

The LICA NEWS

Volume 21 Number 7

The Land Improvement Contractors of America

January/February, 2007



In This Issue:

Departments

President's Message 2

Features

National LICA Scholarships 1

Official Meeting Notice 1

Proposed By-Laws Changes 1

Bill Esposito Is the First 2

The Incoming Congress 3

2007 National LICA Raffle 3

As a Matter of Fact 4

IRS to Refund Telephone Tax 4

Ready for an Audit? 4

Contractor Websites 5

Jerry Biuso Named President of National Kids Construction Club 5

Membership Development Incentive 5

2007 National LICA Winter Convention 7

OSHA Training
Pre-Tours
Hotel Information
Travel Information
Convention Agenda
Registration Form

56th Annual LICA Winter Convention

Orlando, Florida
Radisson Worldgate Resort
February 12-17, 2007



Get out of the gray and join us in the sun!



National LICA Scholarships

The LICA Education Committee will award four \$1,000 scholarships in 2007.

To be eligible for the scholarship, you must be related to an active LICA member. This includes: members, spouse, child, step-child, grandchild or step-grandchild. You must be accepted at a college, university or accredited trade school. Applications are available from your State LICA

Chapter or the National office. Applications must be postmarked by March 15, 2007. Any questions? Call the National office at 630-548-1984.

Official Meeting Notice

The National Land Improvement Contractors of America will hold it's annual Board of Directors and Delegates Meetings on February 17, 2007 at the Radisson Worldgate Resort in Orlando, Florida.

Proposed By-Laws Change

The following proposed By-Law change will be voted on at the Delegates Meeting on February 17, 2007 at the Radisson Worldgate Resort in Orlando, FL. Copy in bold is to be added; copy in [brackets] is to be deleted.

Article IV, Section 4-G

An individual may succeed himself as Regional Vice President for **three** [two] consecutive, two year terms and the unexpired term, if the Regional Vice President was elected to finish a vacated office.

The LICA NEWS



The Land Improvement Contractors of America

THE LICA NEWS is the official publication of the Land Improvement Contractors of America, dedicated to the professional conservation of soil and water. LICA was founded in 1951 and is today comprised of twenty-four chapters across the continental United States.

Publisher
Eileen Levy

Contributing Writers
Jerry Biuso
Wayne Maresch

Art Direction
Jerry Biuso

THE LICA NEWS welcomes letters, subject to editing for accuracy and brevity. THE LICA NEWS also welcomes articles relevant to the land improvement industry. Include your name and daytime phone number for verification purposes.

Deadlines are the twenty-first of the month preceding issue date. All unsolicited material must be accompanied by a self-addressed, stamped envelope.

3080 Ogden Avenue
Suite 300
Lisle, IL 60532

PHONE: 630-548-1984
FAX: 630-548-9189
Email: waynef86@aol.com
or nlica@aol.com

Visit our website
www.licanational.org



A Message from the President *Darrell Birge*

Hello everyone. As you read this, the holidays have already come and gone. This is the time of year that everyone thinks of their loved ones and the ones that have passed away. I would like thank everyone for the chance to be your President and I also am thinking of the ones we have lost this year. I will get a chance to see some of you at your annual meetings and I look forward to that. I look forward to seeing the rest of you in Orlando. Jerry has hit the ground running saving us some money and working on ways to increase our membership. We have gotten a good quote on our term life with AD&D included. Everyone should look at the rates because they are a super deal. Hoping everyone is safe for the Holidays and keeping everyone in our prayers.

Thanks for reading,

Darrell Birge, National LICA President



Bill Esposito Is the First

by Jerry Biuso



Bill Esposito and daughter Tracy proudly displaying LICA 6 Pack card and welcome letter.

Bill Esposito, New Jersey LICA member, became the first LICA contractor to enroll in the National LICA 6-Pack Health Care Savings Card Program. After receiving the promotional information mailed in mid-October to all LICA members, he promptly went to the National website to view the program and look for providers in his area. He was mainly looking for eye care and was pleased to identify a provider and immediately enrolled in the program. Within three days, he received his card and all the program information. To date, two of his daughters have taken advantage of the program and have received a 40% discount. Bill stated the discounts he received have more than covered the cost of the card and he also plans to use it for dental care.

