

Land Improvement Contractors of America

National Board Meeting

July 13, 2019 • Vancouver, Washington

CALL TO ORDER

The meeting was called to order by Chairman Mike Cook at 10:05 am.

CREDENTIALS REPORT

Keith Samuelson called roll and declared a quorum present. A complete roll call is listed below.

Arkansas

Absent

Illinois

President Lee Bunting (proxy)

Indiana

President Tony Cain (proxy)

Iowa

Absent

Kansas

President James Fenwick

Michigan

President Ben Cook (proxy)

Minnesota

President Michael Lehmann

Missouri

President Tom Lawlor

Nebraska

President Steve Kriewald (proxy)

New Jersey

Absent

New York

Absent

Ohio

Pres. Eric Gerten (proxy)

Pennsylvania

Pres. Evelyn Cottrell (proxy)

South Dakota

Absent

Virginia

Absent

Wisconsin

President Tom Popp

Executive Committee

Chairman Mike Cook
President Nordis Estrem
Vice President Bob Clark
Region 1 Chris Wagner
Region 2 Dave Gallahan
Region 3 Absent
Region 4 Chris Brauer
Region 5 Vacant
Region 6 Keith Samuelson
Region 7 Vacant
Region 8 Absent

Past Presidents

Steve Anderson
Brad McArdle

Associates

Kent Rodelius

Ladies

Absent

APPROVAL OF AGENDA

Motion by Nordis Estrem, seconded by Chris Wagner to approve an open agenda. Motion passed.

APPROVAL OF PREVIOUS MINUTES

Motion by Chris Brauer, seconded by Chris Wagner to approve the previous minutes from March 2, 2019 as printed in the LICA News. Motion passed.

REPORTS

Chairman of the Board - Mike Cook

I have been busy since Tucson. While I visited the New Jersey State Chapter, I knew Jerry would be in good hands. He came to Michigan and recruited new members. I have also been helping with the new MOU with the NRCS. I will be attending the Ohio LICA Field Day later this year.

President - Nordis Estrem

Jerry Biuso has done a great job obtaining new benefits. I am excited about the many benefits from Sandhills Global and the new one from Sunbelt Rentals. I have enjoyed traveling to all the State Chapter meetings and picnics and look forward to more.

Treasurer - Dave Gallahan

Before you are the financial statements for nine months ending June 30, 2019. Dues continue to come in and we should be within budget. The bank balance is \$389,847, of which \$200,000 is in a CD as per the by-laws. Office Supplies are high due to the move, \$4,397 are furniture and moving expenses. We will be selling stock to cover additional payroll expense because of the succession of Jerry and John.

Motion by Chris Wagner to approve the 2019/2020 Budget, seconded by Chris Brauer. Motion passed.

Executive Committee - Keith Samuelson

The Executive Committee met Wednesday night officers gave reports about activities in the states. John Peterson updated the committee about the MOU. Discussed the succession of Jerry. John will be retiring next summer after the summer meeting in Niagara Falls. Reviewed the budget for 2019/2020 to be presented to the board today.

Chief Executive Officer - Jerry Biuso

Summer Contractor Magazine

Will be issued in early July and we increased the issue to 40 pages with a UV coated cover.

2019/2020 Directory

It was completed and distributed mid-May. We made dramatic visual changes with a wrap-around cover and have added photographs throughout the directory. We have received a very positive response to the new approach.

Open House

After much thought we have selected October 10-12 for our open house and Executive Committee meeting in our new offices in Lisle, IL. From a cost as well as preparation of the office.

Summer Meeting 2019

We doubled our promotions for the Summer Meeting in the Portland area. I was concerned about the attendance, all reports I have received from other associations that Portland, OR historical does not draw well. We must educate the convention committee on how to select a

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Board Meeting (from page 4)

REPORTS (Continued)

Chief Executive Officer- Jerry Biuso

convention site.

History of Farm Drainage Book

Article to appear in summer issue of the LICA Contractor And So, it Begins...the Quest to Complete the Book Version of "The History of Farm Drainage and the LICA Contractor"

We have begun to compile additional information to complete the book version of "The History of Farm Drainage and the LICA Contractor". During a week in early May we began reviewing the additional information we had received. National LICA CEO Jerry Biuso, Eileen Levy and Allison Hack were pleased to host two visitors to our new offices. The first was Ryan Arch, Illinois LICA Executive Director who brought seventeen very creative Illinois LICA scrapbooks. The second was Ron Schlatter of Schlatter, Inc. from Francesville, Indiana. Ron proudly presented over 1,700 slides with fascinating drainage history along with photos, brochures, books and articles. Ron expressed a great deal of excitement over the project and is scheduled to return with Peter Darbishire. He was editor of Drainage Contractor magazine from 1976 to 2008.

