

# The LICA News

Volume 29 No. 6

The Land Improvement Contractors of America

Nov./Dec. 2016



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*Happy Holidays*

## NATIONAL LICA WINTER CONVENTION & CONEXPO-CON/AGG



CONEXPO-CON/AGG and the National LICA Winter Convention are sooner than you think. March 4 – 6, National LICA, will hold the Winter Convention at Harrah's Las Vegas. (See inside for Registration and Tentative Agenda)

CONEXPO-CON/AGG and the co-located IFPE exhibitions will be held March 7- 11 at the Las Vegas Convention Center. LICA is a proud to co-locate with CONEXPO-CON/AGG; which spotlights the latest technologies, products and best practices for the construction and construction materials and fluid power/power transmission/motion control industries.

This year CONEXPO is offering a record 143 education sessions. There are eight educational sessions sponsored by LICA, in the Earthmoving and Site Development Track and in the Safety and Regulations Track. (See inside for details)

Use the link on the National LICA website ([LICANational.org](http://LICANational.org)) to get a discount on your CONEXPO badge. There you can also sign-up for the educational sessions and book your hotel room. There is no LICA block at Harrah's so members can stay at any hotel they choose. More details about the convention will be available after the holidays. Keep an eye on your email and the National LICA website.

Visit the LICA booth (GL12586) located in the Grand Lobby just outside the North Hall of the Las Vegas Convention Center.

**The Land Improvement  
Contractors of America**



THE LICA NEWS is the official publication of the Land Improvement Contractors Association, dedicated to the professional conservation of soil and water. LICA was founded in 1951 and is today comprised of twenty-four chapters across the continental United States

**Publisher**  
Eileen Levy

**Contributing Writers**  
Allison Hack

THE LICA NEWS welcomes letters, subject to editing for accuracy and brevity. THE LICA NEWS also welcomes articles relevant to the land improvement industry. Include your name and daytime phone number for verification purposes.

Deadlines are the twenty-first of the month preceding issue date. All unsolicited material must be accompanied by a self-addressed, stamped envelope.

3080 Ogden Ave.; Suite 300  
Lisle, IL 60532

PHONE: (630) 548-1984  
FAX: (630) 548-9189  
EMAIL: NLICA@aol.com  
www.LICANational.org



## President's Message

Hello fellow LICA members,

Happy Holidays to everyone! We made it to the end of 2016- and what a year LICA had. Our membership is continuing to grow and our collection of benefits is expanding. I am proud to be President at this time in LICA's history.

Join LICA in Las Vegas for the Convention and stay for CONEXPO. Our booth is in a prime location in the Grand Lobby (GL 12586). Thousands of people are attending CONEXPO, don't miss this event!

*David Rule*

National LICA President



### John Cook National LICA Past President

John L. Cook age 82 of Peck died November 22, 2016. He was born in Yale to Lewis and Nettie Cook. He graduated from Yale High School. John married Lilia Smith on August 21, 1954.

John owned and operated Cook's Drainage Management for over 50 years. He was very active in the community where he served as 4-H leader and 4-H council member, Mayor of Peck, President of the Sanilac Fair Board, a member of the Michigan Land Improvement Contractor Association and President of the National LICA. He was also a member of the Good Sam's Club, Gideons and a long-time member of the Peck United Methodist Church.

He is survived by three children; 2 sons Michael L. Cook, Larry (Kim) Cook and a daughter Linda (Jerry) Rogers, 6 grandchildren; Sean and wife Leslie, Nate and wife Sarah, Shena, Ben, Adam and wife Nicole and Daniel, 8 great grandchildren; Kaleb, Savanna, Brennan, Carter, Morgan, Jacob, Alexis and Gabby, 4 siblings Catherine Doyle, Barb Croteau, Dave Cook and Peggy Ostrum.

He was preceded in death by his parents and wife of 60 years Lilia Cook.



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# IMAGINE WHAT'S NEXT.

**Register today** to get the ultimate view of where earthmoving is going.

Imagine embedding the latest technology in your operation. Imagine learning innovative maintenance strategies. Imagine seeing what's next from over **2,500 exhibitors** spread out over **2,500,000 square feet**.