The initial offer waived the one-time enrollment fee of \$30.00, which was to expire December 31, 2006. Pinnacle Choice, the program administrator, has extended this offer another 60 days until February 28th, 2007.

Take advantage of the extension and view the program on the National LICA website, www.LICANATIONAL.org. Just simply click on "Benefits".

This discount program is created exclusively for LICA Members who are in good standing (paid dues). This program is designed to deliver discounts in the areas of Dental Care, Eye Care, Hearing, Chiropractic Care, Alternative Medicine and a 24-Hour Nurse Advisory Line.

The Incoming Congress

by Wayne F. Maresch, LICA Legislative Liaison

As a result of the November election, we have an incoming Congress controlled by the Democrats. In some ways this may be good for LICA members, but in other ways it may not be so good.

As a rule, the Democrats are more environmentally oriented. Some think they are more family-farm friendly, but that usually depends on the state and the district they represent. I expect they will continue the price support programs as in the past, however, there is a movement to put a cap on financial assistance to limit the amounts that large farms receive.

With increasing concern over water pollution, it is likely that we will see activity to legislate more control of discharges into lakes and streams. If we can alert Congress to the effectiveness of practices like managed drainage, we may be able to avert more stringent regulations.

The economy has been performing well, so we hope that our legislators recognize the benefits the tax cuts have contributed in this regard. Small businesses have been especially active in investing in expansion, thereby improving the the job picture. Any attempts to reduce the benefits being enjoyed by small business will result in harm to all businesses.

One thing that Democrats tend to do more than Republicans is increase the regulations that affect business. We need to be on the alert for movements in this direction so as to alert our Representatives on the impact they may have on business. Whenever a problem appears, many Congressmen see government regulations as the solution and those regulations usually impact small businesses more than large.

We hope the new Congress will give more attention to the energy situation, permitting further oil exploration and development of alternative energy sources. It is quite possible that increased fuel taxes are on the horizon.

It is likely that we will see more movement in the health care arena. I don't believe we will see universal health care, but we may see some action on association health care plans. It is also likely that we may see health savings accounts being made more attractive.

EXECUTIVE COMMITTEE

National Officers

Chairman
Harry Hauschild
Nebraska

President
Darrell Birge
Indiana

Vice President
Doug Hey
New York

Executive Vice President
Gerald Biuso, Sr.
New Jersey

Legislative Liaison
Wayne F. Maresch
Ft. Washington, MD

Region Vice Presidents

Region I
Bob Colburn
New Jersey

Region II & Secretary
Gary McKay
North Carolina

Region III & Treasurer
Dean Neiswinger
Indiana

Region IV
Bruce Barnhart
Iowa

Region VI
Dirk Riniker
Kansas

Region VIII
Merlin Welch
California



2007 LICA Raffle

- Grand Prize:
John Deere Utility Gator TH 6x4
- 2nd Prize:
New Trimble Dual Slope Laser Model 422
- 3rd Prize:
Topcon RL-H3C Self Leveling General Construction Laser
- 4th Prize:
\$500 Agri Drain Product Gift Certificate
- 5th Prize:
\$500 Agri Drain Product Gift Certificate
- 6th Prize:
\$300 Cash Prize National LICA

Drawing Date: Saturday, February 17, 2007
LICA National Winter Convention, Orlando, FL

2007 National LICA Raffle

LICA Raffle tickets will be available at each LICA Chapter Winter Convention or from your State Chapter's Executive Director. It's not only a wonderful opportunity for you to win one of the great prizes offered by our Associate members, it's also a great way to support LICA! If you would like additional tickets, please contact the National LICA office at 630-548-1984. The prizes are: Grand Prize: John Deere Utility Gator TH 6x4; 2nd Prize: New Trimble Dual Slope Laser Model 422; 3rd Prize: Topcon RL-H3C Self Leveling General Construction Laser; 4th Prize: \$500 Agri Drain Gift Certificate; 5th Prize: \$500 Agri Drain Gift Certificate; and 6th Prize: \$300 Cash.

