

The LICA News

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The Land Improvement Contractors of America

July/August 2016



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CELEBRATING 75 YEARS OF LICA



LICA members at the Kansas City Royals game

2016 marks 75 years since the Land Improvement Contractors of America started and Missouri LICA welcomed members back to the state where it all began.

A lot of people arrived early in the week to participate in the two days of pre-tours. Members were in complete awe of the size of Big Brutus, the world's largest electric shovel. That same day they learned what "good chicken" was at Chicken Mary's restaurant in the town of Pittsburgh, Kansas. The second day started with a bus tour that was all about water. Participants learned about the first federally-approved Consent Decree project, incorporating green infrastructure to capture rainwater and keep it out of the City's combined sewer system. Finally that day they were taken on a tour of the Steamboat Arabia, which sank in the Missouri River, over 125 years ago. After being recovered below a Kansas cornfield it was made a museum full of preserved clothes, guns and many other trinkets.

Members had a full day of educational seminars on a variety of topics; contracts, legislation and drones, to name a few. There was an attentive audience for each speaker as they shared their presentations.

That evening at Associates' Night, Missouri LICA pulled out all the stops. "Sports" was the theme and it was complete with a coach, cheerleaders, a referee and plenty of competition. There were over twenty exhibitors that night, who also played a part in the games.

There was a full day of committee meetings the following day. The Legislative committee gave updates about several issues that affect LICA members such as the Farm Bill and Waters of the United States (WOTUS). The Long Term and Past Presidents committee reviewed the Strategic Plan with modifications, which will be voted on by the board at the Winter Convention in March. The On Site Waste committee gave the official go ahead for the National Septic Warranty Program.

Some LICA members, braved the heat, and headed over to the Kansas City Royals game that evening. It was well worth it, everyone that went had a great time.

The Chairman read the committee minutes at the Board Meeting on Saturday and reports were given by all the officers. After lunch members were happy to go to Foley Equipment and get to play in the dirt. There was a multitude of equipment on hand as well as some great barbecue.

**The Land Improvement
Contractors of America**



THE LICA NEWS is the official publication of the Land Improvement Contractors Association, dedicated to the professional conservation of soil and water. LICA was founded in 1951 and is today comprised of twenty-four chapters across the continental United States

Publisher
Eileen Levy

Contributing Writers
Allison Hack

THE LICA NEWS welcomes letters, subject to editing for accuracy and brevity. THE LICA NEWS also welcomes articles relevant to the land improvement industry. Include your name and daytime phone number for verification purposes.

Deadlines are the twenty-first of the month preceding issue date. All unsolicited material must be accompanied by a self-addressed, stamped envelope.

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Hello fellow LICA members,

I have settled back into home and work since traveling at the end of July. Of course I attended the National Summer Meeting. I can't begin to praise Missouri LICA enough for the great time they showed everyone. Thank you to Missouri for hosting us! I would like to extend a thank you to all of our Associates that participated as well.

After the Summer Meeting I traveled to the Nebraska Expo. It was quite an impressive event, there were %\$%#% vendors and about (*(&(attendees. I had a wonderful time visting with everyone.

The summer has gone by quickly but it was packed full of LICA events!
Work safe

David Rule
National LICA President

Steve Miller
National LICA Past President
April 1, 1963- August 8, 2016



MUSCATINE, Iowa - Steve J. Miller, 53, of Muscatine, passed away on Monday, August 8, 2016, at The Bird House Hospice Home of Johnson County, in Iowa City.

Steve was born on April 1, 1963, in Muscatine, the son of Duayne and Shirley Green Miller. He married Frances Kraninger on July 21, 2003, in Las Vegas, Nevada.

He was a heavy equipment operator and owner of Water Management. He was a member of L.I.C.A. Land Improvement Contractors of America, where he served as a state and national president. He also worked as the light tech for the band "Blind Alley" and "Blind Alley II". He enjoyed golfing, bowling, traveling, and shopping. Most of all, he enjoyed spending time with his close friends and family.

Those left to honor his memory include his wife, Frances Miller of Muscatine; one daughter, Jennifer Miller of Muscatine; one son, Noah Miller of Muscatine; two step-sons, Josh Greenley, Grant Greenley, and one grandson, Parker Morse, all of Muscatine; his mother, Shirley Miller of Muscatine; and one sister, Lisa Miller of Davenport.

He was preceded in death by his father.

President's Message

2017 Winter Convention: March 4 - 6 Harrah's Hotel Las Vegas CONEXPO: March 7 - 11

Right now booking through the Harrah's website Saturday, March 4 - Monday, March 6, is a better rate. To book a room Monday, March 6 - Saturday, March 11 the best rates are through CONEXPO.

To book a hotel room and register for CONEXPO use the LICA link. By using this link you save over \$50 on your entrance to CONEXPO. The link is available on the national website. 2017 LICA Winter Convention registration (meals & events) will be released by Christmas 2016. These links are only for hotel reservations and CONEXPO registration



LICA Convention Schedule:

Saturday, March 4
Executive Committee
Sunday, March 5
Committee Meetings & Associates' Night
Monday, March 6
Board Meeting & Caterpillar Awards Banquet

2016/2017 Budget

Income	Budget
Contractor Dues	271,000.00
Associate Dues	11,000.00
Affil & Subs	1,000.00
Interest	400.00
Registration	80,000.00
Summer Meeting	25,000.00
Magazine	6,000.00
Total Income	394,400.00
Expenses	
Rent	23,700.00
Office Supplies	3,000.00
Postage	3,000.00
Professional Services	4,000.00
Print and Publications	4,000.00
Telephone	3,000.00
Bank Charges	200.00
Total	40,900.00
National Staff	160,000.00
Taxes	6,000.00
Travel	27,500.00
Total	193,500.00
Legislation	17,000.00
Scholarships	2,000.00
Public Relations	20,000.00
Safety and Member Services	4,000.00
Total	43,000.00
Executive Committee	20,000.00
Committees	5,000.00
Liability Insurance	2,000.00
Summer Meeting	20,000.00
Convention	70,000.00
Total	117,000.00
Total Expenses	394,400.00

5 Year LICA Strategic Plan 2012-2017

Land Improvement Contractors has a Strategic Plan in place as a guide for fulfilling the association's mission. There are seven goals in the plan that are priorities for LICA. The action items help accomplish the goals.

