

The LICA News

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The Land Improvement Contractors of America

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2013 State Chapter Winter Conventions

As 2012 is rapidly coming to a close LICA members can start planning to attend their 2013 State Chapter Conventions. There are a variety of events in every state and plenty of information that is important to contractors.

The Ohio LICA Convention, January 7-9, at the Embassy Suites in Dublin (Columbus) will focus on current topics such as: tile drainage effects on water quality, wetland regulation and safe dig legislation. In addition, Jerry Biuso, CEO of LICA, will discuss membership development and Joe Giovinazzo, President of Petrocon, will cover the Petrocon Benefit Program. After the Annual Awards Banquet, Chief Meteorologist, Jym Ganahl, NBC4 WCMH-TV, will provide an entertaining look at changing weather patterns. Above all, there will be plenty of socializing and "comparing notes"; because in Ohio, contractors always seem to learn the most from other contractors!

The 2013 AGC/SDLICA State Convention is scheduled for January 7-9, in Deadwood at the Lodge at Deadwood. The committee has been active in planning the event which is shaping up to be very educational and fun! The theme has been chosen "Learning from the Past, Innovating for the Future" and will include diverse topics in the areas of Workforce Development, Human Resources, Safety Management, and Succession Planning. SDLICA President, Larry Gossard is excited to announce that there will be a LICA presentation by Purple Wave. They are the largest no reserve internet auction firm in the country, and he was given the opportunity to see them during the NLICA summer meeting. Monday night will feature a tour of the Days of '76 Museum followed by a roaring 20's costume party and Tuesday evening will feature a comedian duo!

At the Ramada Inn in Syracuse, New York LICA has a lot planned for their Convention, January 8-10th. Seminars will include: Safety in the Workplace, Health Care Reform, and Transitioning your Business by Tompkins Insurance Agency. Donald Lake of PE and Associates will put on Erosion and Sediment Control Certification and training and EmRiver Streamflow System. The ladies program includes crafting a mini album and a scarf project. There will also be a western "hoedown" along with an Associate Appreciation and Awards Reception.

Illinois LICA is returning to the President Abraham Lincoln Hotel in Springfield for this convention, January 10-12th, so we already know about the excellent food and service our guests will receive once they arrive. The agenda for this year's event includes a trade show all day Thursday and again Friday morning; the live auction is set for Thursday evening during the "Tailgating" theme reception. Educational sessions covering topics from Employment Law to the new sales tax regulations will be held throughout the three day event. Friday evening's entertainment is another Murder Mystery Dinner set at the Ridgeway High School class reunion and Saturday's tour is set for the Surveying Museum. The Awards banquet and President's Hospitality reception on Saturday evening will conclude the convention, which should be lots of fun again this year.



Illinois LICA Exhibit Hall

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**The Land Improvement
Contractors of America**



THE LICA NEWS is the official publication of the Land Improvement Contractors Association, dedicated to the professional conservation of soil and water. LICA was founded in 1951 and is today comprised of twenty-four chapters across the continental United States

Publisher
Eileen Levy

Contributing Writers
Jerry Biuso
Allison Hack

Photo Credits
Crosswinds Golf Club
JCB
Mighty Eighth Air Force Museum
Old Savannah Tours
Pirates' House
Vics on the River

THE LICA NEWS welcomes letters, subject to editing for accuracy and brevity. THE LICA NEWS also welcomes articles relevant to the land improvement industry. Include your name and daytime phone number for verification purposes.

Deadlines are the twenty-first of the month preceding issue date. All unsolicited material must be accompanied by a self-addressed, stamped envelope.

3080 Ogden Ave.; Suite 300
Lisle, IL 60532

PHONE: (630) 548-1984
FAX: (630) 548-9189
EMAIL: NLICA@aol.com

Website:
www.LICANational.org



President's Message

LICA Members,

I sense an excitement about the 2013 National LICA Convention in Savannah, Georgia. Everyone is looking forward to visiting this charming, historic, town of the south.