As a Matter of Fact...

by Jerry Biuso

In a speech delivered soon after he left the presidency, Teddy Roosevelt had this to say about those who take an active role:

“It is not the critic who counts; not the man who points out how the strong man stumbles, or where the doer of deeds could have done them better. The credit belongs to the men who are actually in the arena, whose face is marred by dust, sweat and blood; who strives valiantly; who errs, who comes short again

and again, because there is no effort without error and short-coming; but who does actually strive to do the deeds; who knows great enthusiasms; the great devotions; who spends himself in a worthy cause; who at the best knows in the end the triumph of high achievement, and who at the worst, if he fails, at least while daring greatly....”

Get involved ... become apart of the NEW LICA!!!

IRS to Refund Telephone Tax

by Wayne F. Maresch, LICA Legislative Liaison

Businesses and consumers are eligible to receive a phone tax refund from the Internal Revenue Service (IRS). The agency announced that it will refund payments of the 3% federal excise tax on long-distance phone calls. Those who paid the long-distance tax on service billed after February 28, 2003 and before August 1, 2006 are eligible.

However, the IRS is still in the process of establishing the refund amounts that businesses and non-profits are eligible to receive. The U.S. Chamber is working with the IRS to create an equitable and easy-to-follow business refund formula and to eliminate as much paperwork as possible for refund requests.

The IRS has already established consumer refund amounts based on an individual's total number of exemptions claimed on his or her tax return.

Consumers will be eligible for a standard refund of between \$30 and \$60 on their 2006 federal tax return-\$30 for those with one exemption, \$40 for two, \$50 for three, and \$60 for four or

more. According to the IRS, these figures are based on telephone usage data and reflect the long-distance phone tax paid by similar-size families and households.

In order to get the standard amount, eligible taxpayers only need to fill out one additional line on their regular 2006 return. The IRS is also creating a special short form for those who do not need to file a regular return.

The Treasury Department announced in May that it would stop collecting the excise tax and refund about \$15 billion to consumers.

Details on how to request the telephone tax refund will be included on all 2006 tax return materials and on www.irs.gov.

Source: Originally published November 2006. Reprinted by permission, uschamber.com, December 2006. Copyright 2006 U.S. Chamber of Commerce - All Rights Reserved.

Ready for an Audit?

by Wayne F. Maresch, LICA Legislative Liaison

The U.S. Treasury Department is looking for ways to reduce its \$290 billion tax short-fall. It seems there is a gap between the tax that taxpayers should pay and that which they do pay. The largest portion of this “tax gap” is believed to be unreported and under-reported income. The rest is non-filing and underpayment of tax owed.

According to the IRS Commissioner, 75% of this “tax gap” comes from small businesses. As a result, the IRS is going to increase its audits significantly this coming year, primarily targeting small businesses. This past year, the IRS performed 18,000 audits.

With 7 million small businesses with assets under \$10 million, even doubling the number of audits won't guarantee that you will be audited. However, if you have had any unusual deductions, or significant changes in your financial status you may become a target. IRS uses certain indicators to trigger a “look see” before determining whether or not to audit you. They certainly will compare gross income to taxes paid as one indicator.

IRS has released its 2006 Small Business Resource Guide CD-ROM to help small business owners comply with tax laws. To get your copy, go to www.irs.gov/businesses/small.

Contractor Websites

by Wayne Maresch, LICA Legislative Liaison

No one can dispute the need to use the best techniques available to market your company. We now live in a world in which communications technology has become a dominant factor in this arena. We grew up in a time when, if you wanted a product or service you went to the classified ads in the phone book or in the newspaper to find what was available and where.

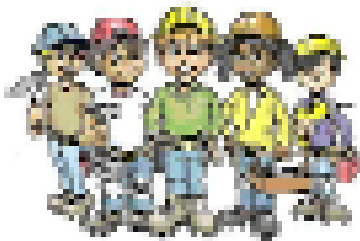
With the advent of computers and computer web sites, that has changed drastically. The upcoming generation uses the computer for everything they can. As a result, that is where they will look first, as opposed to where you would look.

So, what can we learn from this? If you want to be sure that this computer-literate generation knows that you are available to do the job they want done, you will set up a web site for your

business. If you think your target customers aren't computer smart, think again. I am reminded of a friend of my father, who said his wife wasn't smart enough to learn how to drive. He was in his grave only a few weeks when she was driving his car.