The plan is to be reviewed every five years. At the last two national conventions the 2012-2017 version has been reviewed and revised. The items in red are the ideas for additions. In Las Vegas at the 2017 Winter Convention the Strategic Plan will be voted on at the National Board Meeting.

GOAL I: Promote LICA membership.

Action 1: LICA will participate in at least 6 trade shows in the next two years

Action 2: Membership drives will be a continuing activity on state and national level. Maintain ongoing recruitment and support of state membership.

Action 3: Encourage LICA Associates to identify and recruit to promote membership.

Action 4: Expand Associate member base.

GOAL II: Encourage appropriate contractor certification where applicable.

Action 1: LICA will maintain national certification committee

Action 2: Inform LICA members about existing certification programs.

Action 3: Inform LICA members about the Technical Service Provider Program (TSP).

GOAL III: Provide, promote and support educational opportunities.

Action 1: Provide educational seminars. **-More educational seminars**

Action 2: Conduct field days and demonstrations.

GOAL IV: Position Land Improvement Contractors of America as a professional trade association.

Action 1: Utilize press releases and media contacts.

Action 2: Network with other associations.

GOAL V: Monitor and maintain working relationship with local, state, and federal government.

Action 1: Host agency meetings for the exchange of information.

Action 2: Send promotional material to target groups

Action 3: Prepare and share position papers with members.

Action 4: Engage in personal visits, letter writing, phone calls and e-mail where appropriate.

Action 5: Maintain MOU with NRCS and look for other agencies to partner with.

GOAL VI: Develop and expand membership benefits.

Action 1: Search for discounts for LICA members.

Action 2: Learn and be aware of other contractors needs through surveys and questionnaires.

GOAL VII: Mentoring, develop future LICA leaders.

Action 1: Identify LICA members who have the potential for LICA leadership at every level.

Action 2: Develop and implement a structured mentorship program.

-Leadership skill seminar – motivational speaker

Land Improvement Contractors of America

Board Meeting

July 23, 2016 • Kansas City, Missouri

CALL TO ORDER

The meeting was called to order by Chairman Steve Anderson at 9:35 am at the Intercontinental Hotel in Kansas City, Missouri.

CREDENTIALS REPORT

Keith Samuelson called roll and declared a quorum present. A complete roll call is listed below.

Arkansas Absent	South Dakota Pres. Bryan VanderPol
California Pres. Merlin Welch	Virginia Pres. Anthony Jasin-ski (proxy)
Illinois Pres. Tom Beyers	Wisconsin Absent
Indiana Pres. Tony Cain (proxy)	
Iowa Pres. Scott Bohle (proxy)	
Kansas Pres. Jeff Schell	Executive Committee Chairman Steve Anderson President David Rule Vice Pres. Brad McArdle Region 1 Dan Micsky Region 2 Chris Johnson Region 3 Mike Cook Region 4 Nordis Estrem Region 5 Absent Region 6 Keith Samuelson Region 7 vacant Region 8 Merlin Welch
Michigan Absent	
Minnesota Pres. Doug Berg (proxy)	
Missouri Pres. Mont Gilbert	Past Presidents Absent
Nebraska Pres. Ray Cooney	
New Jersey Pres. Eric Rochelle (proxy)	Associates Kent Rodelius
New York Pres. David Rule	Ladies Absent
Ohio Absent	
Pennsylvania Pres. Steffanie Adams	

APPROVAL OF AGENDA

Motion by Nordis Estrem to approve an open agenda, seconded by Chris Johnson. Motion passed.

APPROVAL OF PREVIOUS MINUTES

Motion by Chris Johnson, seconded by Nordis Estrem to approve the previous minutes of March 5, 2016 as printed in The LICA News. Motion passed.

REPORTS

Chairman of the Board- Steve Anderson

It has been a slower time since the winter convention. In the time I was able to attend the PA convention in Harrisburg where I was well accepted and enjoyed the time there. Basically was able to go back to work upon my return and got through the spring busy season. Earlier in June was invited to speak to an ag group about soil conservation and the changes in it over the years since I started with it in the mid 70's. Would like to be able to do this in front of more groups, maybe this will be the start of it. Later in the month I attended the IL golf outing which was held with the summer members meeting with a picnic and back-hoe rodeo.

President- David Rule

In March, my wife and I attended New Jersey's Convention in Clinton, NJ. During the convention, I sat in on the conference call and panel discussion about the Septic Warranty Program I was unable to attend PALICA's convention, due to scheduling conflicts.

In April, NYLICA had a booth at the Hard Hat Show in Syracuse. Jerry Biuso was there, along with myself and several of our members to man the booth. We recruited 12 new members during this 2-day show. I have also been corresponding bi-weekly with Jerry for updates on National LICA.

Treasurer- Mike Cook

Before you are the financial statements for nine months ending 6/30/16. The bank balance is \$336,812 which includes the \$200,000 cd per the by-laws. The value of the stock as of June 30, 2016 is \$57,861. The board will be voting on the 2016/2017 Budget at this meeting.

Executive Committee- Keith Samuelson

The Executive Committee met Tuesday night. The Region Vice Presidents updated everyone on State Chapters activities. Most chapters are hosting field days this year and membership is up. CEO, Jerry Biuso, discussed benefits, the progress of the septic warranty program, and CONEXPO.