The plans are set and it looks like the tours have a little something for everyone. There are many members who will be excited to see some wildlife on the dolphin watching tour. I know that the JCB tour will be a popular event that week. The entire day will be filled with demonstrations and members will even get to try the equipment themselves! For those who would like to know more about Savannah there's a trolley tour which will take them all over the city. The LICA Contractor will host the 2nd Annual LICA Golf Outing on Thursday. Saturday afternoon it's off to Fun Zone Amusements for go karting and mini-golf!

Make your plans now to join us in Savannah! It will be a wonderful convention that no one will want to miss.

Merlin Welch

Merlin Welch
National LICA President

Proposed By-Law Change

To be voted on at the 2013 LICA Winter Convention in Savannah, GA

Region Re-Alignment

SECTION 3. LICA Regions

Each LICA Region shall be comprised of the State Chapters listed below:

A. Region I: DelMarVa, (Delaware, Maryland and portion of Virginia), New England, (Maine, New Hampshire, Massachusetts, Connecticut, Rhode Island), New Jersey, New York, Pennsylvania, Vermont and West Virginia.

Change to: Connecticut, Maine, Massachusetts, New Jersey, New Hampshire, New York, Pennsylvania, Rhode Island, Vermont

B. Region II: Georgia, Florida, North Carolina, South Carolina and Virginia.

Change to: Delaware, Maryland, North Carolina, South Carolina, Virginia, West Virginia

E. Region V: Alabama, Arkansas, Louisiana, Mississippi and Tennessee.

Change to: Alabama, Arkansas, Florida, Georgia, Louisiana, Mississippi, Tennessee

Requested by region 1 and region 2 Vice Presidents. The re-alignment to enhance projected growth. Motion by Bill Doubet, second Wayne Litwiller to present the by-law change to the board.

Iowa LICA will be holding the 54th LICA Annual Meeting and Convention January 13-15th at the Airport Holiday Inn in Des Moines, Iowa. The conference starts with committee meetings. That afternoon over 60 LICA associate booth displays open in the ballroom. That is just the beginning of over 2 days of non-stop education, entertainment, and fellowship. Sunday evening the associate hospitality rooms open with plenty of food. There will be live entertainment with the "Dueling Pianos". From Monday morning to Tuesday afternoon there will be over 40 hours of educational seminars. Monday night there will be the Iowa LICA Auction. The convention is capped off on Tuesday evening with the President's Award Banquet.

At the Nebraska LICA Convention contractors will view 154 cars at the Classic Car Museum in Kearney while the women will enjoy a tour of the historic Frank House. This year's events will be held at the Holiday Inn Convention Center in Kearney, January 15-17th. Informational sessions at the 54th convention include: an update from One Call; the latest trends in construction technology; ways members can protect and preserve their company assets; pipeline safety; an update on the SWPPP Program; Global Harmonization training from the safety council; and NRCS sessions on tile outlets and terrace computer programs. A separate program is designed for the ladies and they are treated to a very special lunch hosted by one of the associates. The awards night and annual auction will be held Wednesday evening and promises fun for all!

Indiana LICA State Winter Convention, January 24th and 25th, is in Indianapolis at the Marriott East. This year's convention is sure to be both informational as well as entertaining. Just a few of the speakers already lined up include Dale Arnold, Director of Energy, Utility, and Local Government Policy. John from BJ Hy-

draulics will also be speaking on hydraulic pump maintenance. This year's entertainment is Sean Emery. Sean is an in-demand juggling comedian that is sure to keep everyone entertained. We look forward to seeing you there!

The KLICA convention format has changed for 2013. It has moved it to a Sunday and Monday, January 27 and 28 format this year. There will be an associate event on Sunday evening with the auction, exhibits, food and networking. Seminars, meetings, entertainment and the awards banquet will be on Monday.