Don't rely on your existing customer base to continue to support you for the foreseeable future. Keep looking to expand. To do so, utilize the latest technology available. You can also use a website to keep customers aware of the latest happenings in your field that might interest them. Contact your internet server about setting up a website. Some will do it for little or no cost. You can also arrange with another company in the business to set it up. In any case, don't be left behind.

Jerry Biuso Named President of the National Kids Construction Club



In December, newly appointed National LICA Executive VP, Jerry Biuso, was inducted as the 2007 President of the non-profit association; National Kids Construction Club (NKCC).

In his quest to develop LICA membership, Jerry strongly believes recruiting families is imperative for the successful growth of the New LICA. Assuming this role will assist in establishing and identifying LICA to the younger contractors.

Jerry Biuso was presented with the NKCC Outstanding Volunteer Award in 2004 for his unwavering enthusiasm and commitment to the club during his tenure as an NKCC trustee. Jerry wrote the club's slogan, "Educating Today's Youth to Build Tomorrow's Future" and helped shape much of the current and future marketing campaigns.

Membership Development Incentive

The NLICA Executive Committee met on October 21st and discussed a dues incentive, as requested at the last board meeting. After much discussion the incentive was passed as follows: The state chapter shall receive a discount of five dollar per member when they have a 10% increase in membership. In addition, for each one hundred members a state chapter shall receive a reduction of five dollars per member. The discount cannot exceed at total of \$25. For comparison purposes the membership number as of June 30th will be used. The discount would be refunded to the state in July to help with their chapter operations. The motion was passed for a two-year trial period. The Executive Committee cannot make changes to the dues structure, but is making this recommendation to the Board of Directors at its February 17, 2007 meeting. If you have any questions, please ask your Region Vice-President .



**May your holidays be the foundation
for a prosperous new year.**

CNA Home Office, Chicago, IL

CNA is proud to be the trusted insurance partner for the Land Improvement Contractors of America. From everyone at CNA, thank you. We are looking forward to helping you create a stronger business throughout the coming year.

**To find out more about CNA, call your local independent agent or visit
www.cna.com.**

CNA



Use of the term "partnership" and/or "partner" should not be construed to represent a legally binding partnership. CNA is a service mark registered with the United States Patent and Trademark Office. Copyright © 2006 CNA. All rights reserved.

56th Annual LICA Winter Convention

Orlando, Florida
Radisson Worldgate Resort
February 12-17, 2007



What Do You Want from the 2007 LICA Winter Convention?

- ♦ A chance to improve your skills and increase your bottom line?
- ♦ An opportunity to make and/or renew some vital business contacts?
- ♦ A winter vacation for you and your family?

Then, come to Florida ... learn how to work smarter, network with other contractors who perform the same work you do, and enjoy!

OSHA 10-Hour Class Provided by CNA

LICA and CNA strongly support safety education and safe work practices in the land improvement construction industry. We are pleased to announce that CNA will provide the OSHA 10-hour Construction Safety Class at the LICA 2007 Winter Convention. We are confident that you and your employees will benefit from this class.

This class will cover selected OSHA Standards for the Construction Industry (29 CFR Part 1926):

- ♦ Introduction to OSHA Act/General Duty Clause
- ♦ Subpart P: Excavations
- ♦ Subpart T: Demolition
- ♦ Subpart G: Signs, Signals & Barricades
- ♦ Subpart E: Personal Protective & Lifesaving Equipment
- ♦ Subpart W: Rollover Protective Structures; Overhead Protection
- ♦ Subpart I: Tools - Hand and Power
- ♦ Subpart K: Electrical
- ♦ Subpart M: Fall Protection
- ♦ Subpart O: Motor Vehicles, Mechanized Equipment

CNA Risk Control professionals David Spangler CHST, CSP, and Phil Hollins, CSP will teach the class, which will be presented over the two-day period of Wednesday and Thursday, February 14 & 15.

The class is designed for workers (equipment operators, laborers etc.) and will teach them how to identify hazards in land improvement construction and effective ways to avoid, prevent and control these hazards. All participants completing the full 10 hours of instruction will receive a Construction 10-Hour OSHA Completion Card.

Thanks to the strong partnership between CNA and LICA, this training is being offered **FREE OF CHARGE** with your convention registration!

Space is limited to just 35 participants, so don't delay – register you and/or your employees today!