There is still much to learn and we need to receive any history that maybe available. Please contact the National LICA office email: nlica@aol.com or by phone (630) 548-1984

Email from Nanci Gutwein, Indiana Executive Director:

INLICA is going to try to get a copy of the History of Drainage Book into each public library across the state of IN. Plans are still developing for this (how this will be presented, etc. We are thinking that possibly some of the larger libraries we might hold an educational meeting on drainage and ag water management as well? I believe there are 151 public libraries in IN, but the number 300 kept getting thrown out there at the meeting. As you get closer to an actual ordering date please touch base with me and see if we have a better developed strategy on distribution.

I responded to Nanci with my suggestion below...

History Strategy for Indiana...Hold Press conference hosted by Indiana LICA. Invite: the press and local media, public library representatives, legislative leaders, Ag department of Colleges and Universities, Industry leaders, LICA members and board of directors, National Executive Committee.

Speakers:

LICA State President

National CEO: Overview of why and how the book came together.

Industry Leaders: Ron Schlatter (Indiana Member)- History and evolution of drainage

- Bob Clark will be the National President: Looking to the future

- Writer reviews the challenges of writing the book.

Q & A Session.

Refreshments: Wine and cheese or Soft drinks and coffee light snacks.

Request for Books From New Zealand

From: Jim Cody <jimcody@outlook.com>

To: nlica@aol.com <nlica@aol.com>

Sent: Thu, May 30, 2019 3:21 am

Subject: books

Can you give me a price for your history of farm drainage books

Jim Cody

PO BOX 501

Whakatane, New Zealand

REPORTS (Continued)

Chief Executive Officer- Jerry Biuso

Request from NRCS, Indianapolis, IN

From: Clarizia, Beth - NRCS, Indianapolis, IN <beth.clarizia@usda.gov>

To: nlica@aol.com <nlica@aol.com>

Sent: Mon, Jun 10, 2019 10:26 am

Subject: old photos

Hello,

I work with Mike Cox (NRCS LICA member) and the rest of the NRCS staff in Indiana. We are looking for a couple of old drainage plow photos for a video that we are doing. I know you have several in your "History of Farm Drainage and the LICA Contractor" publication. Any chance you would email us the electronic version of a few photos? We would give you credit in our video.

I like the top photo on the front cover, the photo on page 11, bottom of 31, bottom of 32, left photo on page 70. Any couple of these would be fantastic.

Thanks,

Beth

BETH E. CLARIZIA, P.E.

State Easement Program Manager

USDA-NRCS Indiana

Drain Tile Safety Coalition

They have joined National LICA under recommendation by Bob Clark III. After a long conference call and negotiations, they have become a national associate and will also join the states that are involved in farm drainage. They plan to advertise in our national magazine and become a sponsor of "The History of Farm Drainage and the LICA Contractor". They are a non-profit coalition with the mission to work with farmers, drainage contractors, One-Call centers to improve safety and prevent accidents.

New National LICA Website

After negotiated a website program including five new benefits Alison Hack has begun redesigning the new national site. She and Maura Dibble Executive Director of NY LICA attended a training session at the Sandhills facility in Lincoln, NE.

Benefits

Sandhills Global

We are launching the five new Sandhills benefits at the summer meeting. The partnership with Sandhills will help to promote our brand throughout the industry while providing five unique benefits.

Sandhills Article

This article appeared in the Sandhills Global publication with a circulation of 67,000 and will appear in the summer issue of the LICA Contractor Magazine.

Sunbelt Rentals

The new Sunbelt Rentals benefit we are launching during the summer meeting. They are one of the largest equipment rental companies in North America with more than 825 locations. Their benefit will offer a 10% discount on all rentals for LICA members.



Board Meeting (from page 5)

REPORTS (Continued)

Chief Executive Officer- Jerry Biuso

JCB

I have been started discussion with Julianna Rabeler of JCB via their dealer in PA.

Jerry,

I'd be thrilled to see something put together, and it's in JCB's hands now.

