

The LICA NEWS

Volume 19 Number 5

The Land Improvement Contractors of America

September/October, 2006



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We Had a Blast in New Jersey!



LICA members really did have a blast at the 2006 summer meeting hosted by the New Jersey LICA Chapter. Our members, from all over the country, came for a week filled with fascinating tours, familiar faces and those good old meetings. LICA members of all ages enjoyed the Mack Truck Tour, Medieval Times (the green LICA Knight won the tournament) and deep-sea fishing. Some members were brave enough to venture into the hustle and bustle of Manhattan, others even traveled down the coast for a little black jack in Atlantic City. Not even rain and thunderstorms could keep LICA baseball fans away from Yankee stadium. The favorite among contractors was the TILCON Quarry blast, which made for an educational and entertaining time. Everyone received a souvenir hardhat with "We Had a Blast in New Jersey" on the front and the Tilcon and LICA logos on either side. The opening reception was an exciting fun evening. Over 360 guests attended with 30 exhibitors displaying a wide range of products and services.

In between all that fun, members did get down to business and attended committee meetings. This year, LICA decided to modify the meeting format into roundtable discussions. Thanks go to Dan Rasmussen, mediator of this event, who kept everyone on target and made sure plenty attended. There was favorable response to the change of pace and it was felt that a lot was accomplished. At Friday's lunch, Past Presidents David Cantrell and Geri Mulford said a few words about a very special member of LICA, Wayne Maresch. After 10 years as LICA's Executive Vice President, Wayne is retiring and he enjoyed a proper good bye. At the Board Meeting Saturday, it was announced that Jerry Biuso will be following in Wayne's footsteps as LICA's the new Executive Vice President.

The dinner cruise on Saturday night was supposed to be plagued by thunderstorms but luck was on LICA's side. The skies cleared and members enjoyed a delicious buffet and stunning scenery. After dinner, most congregated on the top deck for a breath-taking view of the Statue of Liberty.

For more 2006 Summer Meeting pictures, see page 15 of this newsletter.

The LICA NEWS



The Land Improvement Contractors of America

THE LICA NEWS is the official publication of the Land Improvement Contractors of America, dedicated to the professional conservation of soil and water. LICA was founded in 1951 and is today comprised of twenty-four chapters across the continental United States.

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THE LICA NEWS welcomes letters, subject to editing for accuracy and brevity. THE LICA NEWS also welcomes articles relevant to the land improvement industry. Include your name and daytime phone number for verification purposes.

Deadlines are the twenty-first of the month preceding issue date. All unsolicited material must be accompanied by a self-addressed, stamped envelope.

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A Message from the President *Darrell Birge*

Hello everyone. Where has the summer gone? If you are like me, you did not get accomplished what you thought you would. We traveled to the Summer Meeting in New Jersey and I thought it was great. I can't say enough about the guys and gals out there that made you feel welcome. I hope everyone is doing great. Let us not forget to keep Wayne and Anna in our prayers.

Thanks again,
Darrell Birge

Darrell Birge, National LICA President

Executive VP Wayne Maresch to Retire



↑ *At the 2006 Summer Meeting, Past President David Cantrell (left) presented Wayne Maresch a small token of our appreciation for his years of service as LICA Executive Vice President.*

Wayne Maresch will be retiring on November 1, 2006, after serving as LICA Executive Vice President for over ten years. Wayne's dedication and total commitment to LICA will never be forgotten. He has set a very high standard for LICA members and has helped us through some difficult times.

Some of his many accomplishments and activities include: representing LICA on the US Chamber of Commerce, National Watershed Coalition, Cooler Heads, and the International Erosion Control Association. Having worked for the USDA's Natural Resources Conservation Service (NRCS, formerly the Soil Conservation Service) for 45 years before coming to LICA, Wayne helped LICA establish a strong working relationship with NRCS at the federal level. His continuous efforts with NRCS have resulted in a Technical Service Provider (TSP) training program being tested in several LICA chapters.

Wayne has also been a guiding force behind our legislative efforts. He has worked with members of Congress to ensure that LICA member's concerns are being addressed in the current and upcoming Farm Bills. In addition, Wayne researched legislation impacting our members' businesses, wrote opinion statements, secured all the physical arrangements, organized the meetings with NRCS, and was largely responsible for the success of our Legislative Visits which are held every March.

LICSA members will reap the benefits of Wayne's accomplishments for years to come. On behalf of all of LICA, THANK YOU, Wayne!

Jerry Biuso Named Executive Vice President



At the 2006 LICA Summer Meeting, Jerry Biuso was named to replace Wayne Maresch as Executive Vice President. He will assume the position on November 1, 2006. Jerry currently serves as New Jersey LICA Executive Director and National Marketing Director, positions which he will retain.

We'd like to welcome Jerry as the new Executive Vice President and are looking forward to working with him in the coming years.

EXECUTIVE COMMITTEE

National Officers

Chairman
Harry Hauschild
Nebraska

President
Darrell Birge
Indiana

Vice President
Doug Hey
New York

Executive Vice President
Wayne Maresch
Maryland

Region Vice Presidents

Region I
Bob Colburn
New Jersey

Region II & Secretary
Gary McKay
North Carolina

Region III & Treasurer
Dean Neiswinger
Indiana

Region IV
Bruce Barnhart
Iowa

Region VI
Dirk Riniker
Kansas

Region VII
Ted Pyle
Montana

Region VIII
Merlin Welch
California



Wayne's World

Wayne F. Maresch
LICA Executive Vice President

Technical Service Provider Test

NRCS has agreed to a test in several states to see if the proposal we have submitted for training Technical Service Providers (TSP's) will work to their satisfaction. As you know, all the other organizations that have been approved to have TSP's have in-house training capability.

Our submission would utilize universities, private engineering firms, retired NRCS people, and other organizations to provide the training. The training organizations selected would be with the approval of the applicable State Conservationist. Each LICA chapter would have a committee of experienced contractors which would review the qualifications of an applicant before they were submitted for approval. This proposal was rejected in the past, but now, after further discussion, NRCS has agreed to test it with LICA in the states of California, Illinois, Indiana, Iowa, Kansas, Minnesota, Missouri, Nebraska, and Ohio.

Obviously, the requirements differ from state to state, depending on the types of soil, climate, farming and ranching operations, state laws, etc. For this reason, one training organization cannot meet the needs of all, although some neighboring states will likely be similar and might make use of the same organization for certain practices. Also, some states require a professional engineer to prepare designs, although a contractor could do the layout and, after installation, checkout of practices. Keep in mind this only involves cost-shared practices.

This is the opportunity we have been waiting for and we must move to take advantage of it, now. For years, our members have been wanting to be paid for this work and now it can be done. It is up to us to make it work. This will be successful, only if the LICA state leadership moves aggressively to get the ball rolling.

NRCS has notified their State Conservationists and we have notified the involved state LICA chapters. Let's make it work!

NRCS Announces New Chief

Agriculture Secretary Mike Johanns has announced the selection of Arlen Lancaster as Chief of the Natural Resources Conservation Service (NRCS).