Our Home Away from Home



We have negotiated a discounted guest room rate at the **Radisson Worldgate Resort** of \$109 plus tax (currently 13%) per night for single or double occupancy. Standard rooms are equipped with a coffee maker, hairdryer, iron and ironing board, data port, working desks, and the new Sleep Number Beds.

Not only is the Radisson Worldgate Resort a short drive from downtown Orlando and the airport, it is located less than one mile from the Walt Disney World Resort. Guest can enjoy advance ticket purchase and complimentary scheduled shuttle transportation to the Walt Disney World Resort, Sea World Adventure Park, and Universal Orlando.

Other amenities include a well equipped fitness center and two large outdoor heated swimming pools. The Radisson Worldgate Resort will gladly arrange group outing for golf, shopping, dining, nightlife, and home games of the Orlando Magic. The Savannah Grille specializes in American and Caribbean cuisine and is opened for breakfast, lunch and dinner. Pralines Food Court is perfect for quick and casual meals, plus an assortment of snacks. The Savannah Lounge serves tempting cocktails and light bites and has large screen TV's.

The reservation cut-off date is **January 12, 2007**. To make reservations, please call the Radisson Worldgate Resort at 866-705-7676.

Directions to Radisson WorldGate Resort

From Interstate 4, take Disney World Exit #64-B (onto Hwy. 192 West); Continue through three (3) traffic lights past Disney. (The last traffic light to go through is Old Lake Wilson Road); Radisson WorldGate Resort is the 1st driveway on the right.

Airport Information

Some of the more popular airlines offering service to Orlando include:

AirTran	America West Airlines
American Airlines	ATA
Continental Airlines	Westjet
jet Blue	Southwest Airlines
ANA	Northwest
Ted	United
US Airways	Delta
Frontier	Midwest Airlines

Restaurants Within Walking Distance

Angel's Lobster Feast	Baskin & Robins Ice Cream
Black Angus Steakhouse	Burger King
Denny's	Dunkin' Donuts
Golden Coral	IHOP
Key W. Kools Oak Grill	Magic Mining Steak & Seafood
McDonalds	New York Pizza World
Passage to India	Perkins
Ponderosa	Shoney's

Special Children's Tour

A special, free tour is being planned for kids of all ages.

Simply Swamped

Meet REAL Florida Natives at Boggy Creek. Join a U.S. Coast Guard-certified airboat captain for an exciting ride, skimming across the water's surface at 40 miles per hour in search of alligators and other native wildlife. End your visit with some tasty home-cooked gator bites, frog legs and other Florida delicacies. Then, step aboard Boggy Creek's Swamp Buggy - a monstrous one-of-a-kind vehicle - for a tour of a genuine working cattle ranch, where you'll spot animals such as wild turkeys, deer, wild hogs, and, of course, cattle grazing throughout the ranch.

LICA Pre-Tours

Orange You Curious?

Take a Behind the Scenes Tour of a Working Citrus Farm and Pick Your Own Oranges. At the Showcase of Citrus, enjoy a one-hour open-air "Swamp Buggy" tour of the citrus farm and ranch, where you'll have the opportunity to spot wildlife, rare birds and alligators. Tour the orange groves and pick your own citrus, then get a rare behind-the-scenes look at how the fruit is picked, washed, waxed, sorted, juiced, sold and shipped.

Monday, February 12 8:00 am - noon Cost: \$40.00

Cookout at the Ranch - Florida Style!

Enjoy some southern hospitality with Florida LICA members Donald Bronson and Geri Mulford. The group will travel to Donald's 5,000 acre ranch for a little R&R! Enjoy a tour of the working sand mine and cattle ranch. Travel through areas of the ranch that looks like Florida did 200 years ago! Visit swamp areas, groves of hard woods and watch for the water buffalo, bison and white tail deer. After the ranch tour, get ready for a Florida style feast (beef only served at the Bronson ranch) and downhome entertainment. What a great way to start the convention week!