Unfortunately, I wouldn't expect anything all too quickly.

Regards,

John Busillo

General Manager, Earthborne, Inc.

160 Titus Ave., Warrington, PA 18976

Membership

We need to review membership and benefits by state and launch a national membership drive. In the most recent months we have had an alarming decline in new members. We need to examine the reasons and address them so we can reverse the trend.

Pennsylvania LICA

I presented to PA LICA the potential for them to exhibit at the Farm Show, York PA Fair Grounds in York PA. January 7-9, 2020. The company that host the Hard Hat Show in Syracuse NY is organizing this show. NY LICA has exhibited the Hard Hat show for the last 30 years and have found it to be very successful recruiting ne members. I will work with the PA LIICA members during the three-day show.

Illinois LICA

Hi Ryan,

I would be glad to help organize an event at Martin Equipment. We could maybe mix education with ride and drive or equipment demonstration? We have stores located in Peru, Goodfield, Tolono, Springfield, and Rock Island, IL. Let us know if any of these locations would be helpful to your membership drive.

Eugene Glueck

Sales Territory Manager

Martin Equipment | 400 West Martin Drive | Goodfield, IL 61742

Mobile: 309-696-9070

Ryan's Response:

Subject: Membership Drives: Sept. 23-27

Membership Committee,

Having been tasked with holding at least one membership activity before the end of the year per the Board, we are looking at holding multiple membership drive activities the week of Sept. 23-27. Jerry Biuso is fired up to come to Illinois and help us with our efforts, as IL and many other state chapters are below new member quota for 2019. We need each committee member to consider hosting or cohosting an event in their area. We can utilize traditional tactics of an education session followed by a brief ILICA pitch and a meal (i.e. breakfast, lunch, or dinner). We can also explore alternative events like ballparks, equipment demos, etc. if a committee member has a good recommendation in there area. Early promotion and personal invites will be critical to making these events a success. This email is mostly to get on your calendars and get your creative ideas/conversations started. We will likely need to hold an in-person meeting or conference calls to firm up activities and locations in the coming months, as the next time we meet as a group wouldn't be until the picnic in early August which is too late to start advertising. So please share your thoughts, preferences, and resources to help us drive this week in September to success. This is an overdue membership push, but I (and Jerry) am looking forward to the various events we develop and new faces we bring on-board.

Sincerely,

REPORTS (Continued)

Chief Executive Officer- Jerry Biuso

Ryan Arch

Illinois LICA Executive director

New York LICA

I will assist in launching a membership drive in conjunction with Sunbelt Rentals in two locations, Syracuse and Rochester, NY.

Maura & Jerry,

I a met with Sunbelt Sales Representative in Syracuse – Andrea Khanzadian today on my clients job site. She is looking forward to the 9-11-19 LICA / Tompkins Insurance / Sunbelt Event.

Kevin Delaney

Vice President / Account Executive

Tompkins Financial

MOTIONS

Motion by Chris Wagner, seconded by Chris Brauer to hold the 2021 Winter Convention in San Antonio, Texas. Motion passed.

COMMITTEE MINUTES

Associates Advisory Committee – July 11, 2019

The meeting was called to order by Mike Hagen at 6:10 pm.

Those in attendance were: Mike Hagen, Jim Jansen, Bruce Mosier, Nate Cook, Coretha Rozendaal, Xenya Mucha, Dave Van Essen, Steve Nieto, Ryan Carter, Amber Bosma, Chris Calisto and Craig Douglas.

Mike opened the meeting – a motion was made by Xenya to approve an open agenda and it was seconded by Dave Van Essen. It was unanimously approved.

The minutes from the March 1, 2019 meeting were read. A motion was made to accept them as presented by Amber Bosma and seconded by Jim Jansen. They were unanimously approved.

Old Business:

The associates always appreciate the opportunity to be included and involved with the National LICA meetings. The site and the accommodations were well received and appreciated. There were positive comments regarding the quality of the tour and holding this in the North-west, where many people have not traveled previously. The meeting facilities worked well for the individual sessions. The space allotted for the Associates Night worked well for interacting with others. It worked well to hold the Associates Meeting prior to the opening of the Associates Night. The three hours in the evening was an appropriate time for this event. Thank you.