Lancaster succeeds Bruce Knight at NRCS, who was recently confirmed by the U.S. Senate as under secretary of agriculture for marketing and regulatory programs. Lancaster has served as deputy assistant secretary of Congressional Relations at USDA since April 2005. Prior to his service at USDA, Lancaster served in various senior staff positions in Congress, having worked since 1999 for Senator Mike Crapo, as a senior policy advisor and as the staff director for the Senate Subcommittee on Forestry, Conservation, and Rural Revitalization since 2001.

He played a key role in crafting the conservation title of the 2002 Farm Bill. He also worked for Senator Robert Bennett from 1998 to 1999.

As Chief of NRCS, Lancaster will lead the primary federal agency that works directly with private landowners to help them conserve, maintain and improve their natural resources. NRCS emphasizes voluntary, science-based conservation; technical assistance; partnerships; incentive-based programs and cooperative problem solving at the community level.

Lancaster is a graduate of the University of Utah with a Bachelor of Science and an avid fly fisherman and outdoor recreationist.

5 reasons

CNA is a leader in managing claims for land improvement contractors.

1

Our Claim adjusters have the knowledge and industry expertise that enable us to process claims quickly and fairly. Our representatives are available 24/7.

2

Your agent can access cases—day or night—through our Claim Web site. We make certain claim information available, as permitted by law.

3

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4

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Safety First

by Wayne F. Maresch

I.C.E.

A new acronym has been introduced into our language: ICE. It stands for In Case of Emergency. The idea is to be prepared should you be in an accident, suffer a stroke or a heart attack, or experience a sudden onslaught of an illness. By having the ICE number (the person or persons you want notified in case of an emergency) entered in your cell phone directory, notification can be made as soon as a paramedic or someone else checks your cell phone. They can ask the person you designated about your prior medical history.

This can be extremely important if you have allergies or other conditions that a doctor must know before administering treatment.

You can enter several contacts in your cell phone directory by heading them ICE1, ICE2, or other designations that you want to use. Be sure to preface each listing with the letters: ICE. Make certain that the people you want to be called have medical information about you such as blood type, medicine you are taking, allergies, etc. Also, make sure they know their number is listed as an ICE contact in your cell phone.



Cyberthieves

While you are lazily browsing on the internet, maybe doing some online shopping, thieves may also be on your computer, browsing through your personal information, shopping for enough information to get into your bank account, or to order something over the internet that will be charged to you. This a very lucrative business. Just today, I received an e-mail from someone purporting to be a priest, claiming to be with the World Bank stationed in Dakar, Senegal, who is acting as a go-between for me with the organization that is trying to get a large sum of money to me. But first, I must agree to give \$500,000 to a charity to be designated by the correspondent in order to receive the money shipment.

That's the bait, but in order to proceed they want certain personal information such as bank account numbers, so they can deposit the money in my account. This is an obvious scam, but the real pro's don't ask for such information. They use different means.

Cyberthieves will send spyware along with a downloadable attachment that appears quite innocent. Once you download the attachment, they will have access to everything on your computer. Therefore:

- Never download any attachment unless you know the sender.
- Never download any program if you are not certain of its origin.
- You may also want to put a freeze on your credit report that is available online, if your state permits this. Contact your internet carrier to learn how to do this.
- Lastly, don't bite on scams like the one above.

Computers are great, but you must be vigilant in their use for your own protection.



Do the Right Thing

In the middle of June, Ben Roethlisberger, quarterback for the Superbowl Champion Pittsburgh Steelers, was involved in a wreck while riding his motorcycle. It seems he collided with a Chrysler New Yorker and was thrown into the windshield head-first, breaking his jaw and causing multiple facial fractures and some head wounds. His jaw is now being held together by 2-inch titanium plates and screws. It appears, at this writing, that he will recover, but his behavior does raise a serious question.

Mr. Roethlisberger was not wearing a safety helmet. The Pennsylvania law requiring motorcyclists to wear helmets was recently repealed. He commented that he would have worn a helmet if the law required it. Is that the way we look at safety requirements? Do we resist doing the right thing, unless it is required by law or regulation? Are we guilty of that mind-set on the job site, too? We are supposed to be thinking entities, capable of making informed decisions, given the right information.

Don't we have enough experience in the work we do and with the machinery we operate to implement safety procedures that make sense without being told to do so by a government agency? Haven't we heard about enough accidents and injuries on other contractors' jobs to know what can happen on our own? Don't we get enough information from equipment manufacturers on proper procedures to safely guide our work? Don't we recognize risky behavior when we see it? Only you can answer those questions.

When I was growing up, my folks practiced what I call the "Best Bad Example" philosophy. There was a family in the neighborhood whose kids were always getting into trouble and whenever I did something wrong, they pointed to them and asked why I should want to be like them and end up in the same way. I think there are enough "bad examples" in construction work that, by being observant, we can formulate our own safety programs and life would run a lot smoother.

Don't wait for the law to make you do the right thing!

What's on LICA's Horizon for 2007?

2007 Winter Convention

February 12-17, 2007

Radisson World Gate ♦ Kissimmee, FL

For more information, contact Paul Sandefur at 270-274-3403.

2007 Summer Meeting

July 18-21, 2007

Embassy Suites - Old World Market ♦ Omaha, NE

For more information, contact Patti McArdle at 402-289-2489.

Health Insurance

The Executive Committee and National LICA staff have been reviewing bids for a LICA health insurance program as a new contractor benefit. It is hoped that a program will roll out for our members this fall.

Six-Pack Benefits

Jerry Biuso, Marketing Director, is testing a benefit package from Pinnacle Choice. Pinnacle Choice is a nationally recognized healthcare product, offering members convenient access to dental, vision, hearing, chiropractic, complementary alternative medicine and 24-hour nursing advisory services at substantial savings. Pinnacle Choice has affiliations with extensive networks of dental professionals, hearing specialists and vision centers that are traditionally only available through insurance plans or large corporations. With over six million people using the networks, Pinnacle Choice can offer significantly reduced pricing for these services from the nation's largest number of providers. Members can realize savings up to 90% off retail healthcare costs.

Look for more information about this program in our next *LICA News*. This might be just the benefit you'll need to keep you, your family, your employees and their families protected!

2006-2007 Directory

The 2006-2007 National LICA Directory was mailed September 12th. If you have not received your copy, please contact the National LICA office.

www.LICANational.org

Look for new developments on the website designed to keep you abreast of the latest issues facing your business, while helping you learn how to work smarter, not harder or longer!

New Membership Applications

This fall, National LICA will be printing new membership applications for those state chapters who would like to use them. The information on the outside will be standardized, but each chapter may put their specific information on the inside. If your chapter would like to purchase these applications, at a drastically reduced cost, please contact Jerry Biuso (908-996-7979).