Chief Executive Officer- Jerry Biuso

Revision of the National Magazine

The LICA Contractor - Since the first issue published in the summer of 2007 the magazine has helped to unify LICA and the industry while generating income. It became apparent it needed to be revised and update while still keeping the focus on the LICA members. After over six months I have completed the revised magazine and proud to present it to you.

Board Meeting (from page 4)

REPORTS (Continued)

CEO Report (continued)

Within the new magazine I have assigned writers to four departments. Each depart will offer added valuable information.

Clark's Corner	Bob Clark, Drainage
Safety First	Corey Rimmer, CNA
Legally Speaking	Barbara Houston, LegalShield
On The Hill	John Peterson, Legislation

I will continue to publish feature articles focusing on member achievements, industry up-dates, benefits and membership growth.

A National Health Program

This program originally launched at the Winter Meeting in Tampa 2015 ...I cancelled the program for their failure to deliver. The program was reworked and the structure of the company changed and they added Vision and Dental as options. The program is beginning to take hold, three companies in New Jersey are now in the program one will save \$15,000 this year. As a result of the program they have added two new members.

National Septic Warranty Program

After given approval from the committee in San Antonio and a national conference call with Bankers Warranty Group we agreed to create the warranty program. Their underwriter's and attorney's are now working to have it complete by the Summer Meeting. This program will provide revenues for Contractors, State Chapters and National LICA. This program will increase septic contractors in the association and add to our growth.

Program Roll Out - When the program is approved we will test market only in the states that has shown the best response. We will first appeal to the LICA membership is very important to the launch. If the test is not successful the program will be discontinued. No time frame has been established.

Expansion

Colorado - I have been asked to establish a chapter in Colorado by more than one associate as well as CNA Insurance. Coast-to-Coast Financial Network has a solid base of clients that are a good fit for LICA and they will travel with me recruiting their clients.

New Benefits

LegalShield

Re-launching the program. It includes: Small Business Program and Identity Theft Protection.

Petrocon

New Fuel Program: Diesel Fuel / Gasoline / CNG – powered by Mansfield Oil in Atlanta, largest fuel broker in US

National Cellular Program – With no minimum number of phones – Starting with Verizon and Sprint. The launching date has not been set it is under contract review.

Pinnacle

In the past we had a consumer buying program "Perks" which has since closed. I have been searching and found a new program that offers a wide range of programs via a LICA Platform.

CONEXPO

REPORTS (Continued)

CEO Report (continued)

Member Discount - LICA 2017 Convention & CONEXPO
LICA members will receive deep discounts on show admission
And education tickets.

Non Profit CEO Meeting

Associations 2020 and Beyond - I attended the first forum of national association leaders two years ago and surprised the attendees with my revelation of our steady increase in membership. All are suffering from decrease membership. We have been getting top billing in al of their promotional material. I attended this year's forum in NYC. The following guidelines where presented...

For a CEO to be successful he or she must be one of the following...

- 1) Wacky
- 2) Wackier
- 3) Wackiest

Directives

- Avoid complacency
- You must takes risks to implement change!

Action

- Project a young flexible image.
- Education is one key to success!
- The stronger you are financially the more you can give to the members.
- How are you penetrating the market place?
- Saturation and improve name recognition "Brand Identity".
 - Continuity, Credibility, Integrity, Symbolism
- Segment your membership by their professional expertise.
- Develop "Advocates for membership"...Brand Ambassadors.

The LICA Advantage

2017 Marketing Program

Beginning at CONEXPO with their projections of over 140,000 attendees we will launch an aggressive marketing strategy... "The LICA Advantage" focusing on the many benefits that make a LICA Membership a true advantage for their Business and Personal Life.

MOTIONS

Motion by Ray Cooney, seconded by Nordis Estrem to have the 2019 Winter Convention in New Orleans, LA and the 2019 Summer Meeting in Portland, OR. Passed.

COMMITTEE REPORTS

Associates Advisory Meeting - July 22, 2016

The meeting was called to order at 11:10 am by Kent Rodelius Those in attendance were: KC Newby, John Downey, Coretha Rozendaal, Charlie Schafer, Amber Bosma, Kari Van Es, Mike Hagen and Xenya Mucha.

A motion for an open agenda was made and approved. A motion to accept the minutes from the March 4th 2015 meeting was made and approved.

Board Meeting (from page 5)

COMMITTEE MINUTES (Continued)

Associates' Advisory (Continued)

The winter meeting in Las Vegas in conjunction with ConExpo was discussed. The associate would request an evening of exhibits like we have done at previous Las Vegas meetings. In addition to the exhibit event the associates would welcome the opportunity to help man the LICA booth at ConExpo if we are needed and are available. Please contact us if we can be of help.

At ConExpo there will be a one hour presentation made on water quality and construction. Bob Clark spoke about this opportunity and asked for help from the associate members and the ADMC. There was good discussion on topics and presenters. Several of the associates may have individuals that could help to facilitate this discussion.

There was an election of officers – the current officers will continue in their position for the next 2 years. Kent Rodelius will continue as chair and Charlie Schafer as vice chair. New elections will be held at the summer board in 2018.

The International Drainage Symposium is coming up in September of 2016 in Minneapolis MN. The dates are September 7-9. There will be approximately 150 to 200 attendees from all over the world at this event. The water table management committee discussed that perhaps the ADMC and National LICA could share a booth at this event. Bob Clark and Charlie Schafer are exploring this possibility and will keep us posted. Several associates will be at this function and be available to help man the booth.