New Business:

There was discussion regarding the attendance being down. There were a number of cancellations as contractors were able work after coming off a slow spring season. They were understanding as the weather conditions played a large role in this and could provide increased attendance at the winter meeting in Las Vegas in March.

We are looking forward to the winter meeting in Las Vegas prior to Con-Expo on March 7-9th. Also, there was positive feedback in regard to holding next year's Summer Meeting in Niagara Falls.

There was discussion about the History of Drainage hard cover book that will be published. It was noted that they are looking for additional detail and photos to be supplied.

There was also discussion in regard to developing LICA state organizations west of the Rockies. Steve Nieto with Landoll indicated that he would be willing to assist with this.

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Board Meeting (from page 6)

COMMITTEE MINUTES (Continued)

Associates' Advisory Committee (continued)

Also, Veronica Seevers and the ladies of LICA had asked if it was alright to put women's purses on the Associates tables for a silent auction, to raise funds for the LICA Scholarship Program.

The Associates appreciate the hard work and planning that makes this meeting a success. The National office does a great job in making all of this possible. We would encourage the National office to keep sending out the information on future meetings as early as possible.

Again, it was great to be together in Vancouver, WA. We always look forward to these days together and supporting the National LICA. We would encourage you to contact us for any assistance that we could offer to the organization.

A motion to adjourn was made by Bruce Mosier and seconded by Amber Bosma. It was unanimously approved.

Budget Committee – July 12, 2019

The meeting was called to order at 4:45 pm.

Those in attendance were: Nordis Estrem, MN; Dave Gallahan, VA; Bob Clark, IN; Keith Samuelson, NE; Chris Brauer, MO; and Chris Wagner, NJ; Mike Cook, MI

Motion by Keith Samuelson, Chris Brauer for an open agenda.

Motion for an approval of the previous minutes by Chris Brauer, seconded by Keith Samuelson.

Reviewed the 2019/2020 Budget.

No requested funds.

Motion to adjourn by Chris Brauer, seconded Chris Wagner. Passed.

By- Laws Committee – July 12, 2019

Chairman Steve Anderson called the meeting to order at 10:22 am.

In Attendance: Brad McArdle, NE; Steve Anderson, IL; Louis McFarland, OH; Chris Bauer, MO; Nordis Estrem, MN; Dan Micsky, PA; Chris Wagner, NJ; Allison Hack, IL; and Maura Dibble, NY

Approval of agenda, by Nordis Estrem, MN, seconded by Dan Micsky, PA.

Steve Anderson read the minutes from March 1, 2019 meeting in Tucson, AZ.

Chris Bauer, MO made the motion to approve the minutes as read, seconded by Louis McFarland, OH.

Old Business

Dan Micsky asked what the outcome was for term limits for officers, as per the minutes from Tucson. It was just a discussion.

Discussion on the dues income, and if there were any repercussions from the states.

Nordis Estrem made the motion to adjourn at 10:34, seconded by Chris Wagner.

Conservation, Excavating and Earthmoving Committee

July 12, 2019

Present: Ted Lashley, NE; Bryan Noggle, IN; Bob Clark, IN; Steve Anderson, IL; Grant Curtis, IL; Nate Cook, MI; Chris Moore, PA; Clem Karlin, KS; James Fenwick, KS; Mike Cook, MI; Mike Lehmann, MN; John Weatherhead, FL; Dan Micsky, PA; Tom Lawlor, MO;

COMMITTEE MINUTES (Continued)

Conservation, Excavating and Earthmoving Committee (continued)

Keith Samuelson, NE; David Gallahan, VA; Jon Ungerer, KS; Ryan Arch, IL; Jon Seevers, IL

Call to Order @ 10:30a

Approval of Agenda: Clem Karlin (KS) motioned for an open agenda. Bryan Noggle (IN) seconded the motion which passed.

Approval of Previous Minutes: David Gallahan (VA) motioned to approve the previous committee meeting minutes as presented. Bryan Noggle (IN) seconded the motion which carried.

Old Business: Some discussion of LICA/NRCS MOU that is currently under development.

New Business: Jon Seevers (IL) reported on two new National benefits – 10% Sunbelt Rental Discount, Sandhill Benefits (inventory management, website, currency pay, advertising)

Brief discussion on NRCS staffing and technical support levels across various states.

Jon Seevers (IL) solicited comment from the group on touring manufacturing facilities and construction sites during National Conventions. General interest to pursue.