The Land Improvement Contractors of America

Membership Benefits and Application

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Landscaping

Open Ditch Work

On Site Waste Treatment

Paving

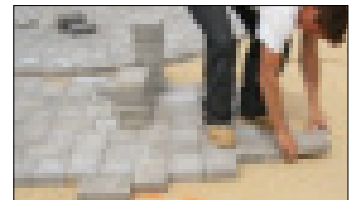
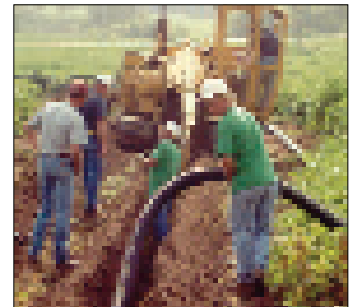
Ponds and Dams

Reclamation

Septic Systems

Trucking and Hauling

Terraces and Waterways



Land Improvement Contractors of America

Board of Directors Minutes

Newark, NJ • July 22, 2006

CALL TO ORDER

The meeting was called to order by Chairman of the Board Harry Hauschild at 9:15am at the Marriott Hotel in Newark, New Jersey.

CREDENTIALS REPORT

Secretary Robert Colburn called roll and declared a quorum present.

State Presidents

California - Merlin Welch (proxy)	Missouri - Milburn Davis
Carolinas - Brad Barringer (proxy)	Montana - absent
Colorado - absent	Nebraska - Brad McArdle
DelMarVA- absent	New England - absent
Florida - Bob Taylor(proxy)	New Jersey - Ron Garofalo
Illinois - Joe Streitmatter	New York - Harry Dibble
Indiana - Bill Swain	Ohio - Steve Gerten
Iowa - Russ Peters	Pennsylvania - Richard Cottrell.
Kansas - absent	South Dakota - absent
Kentucky - absent	Virginia - absent
Michigan - Will Word	Wisconsin - Larry Dunneisen
Minnesota - Jim Walker(proxy)	Wyoming - absent

Executive Committee

Chairman	Harry Hauschild
President	Darrell Birge
Vice Pres.	Doug Hey
Region 1 VP	Robert Colburn
Region 2 VP	Sandy Gulick
Region 3 VP	Dean Neiswinger
Region 4 VP	Bruce Barnhart
Region 6 VP	Dirk Riniker
Region 7 VP	absent
Region 8 VP	Merlin Welch

Past Presidents

Geri Mulford
Louis McFarland

Associates Representative

Sandy Welker

Ladies Representative

Linda Rule

APPROVAL OF AGENDA

Motion by Nordis Estrem, seconded by Russ Peters and carried to approve an open agenda.

APPROVAL OF PREVIOUS MINUTES

Sandy Gulick called for approval of minutes for February 25, 2006; seconded by Robert Colburn. Approved as printed in the *LICA News*.

REPORTS

Chairman - Harry Hauschild

He highlighted the goals in the strategic plan: Develop better working relationship with government agencies; Promote and develop contractor certifications through educational programs; Target contractors in all areas of land improvement as members; Position LICA in the public perception as a professional land and water conservation organization; Provide educational opportunities that help contractors diversify and learn new construction techniques; and Develop leadership to market and promote LICA to contractors and the public. A new five-year strategic plan will be developed in February, 2007.

REPORTS (Continued)

President - Darrell Birge

The executive committee is working hard to put together an affordable health care plan for the members. We can no longer wait for association health care to pass. There have been two meetings, one in New Jersey and one in Chicago, to hear presentations from health insurance providers. At the present time, we have narrowed it down to two companies. We have retained a lawyer and are reviewing contracts. The response from the survey sent in June has given us important information which we are using to decide what program to offer. We will continue to actively pursue a health program to meet our members' needs.

With Wayne retiring in October, the search has been on to hire a new Executive Vice President. I am happy to announce that we've hired someone you all know, Jerry Biuso. We felt it was important to find someone who understands and knows LICA needs and will be able to hit the ground running.

Treasurer - Dean Neiswinger

Before you are the financial statements for the period ending, June 30, 2006. As you can see, we have a healthy bank balance of \$400,000. On the income side, dues and interest will continue until the end of our fiscal year. On the expense side, we are trying to stay within the budget. Some unexpected costs, such as public relations, are higher than expected, due to CONEXPO/CON-AGG meetings. ConExpo has asked LICA to be on their committees and we felt it was an important opportunity to get LICA's name out there on a national level. Out of the \$400,000 we have, \$260,000 is held in reserve as per the by-laws. We continue to add to the reserve, but have an excess of funds, which we closely watch, that we can use when opportunities arise.

Also in front of you is the new budget for 2006-2007. The income was reduced because we will not be having a raffle this year. The biggest changes to expenses were a reduction in term insurance. We will probably be changing to AD & D due to the rising cost of term insurance. We have also increased travel. The new EVP will be spending time in the states promoting membership.

Motion by Bruce Barnhart, second Louis McFarland to accept the 2006-2007 budget. Motion passed.

Executive Committee - Robert Colburn

The Executive Committee met on Wednesday night. We had a full agenda. All officers gave reports on what was going on in the states. Old issues were discussed and updated. Time was spent on the Technical Service Provider issue and how states could participate. The Executive Vice President's job description was updated with an eye towards what LICA needs will be in the future.

Health insurance and finding a program to offer across the country is a hard task, which we will continue to pursue. We also discussed changing the by-laws to combine Regions 7 & 8 and extending the terms a Regional Vice President can stay in office. A new dues structure plan was brought up and discussed

"July '06 Board Minutes" >p8

REPORTS *(Continued)*

Executive Vice President - Wayne Maresch

- 1) Represented LICA at a meeting at the U.S. Chamber of Commerce with the former chairmen of the Democratic and Republican Parties. Neither seemed to think that the Republicans will lose either the House or the Senate in the upcoming election, unless the Republican voters get complacent and don't bother to vote, or something extraordinary happens between now and then.
- 2) Represented LICA at a meeting of the Cooler Heads. Their concerns haven't changed much at this time.
- 3) Edited and polished the LICA legislative issues to be presented to Congress by LICA members. Coordinated the activities surrounding the LICA Congressional visits. Took advantage of the meeting with NRCS to raise the issue surrounding their refusal to consider LICA as a recommending organization for Technical Service Provider candidates.
- 4) Represented LICA at the meeting of the National Watershed Coalition Steering Committee. Since the Administration's proposed budget zeros out the Watershed Program, they are working feverishly to get the Congress to fund the program.
- 5) Attended the Budget Hearing for the NRCS budget. The Congressmen answered some pointed questions about the proposal, particularly to Under Secretary for Natural Resources and Environment, Mark Rey.
- 6) Attended a meeting in Newark, New Jersey with other LICA members to hear presentations from insurance companies who are offering to provide health insurance to LICA member companies. It appears there are companies that can provide this insurance in many states in conformance with those state laws.
- 7) Represented LICA at a meeting sponsored and led by NACD on providing input to the upcoming Farm Bill. It was primarily a brainstorming session with the entire output being placed into four categories to be expanded and refined for submission to the Congress. I will serve on a team to flesh-out one of the categories. I will still have the opportunity to provide input to the other three categories.
- 8) Wrote Congress on eliminating the "Death Tax" and on funding for the Watershed Program. Wrote to Congress in support of the Health Care Bill. Unfortunately, it did not pass. It was strongly opposed by AARP because they thought parts of the bill would take away from them.
- 9) Had several conferences with one of the teams working on segments of the upcoming Farm Bill. We will continue this to make our input into the bill. It is likely that Congressional action will begin in early 2007.
- 10) Contacted Larry Clark, Deputy Chief for Science and Technology for NRCS about how LICA can participate in the TSP program. He agreed to reconsider the NRCS position. Resubmitted LICA's proposal to be reviewed with the Chief.
- 11) Wrote Congress on HR-8 to fully repeal the "Death Tax," on the Lobbying Accountability and Transparency Act of 2006 and on legislation authorizing line item vetoes.
- 12) Represented LICA at another meeting of the Cooler Heads. There is continuing concern that the Administration may take some actions that would be detrimental to American businesses.