Imagination becomes reality in Las Vegas on March 7-11, 2017—and if you make your reservation right now, you can ensure your spot at this huge event... and save!

**Get the special \$149 rate (and save up to \$100) by registering early at [www.conexpoconagg.com](http://www.conexpoconagg.com).**



**IF IT'S NEW,  
IT'S HERE.**

**March 7-11, 2017 | Las Vegas Convention Center | Las Vegas, USA**



# 2017 NATIONAL LICA WINTER CONVENTION

## HARRAHS LAS VEGAS • MARCH 4-6

### SATURDAY, MARCH 4

5:00 pm Executive Committee

### SUNDAY, MARCH 5

7:00 am - 7:30 am Devotions  
 7:30 am - 8 :00 am Committee Chairs  
 8:00 am **Opening Breakfast**  
 9:15 am - 10:15 am Education/Tech  
 Ladies/ Devotions  
 Legislative  
 Water Table Mgmt.  
 10:30 am - 11:30 am By- Laws  
 Conservation, Exc.  
 Executive Directors  
 11:45 am - 12:45 pm Convention  
 Long-Term/  
 Past Pres.  
 On-Site Waste  
 Safety/Insurance  
 1:00 pm **Lunch**  
 2:15 pm - 3:15 pm Associates  
 Membership  
 Policy  
 3:15 pm - 4:15 pm Region Meetings  
 4:15 pm - 5:00 pm Budget  
 7:00 pm - 10:00 pm **Associates' Night**

### MONDAY, MARCH 6

7:00 am - 7:30 am Devotions  
 7:30 am **Breakfast**  
 9:00 am - 10:15 am Delegates Meeting  
 10:30 am - 11:45 am Board Meeting  
 12:00 pm **Lunch**  
 6:00 pm **CNA Reception**  
 7:00 pm **Awards Banquet**

### ASSOCIATES' NIGHT

Sunday evening national associates will exhibit their products and services, while networking with LICA members. This year, the theme of the night is construction! There's no better way to start CONEXPO week than by wearing your hard hats and utility belts. Everyone is encouraged to join in the fun and dress the part.

**Interested in exhibiting?  
 Contact the National LICA Office  
 Phone: 630-548-1984  
 Email: [anational.LICA@gmail.com](mailto:anational.LICA@gmail.com)**

### MAGICIAN CHRISTOPHER CARTER AWARDS BANQUET

Christopher Carter is a mindreader, motivational speaker, and magician you will be raving about for months. He will provide LICA members with an outstanding entertainment experience.

Christopher has created custom presentations for some of the nation's top corporate groups, including Sprint PCS, Harley-Davidson, Bristol Myers Squibb, Phillips Electric, Wells Fargo, The Million Dollar Round Table, and many more.



# 2017 NATIONAL LICA WINTER CONVENTION REGISTRATION

LAS VEGAS, NV • MARCH 4-6, 2017

Company \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_

Phone \_\_\_\_\_

Email \_\_\_\_\_

Names of Attendees (for Badges)

Name \_\_\_\_\_

Name \_\_\_\_\_

Name \_\_\_\_\_

Name \_\_\_\_\_

## Early Bird Registration

Postmarked by **January 29, 2017**

**Members, Spouses, Associates** \$295

Number Attending \_\_\_\_\_ Total \$ \_\_\_\_\_

**Youth: 13 Years & under (Under 3 Free)** \$235

Number Attending \_\_\_\_\_ Total \$ \_\_\_\_\_

## Registration

Postmarked after **January 29, 2017**

**Members, Spouses, Associates** \$325

Number Attending \_\_\_\_\_ Total \$ \_\_\_\_\_

**Youth: 13 Years & under (Under 3 Free)** \$255

Number Attending \_\_\_\_\_ Total \$ \_\_\_\_\_

**Registration Includes: Associates Night, Sunday breakfast & lunch, Monday breakfast & lunch, CNA Reception & Awards Banquet.**

### Hotel Information:

Harrah's Las Vegas  
3475 Las Vegas Boulevard South  
Las Vegas, NV 89109  
(800) 214-9110

### Please note there is no LICA Block.

The convention meetings & events are being held at Harrah's. Members can stay at Harrah's or another hotel if they choose.