David Gallahan (VA) inquired about members installing their own silt fence and advertising opportunities for LICA on the product. Gallahan to research options.

Grant Curtis (IL) highlighted IL LICA's scheduled summer demonstration projects.

Clem Karlin (KS) and Jon Ungerer (KS) provided background information on the SAFE farm and field days that KS LICA will be involved with to develop housing for roughly 150 service member families.

Some discussion on donated Associate equipment use and insurance coverages when provided to state chapters for demonstrations.

Chris Moore (PA) & Dan Micsky (PA) discussed PA LICA's support and assistance with Make – A – Wish and Children's Shiner Hospital event where equipment dealers will be hosting an equipment rodeo for these kids.

Ted Lashley (NE) reported on NE LICA's upcoming fall golf outing and rescheduled board meeting (initial venue flooded out). He commented that NE LICA's next field day will be in 2020.

Tom Lawlor (MO) reported on MO LICA's next field day to be held the week of July 22nd where the Association will complete work on a water recycling farm and reservoir.

Adjournment: Bryan Noggle (IN) motioned to adjourn the meeting at 11:03a. Clem Karlin (KS) seconded the motion which passed.

Convention Committee – July 12, 2019

The meeting was called to order at 1:15 pm by Bob Clark.

Those in attendance were: Chris Wagner, NJ; Chris Brauer, MO; Bob Clark, IN; David Gallahan, VA; Keith Samuelson, NE; Sarah Cook, MI; Jon Seevers, IL; Veronica Seevers, IL; Kristin Popp, WI; Donna Clark, IN; Nanci Gutwein, IN; Bryan Noggle, IN; Amy Lawlor, MO; Amy Gerten, OH; Maura Dibble, NY; Xenya Mucha, IL; Pat Wagner, NJ; Steve Anderson, IL; Jeanie Bakken, MN; Nordis Estrem, MN; Brad McArdle, NE; John Peterson, VA; Patti McArdle, NE; Norma Lashley, NE; Rogene Samuelson, NE; Coretha Rozendaal, IA; Grant Curtis, IL; Mike Cook, MI; Dee Larson, MN; Ted Lashley, NE; and Renee Lashley, NE.

Jerry Biuso spoke about proper site inspection and what is needed to host a meeting.

Motion by Chris Wagner, seconded Chris Brauer to approve an open agenda.

Bob Clark read the previous minutes from Tucson, AZ.



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COMMITTEE MINUTES (Continued)

Convention Committee (continued)

Motion by Chris Brauer, seconded by Keith Samuelson to approve the previous minutes.

Allison went over CONEXPO registration. CONEXPO registration opens July 23, the link will be available on the National website. Register via the link to get the badge and education discounts. Everyone should register through the CONEXPO link to get hotel rooms Tuesday, March 10 and on.

Discussion on Niagara Falls for the 2020 Summer Meeting.

Discussion having the 2021 Summer Meeting in Moline, IL instead of St. Louis, MO, due to the fact Xenya Mucha is retiring. Xenya spoke on what we could do: proving grounds, river cruise, possibly golf. John Deere Classic is the week after the 4th. Xenya is going to check on dates that work for LICA visiting Deere.

2021 Winter Meeting

-Gulf Shores, Alabama: this was looked into. It isn't a feasible site for our needs. The closest airport is an hour away, and the hotels are not big enough to hold our meetings.

-Alternative options that were mentioned: Biloxi, MS; St. Petersburg/Tampa, FL; San Antonio, TX; Orlando, FL; Tucson, AZ.

-Narrowed it to Tucson, AZ, San Antonio, TX and Florida.

Motion go to San Antonio, TX by Chris Brauer, seconded by Chris Wagner.

2022 Winter Convention – Florida.

2022 Summer Meeting-

-Maura Dibble presented Lincoln, NE.

Motion by Keith Samuelson, David Gallahan for Lincoln, NE as the site for the 2022 Summer Meeting.

Motion by Chris Brauer to adjourn, seconded by Chris Wagner. Meeting adjourned.

Education and Technology Committee– July 12, 2019

The meeting was called to order at 9:15 am by acting Chairman Bryan Noggle.

Those in attendance were: Kristin Popp, WI; Amy Gerten, OH; Jon Ungerer, KS; Clem Karlin, KS; Chris Moore, PA; Mandy Fairchild, PA Approval for an open agenda Dee Larson, seconded by Clem Karlin. Passed.