REPORTS *(Continued)*

Executive Vice President - Wayne Maresch *(Continued)*

- 13) Had further discussions with NRCS about getting approval for LICA to train and recommend members as Technical Service Providers. They finally agreed to run a test in several states to see if the LICA proposal will work to their satisfaction. Notified the concerned LICA chapters. Sent copies of the proposal and the proposed Memorandum of Understanding to each. Called each concerned LICA chapter to make sure they had received everything and to make certain they knew what is expected.
- 14) Wrote Congress on needed legislation to prevent local governments from condemning private property to give it to other private entities when the "Public Purpose" of the action is highly questionable.
- 15) Provided Legislative updates to the Legislative Committee Chair, as they became available.
- 16) Wrote two news articles each month for *LICA News*.

COMMITTEE REPORTS

Associates Advisory

July 21, 2006

The meeting was called to order.

Winter Meeting Minutes Read and approved.

Old Business:

This is a confirmation that Sandy Welker is the Chair of the Associates Advisory Committee for 2006 and 2007. Kent Rodelius will be the chair for 2008 and 2009. The next chair for 2010 and 2011 will be voted on at the Winter Meeting in 2008.

Certification discussion from Myrtle Beach was discussed again and it is the feeling of this committee that we, as the Associates, will support any effort to this goal but that the Associates will not be the driving force behind this effort.

There is a strong continual encouragement of the utilization of the Associates for ideas and actual educational presentations at the Winter Meetings. Feedback to the associates that sponsored presentations at Myrtle Beach was very positive.

Associates have asked that the Associate Evening at the Winter Convention be moved closer to the Awards Banquet for a stronger participation of the associates.

As mentioned in Myrtle Beach, it is still recommended that LICA entertain the idea of merging with another association to increase the number of attendees.

New Business:

The Associates would like to commend Jerry Biuso in his efforts at organizing this Summer Board Meeting here in Newark. The Reception was very well done and the number of exhibitors and attendees was very refreshing. With that said, it was very disappointing to the National Associates that attended this year's meeting because not one of the Associates was invited to display at this event. It is strongly recommended that if there is to be a display opportunity at any NLICA Events, the National Associates should be invited to attend, as well as the local Associates.

There has always been an effort for one of the Associates attending these meetings to join the Convention Committee Meeting. It is recommended that the Chair of the Associates Advisory Committee be placed on the Convention Committee or at the very minimum be

COMMITTEE REPORTS *(Continued)*

Associates Advisory *(Continued)*

consulted in decisions as to how the meetings will be organized as it relates to the Associates.

Respectively submitted,
Sandy Welker

Awards

July 21, 2006

The meeting was called to order at 9:00 am. Those in attendance were: Nancy Micsky, PA; Linda Rochelle, NJ; Bob Colburn, NJ; Pete Rochelle, NJ; Randy Dunneisen, WI; Bill Esposito, NJ; and Lawrence Micsky, PA.

A roundtable discussion was held. The attendees at this meeting received an explanation of the procedure used to submit a nominee for any/or all of the awards available and the criteria to be followed for each. Awards available are: Contractor of the Year, Contractor's Wife, Hancor, State Chapter Recognition Award, and Top State Award.

A copy of each form will be mailed to each State President and Executive Director no later than Nov. 1 this year.

All submissions for the 2006 awards must be received in the National LICA office no later than January 27, 2007. All states submitting for top state are to send this essay by the same date, and their books are to be brought to the convention on the first day of the convention.

Meeting adjourned.

Budget

July 21, 2006

The meeting was called to order at 3:15pm by Chairman Dean Neiswinger. Those in attendance were: Robert Colburn, NJ; Sandy Gulick, VA; Bruce Barnhart, IA; Dirk Riniker, KS; Merlin Welch, CA
Guests: Walt Morimoto, CA; Wayne Maresch, Natl; Doug Hey, NY; Russ Peters, IA; Darrell Birge, IN; Charlie Kirk, NJ

Motion by Bruce Barnhart for an open agenda, second Sandy Gulick, Motion passed.

Approval of previous minutes as printed by Sandy Gulick, Second Merlin Welch Motion passed. Reviewed financial statements for period ending June 30, 2006.

Compared the budget for Oct. 1, 2006 thru Sept. 30, 2007 with the Income and Expenses thru June 30, 2006. Discussed funds needed for next year's programs.

Motion to accept the adjusted budget to present to the Board.

Meeting adjourned at 4:00pm by Sandy Gulick, Second Bob Colburn.

By Laws

July 21, 2006

The meeting was called to order at 10:00 am.

Those in attendance were: Dean Neiswinger, IN; David Cantrell, NC; Stuart Anderson, IL; Bruce Barnhart, IA; Nelson L. Wilson, MO; Shirley Mueller, WI; Nordis Estrem, MN; Dirk Riniker, KS; Walter Morimoto, CA; and Charlie Kirk, NJ.

All regions were represented except 7 and 5.

Approval of open agenda.

Approval of previous minutes from February 2006.

Old Business: Extend VP from two terms to three terms; combine region 7 and 8.

COMMITTEE REPORTS *(Continued)*

By Laws *(Continued)*

No new business.

Motion by Bruce Barnhart, second by Dean Neiswinger to change section 4 (Election of Region Vice Presidents)

(Now reads)G. An individual may succeed himself as Regional Vice President for two consecutive, two (2) year terms and the unexpired term if Regional Vice President was elected to finish a vacated Office. (Change "G" to read) An individual may serve (3) terms of (2) years consecutive and in addition to finish an unexpired term.

(passed)

(to be voted on in February 2007)

Motion by Shirley Mueller, second Stuart Anderson to recommend to the Executive Committee to decide what to do with Region 7 with input from Regions 6, 7, and 8. To combine 7 with 8. Or to combine 7 with 6. Or for region 7 to go vacant.

Adjournment at 10:55 am

Certification

July 21, 2006

The meeting was called to order at 9:00 am by Louis McFarland. Those in attendance were: Joe Streitmatter, IL; Wayne Litwiller, IL; Kathy Peevler, IA; Stan Seevers, IL; Forrest Davis, IL; Eric Rochelle, NJ; Wayne F. Maresch, National; Anna Maresch; Bill Swaim, IN; David Rule, NY; and Dean Neiswinger, IN.