Monday, February 12 1:30 pm - 8:00 pm Cost: \$45.00

Kennedy Space Center Tour

This tour includes a narrated bus tour of restricted areas of KSC, including views of the Vehicle Assembly Building and shuttle launch pads. The tour will include the Apollo/Saturn V Center where members can walk beneath the world's largest moon rocket and International Space Station Center. This tour also includes IMAX space films, Astronaut Encounter show, world's largest Space Shop, and other shows and exhibits

Tuesday, February 13 7:30 am - 5:00 pm Cost: \$80.00

ADS & Accord Industries Tour

This tour will provide members the opportunity to visit the facilities of one of our oldest associate members. The group will tour the Advanced Drainage Systems facility in Winter Park. Many of our members have used their product, now see how some of it is made! After lunch, which is included, the group will tour another Florida industry. This tour will be at Accord Industries, a leading manufacturer of a number of construction related products, including concrete poles, PVC pipes, metal and lighting enclosures, and reinforced bars.

Tuesday, February 13 8:30 am - 3:30 pm Cost: \$45.00

In-Brief ...

LICA 2007 Winter Convention Agenda February 12 - 17, 2007 Radisson Worldgate Resort • Orlando, Florida



Sunday, February 11

All Day Staff Office
4:00 p.m. - 6:00 p.m. Registration

Monday, February 12

All Day Staff Office
8:00 a.m. - 12:00 p.m. Pre-Tour: Orange Your Curious?
1:30 p.m. - 8:00 p.m. Pre-Tour: Cookout at the Ranch Florida Style!
8:00 p.m. - 9:00 p.m. Registration

Tuesday, February 13

All Day Staff Office
7:30 a.m. - 5:00 p.m. Pre-Tour: Kennedy Space Center
8:30 a.m. - 3:30 p.m. Pre-Tour: ADS & Accord Industries
6:00 p.m. - 8:00 p.m. Registration
7:30 p.m. - 10:00 p.m. Executive Committee Meeting

Wednesday, February 14

All Day Staff Office
8:00 a.m. - 10:00 a.m. Registration
7:15 a.m. - 7:45 a.m. Devotions
8:00 a.m. - 8:15 a.m. Welcome to LICA in Orlando
8:15 a.m. - 9:15 a.m. Opening General Session
Ag Drainage Management Coalition Update
8:30 a.m. - 11:45 a.m. OSHA 10-Hour Training
9:30 a.m. - 11:45 a.m. GPS/GIS: An In Depth Study
9:30 a.m. Awards Committee Meeting
9:30 a.m. - 10:30 a.m. Tips on Lobbying Your Legislators
9:30 a.m. - 10:30 a.m. Controlled Drainage Seminar
10:45 a.m. - 11:45 a.m. Insurance Coverages for Today's Contractor
12:00 p.m. - 1:30 p.m. CNA Luncheon
1:45 p.m. - 4:45 p.m. OSHA 10-Hour Training (*Continued*)
1:45 a.m. - 5:00 p.m. Strategic Planning Session

Thursday, February 15

All Day Staff Office
7:15 a.m. - 7:45 a.m. Devotions
7:30 a.m. - 8:00 a.m. Exhibitors Breakfast
8:00 a.m. - 9:00 a.m. The Volvo Breakfast
9:00 a.m. - 4:00 p.m. Ladies' Optional Tour: Park Avenue Pizazz
9:00 a.m. - 11:30 a.m. OSHA 10-Hour Training (*Continued*)
9:00 a.m. - 11:30 a.m. GPS/GIS: An In Depth Study (*Continued*)
9:00 a.m. - 10:00 a.m. Policy Resolution on Wetlands
9:00 a.m. - 10:00 a.m. Alternative Fuels: What Does the Future Hold
10:30 a.m. - 11:30 a.m. Tier Compliance in Diesel Engines
10:30 a.m. - 11:30 a.m. Pond & Dam Restoration
1:00 p.m. - 2:30 p.m. OSHA 10-Hour Training (*Continued*)
1:00 p.m. - 2:00 p.m. Alternative Fuels: What Does the Future Hold
1:00 p.m. - 2:00 p.m. EQIP Changes
2:30 p.m. - 3:30 p.m. Tier Compliance in Diesel Engines
2:30 p.m. - 3:30 p.m. Family Values Seminar
3:30 p.m. Associate Advisory Committee
3:30 p.m. Nominating Committee
5:30 p.m. - 9:30 p.m. An Evening with the Associates - Exhibit Hall