The associates would like to thank all of you – especially Missouri of this great meeting in Kansas City This was a great location and we always have a strong turn out when we meet in the Midwest. There was much discussion about what a well planned meeting this was. The exhibit night was a huge success. The purse auction and the theme were great fun. Thank you for including us.

As always the associates appreciate your business and your friendship. Please continue to call on us for support and any help we may be able to facilitate.

A motion was made and seconded to adjourn. Respectfully submitted- Kent Rodelius

Budget Committee - Friday, July 22, 2016

The meeting was called to order by Treasurer Mike Cook at 4:10 pm. Those in attendance were: Nordis Estrem, MN; Keith Samuelson, NE; Brad McArdle, NE; David Rule, NY; Maretta Grattan, IA; and Eileen Levy, National.

Motion for an open agenda by Keith Samuelson, second Nordis Estrem. Motion Passed.

Mike read the previous minutes, motion to approve by Nordis Estrem, second Keith Samuelson. Passed.

Budget for 2016/2017 was looked at again.

Water Table Management requested a maximum of \$800 for a booth at the International Drainage Symposium in Minneapolis. Possibly only \$400 if ADMC would partner with LICA. Motion to approve request by Keith Samuelson, second Nordis Estrem. Motion passed.

Motion to adjourn at 4:20 by Keith Samuelson, second Nordis Estrem. Motion passed.

COMMITTEE MINUTES (Continued)

By-Laws Committee- Friday, July 22, 2016

The meeting was called to order at 10 am.

Those in attendance were: Harry Hauschild, NE; Steve Gerten, OH; Nordis Estrem, MN; Stuart Anderson, IL; and Chris Wagner, NJ.

Motion to approve the agenda by Nordis Estrem, seconded by Steve Gerten. Passed.

Motion to approve the previous minutes by Chris Wagner, seconded by Stuart Anderson. Passed.

Continued discussion on use of drones in construction.

Motion to adjourn by Chris Wagner, seconded by Steve Gerten. Passed.

Conservation, Excavating and Earthmoving Committee July 22, 2016

The meeting was called to order at 10:00 am.

Those in attendance were: Tom Beyers, IL; Lee Bunting, IL; David Rule, NY; Karlen Nelson, MN; KC Newby, IA; Doug Schwieterman, OH; Dan Micsky, PA; Bryan Vanderpol, SD; Kenneth Porter, NE; John Downey, OH; Kent Rodelius, MN; Worthin Grattan, IA; Mike Hagen, MN; Paul Demuth, OH; Jon Seevers, IL; Charlie Schafer, IA; Jeff Schell, KS; Bob Clark, IN; Paul Kessler, IA; Xenya Mucha, IL; Lawrence Fischer, NE; Brad McArdle, NE; Mark Morreim, MN; Wayne Litwiller, IL; Don Loken, MN; Jim Pruss, NE; Matt Osterhaus, KS; Keith Samuelson, NE; Ken Balkenbusch, MO; Chris Wagner, NJ; Jim Bledsoe, MO; Bruce Barnhart, IA; Mont Gilbert, MO; Stuart Anderson, IL; Jake Gingerich, MO; John Rothberg, NJ; Nordis Estrem, MN; Gerald Bauer, MO and Merlin Welch, CA.

Motion to approve the agenda by Lee Bunting, seconded by Bob Clark. Passed.

Motion to approve previous minutes by Don Loken, seconded by Mike Hagen. Passed.

Mark Morreim gave an update on Minnesota Buffer law. Deadlines are unattainable. No funding for land conservation. Discussion followed about Minnesota Ditch Law.

Charlie Schafer- LICA has suggested to ADMC to share a booth at the Minnesota International Drainage Conference.

Lee Bunting discussed IL LICA meeting with Illinois fertilizer and chemical about tiling policies and practices. Loss of nitrate through farm drainage tile was main issue.

Mark Morreim presented a problem with CRP deep rooted plants clogging tile outlets and difficulty with negotiating repairs.

Jim Pruss announced that Central Community College is now offering operators course semester long and Nebraska LICA supports it. Don Loken gave updates on MSHA inspections. Merlin Welch gave update on California Water situation. Bob Clark gave update on progress of transforming drainage project.

Motion by Jeff Schell to adjourn, seconded by Worthin Grattan, IA. Meeting adjourned.

Board Meeting (from page 6)

COMMITTEE MINUTES (Continued)

Convention Committee- Friday, July 22, 2016

The meeting was called to order at 11:15 am by Brad McArdle. Those in attendance were: Nordis Estrem, MN; Mike Cook, MI; Chris Wagner, NJ; Keith Samuelson, NE; Veronica Seevers, IL; Lawrence Fischer, NE; Maretta Grattan, IA; Nanci Gutwein, IN; Linda Rule, NY; David Rule, NY; Maura Dibble, NY; Patti McArdle, NE; Blair Sobba, CA; Jeanie Bakken, MN; Debbie Dickens, MO; Paul Demuth, OH; Lori Keppler, IA; Paul Keppler, IA; John Rothberg, NJ; Penny Hughs, KS; Ray Cooney, NE; Darlene Porter, NE; Linda Pruss, NE; Jim Pruss, NE; and Allison Hack, National.

Regions 1, 2, 3, 4, & 6 were present.

Motion for an open agenda by Mike Cook, seconded by Nordis Estrem. Passed.

Brad McArdle read the previous minutes from San Antonio. Motion to approve previous minutes Kim Johnson, Chris Wagner. Passed.

Brad McArdle reviewed the Conventions and Meetings that are in place through 2018. Discussion on CONEXPO, members have to register through CONEXPO website to get a hotel room. The LICA Winter Convention will be held at the Harrah's Hotel and casino. LICA Winter Convention March 4-6. Conexpo 7-11.

Kim Johnson reviewed a couple hotels that are being looked at for Charleston, SC for the 2018 Winter Convention. After a site visit dates and rates will be available.

