests from contractors, government officials, colleges and universities. What began as a four page insert to our national magazine, evolved into an 88-page, full color magazine.

The magazine is very informative, but it does not tell the complete story. The more we research, the more fascinating information we find. Now, we are working on a leather bound, 236 pages, oversized 9 1/4" x 11x 7/8" book. We hope to be published by late fall of this year. We are projecting sales of over 500 copies as of today and we continue to receive requests. I do have a binder with a peek into the book if anyone would like to see it.

New National Website

In July we launched our modern National LICA website, with Sandhills Global. Its is unlike any other associations' website. It is bold and showcases LICA, while being informative and easy to navigate.

Benefits

We also launched five new exciting benefits with Sandhill Publishing

- Buy and Sell Equipment via the LICA website
 - In July we had 3 items listed, today we have over 300.
- Equipment Financing
- Premium Website Hosting,
- eCommerce Benefit
- Advertising Discounts
- Piedmontese Beef Discount

Benefits Platform

We are launching a comprehensive benefits platform that will offer our members a wide variety of purchasing options from discounts to cash back programs.

CONEXPO 2020

For the last 2 years I represented LICA on the Education Committee for the fifth consecutive CONEXPO. This is very competitive with other associations.

We will have a 20' x 20' exhibit, located just outside the North Hall. It is a graphically powerful projection light box display 10' x 20'. Please be sure to stop by.

Membership

I urge all state chapters to take an active role in developing memberships!

BY-LAWS COMMITTEE - March 8, 2020

Meeting was called to order by Chairman Harry Hauschild, NE, at 10:30

In attendance: Harry Hauschild, NE, Darrell Birge, IN, Kevin Bakken, MN, Steve Anderson, IL, David Rule, NY, Adam Faeth, OH, Nordis Estrem, MN, Steve Gerten, OH, Tom Popp, WI, Maura Dibble, NY.

Kevin Bakken moved for an open agenda, seconded by Steve Anderson.

REPORTS (Continued)

The previous minutes were approved by Darrell Birge, IN, seconded by David Rule, NY

Old Business – none

New Business – Darrell Birge, commented on the Executive Committee having a closed meeting, he didn't agree with this, as he is a dues paying member. Nordis Estrem explained that sometimes there are issues that have to be discussed before they can be presented to the membership.

Discussion on the increase of the dues and the support from the various Associates. Ohio gave a discount of \$25 if the dues were paid within 30 days, it worked out very well.

Darrell Birge, IN, made the motion to adjourn at 10:43 am, seconded by Nordis Estrem, MN. Carried.

Steve Gerten made the motion to reconvene for an Executive Session at 10:45, seconded by Darrell Birge, IN to address an issue by Mike Cook, MI.

Mike Cook, OH, made a recommendation to make another class of membership, a supporting member, eligible to receive newsletters, benefits, and attend conventions and functions. Discussion followed, recommendation that they should pay the same dues structure, but they don't have voting rights.

Darrell Birge, IN, made the motion to adjourn at 10:43 am, seconded by David Rule, NY Carried.

ELECTION OF NATIONAL VICE PRESIDENT

Jon Seevers nominated Chris Wagner for Vice President, seconded by Harry Hauschild. Harry spoke on Chris's behalf. Chris formed Twin Construction in 1983 and joined New Jersey LICA in 1999. He has sat on the NJLICA board since 2004 and is also on the Board of Trustees for the new NJLICA Apprenticeship Program. Chris was NJLICA Vice President for two years and NJLICA President for four years. He has served as Region I Vice President for four years as well.

Motion by Steve Anderson to close nominations, seconded by Dave Gallahan. Motion by proclamation to elect Chris Wagner Vice President. Motion passed.

NOMINATING COMMITTEE 2020 DELEGATE

Chris Wagner motioned to accept Jon Seevers on the Nominating Committee, seconded by Lee Bunting. Motion passed. Nordis Estrem appointed Chris Brauer from the floor.

ADJOURNMENT

Motion to adjourn by Chris Brauer, seconded by Tony Cain. Meeting adjourned.