Approved agenda

Read minutes of previous meeting. Wayne passed out papers of new Certification and MOU for other states to use.

Recommend all state LICA Chapters to work with State Conservative for language.

All cooperating states need yearly report to national LICA for reporting to NRCS.

Publicize the certification program is available to all states.

National needs to promote and present seminars to educate new contractors wishing to be certified and CEU for contractors to keep current.

NLICA will be clearing house for participating states.

Dean moved to adjourn Forrest Second Motion passed.

Conservation, Excavation and Earthmoving

July 21, 2006

Meeting was called to order by Chairman Kenneth Porter at 10:00am.

Those in attendance were: Brad McArdle, NE; Jim Pruss, NE; Randy Dunneisen, WI; Penny Hughs, KS; Harry Hauschild, NE; Eric Rochelle, NJ; David Rule, NY; Wayne F. Maresch, National; Richard B. Cottrell, PA; Forrest Davis, IL; Will Word, MI; Ted Lashley, NE; and Patti McArdle, NE.

Motion to approve the agenda was made by Brad McArdle, second Forrest Davis, motion carried. Jim Pruss made the motion to approve the minutes of the February 2006 meeting, second David Rule, motion carried.

Old Business- Items discussed were: The benefit of having Merlyn Carlson attend the last meeting in halting the wetland determination problem; NRCS agreement to have nine LICA states try the TSP

COMMITTEE REPORTS *(Continued)*

Conservation, Excavation and Earthmoving *(Continued)*

program subject to the approval of their state conservationist; farm tractors doing work with pull type scrapers.

New Business- Topics discussed were: 404 Permits; water jurisdiction determination and back log problem with Corps. of Engineers; EPA rulings and EQUIP changes.

Motion to adjourn at 10:45 am by Richard Cottrell, second Will Ward, motion carried.

Respectfully Submitted,
Patti McArdle

Convention

July 21, 2006

Meeting called to order by acting Chair Cathy Cantrell.

Those in attendance were: Cathy Cantrell, NC; Nordis Estrem, MN; Robert Yunker, NY; Dirk Riniker, KS; Walter Morimoto, CA; Will Word, MI; Steve Robertson, NC; Shirley Mueller, WI; Wayne Litwiller, IL; Forrest Davis, IL; Harry Dibble, NY; Maura Dibble, NY; Stuart Anderson, IL; Joe Streitmatter, IL; Nelson L. Wilson, MO; David Rule, NY; Linda Rule, NY; Loralyn Yunker, NY; Miriam Seevers, IL; Jackie Streitmatter, IL; Joni Hey, NJ; Veronica Seevers, IL; Penny Hughs, KS and Nancy Micsky, PA.

Minutes from the last meeting were approved. A motion to have an Open Agenda was passed.

Comments on this NJ convention were all good.

Winter 2007 Convention: Will be February 12-17, 2007 at the Radisson World Gate in Kissimmee, FL. The 5 year Strategic Plan will be updated at this convention.

Summer 2007 Convention: Will be July 18-21, 2007 at the Embassy Suites at the Old World Market in Omaha, NE. Patti McArdle discussed some of the possible tours.

Winter 2008 Convention: Will be held in Las Vegas in conjunction with ConExpo.

Summer 2008 Convention: Wisconsin LICA will present a proposal at the next meeting. Michigan LICA voted to table them doing the convention for now.

Winter 2009 Convention: Possible sites were Nashville, TN; San Diego, CA; Phoenix, AZ; Savannah, GA and Oklahoma City, OK. Nashville was preferred by associate members. Nordis Estrem made a motion to go to Nashville, TN for the Winter 2009 convention. Bob Yunker seconded, motion passed.

There being no further action before the committee, the meeting was adjourned.

Respectfully,
Cathy Cantrell, acting chair.

Devotions

July 21, 2006

The meeting was called to order at 1:30 pm.

Those in attendance were: Bill Esposito, NJ; Sandy Birge, IN; Shirley Mueller, WI; Deb Esposito, NJ; Nancy Micsky, PA; Nordis Estrem, MN; and Linda Rule, NY.

Old Business: Still making CD of music and will check on purchase of CD Player with Stan Seevers. Will call Curtis about doing family values in Florida (also contact Paul).

COMMITTEE REPORTS *(Continued)*

Devotions *(Continued)*

New Business: Suggest trying to do devotions once in evenings. Option to use keyboard memory for music. That we will not need CD player could be kept at National office with hymn books. Ask ahead for someone to lead singing.

Meeting Adjourned.

Education

The meeting was called to order at 10:05 am.

Those in attendance were: Bill Esposito, NJ; Bob Colburn, NJ; Geri Mulford, FL; John Rothberg, NJ; Cathy Cantrell, NC; Jerry Koechner, MO; and Marilyn Robertson, NC.

Old Business- Myrtle Beach Golf Outing, still needs to collect money from some hole sponsors and a few golfers.

New Business- Jerry Biuso talked about Con Expo 2008 as he is on the Education Committee (programs). LICA was the third largest attending the Con Expo 2005. Jerry looking to provide 16 recommendations. Bill suggested speaking with Carr & Assoc.

The following topics were suggested by the committee:

1. Basic site layout
2. GPS, advanced layout
3. Contractors legal rights
4. Owning and operating costs of heavy equipment
5. Operating for profits
6. Proper utilization of heavy equipment(right equipment for the job)
7. Employee relations compensation and benefits
8. Septic systems
9. OSHA compliance
10. DOT regulations-trucking
11. Legislative Process "How does it affect you"
12. Alternative fuels (bio-diesel, ethanol)
13. Equipment maintenance (Hydraulics)
14. Pond and dam restoration- maintenance, siphoning systems, environmental impact
15. Simple Job Estimating
16. Estate planning (passing on your business)
17. Backhoe versatility
18. PR for contractors (improving your image)

We will ask John Downey for some specific topics.

Bob Colburn suggested rating the candidates for the National Scholarship. An example of this is included. This would allow for more applicants to receive money. Not changing the total, just the amount to each one. This was voted on and approved.

Adjourned 11:00 am.

Executive Directors

July 21, 2006

The meeting was called to order by Chairman Patti McArdle at 2:00 pm.

Those in attendance were: Penny Hughs, KS; Nancy Micsky, PA; Bob Yunker, NY; Tom Sachs, OH; Marilyn Robertson, NC; Jackie Streitmatter, IL; Joe Streitmatter, IL; Dan Rasmussen, IA; Kathy Peevler, IA; Will Word, MI; Wayne F. Maresch, National; Nordis Estrem, MN; Shirley Mueller, WI; Crystal Mueller, WI; Anne Maresch, and Patti McArdle, NE.

COMMITTEE REPORTS *(Continued)*

Executive Directors *(Continued)*

Motion to have an open agenda made by Nancy Micsky; seconded by Nordis Estrem; motion carried.