Sarah Cook gave a description about the 2018 Summer Meeting in Grand Rapids, MI. Staying at the Amway July 9-15. Also presented the idea of a post trip to Mackinaw Island the days following the Summer Meeting, probably the 16th and 17th. There was a good amount of interest in Mackinaw.

Allison Hack presented New Orleans as a site for the 2019 Winter Convention. Accessible from most airports, I checked Newark, O'Hare, and Des Moines. Flights \$250-\$500. There are so many historic sites and tours : French Quarter, Plantation tours, cemetery tours, there are also casinos. I also looked into cooking classes and Horse Racing at the New Orleans Fairgrounds

Nordis reviewed Tuscon, AZ.

Motion by Nordis, seconded Mike Cook to have the 2019 Winter Convention in New Orleans, LA. Passed.

Summer 2019-Allison and Debbie Presented Portland,OR. Accessible from most airports, I checked Newark, O'Hare and Des Moines. Average price \$300-\$600 round-trip. Downtown hotels I checked a Marriott and Crowne Plaza their rates were in the mid \$200's. There are a ton of parks and gardens in Portland. Plus the Saturday Market, World of Speed, Pittock Mansion, Columbia River Gorge, Museum of Science and Industry.

Maura Presented Niagara Falls. It's very walk able. Sheraton hotel would be the best candidate. Rate quoted was \$159. It's across from casino. Convention Center near the hotel. The ex

COMMITTEE MINUTES (Continued)

Convention Committee (Continued)

hibit hall is great, possibility of bringing in equipment. Passport for Canadian side.

Motion by Nordis Estrem, seconded by Chris Wagner to have the 2019 Summer Meeting in Portland.

A discussion on Niagara as a possibility for 2020 Summer.

Motion by Mike Cook, seconded by Keith Samuelson to adjourn. Meeting adjourned.

Devotions Committee- July 22, 2016

The meeting was called to order 10:03 am.

Those in attendance were: Maretta Grattan, IA; Darlene Porter, NE; Linda Hauschild, NE; Sally Bauer, MO; Sue Gilbert, MO; Linda Rule, NY; Coretha Rozendaal, IA; Marie Bunting, IL; Janice Litwiller, IL; Mona Bledsoe, MO; Nancy Fischer, NE; Linda Pruss, NE; Jenna Schwieterman, OH; Judy Beyers, IL; and Nanci Gutwein, IN.

Motion by Linda Rule to approve the agenda, seconded by Sue Gilbert. Passed.

Motion by Linda Rule to approve the previous minutes, seconded by Sue Gilbert. Passed.

John Deere donated a MP3 player and Prins Insurance donated an iPad and speaker to committee.

Will there be a devotions speaker in Las Vegas? Maretta will check on a speaker for Colorado Springs.

Motion to adjourn by Linda Rule, seconded by Mona Bledsoe. Meeting adjourn.

Education and Technology Committee- July 22, 2016

Those in attendance were: Xenya Mucha, IL; Maretta Grattan, IA; Jim Bledsoe, MO; Ken Balkenbusch, MO; Lawrence Fischer, NE; John Rothberg, NJ; Paul Demuth, OH; Greg Muenks, MO; Bryan VanderPol, SD; Ray Thys, UFG; and Merlin Welch, CA.

Merlin Welch called the meeting to order; we reviewed the meeting minutes from the last meeting and it was accepted with no changes and voted for open agenda.

Merlin brought to the committee the issue of shortage of operators, training and who has money for training. He showed an article that discusses this shortage in Construction Equipment Guide and continued to fully outline the industry need and the challenges.

He recommended that LICA write a position paper to identify this shortage and to help identify sources from which these operators can be recruited – other than high schools.

There has been a shift in training at vocational colleges from hands on machine experience to text book only, modular training. This does not adequately prepare people who complete the course to operate machinery.

Board Meeting (from page 7)

COMMITTEE MINUTES (Continued)

Education and Technology Committee (Continued)

Merlin said there are funds available for schools to develop vocational training and that requires identifying grant sources and writing grants. Perkins Grants is one such example of money available for educational training. These are Federal grants that go to states based on needs that have been identified for training.

Merlin's position is that LICA members need to be involved on boards and advisory committees to provide guidance.

Lawrence (Nebraska) said LICA is offering vo-tech school scholarships for students who attend looking to train on heavy equipment. He said LICA now advises the tech school about the requirements needed to be covered in the curriculum to prepare the students for real job training.

Maretta suggested that LICA directory include a list of vocational schools to encourage LICA members to get involved in the vocational programs and get on the advisory committees and boards.

Lawrence also said that some dealers sponsor students, cover their charges for school and supply them a tool kit. This is actually a contract with the student; upon graduation, the student is required to work at the dealership.

Missouri has a program too, but students pay for their own education and their own tools.

There was a short discussion about the pay scale in the industry and that unless the industry makes the salary more attractive, recruiting employees will be impossible. Farm kids were a good source, but now there is a shortage and a demand in many fields, including ours.

South Dakota has a trailer with an equipment simulator they send to high schools and keep the trailer there for at least a week. The goal is to expose students to an industry which they might not have yet considered.

Recommendation from the committee was:

- get LICA members involved in high school career days
- list vocational schools in LICA directory
- develop brochure to use at career days to recruit operators

Meeting adjourned.

Executive Directors Meeting- July 22, 2016

The Executive Directors meeting was called to order by Chairman, Patti McArdle at 8:45 pm.