Visit the National LICA website to make reservations through CONEXPO.

Return this form with payment to:

**LICA Winter Convention**  
**3080 Ogden Ave. Suite 300, Lisle, IL 60532**

**Convention total** \$ \_\_\_\_\_

Enclosed is my check for \$ \_\_\_\_\_

*or charge my credit card*

Credit Card MC Visa

Cardholder \_\_\_\_\_

Card # \_\_\_\_\_

Exp. \_\_\_\_\_ 3 Digit Code \_\_\_\_\_

Billing zip code \_\_\_\_\_

**Registration Policy:** Only individuals registered and wearing badges may attend Winter Convention events. No registration will be processed without payment. Registration fee deadlines will be strictly enforced.

**Refund Policy:** For cancellations received prior to February 12, 2017 a \$30.00 charge will be deducted from the original amount paid. No registration payment will be refunded after February 12, 2017 unless there has been an emergency.



## CONEXPO EDUCATION SESSIONS

### TUESDAY, MARCH 7

#### **Recycling to Increase Profitability: For the Small to Medium Size Site and Demolition Contractors #T15** 9:30 am - 10:30 am

**Speaker:** Bruce Barnhart, Moderator- Iowa LICA  
*Thomas Bright, Oregon LICA- President, Portland Road & Driveway Co., Inc.*  
*Ron Garofalo-Vice President, New Jersey LICA*  
*Dave Schielein, Illinois LICA*

Recycling is not just for the large contractor. Now small to medium size contractors can have a successful recycling program in place. This session will show how contractors have successfully utilized job site impact crushing to gain a competitive edge and increase profitability. Attendees will hear about removing concrete curbs, footing, slabs and asphalt paving, and crushing onsite for a third of the cost of hauling it away. Discover how recycling affects bidding and profitability.

#### **OSHA Compliance: How to Avoid Fines #T28** 11:00 am - 12:30 pm

**Speaker:** *Bruce Mosier- Certified Insurance Counselor & OSHA Outreach Trainer, Prins Ins.*

Contractors should be aware that Congress passed a budget agreement which contained a provision that permits OSHA to raise fines significantly starting in August 2016. The law permits a one-time "catch up" increase of up to 82%, since fines have not been raised since 1990. After that, the maximum penalties would increase with the inflation rate every year. This session will prepare participants for potential interaction with OSHA. Learn how to prepare for an inspection, how to address citations and fines, and what to expect in the future. Topics addressed include: recordkeeping and documentation review, employee interviews, the appeals process, and potential for collateral litigation.

### TUESDAY, MARCH 7 (CONTINUED)

#### **Equipment for Operators: Mounting & Dismounting #T45** 3:00 pm - 4:00 pm

**Speaker:** *Corey Rimmer - Risk Control Director, CNA Insurance.*  
*Randy Mansell - Risk Control Consulting Director, CASE Construction Equipment.*

A quarter of all "falls from elevation" claims within the construction industry come from machinery, equipment and motor vehicles. Many equipment operators and truck drivers get hurt when entering, exiting, mounting and dismounting equipment and trailers. Some of these injuries have resulted in severe loss. This vitally important safety program is essential to all heavy equipment operators. Get a hands-on demonstration conducted on the floor of the exhibit area in the North Hall. This unique session will discuss proper techniques for mounting and dismounting along with demonstrating the "Three Points of Contact" rule.

REPEATED Thursday, March 9: 3:00 pm - 4:00 pm

### WEDNESDAY, MARCH 8

#### **Equipment Operator Machine Walk-Around Inspections #W14** 9:30 am - 10:30 am

**Speaker:** *Joseph Giovinazzo- Petrocon Corporation*

This comprehensive presentation is for equipment operators and mechanics. Learn what to look for in equipment walk-around inspections. Attendees will learn proper fluid handling techniques when topping off fluids and proper ISO cleanliness in fluid handling & hydraulics. Understand how to troubleshoot problem areas with equipment and improve your procedures.