Motion was made by Shirley Mueller to approve the February 25, 2006 minutes; seconded Nancy Micsky; motion carried.

Old Business:

Topics discussed were:

- 1.Secondary membership
- 2.Term life insurance
- 3.Announcement regarding health insurance
- 4.Proxies
- 5.National issues to voted on in February 2007 regarding regions and RVP terms.
- 6.Regional information to be sent to all Executive Directors
- 7.Safety manuals and safety books
- 8.National deadline for membership list and dues.

New Business: Discussion held regarding criteria for all national awards and the form nominations are to submitted in. Importance of Executive Directors attending national meetings was stressed.

Topics for Orlando were requested.

Motion made by Nordis Estrem to adjourn the meeting at 3:30 pm; second Kathy Peevler; motion carried.

Respectfully Submitted,
Patti McArdle.

Insurance

Those in attendance were: Doug Hey, NY; Joni Hey, NY; Steve Gerten, OH; John Rothberg, NJ; Jackie Streitmatter, IL; Shirley Mueller, WI; Sandy Welker, OH; Byron Spencer, IL; Steve Robertson, NC; David Cantrell, NC; Ron Garofalo, NJ; Ron Garofalo, Jr, NJ; Richard B. Cottrell, PA; Walter Morimoto, CA; Nelson Wilson, MO; Millburn Davis, MO; Harry Dibble, NY; and Darrell Birge, IN.

The meeting was called to order by Doug Hey at 9:01 AM. The motion was made by David Cantrell for an open agenda and so approved. The minutes from the meeting in Myrtle Beach were read, motion made to accept and so approved.

An update on the Property and Casualty insurance program with CNA was presented by Byron Spencer, of Norman-Spencer, Inc. Tony James from CNA was running late due to a delay in arrival due to storms. The program is going well. There have been some loss improvement, but more improvement is needed. The majority of the losses were property related this year due to storm damage and theft. The auto losses were also heavy. The relationship between CNA and LICA is continuing to be strong.

CNA sponsored the 10 hour OSHA seminar in Myrtle Beach that was well attended and plans to present again in Florida, 2007. CNA is also willing to present a seminar during lunch that also received great response from the membership. Doug Hey expressed appreciation to CNA and Norman-Spencer, Inc. for their assistance and support throughout the years.

Old Business:

Term Life was discussed. There will be at least a 50% increase beginning in November. The committee has been looking at the possibility of Accidental Death and Dismemberment (AD&D) in lieu of or in addition to the term life. The large increase is due to the claims being larger than the premium being paid. This is a trend that has continued over several years. A decision will need to be made for a

COMMITTEE REPORTS *(Continued)*

Insurance *(Continued)*

recommendation to the Executive Board. Long discussion ensued, discussing what benefit the membership found as valuable. It was decided that we need to obtain additional quotes to give to the Executive Board for decision. A motion was made for Doug to proceed with the due diligence process and obtain additional quotes. A decision will need to be made whether to offer only term life (at a higher premium, raising the possibility of higher membership dues), term life with AD&D or only AD&D. The motion was made by David Cantrell and seconded by Ron Garofalo.

The next item discussed was Health Insurance. A committee has been appointed and reviewed four proposals. After review, the committee has narrowed the decision between two options. These options are being reviewed by attorneys to protect LICA's interests. It was stated during that meeting that LICA needs to be cautious in their decision. Byron Spencer of Norman-Spencer is willing to also review the options and offer his opinion as an independent third party.

We discussed seminar topics and the committee recommends having a seminar explaining commercial property and casualty insurance.

Motion was made to adjourn.

Ladies

Norma Lashley led us in an opening prayer.

President Linda Rule called the meeting to order at 3:00 pm

New member Beckey Riniker of Kansas was welcomed.

Miriam Seevers made the motion for an open agenda, second Jackie Streitmatter. Carried.

Maura Dibble read the minutes from Myrtle Beach, SC.

The minutes were changes for the quilt ticket prices from 3/\$15 to 3/\$10. Shelley Barnhart made the motion to accept the minutes as corrected, second Lorilyn Yunker. Motion Carried.

Old Business: Linda Rule and Maura Dibble sent out thank you cards to all of the Associates and Exhibitors from Myrtle Beach.

Balance of the Ladies money as of July 6, 2006 is \$8,842.00 of that \$120.00 was deducted for the silent auction tables. \$525.00 was deducted for the quilt. \$1,000.00 was deducted for the scholarship. The money for the Ladies program in New Jersey has not been deducted.

New Business: Quilt tickets are available if someone from the state will be responsible for distributing them among their members. The tickets need to be returned to Linda by February 1, 2007 or brought to the Florida Convention.

Discussion on the upcoming convention in Florida. Sandy Birge made the motion to pay up to \$1,000.00 toward the Ladies program, if needed. Lucia Kirk seconded, motion carried.

Motion to adjourn by Sandy Birge, second Darlene Porter.

Meeting was adjourned at 3:25 pm.

Respectfully Submitted,
Maura Dibble

“July '06 Board Minutes” >p12

Why not sign up a new member today?!

COMMITTEE REPORTS *(Continued)*

Legislative

July 21, 2006

Call meeting to order at 9:00 am by chair Geri Mulford.

Those in attendance were: Nordis Estrem, MN; Geri Mulford, FL; Donald Bronson, FL; Brad McArdle, NE; Stuart Anderson, IL; Edie Ervey, NJ; and Leslie Mueller, WI.

Motion by Nordis Estrem to approve previous minutes, second Stuart Anderson.

Dan Rasmussen, IA, came by and made suggestions on how to affectively get the attention of your legislator.

Nordis Estrem suggested membership in NFIB as they support the same issues we do.

It was suggested that we ask Wayne Maresch try to get Merlin Carlson, Under Secretary of Agriculture, to meet with our group when we visit Washington DC in 2007.

Issues that we voted on for 2007 Washington visit are:

1. Eminent Domain
2. Wetlands and Property rights
3. Death tax permanent
4. Association Health Care
5. Develop alternative fuels and drill for oil wherever we can

Suggestion to Convention Committee for Summer Board 2008 "Green Bay WS"

Motion to adjourn by Nordis Estrem at 9:45 am, second Brad McArdle.

Long-Term Planning

Meeting called to order by Chair Geri Mulford at 1:30 pm.

Those in attendance were: Bob Colburn, NJ; Darrell Birge, IN; Ron Garofalo, NJ; Jon Seevers, IL; John Rothberg, NJ; Peter Rochelle, NJ; David Cantrell, NC; Steve Gerten, OH; Bruce Barnhart, IA; Stuart Anderson, IL; Dean Neiswinger, IN; Louis McFarland, OH; and Geri Mulford, FL.

David Cantrell motioned to have an open agenda, second by Darrell Birge.

Louis McFarland motion to approve previous minutes, second Forrest Davis.

Discussion on make-up of By-Law Committee only Chairman as appointed by incoming President of LICA. And one member appointed from each region by that region VP. This is in effect now per Eileen.