Missouri LICA CPR Training Session

"Change" is the theme for the Missouri LICA Winter Convention which will be held at the Sheraton-Crown Center in Kansas City, January 31st - February 2nd. While we all know change can be difficult, the results can be amazing. With that in mind, our contractors will learn about what the future holds for fuels and oils, MoDOT regulations, the state cost-share program, investments, solar energy, GPS, sub-surface drainage and irrigation, their own business plan, and LICA itself. There will also have an aquaerobics class and a "How to Make Your Own" class for the ladies, as well as a trip to LegoLand for the kids, courtesy of the Ladies Auxiliary. Come build the future with Missouri LICA!

Remember to support your State Chapter and get involved! The Conventions are fun and informative for the entire family. If you have any questions contact your state's Executive Director.

News & Notes

ANNOUNCING A NEW LICA NATIONAL BENEFIT!



LICA is announcing a new and improved LICA Store! We are partnering with Club Colors to give our members a variety of options for purchasing LICA gear. As we move forward it is

extremely pivotal to promote the LICA brand. This new venture gives National LICA, State Chapters and even individual companies the resources to spread the LICA name!



Aside from jackets, shirts and other apparel members now can buy ANSI/OSHA approved safety apparel, stationary, keychains, hats and so much more than in the past! In addition to variety there is the option of purchasing brand names such as: Nike, Adidas, Hanes, and Carhartt, just to name a few.

On top of the endless assortment and amazing brand choices, there are LICA national benefits as well.

- Minimum 15% OFF catalog pricing
- Volume discounts on bulk orders
- Free kitting available
- Creative ideas for your events
- Free graphic support



Visit the website today: www.clubcolors.com/LICA
Email: LICA@clubcolors.com
Phone: 800-249-2582 x621



LIKE A BACKHOE AND A GRADER GOOD PARTNERS ARE STRONGER TOGETHER.

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2013 National LICA Winter Convention

February 5-10th

Marriott Savannah Riverfront
Savannah, Georgia

*The 62nd Annual National LICA Winter Convention
will be held in historic Savannah, Georgia on the riverfront;
with John Deere, CNA and Caterpillar
as our Convention Sponsors.*

Savannah, Georgia or “hostess city of the south” has quite a history! It was founded in 1733 and was America’s first “planned city” because it was organized into grids. It’s no surprise that the cotton gin was created here, considering cotton was “king” in Savannah for many years. When most think of Savannah the beautiful architecture comes to mind. Due largely in part to the Savannah Historic Foundation there were a multitude of old buildings saved and restored since the 1950’s. Now Savannah’s Historic District is designated a National Historic Landmark and is one of the largest historic landmarks in the country.

Lucky for LICA members who will be within walking distance of these amazing landmarks! The 2013 National Winter Convention will be an unforgettable trip for everyone. Members will stay at the Marriott Savannah Riverfront which is blocks from the Historic District and within minutes of dining and shopping!

Aside from the many attractions members will see on their own, LICA has wonderful tours planned as well. Tybee Island will be the first stop for members to see dolphins. JCB will be hosting LICA for a tour of their plant and other activities. The LICA Contractor will be hosting the second annual LICA Golf Outing. From a rich history, beautiful buildings, and of course heavy equipment, there is something for everyone in Savannah!

Optional Tours

Tuesday, February 5 Dolphin Watching



Travel out to Savannah’s scenic Tybee Island for a special treat! Experience dolphins in their natural habitat. These good-natured animals are quite a spectacle and sometimes come up to the boat!

Wednesday, February 6 JCB Tour & The Mighty Eighth Museum

LICA members will get to experience all things JCB. You’ll get a factory tour and be able to see the production process of the JCB skid steer and the HMEE. Then JCB’s skilled demonstrators will show the power and versatility of the JCB equipment range. Then you will be able to get behind the wheel of any of our demonstration fleet machines.

After JCB it’s off to the Mighty Eighth Air Force Museum for an evening of incredible food and great history! This museum honors those who helped defeat Nazi aggression by serving in or supporting the greatest air armada the world had ever seen—the 8th Air Force.