REPEATED Friday, March 10: 9:30 am - 10:30 am

## WEDNESDAY, MARCH 8 (CONTINUED)

### The Future is Now! Move more dirt at a lower cost using machine control #W25

11:00 am - 12:30 pm

**Speaker:** *William Bauman*- Instructor of WorkSight, John Deere Construction & Forestry Company

When contractors move big dirt, they do it in a big way. This session will discuss where the efficiency opportunities in today's earth moving process are. Learn what options you have and the benefits of 2D and indicate systems; 3D systems; Masted Systems; and Integrated Grade Control Systems.

REPEATED Friday, March 10: 1:00 pm - 2:30 pm

### GPS Integration & Your Equipment #W35

1:00 pm - 2:30 pm

**Speaker:** *Jan Sutton*- Trimble

By using GPS (Global Positioning System) units, construction crews can save time when surveying locations where they are doing work. Instead of having to train crews to use conventional surveying equipment, construction companies can issue GPS devices to their workers, because it's easier to use GPS devices to collect data about an area under construction. Construction crews can obtain accurate data more quickly with GPS units, freeing them up to begin construction earlier. Many successful heavy and highway construction companies have integrated GPS into their construction operations, both on and off the machine. Explore the broad range of operational benefits that GPS technologies offer.

## THURSDAY, MARCH 9

### Growing Role of Compact Equipment in Earthmoving #TH14

9:30 am - 10:30 am

**Speaker:** *William Bauman* - Instructor of WorkSight, John Deere Construction & Forestry Company

The compact equipment market has been gaining share over the years, one of the bright spots in the construction equipment market. There are contractors who are now using compact excavators in place of backhoes, skid steers in place of 4WD loaders. This panel discussion would focus on defining the market and its growth and presenting the subtopics – what factors to consider when deciding which machine to use on the job.

## FRIDAY, MARCH 10

### Water Quality: Surface and Subsurface Practices for Contractors #F44

3:00 pm - 4:00 pm

**Speaker:** *Bob Clark* - President, Clark Farm Drainage, Inc.

This session will assist the contractor dealing with water quality runoff, both surface and subsurface, in your construction project. While no exact procedure will guarantee compliance, there are current methods and procedures to meet regulatory requirements. Attendees will hear about current research to help reduce chemical outflows into discharge lakes & streams, methods to minimize release of unwanted nutrients, and what innovative supplies are now available in the marketplace. Real world examples of installing various practices toward improving water quality will be offered.

## National Conventions & Summer Meetings

### 2017 National LICA Summer Meeting

Elegante Hotel ~ Colorado Springs, Colorado  
July 11 – 16

### 2018 National LICA Winter Convention

Charleston, South Carolina  
Dates/Hotel TBA

### 2018 National LICA Summer Meeting

Grand Rapids, Michigan~ Amway Grand Plaza  
July 9 - 15

### 2019 National LICA Winter Convention

New Orleans, Louisiana  
Dates/Hotel TBA

### 2019 National LICA Summer Meeting

Portland, Oregon  
Dates/Hotel TBA

Always check the “Events” tab on the National website for updated information!

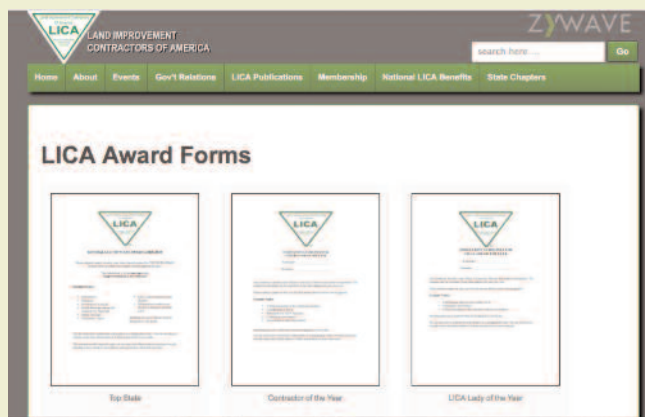
## Land Improvement Contractors of America

3080 Ogden Ave. Suite 300

Lisle, IL 60532

## National LICA Award Forms are available at [LICANational.org](http://LICANational.org)

Print out applications desired and follow the instructions. Awards are given at the National LICA Winter Convention at the Awards Banquet.



Submissions are due to the National LICA office by February 1st.