Bryan Noggle read the previous minutes.

Approval of the previous minutes Clem Karlin, Kristen Popp. Passed.

Discussion on the Vancouver seminars. Overall the seminars worked and were informative. Enjoyed the panel on business succession and many realized how important planning is.

Xenya Mucha spoke about the CONEXPO and the sessions by John Deere. One is on scrapers and the is a round table discussion "Put Technology to Work for You."

Discussion on CONEXPO registration discounts and dates.

Motion for adjourn by Kristin Popp, Amy Gerten. Passed.

Executive Directors Meeting – July 11, 2019

The Executive Directors meeting was called to order by Chairman, Debbie Dickens at 11:02 am.

In Attendance: Debbie Dickens, MO; Patti McArdle, NE;

COMMITTEE MINUTES (Continued)

Executive Director's Meeting (continued)

Maura Dibble, NY; Jeanne Bakken, MN; Ryan Arch, IL; Jon Ungerer, KS; Kristin Popp, WI; Sarah Cook, MI; Millie Gallahan, VA; Amy Gerten, OH; John Weatherhead, FL; Nanci Gutwein, IN; Dan Micsky, PA; Chris Wagner, NJ; Eileen Levy, LICA; Allison Hack, LICA; and John Peterson, LICA

John Peterson talked to the Executive Directors about the MOU's

Debbie Dickens handed out a packet that included the Executive Directors contact list, the minutes from the February meeting in Tucson, AZ, the state chapter reports and the National LICA work categories.

Ryan Arch made the motion to approve the minutes from the February 2019 in Tucson, Az minutes as printed, Patti McArdle seconded. Carried.

Allison Hack talked about the new benefits. The Sunbelt benefit is good for 10% up to \$500, per rental. This can be used over and over. It can help with generators, etc. for the state field days, or other events.

Eileen Levy talked to the Executive Directors about the cutoff date close on April 1st for new dues.

CEO Jerry Biuso spoke to the Executive Directors about membership.

Debbie Dickens and Ryan Arch have established a national event calendar for the state chapters to add their events.

Executive Director summit at the National Office, will be held November 7-9th, 2019.

Debbie Dickens talked about the training that the Executive Directors need.

Debbie Dickens thanked Patti McArdle for the 15 years she served as Executive Directors Chairman and presented her with a commemorative clock.

The next meeting will be held in Las Vegas in March 2020.

Jeanie Bakken made the motion to adjourn the meeting at 12:20 seconded by Chris Wagner. Carried.

Insurance and Safety Committee – July 12, 2019

The meeting was called to order at 1:15 pm by acting chair Louis McFarland.

Those in attendance were: James Fenwick, KS; Tom Lawlor, MO; Jon Ungerer, KS; Louis McFarland, OH; and Mike Lehmann, MN.

Motion by Tom Lawlor to approve the agenda, seconded by James Fenwick. Passed

Motion by James Fenwick to approve the previous minutes, seconded by Mike Lehmann. Passed.

Discussed distracted driving and automation of cars.

Trench safety and safety courses in states.

Date on Hard Hats.

Motion to adjourn by James Fenwick, seconded by Louis McFarland. Passed.

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Board Meeting (from page 8)

COMMITTEE MINUTES (Continued)

Ladies and Devotions Committees – July 12, 2019

The meeting was called to order at 10:30 am by Chair Veronica Seevers.

Those in attendance were: Veronica Seevers, IL; Sarah Cook, MI; Illona Weatherhead, FL; Nanci Gutwein, IN; Coretha Rozendaal, IA; Millie Gallahan, VA; Jeanie Bakken, MN; Dee Ann Larson, MN; Amy Gerten, OH; Norma Lashley, NE; Rogene Samuelson, NE; Renee Lashley, NE; Patti McArdle, NE; Kristin Popp, WI; Nordis Estrem, MN.

Motion by Patti McArdle for an approval of the agenda, seconded by Nordis Estrem. Passed.

Motion by Norma Lashley for an approval of the previous minutes, seconded by Jeanie Bakken.

Purse raffle brought in \$2,952.00. Veronica thanks everyone for donating purses. No ladies meeting in Las Vegas.

2020 Summer Meeting in Niagara Falls, NY. Maura talked about tours. Motion by Amy Lawlor for a Fundraiser – jewelry silent auction, seconded by Patti McArdle. Passed Each chapter will bring a piece of jewelry - \$100 minimum value.