In Attendance: Patti McArdle, NE, Maura Dibble, NY, Kevin Bakken, MN, Jeanne Bakken, MN Ryan Arch, OH, Lori Keppler, IA, Blair Sobba, CA, John Weatherhead, FL, Joanie Micsky, PA, Sarah Cook, MI, , Kim Johnson, VA, Mike Cook, MI, Debbie Dickens, MO, Penny Hughs, KS, Eileen Levy LICA, Allison Hack, LICA Jerry Biuso, LICA CEO. Ray Thys, UFG, IA.

Motion to approve the agenda by Nanci Gutwein, IN, seconded by Jeanne Bakken, MN, carried.

COMMITTEE MINUTES (Continued)

Executive Director's Meeting (Continued)

Motion to accept the minutes from San Antonio, TX by Kim Johnson, seconded by Penny Hughs, carried.

Jerry Biuso, CEO, spoke to the Executive Directors about benefits and programs. He spoke about the magazine, articles. He spoke about the Septic Warranty program. Jerry also told the ED's that he just signed the contract for the Insurance program. There will be a discount offered to LICA members for ConExpo. He is also launching a new benefit that will include discounts on various services and merchandise.

Eileen Levy talked to the Executive Directors on about the benefits, the membership packets and the safety manual.

All of the Directors gave a report on what is happening in their state.

Patti McArdle asked for a consensus of the ED's about having an educational and training meeting at the National office in Chicago. It was decided not to have a meeting.

New York and Missouri have a new look to their newsletters. Allison Hack will email the Executive Directors the template, to have all the newsletters look alike.

Discussion on drug testing throughout the nation. We will make a recommendation to Jerry to look into this as a National benefit.

The next meeting will be held in Las Vegas in March 2017.

Sarah Cook made the motion to adjourn the meeting at, 10:28 seconded by Maura Dibble. Carried.

Insurance and Safety Committee- July 22, 2016

The meeting was called to order 11:15 am.

Those in attendance were: Chris Johnson, VA; Stuart Anderson, IL; Jim Jansen, IA; Ray Thys, IA; Doug Schwieterman, OH; Bryan Vanderpol, SD; Kenneth Porter, NE and Corey Rimmer, CNA.

Motion by Stuart Anderson, seconded by Jim Jansen to approve the agenda. Passed.

Motion by Stuart Anderson, seconded by Jim Jansen to approve the previous minutes. Passed.

There was discussion on forklift certification, good for three years.

Online OSHA 10 hour class July and August \$55.
OSHA 30 hour class.

Topic for state meeting First aid/CPR and Equipment tie down.

Motion to adjourn by Kenneth Porter, seconded by Stuart Anderson. Passed.

Board Meeting (from page 8)

COMMITTEE MINUTES (Continued)

Ladies Committee- July 22, 2016

The meeting was called to order at 10:11 am. Those in attendance were: Maretta Grattan, IA; Darlene Porter, NE; Linda Hauschild, NE; Sally Bauer, MO; Sue Gilbert, MO; Linda Rule, NY; Coretha Rozendaal, IA; Marie Bunting, IL; Janice Litwiller, IL; Mona Bledsoe, MO; Nancy Fischer, NE; Linda Pruss, NE; Jenna Schwieterman, OH; Judy Beyers, IL; and Nanci Gutwein, IN.

Motion to approve the agenda by Maretta Grattan, seconded by Darlene Porter. Passed.

Motion to approve previous minutes by Linda Hauschild, seconded by Judy Beyers. Passed.

The purse silent auction collected over \$1,800.00. One purse will be auctioned at Foley Equipment. Vendors want to have a competition between each other. Each vendor needs a product of the same value.

Treasurer's Report read. End of June 2016 balance: \$5,679.50.

We had a container of old LICA jewelry. Selling for a donation. Scavenger hunt event was well-received. Ladies want to have meeting earlier in the morning.

Darlene Porter made a motion to give up to \$1,000 for Ladies Program in Colorado Springs, CO, Jenna Schwieterman second. Passed.

Linda Rule made a motion to give up \$500 for a kids program if needed, seconded by Judy Beyers. Passed.

Linda Rule made motion to give \$2,000 for scholarships for 2017, Coretha Rozendaal seconded. Passed. Different fundraisers discussed.

Motion to adjourn by Nancy Fischer, seconded by Mona Bledsoe. Meeting Adjourned.

Legislative Committee- July 22, 2016

The Legislative Committee Meeting was called to order by Committee Chairman Bruce Barnhart at 8:46 AM.

Those in attendance were: Bruce Barnhart, IA; John Peterson, VA; Marsha Schell, KS; Jeff Schell, KS; Brad McArdle, NE; Mark Morreim, MN; Dean Neiswinger, IN; Stuart Anderson, IL; Tom Beyers, IL; Lee Bunting, IL; Karlen Nelson, MN; Harry Hauschild, NE; Dan Micsky, PA; David Rule, NY; Chris Wagner, NJ; Kenneth Porter, NE; Wayne Litwiller, IL; Don Loken, MN; and Nordis Estrem, MN.

Chairman Barnhart used the minutes from the last committee meeting on March 4th, 2016, as an outline for discussion topics.

Old Business:

1. WOTUS. The proposed EPA new definition of the "Waters of the United States" is still of concern to LICA. The proposed rule has been stayed by a federal court, and has not gone into effect. EPA has said over and over that the proposed new definition will not affect normal farming practices, but most who have studied the proposal say it significantly enlarges EPA jurisdiction

COMMITTEE MINUTES (Continued)

Legislative Committee (Continued)

over land in the US. Instead of adding clarity, the proposal has only added ambiguity. This will ultimately be decided by the Supreme Court. So the replacement for Justice Antonin Scalia could be very important.

2. Des Moines Water Works suit against three upstream Iowa Counties and their 10 drainage Districts. Recently John Peterson sent out an article written by Attorney Gary Baise, which indicated that the lawsuit would very likely fail.