Friday, February 16

All Day Staff Office
7:30 a.m. - 8:30 a.m. Registration
7:30 a.m. - 8:00 a.m. Devotions
8:00 a.m. - 8:30 a.m. Devotions Committee
8:00 a.m. - 9:00 a.m. Committee Meetings
(Legislative, Past Presidents/Long Term Planning, Water Table Mgmt., Ladies)
9:15 a.m. - 10:15 a.m. Committee Meetings
(By-Laws, Conservation, Earthmoving & Excavating, Technology, Safety)
10:30 a.m. - 11:30 a.m. Committee Meetings
(On-Site Waste Mgmt., Certification, Membership, Insurance)
11:30 a.m. - 12:45 p.m. Volvo Luncheon
1:00 p.m. - 2:00 p.m. Committee Meetings
(Policy, Convention, Public Relations, Education)
2:15 p.m. - 4:30 p.m. Region Meetings

Saturday, February 17

All Day Staff Office
7:30 a.m. - 8:00 a.m. Devotions
8:00 a.m. - 9:30 a.m. Executive Directors Meeting & Breakfast
8:30 a.m. - 9:00 a.m. Budget Committee Meeting
9:00 a.m. - 9:30 a.m. Executive Committee Meeting
9:45 a.m. - 11:15 a.m. Delegates Meeting
11:30 a.m. - 12:30 p.m. John Deere Luncheon
12:30 p.m. - 1:00 p.m. NLICA Raffle Drawing
2:00 p.m. - 4:30 p.m. Board Meeting & Issues Session
6:00 p.m. - 6:45 p.m. CNA Reception
6:45 p.m. - 10:00 p.m. Caterpillar Awards Banquet

NOTE: Some times are subject to change.

Ladies' Optional Tour

Park Avenue Pizazz

Stroll Central Florida's "Rodeo Drive East" and discover the beauty of Tiffany glass. Often referred to as the Rodeo Drive of the South, tree-lined Park Avenue is the heart of historic and picturesque Winter Park. Take a leisurely stroll through several blocks of shops, galleries and eclectic restaurants, stopping along the way for shopping and refreshments. Then, enjoy a guided tour of The Charles Hosmer Morse Museum of American Art, which houses the world's most comprehensive collection of the works of Louis Comfort Tiffany.

Thursday, February 15 (tentatively) 9:00 am - 4:00 pm
Cost: \$25.00



2007 LICA Winter Convention Registration Information

56th Annual LICA Winter Convention
Radisson Worldgate Resort Orlando, FL
February 12 - 17, 2007

Convention Package Activities

Education Package	Business Package:	Full Convention
<p>When: Wednesday & Thursday February 14 & 15</p> <p>Educational Seminars Exhibit Hall Admittance Volvo Breakfast CNA Luncheon Door Prize Drawings</p>	<p>When: Friday & Saturday February, 16 & 17</p> <p>Committee Meetings Volvo Luncheon Region Meetings Delegates Session & Board Mtg. John Deere Luncheon CNA Reception Awards Banquet</p>	<p>When you register for the full convention package, it includes admittance to all the activities included in both the Education and Business Packages.</p> <div style="border: 1px solid black; padding: 5px; text-align: center;"> <p>OSHA 10-Hour Class</p> <p>Space is limited ... so register TODAY!</p> </div>

Convention Registration Packages	GENERAL REGISTRATION <i>Postmarked after December 31, 2006</i>			DISCOUNT REGISTRATION <i>Postmarked by December 31, 2006</i>		
	Education Package	Business Package	Full Convention	Education Package	Business Package	Full Convention
MEMBER: Contractor, Spouse, Associate, Government Employee, Consultant	\$ 210.00	\$ 120.00	\$ 280.00	\$ 175.00	\$ 100.00	\$ 230.00
YOUTH: 13-15 years of age	\$ 135.00	\$ 85.00	\$ 180.00	\$ 110.00	\$ 70.00	\$ 150.00
CHILD: 4-12 years of age [Children 3 yrs. & under are free.]	\$ 90.00	\$ 70.00	\$ 140.00	\$ 70.00	\$ 50.00	\$ 110.00
NON-MEMBER: [Note: \$40 may be applied toward membership.]	\$ 265.00	\$ 145.00	\$ 320.00	\$ 200.00	\$ 120.00	\$ 270.00