Discussion concerning convention in March 2008 in Las Vegas and February 2009 in Nashville, TN. David Cantrell brought up 5 year strategic plan coming up in Orlando 2007. Motion by Louis McFarland to do this in Orlando at lunch with all members participating. Motion passed.

Bruce Barnhart wants article in newsletter asking for specific items to focus on in the next 5 years.

Seminar suggestion: Changing laws and rules affecting our industry.

Stuart Anderson Suggesting focus should be on younger participation in LICA.

New membership category for Secondary Membership fee of \$30 per year to help bolster numbers. They would have no voting power.

Bruce Barnhart presented his proposal for reduction of national dues for states with 100 plus members for a 2 year period to see if it would be an incentive for states to increase their members in order to get reduced dues.

COMMITTEE REPORTS *(Continued)*

Long Term Planning *(Continued)*

Motion by Ron Garofalo to try for 2 years, second by Peter Rochelle.

Motion to adjourn at 3:00 pm.

Respectfully Submitted,
Geri Mulford.

Membership

The meeting was called to order. Those in attendance were: Charles Kirk, NJ; Jerry Koechner, MO; Bob Yunker, NY; Bruce Barnhart, IA; Joe Seevers, IL; Cathy Cantrell, NC; Tom Ervey, NJ; and Crystal Mueller, WI.

Bruce Barnhart motioned to have an open agenda, Joe Seevers seconded the motion. Charles Kirk motioned to approve previous minutes as printed, second Tom Ervey.

Discussed that we still wanted the list to be produced by Jerry in last meeting.

Talked about how the group would feel about combining Region 7 and 8 or possibly leaving 7 vacant after term ends and ask VP from 8 to help 7 as needed.

Bob Yunker motioned to have the dues reduction proposal be brought to the Board at tomorrow's meeting and proposed as a 2 year trial period effective beginning next year. Tom Ervey seconded the motion. After discussion about how important the Land and Water Magazine may be to our members. Charles Kirk made a motion to have the Executive Committee look into the possibility of letting our members opt out of getting Land and Water Magazine. Seconded by Tom Ervey. Six in favor, two opposed. Motion carried. Discussed possible changes of by-laws to make VP terms go from a four year term to a six year term. Will be brought up at By-Law Committee.

Motion by Bruce Barnhart, second Russ Peters For each 100 member increment the chapter's dues would decrease five dollars. This would be based on the national's records on June 30, 2006. For example, New Jersey had 190 members on June 30th 2006: they would pay \$120 per member in 2007. If they increase their membership to 200 by June 30th 2007 they would qualify for a \$10 reduction in 2008 and pay \$115 per member.

After much discussion Nordis Estrem called for a paper ballot. Motion failed.

On-Site Waste Management

July 21, 2006

The meeting was called to order at 10:00 am with 5 attendees.

Those in attendance were: Lawrence Micsky, PA; Nancy Micsky, PA; Linda Rochelle, NJ; Wayne Litwiller, IL and Steve Robertson, Carolinas.

There was discussion on what some states waste water requirements are and the different types of systems used in different states.

Meeting adjourned

Policy

July 21, 2006

Called to order at 9:00 am

Those in attendance were: Dirk Riniker, KS; Russ Peters, IA; Penny Hughs, KS; and Patti McArdle, NE.

COMMITTEE REPORTS *(Continued)*

Policy *(Continued)*

Minutes of the winter February 21, 2006 were reviewed. Minutes of the February 25, 2006 Board of Directors and Executive Committee were reviewed.

Inclusions were noted for the Policy Procedures and Guideline Handbook.

Meeting adjourned.

Safety Committee

The meeting was called to order at 10:10 am.

Those in attendance were: Louis McFarland, OH; Stan Seevers, IL; Peter Rochelle, NJ; Ron Garofalo, NJ; Ron Garofalo Jr., NJ; Sandy Welker, OH; Byron Spencer, IL; Merlin Welch, CA; Thomas Ervey, NJ; Sandy Gulick, VA; Tony James, David Spangler, and Eileen Levy, National.

Louis McFarland read the minutes. Motion to accept was made by Stan Seevers and seconded by Ron Garofalo.

Old Business:

Eileen has ordered Basic Safety Rules for Construction and will give to all contractors in attendance. She will be ordering more. Ron Garofalo brought a Truck Driving Techniques, a similar book. Eileen will look into this for future use and item was tabled.

Long discussion ensued regarding the development of a LICA Safety Manual. This will be a manual available to all members in development of their own company Safety Manual. After much discussion, a motion was made to create a sub-committee of volunteers to split the initial document from another association into sections for review and make easier to read and more tailored to LICA. The subcommittee members are: Ron Garofalo, Jr. – section I and II. Peter Rochelle – section III and IV, Stan Seevers – Section V and VI, Merlin Welch, - section VII and VIII and Louis McFarland – section IX and X. Tony James will send this in rewriteable format to Eileen who will send it to the above-mentioned and insurance consultants, Byron Spencer and Sandy Welker. Each member is to return to Eileen by 9/1/06, who will then make notes and resubmit to all for final review. Goal to have printed Safety Manual ready for Winter 2007 Meeting.

Louis McFarland and Sandy Gulick will prepare information/safety materials on Land Clearing. David Spangler, from CNA, will prepare information/safety materials on Utility Damage Prevention.

CNA will once again present the OSHA 10 Hour Certification at 2007 National Convention. CNA will also present a Luncheon Seminar Topic: Underground Utility Damage Prevention during the 2007 National Convention. A motion was made to have these presentations and so passed.

Meeting was adjourned.

Respectfully submitted,
Sandy Welker

Technology

July 21, 2006

Meeting was called to order at 10:05 pm.

Those in attendance were: Dean Neiswinger, IN; Jerry Koechner, MO; Jon Seevers, IL; John Rothberg, NJ; Russ Peters, IA; Richard B. Cottrell, PA; Leslie Mueller, WI; Randy Dunneisen, WI; Lawrence Micsky, PA; Wayne F. Maresch, National; Bob Colburn, NJ; Eric Rochelle, NJ; Kenneth Porter, NE; and Harry Hauschild, NE.

COMMITTEE REPORTS *(Continued)*

Technology *(Continued)*

Dean made the motion for an open agenda, second Russ Peters.

Jerry Koechner made a motion for an approval of previous minutes, second Jon Seevers.

Old Business: Discussed seminar topics.

New Business: Discussed purpose of committee is to get new technology to our members. Discussed Bio Diesel available today.

Discussed locating utilities.

Meeting adjourned.

Water Table Management

July 21, 2006

The meeting was called to order at 10:05 am by Joe Streitmatter, IL.

Motion for an open agenda by Russ Peters, second Leslie Mueller.

Joe Streitmatter read previous minutes motion to approve by Jon Seevers, second Russ Peters.

Discussed National Drainage Workshop in 2007. Talked about having workshop on final day of Farm Progress show August 30th and Friday August 31st. John Downey from Trimble will send request to Farm Progress to allow tour of in place conservation practices. Also discussed having workshop in conjunction with Omaha, Nebraska Summer Meeting. John Downey will discuss this with sub-committee.