3. Minnesota Buffer Law. In 2015 Minnesota passed a "Riparian Protection and Quality Practices Law," commonly referred to as the Buffer Law. Mark Morreim from MN updated us on the laws status. There have been some language cleanups but more are needed. In addition, all the redeterminations needed to be done will not be accomplished by the deadline date. And there is still concern that the states Conservation Districts, that are supposed to be providing technical assistance, will not have the needed staff. There are still a number of concerns about implementation, including landowner compensation, but all are moving forward.

New Business.

1. LICA Endorsement of political candidates. This was a discussion topic last March. Chairman Barnhart asked Peterson for his opinion. John recommended that LICA, as an organization, NOT get in the business of endorsing political candidates. Chairman Barnhart received the concurrence of those in attendance supporting that position.

2. A 2017 National Legislative trip. After much discussion, the Legislative Committee decided to recommend to the LICA Executive Committee, that LICA have a legislative trip to Washington, DC in the fall of 2017, sometime in SEP-NOV, depending on the legislative calendar, in conjunction with the Executive Committee. With ConExpo in March, and a new administration getting settled in, a spring trip didn't seem feasible.

3. 2018 Farm Bill. Peterson mentioned that various groups in Washington that we work with are starting discussions on the next Farm Bill. He asked LICA Contractors to think about any topics or changes/additions they thought should be part of the next Farm Bill. We usually have some interest in Title 2, the Conservation Title. John said he would be sending out information on how things were proceeding from time to time, and he hoped LICA Contractors would weigh in with their thoughts. He also mentioned that it was unlikely the next Farm Bill would have any more money in it, probably less. And as with most Farm Bills, 80-90% of the total funds go to food stamps and not to farm programs.

4. There was a brief discussion of the Endangered Species Act (ESA) and recent actions on the Prairie Chicken and Sage Grouse. In both those cases it could be considered a win for common sense and land owners and users. The Sage Grouse was not listed as endangered, and the conservation plans adopted by landowners in Prairie Chicken areas provide assurance they are in compliance with the law.

"Board Meeting" > 10

Board Meeting (from page 9)

COMMITTEE MINUTES (Continued)

Legislative Committee (Continued)

There being no other New Business, Nordis Estrem (MN) moved that the meeting be adjourned. The motion was seconded by Dan Micsky (PA). The meeting adjourned at 9:20 AM.

Notes respectfully submitted by John Peterson.

Long-Term Planning and Past Presidents Committee July 22, 2016

The meeting was called to order at 11:15 am. Those in attendance were: Bob Clark, IN; Dean Neiswinger, IN; Harry Hauschild, NE; Steve Gerten, OH; and Merlin Welch, CA.

Motion by Dean Neiswinger to approve the agenda, seconded by Merlin Welch. Passed.

Motion by Dean Neiswinger to approve the previous minutes, seconded by Steve Gerten. Passed.

Harry said all educational classes were very good. Included modified Strategic Plan goals and actions. Strategic Plan is for review by the board.

Motion to adjourn by Harry Hauschild, seconded by Dean Neiswinger. Adjourned.

Membership Committee- July 22, 2016

Chairman - Bruce Barnhart, IA, called the meeting to order at 1:55 pm.

Those in attendance were: Bruce Barnhart, IA; Harry Hauschild, NE; Maretta Grattan, IA; Jeff Schell, KS; Nanci Gutwein, IN; Don Loken, MN; Bryan Vanderpol, SD; John Weatherhead, FL; Penny Hughes, KS; Joanie Micsky, PA; Dan Micsky, PA; Mark Morreim, MN; Worthin Grattan, IA; Doug Schwieterman, OH; David Rule, NY; Linda Rule, NY; John Rothberg, NJ; Chris Wagner, NJ; Don Loken, MN; Kevin Bakken, MN; Jeanne Bakken, MN; Patti McArdle, NE; Keith Samuelson, NE; Nordis Estrem, MN; Jim Bledsoe, MO; Paul Hettenbach, KS; Kim Johnson, VA; Paul Demuth, OH; and Maura Dibble, NY.

Bruce Barnhart informed the attendees that the membership is above 2400. This has been helped with the various insurance programs, but we are gaining traction and growing. There is great potential with the Septic Warranty program. The United Fire Program is going strong with revenue of over 20 million with a projection next year of 30 million

Patti McArdle and Harry Hauschild talked about the Nebraska 2nd annual Field Days, next week. It is open to the public, and is for promotion to help people know what LICA is all about.

Iowa has gone over 500 members. Dan Rasmussen has retired after many years.

John Weatherhead talked about the trials and issues in Florida.

Chris Wagner talked about the fact that New Jersey is up 25 contractors and many associates, due to the United Fire and the Lifestyles. Their last two conventions have both produced new members, in conjunction with the convention, they had an OSHA course, this is what helped with new and younger members.

COMMITTEE MINUTES (Continued)

Membership Committee (Continued)

David Rule talked about what is going on in New York, Dan Micsky talked about Penn. Kevin Bakken discussed Minn.

Dan Micsky wants a list of topics and speakers on the website to use for meetings and trainings.

Mike Cook talked about putting more information about the benefits on the website.

John Weatherhead talked about testimonials from the members about what and how much they have saved with LICA. We would like to pursue this idea for ConExpo and a scrolling screen, brochures.

We have to get it out to the members to register for the Con-Expo through LICA.

Chris Wagner made motion to adjourn at 2:40 pm, seconded by Nordis Estrem. Carried.