Tour Registration Packages	TOUR	PRICE
Monday, February 12, 2007	Tour 1: Orange You Curious?	\$ 40 each
Monday, February 12, 2007	Tour 2: Cookout at the Ranch - Florida Style	\$ 45 each
Tuesday, February 13, 2007	Tour 3: Kennedy Space Center	\$ 80 each
Tuesday, February 13, 2007	Tour 4: ADS & Accord Industries Tour	\$ 45 each
Thursday, February 15, 2007	Tour 5: Optional Ladies Tour: Park Avenue Pizazz	\$ 25 each



Orlando Convention Registration Form

Please return this registration form to: LICA Convention Account
P.O. Box 425; Beaver Dam, KY 42320

Guideline for Completing Registration Form: Please indicate the Convention Package with a the following codes: E = Education Package; B = Business Package; F = Full Convention Package. Please indicate which tour or tours you'd like to attend by indicating the number of the tour.

Name & Company for Name Tags <i>(Please print)</i>	Child's Age	OSHA Class	Convention Package	Tour Number(s)	Total Amount
					\$
					\$
					\$
					\$

Payment Methods

Check or Money Order
made payable to LICA
Convention Account

MasterCard or Visa Number:

Expiration Date:

Print Full Name on Card:

Signature:

PLEASE RETURN THIS REGISTRATION FORM TO: LICA Convention Account
P.O. Box 425
Beaver Dam, KY 42320

QUESTIONS: Call Paul Sandefur (270-274-3403; Fax: 270-274-4044; E-mail: ptds1@apex.net)

To register additional attendees, please copy this form.

REGISTRATION & CANCELLATION POLICY: Only individuals registered & badged may attend convention events. The spouse/guest of a registered member need not register to share hotel accommodations, but must register if they wish to participate in the program or meal functions. No registration may be processed without payment. A \$30 processing fee will be incurred on cancellations received prior to January 10, 2007. Cancellations received after January 10, 2007 will be subject to a 50% reduction in refund. No registration refunds will be available after January 28, 2007. Meals will be on an "availability basis" for on-site registrations. Registration fee deadlines will be strictly enforced.



Make Your Plans to Dig into LICA

January, 2007

- 7-9 Iowa LICA Winter Convention**
Des Moines, IA; Questions: Dan Rasmussen at 319-334-9884
- 8-10 South Dakota LICA Winter Convention**
Rapid City, SD; Questions: Toby Crow at 605-224-8689
- 9-11 Wisconsin LICA Winter Convention**
Questions: Shirley Mueller at 920-833-6493
- 10-12 New York LICA Winter Convention**
Geneva, NY; Questions: Bob Yunker at 585-237-6923
- 12-13 Missouri LICA Winter Convention**
Lake Ozark, MO; Questions: Debbie Dickens at 573-634-3001
- 14 Michigan Board of Directors Meeting**
Lansing, MI; Questions: Larry Holz at 810-667-4753
- 15-17 Michigan LICA Winter Convention**
Lansing, MI; Questions: Larry Holz at 810-667-4753
- 16-18 Minnesota LICA Winter Convention**
Questions: Jan Loken at 507-446-8478

January, 2007 *(Continued)*

- 16-18 Nebraska LICA Winter Convention**
Kearney, NE; Questions: Patti McArdle at 402-289-2489
- 18-20 Illinois LICA Winter Convention**
Questions: Janet Doubet at 309-639-2015
- 19-20 Carolinas LICA Winter Convention**
Wrightsville Beach, NC; Questions: Marilyn Robertson at 704-463-5927
- 21-23 Kansas LICA Winter Convention**
Lawrence, KS; Questions: Penny Hughs at 785-594-3120

February, 2007

- 7-9 Missouri LICA Drainage Workshop**
Macon, MO; Questions: Debbie Dickens at 573-634-3001
- 12-17 National LICA Winter Convention**
Radisson Worldgate Resort; Orlando, Florida
Questions: Paul Sandefur at 270-256-2373 or 270-274-3403

National Land Improvement Contractors of America

3080 Ogden Avenue, Suite 300
Lisle, IL 60532

PRESORTED
FIRST-CLASS
U.S. POSTAGE
PAID
JEFFERSON CITY, MO
PERMIT 364