Also raffle off a partial hotel stay, a tour and possibly a restaurant @ Winter 2021. Patty McArdle made the motion to sponsor the 2020 scholarship, Nordis Estrem second. Passed.

Norma Lashley made a motion to give up \$500 for kids programs if needed, Jeanie Bakken seconded. Passed.

Motion to adjourn by Coretha Rozendaal, seconded by Amy Lawlor. Passed.

Legislative Committee- July 12, 2019

The meeting was called to order by acting Chairman John Peterson at 9:15 am.

Those in attendance were: John Peterson, VA; Ted Lashley, NE; Keith Samuelson, NE; Chris Wagner, NJ; David Gallahan, VA; Millie Gallahan, VA; Jeanie Bakken, VA; Chris Brauer, MO; Nanci Gutwein, IN; Dan Micsky, PA; John Weatherhead, FL; Nordis Estrem, MN; and Patti McArdle, NE.

Motion for an approval of the agenda by Chris Wagner, seconded by Jeanie Bakken. Passed.

Motion for an approval of the previous minutes by Chris Brauer, seconded by David Gallahan. Passed.

John Peterson reviewed the March committee minutes.

Discussion on what LICA will do for NRCS and what we will ask NRCS that they are willing to with and for LICA.

States should work with state conservationists, get one LICA member on their state's technical committees.

Hold annual meeting with NRCS in Washington DC to discuss how the MOU is working or are there any problems with the MOU?

LICA would like the liaison from NRCS to be at a higher level; possibly the Assistant Deputy Chief for Programs.

Invite NRCS (State Conservationist) to all our field days and trainings to show them how we work and install conservation practices.

LICA members attending this committee meeting seemed comfortable with the recommendations of the MOU committee.

COMMITTEE MINUTES (Continued)

Legislative Committee (continued)

Virginia brought up a concern for the safety of old earthen dams.

Virginia also has an issue where counties in the Chesapeake Bay watershed are having wetland problems because many conservation practices that used to be used are now prohibited by Chesapeake Bay rules and regulations.

Motion to adjourn at 9:55 am by Chris Brauer, seconded by Jeannie Bakken. Meeting adjourned.

Long-Term Planning/Past Presidents Committee July 12, 2019

Chairman Brad McArdle called the meeting to order at 9:15 am.

In Attendance: Brad McArdle, NE; Steve Anderson, IL; Louis McFarland, OH; and Maura Dibble, NY

Brad McArdle read the minutes from March 1, 2019 meeting in Tucson, AZ.

Steve Anderson moved to approve the minutes as read, seconded by Brad McArdle. Carried.

Brad McArdle is hoping the Sandhill Publishing benefit will help to generate new and younger members.

John Peterson will be leaving after the summer meeting 2020, there is talk of sharing a lobbyist to ensure a voice in Washington.

There is a decline in membership this past year. Many members join for the insurance and then do not rejoin.

Louis McFarland made the motion to adjourn the meeting at 9:40 am, seconded by Steve Anderson. Carried.

Membership Committee – July 12, 2019

In attendance: Bob Clark, IN; Maura Dibble, NY; Patti McArdle, NE; Chris Wagner, NJ; John Weatherhead, FL; Jon Seevers, IL; Keith Samuelson, NE; Brian Noggle, IN; Jon Ungerer, KS; Dee Ann Larson, MN; Nanci Gutwein, IN; Jeannie Bakken, MN; James Ramsey, IN; James Fenwick, KS; Nordis Estrem, MN; Grant Curtis, IL; Mike Lehmann, MN; Mike Cook, MI; Sarah Cook, MI; Donna Clark, IN; Ryan Arch, IL; Louis McFarland, OH; and Dan Micsky, PA

Called to order by Chairman Bob Clark at 2:27 pm

Chris Wagner made the motion for an open agenda, seconded by Jon Seevers. Carried

Bob Clark read the minutes of the previous meeting in Tucson, AZ. Jeannie Bakken made the motion to accept the minutes as read, seconded by Keith Samuelson. Carried

Membership is down by 400. Discussion on whether there has been any kind of analysis as to why they are leaving the association, is it retirement, weather, geography, illness, etc. We may have to look at the new members as to why they joined the association.

The chapters might be able to put together a list of what type of members did they lose. To see if there is a trend.