On-Site Waste- July 22, 2016

The meeting was called to order at 11:15 am. Those in attendance were: Dan Micsky, PA; Mark Morreim, MN; Wayne Litwiller, IL; Don Loken, MN; Tom Beyers, IL; Lee Bunting, IL; Norman Rozendaal, IA; Ken Balkenbusch, MO; Gerald Bauer, MO; Jim Bledsoe, MO; Matt Osterhaus, KS; Jerry Biuso, National LICA CEO; Bruce Barnhart, IA; Kevin Bakken, MN; John Weatherhead, FL; Worthin Grattan, IA; John Peterson, VA; Jon Seevers, IL; Ryan Arch, IL; Jeff Schell, KS and Bruce Mosier, IA.

Motion to approve the previous minutes by Wayne Litwiller, seconded by Worthin Grattan. Passed.

Jerry spoke about his disappointment with septic surveys that were returned and left him with very little to go to bank and negotiate a program with.

Jerry spoke about the concept and the levels of coverage he was able to negotiate a program with.

He sees this as a revenue generating program for the contractor, state and national.

Jerry went through current levels of proposed coverage and exclusions and asked for committee input. Discussion took place over pros and cons. Whether to start with only brand new systems and go from there. Others said they aren't installing new systems so program can't work for them. Contracts may have to be state specific.

A copy of the protection plan was passed out to all present. He wants everyone to review and make decision to go forward or scrap it. Jerry may include only some chapters in the test program.

Dan asked for a general consensus some want to pursue, some said they are in an area with no septic's. Others said they would build it into their price. Some don't want to warranty someone else's systems or an old system.

Board Meeting (from page 10)

COMMITTEE MINUTES (Continued)

On-Site Waste Committee (Continued)

There are concerns over proving negligence. Insuring anything that includes pumps is an issue. Some think realtors will jump on it and municipalities.

Dan mentioned they had run out of time and a recommendation had to be made.

Norm Rozendaal moved to proceed with concept and to Jerry go ahead to pursue with bank, seconded Kevin Bakken. Passed.

Motion to adjourn by Jon Seevers, seconded by Jeff Schell. Meeting adjourned.

After giving the report, Dan Micsky, PA; asked about the attendance at the upcoming Septic Warranty meeting.

Policy Committee- July 22, 2016

The meeting was called to order at 1:50pm. Those in attendance were: Nordis Estrem, MN; Steve Gerten, OH; Eileen Levy, National

The minutes from the March 2016 winter meeting were reviewed board, delegate and executive committee. Notation were made for inclusion in the Policy Book.

Water Table Management Committee -July 22, 2016

Meeting called to order at 8:48 AM by committee chair Mike Cook.

Those in attendance were: Mike Cook, MI; Bob Clark, IN; Mike Hagen, MN; Keith Samuelson, NE; John Downey, OH; Worthin Grattan, IA; Charlie Shafer, IA; KC Newby, IA; Kent Rodelius, MN; Steve Gerten, OH; Jon Seevers, IL; Chris Johnson, VA; Gerald Bauer, MO; Matt Osterhaus, KS; Mont Gilbert, MO; Jake Gingerich, MO; Doug Schwieterman, OH; Nate Cook, MI; and Norm Rozendaal, IA.

A motion was made to have an open agenda by Kent Rodelius, 2nd by Steve Gerten. Motion passed.

Bob Clark read the minutes from the last meeting held March 4, 2016 in San Antonio, TX. Minutes amended to remove M from MLICA in last paragraph. A motion to accept (as amended) by Worthin Grattan, 2nd by Charlie Shafer. Motion passed.

There was a discussion with Jerry Biuso after the last meeting about the educational session at ConExpo. An agreement was made to have a session titled: "Water quality as it affects the Contractor and the Environment" Mike Cook will be the moderator. The panel will be put together of professionals in the industry. The description was read. Bob Clark received an email from ConExpo with a slightly different description of the session.

There were some discussions about other possible speakers to include on the panel. The goal is an overview of standards and practices for surface water control, such as methods to improve water quality on construction sites. Jane Frankenberger suggested & Mike to get with John Perterson to find someone from Soil & Erosion, and seek out National engineering firm ADMC Report from Charlie Shafer. Will be attending drainage symposium will have a lot of keynote speakers about the drainage industry. LICA is welcome to have an exhibit booth (for a fee). A motion by Bob Clark was made to exhibit for \$800, and also if it is allowed ADMC to split/share the booth and cost.

COMMITTEE MINUTES (Continued)

Water Table Management (Continued)

2nd by John Downey. Discussion: Bob Clark and Charlie Shafer agreed to take the lead on organizing exhibit. Motion passed.

Kent Rodelius gave a report of a few of the activities he has been involved with, especially in the Red River Valley Steve Gerten talked about Ohio LICA's involvement in Farm Science Review, London OH 3rd Week of September. Approx. 42 acres of subsurface drainage. Another field day will be featuring some septic installation practices as well as line inlet. Hoytville Aug 15.

Nebraska field day July 28th. Will feature some terrace work and tiling.

Michigan LICA field day Aug 22 & 23. Day 1 information on how Lime and Gypsum helps the soil health. Drainage demonstrations for the contractors and employees.

John Downey mentioned a Modern Ag Aug 22nd field day in Atchison Kansas focusing on terrace building with GPS. Members are urged to visit LICA at ConExpo. Using the LICA portal to sign up for ConExpo will help LICA, as well potentially money saving offers. Mike Cook will be running for LICA National VP, and is looking for a volunteer to chair the Water table Management committee.

Chris Johnson moved to adjourn 2nd by Keith Samuelson. Motion passed. Meeting adjourned 9:30 AM.

Motion by Tom Beyers for an approval of the committee reports, seconded by Mont Gilbert. Passed.

OLD BUSINESS

Steve Anderson reviewed the importance of the goals in the strategic plan. He went through each goal and how LICA is working towards them. Steve also reiterated how every member can help reach the goals on a state and national level.

ADJOURNMENT

Motion by Nordis Estrem to adjourn, seconded by Chris Wagner. Meeting adjourned.

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