Discussed topics for Orlando, Florida seminars. We will present the education committee with two topics: Asset Management (tracking of vehicles and equipment with GPS technology) and controlled Drainage (management of water table with control structures).

Discuss wetland issues in MN which had been resolved this spring. Russ Peters reported that the US Supreme Court has passed a ruling that the Army Corp. of Engineers rewrite their definition of wetlands in reference to areas of high water table.

Motion to adjourn by Russ Peters, second Jon Seevers at 10:47 am.

Motion by Joe Streitmatter, IL to have Jerry Biuso come up with a plan to obtain new members and review the dues structure., Dean Neiswinger, IN second. Motion passed

Meeting adjourned at 10:45am.

Well Done, New Jersey LICA!



↑ *(Pictured from left) Jerry Biuso, Ron Garofalo, and John Rothberg share some New Jersey hospitality at the 2006 Summer Meeting Opening Reception.*

We'd like to offer our thanks to the New Jersey LICA members who worked on the 2006 Summer Meeting.

Until you have coordinated one of the national meetings, you have no idea how many details are involved in planning a successful meeting. Obviously, the New Jersey LICA Chapter put in a lot of time and effort to make this such a success.

Thank you to all the New Jersey members who made us feel so welcome!

Land Improvement Contractors of America

Nine Months Ending June 30, 2006

Income Statement

INCOME	BUDGET	TOTAL	PERCENTAGE
Contractor Dues	\$ 215,000	\$ 199,553	92%
Associate Dues	7,000	8,100	115%
Affl & Subs	1,000	660	66%
Member Srv	500	935	187%
'06 Raffle	29,000	30,085	100%
Committees	00	144	
Ladies	00	2,962	
Interest	5,000	9,897	197%
Total Income	257,500	252,336	

EXPENSES	BUDGET	TOTAL	PERCENTAGE
Rent	\$ 19,500	\$ 14,716	75%
Office Supplies	1,000	2,441	244%
Postage	3,000	2,466	82%
Professional Srv	3,000	3,327	108%
Print & Pub	1,000	1,060	106%
Telephone	3,000	2,531	84%
Bank Charges	500	510	102%
	<u>31,000</u>	<u>27,051</u>	
EVP Prof Srv	36,000	27,850	77%
Travel	5,000	3,166	63%
	<u>41,000</u>	<u>31,016</u>	
Salaries	74,000	50,811	68%
Taxes	3,000	1,839	61%
	<u>77,000</u>	<u>52,650</u>	
Scholarship	2,000	00	
Public Relations	6,500	8,368	128%
Safety & Mbr Srv	20,000	11,541	57%
Term Insurance	<u>59,000</u>	<u>52,500</u>	<u>88%</u>
	87,500	72,409	
Exec Comm Trvl	15,000	15,424	102%
Committees	1,000	1,994	199%
Staff Travel	3,000	994	33%
Conv/Meets	00	2,189	
Liability Ins	<u>2,000</u>	<u>1,150</u>	<u>57%</u>
	21,000	21,754	
Total Expenses	228,500	204,880	
Net Income (loss)	29,000	47,456	

Balance Sheet

CURRENT ASSETS

LaGrange Bank	4,469	
CMA	396,286	
Petty Cash	<u>100</u>	
Total Current Assets		400,855

OTHER ASSETS

Due from LSC	85,000	
Prepaid Convention	43,750	
Prepaid Rent	1,475	
Investments in LSC	1,000	
Total Other Assets		<u>131,225</u>

TOTAL ASSETS

532,080

CURRENT LIABILITIES

Payroll Taxes	<u>906</u>	
Total Current Liabilities		906

CAPITAL

Fund Balance	483,718	
Net Income (loss)	<u>47,456</u>	
Total Capital		<u>531,174</u>

TOTAL LIABILITIES & CAPITAL

532,080

Questions?

National LICA Office
 3080 Ogden Ave., Suite 300
 Lisle, IL 60532
 Phone: 630-548-1984
 Fax: 630-548-9189
 Email: NLICA@aol.com

Land Improvement Contractors of America

Budget: October 1, 2006 through
September 30, 2007

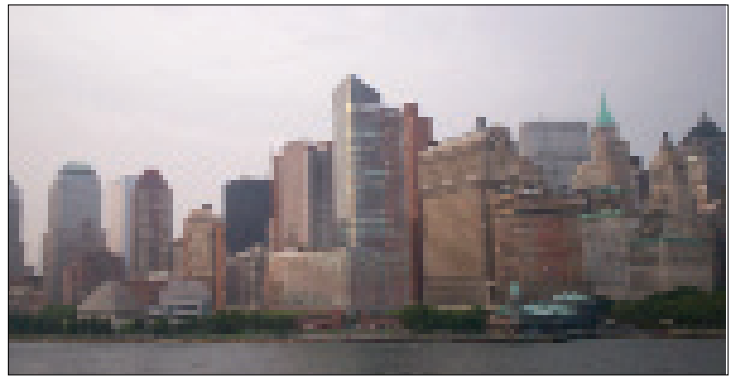
Income

Contractor Dues	\$ 215,000
Associate Dues	8,000
Affiliates & Subscriptions	1,000
Member Services	1,000
Interest	10,000
TOTAL INCOME	\$ 235,000

Expenses

Rent	\$ 20,500
Office Supplies	3,000
Postage	3,000
Professional Services	3,000
Printing & Publications	1,000
Telephone	3,000
Bank Charges	500
	<hr/>
	34,000
National Staff	\$ 105,000
Taxes	2,000
Travel	13,000
	<hr/>
	120,000
Scholarships	\$ 2,000
Public Relations	6,000
Safety & Member Services	20,000
Term Insurance	23,000
	<hr/>
	51,000
Executive Committee	\$ 20,000
Committees	7,000
Liability Insurance	2,000
	<hr/>
	29,000
TOTAL EXPENSES	\$ 234,000

More Summer Meeting Memories



↑ *A view of the New York City skyline*



↑ *We certainly rode in luxury for our Saturday evening cruise!*

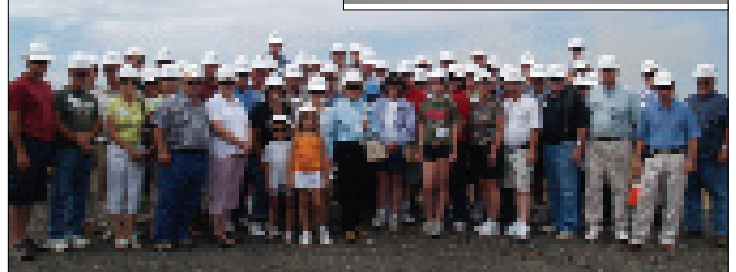


↑ *Filming location for The Today Show*

→ *A closeup of the Tilcon hardhat*

↓ *LICA members don their Tilcon hardhats for the tour and blast.*

**I Had a BLAST
In New Jersey**



*When you're crawling
around the web,
remember ...*

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