Discussion on retention and recruiting younger members.



Board Meeting (from page 9)

COMMITTEE MINUTES (Continued)

Membership Committee (continued)

How to survive financially, offer business classes to help the members run their business more successfully and efficiently.
Some of the best strategies that were expressed - Strong Board of Directors, active members and active Associate members.

The Executive Directors need to have some idea of how many people in their state are using the benefits, and which benefits. They may have to check with the individual benefit managers.

Ryan Arch talked about the possibility to produce an online promo video to highlight all the benefits with testimonials and maybe sit down with a marketing group to help with this.

Nordis Estrem made the motion to adjourn at 3:23 pm, seconded by Tom Lawlor. Carried

Onsite Waste Committee- July 12, 2019

Present: Chris Moore, PA; Clem Karlin, KS; Dan Micsky, PA; Tom Popp, WI; Ryan Arch, IL

Call to Order @ 1:15p

Approval of Agenda: Chris Moore (PA) motioned for an open agenda. Tom Popp (WI) seconded the motion which passed.

Approval of Previous Minutes: Clem Karlin (KS) motioned to approve the previous committee meeting minutes as presented. Tom Popp (WI) seconded the motion which carried.

Old Business: None

New Business: Dan Micsky (PA) introduced guest speaker Joshua Gunia, Advanced Septic & Construction Services. Advanced Septic & Construction Services is a construction develop company from south Seattle that employees 80 people. Their services include onsite waste, land clearing, and more. Covering a 50 mi radius, the company is primarily focused on commercial development and installs hundreds of onsite systems and completes many drains field restorations per year. Joshua discussed his company's onsite advocacy and education. He also discussed local onsite waste management differences in technology and regulation. A Q&A session ensued where topics discussed included: treatment types/systems in Pacific northwest and nationwide, industry technology, regulation, employee procurement, residential septic system protection program

Adjournment: Clem Karlin (KS) motioned to adjourn the meeting at 2:47p. Tom Popp (WI) seconded the motion which passed.

Policy Committee- July 12, 2019

The meeting was called to order at 2:30 pm by Steve Anderson.

Those in attendance were: Steve Anderson, IL; Brad McArdle, NE; Louis McFarland, OH and Chris Brauer, MO.

Motion for an approval of the agenda by Louis McFarland, seconded by Chris Brauer. Passed.

Motion for an approval of the previous minutes by Louis McFarland, seconded by Brad McArdle. Passed.

Review of minutes of March 2, 2019 Delegates and Board Meetings for additions to the policy book. Also reviewed was February 28, 2019 Executive Committee meeting. Motion passed to raise dues at National by \$25.

Motion to adjourn by Louis McFarland seconded by Chris Brauer. Meeting adjourned.

COMMITTEE MINUTES (Continued)

Water Table Mgmt. Committee – July 12, 2019

The meeting was called to order at 9:16 am by Chairman Bob Clark.
In Attendance: Bob Clark, IN; Sarah Cook, MI; Nate Cook, MI; Mike Cook, MI; James Fenwick, KS; Mike Hagen, MN; Mike Lehman, MN; Jon Seevers, IL; Tom Lawlor, MO

Motion for Open Agenda by Mike C, 2nd by Mike H, Motion Carried

Approval of Previous Minutes

Motion by Tom Muller, 2nd by Jon Seevers

Old Business

MOU with NRCS

Review of draft of MOU

Encourage MOU at state level

Lake Erie Bill of Rights

Update read that was provided by Steve Gerten

New Business

Field Days

Missouri – next week

drainage water recycling

Michigan – September 12 & 13

Drainage water recycling system

Iowa

July 24-25

Illinois

Project including a mock utility strike & subsurface drainage, bio-reactor

Saturated Buffer demonstrations with Farm Bureau

Wetlands project Nature Conservancy & Wetlands Initiative

Motion to adjourn by Mike Cook, seconded by James Fenwick. Meeting adjourned.

Motion by Steve Anderson to accept the minutes as read, seconded by Louis McFarland. Motion passed.

OLD BUSINESS

President Mike Cook went over the Strategic Plan. We are on point for the most part. Many State Chapters are planning membership Drives. There are many educational opportunities on the state and national level.

NEW BUSINESS

None

Motion to adjourn by Louis McFarland, seconded by Chris Brauer.



National LICA Board Meeting