Old Savannah Tour



Discover Savannah from the comfort of a trolley! This tour will take you through the historic district, riverfront plaza and river street. The best part is that this is an On/Off Tour! You are able to hop off at any one of the stops and then come back on later!

Thursday, February 7 LICA Annual Golf Outing



Attention all golfers! It’s time for the 2nd Annual LICA Golf Outing. This year will be at the beautiful Crosswinds Golf Club in Savannah. Sign-up today, there’s a limited number of slots available!

Saturday, February 8 Go Karts

LICA members start your engines! It’s time once again for racing. Join your fellow racers at Fun Zone Amusements for tons of fun! The price includes unlimited go karts and mini-golf.

Convention Events & Sponsors

Convention Sponsors



Event Sponsors

Petrocon

Associates' Night Sponsors

Club Colors
Prins Insurance
Trimble

Associates' Night - Thursday, February 7



Associates' Night is the official opening of the LICA National Convention. Many national associates exhibit their products and services while networking with LICA members. The theme of the night is Mardi Gras. Everyone is encouraged to wear festive attire to join in the celebration!

This year we will have a unique shoe box float parade among state chapters, individuals and/or companies. All are able to enter a shoe box display in a parade. Prizes will be given out for the top three floats. The float must be a shoe box size (about 6"x12") and unlimited height. It should have wheels and clearly display the participant (state chapter, company name etc.) All are invited to participate!



Partial list of exhibitors:

AGPS	John Deere
Agri Drain	LICA Contractor Magazine
Caterpillar	LICA Dental Program
CNA	Mystic Motorsports
Club Colors	Petrocon
CLC Hotel Program	Prins Insurance
Hearing Care Program	RWF Bron
JCB	Trimble

Educational Seminars- Thursday, February 7

Thursday morning is set aside for educational seminars that vary from reviewing national benefits to instructional safety topics and state-of-the-art equipment or services. These informal seminars are a great source of information and members look forward to attending.



Corey Rimmer & Jason Oswald, CNA NCCI Announces Change in the Experience Rating Formula: What This Means to Your Company's Workers Compensation Insurance

The National Council on Compensation Insurance (NCCI) recently announced its plan to make a change in the experience rating formula. The primary-excess split point will be increased over a three-year transition period, which could increase losses used in the formula and negatively influence your Experience Modification Rating. The first stage of the transition will take effect with each state's approved rate and loss cost filing on or after January 1, 2013. Preparing for the shift will be especially important for companies that are required to maintain a certain mod in order to bid on jobs or contracts.

Riley Skeen, AGPS Ever Present, Ever Changing Drainage Issues

Riley Skeen, Sales Manager for AGPS, Inc. will make a presentation on water management issues, some that are old and ever-present, as well as some of the new and seemingly never-ending issues. A road map of how to do your own research and due diligence, as well as utilizing the many resources and new software tools that are readily available, will be outlined. At the conclusion of his presentation, Mr. Skeen will lead a panel discussion on Drainage Issues that presently or cyclically confront the contract drainage industry.

Committee Meetings- Friday, February 8

All day Friday is for LICA business with committee and regional meetings. The members meet to discuss issues and to help guide national policy. Recommendations that come out of committee are then voted on at the board meeting on Saturday. Such recommendations may be from the convention committee as to the site of future conventions or from the legislative committee on legislation affecting the industry like the Farm Bill.

2013 National LICA Winter Convention

Savannah, Georgia • February 5-10

Tentative Agenda

Tuesday, February 5

1:00 pm - 4:30 pm Dolphin Watching
 5:00 pm Executive Committee

Wednesday, February 6

9:30 am - 7:30 pm JCB & Mighty Eighth
 Air Force Museum
 9:00 am - 4:30 pm Old Savannah Tour

Thursday, February 7

8:00 am - 8:30 am LICA Benefits
 Educational Seminars
 8:40 am - 9:30 am CNA
 9:40 am - 10:30 am Seminar (TBA)
 10:40 am - 11:30 am AGPS
 11:30 am Golf Outing
 2:00 pm - 5:00 pm Executive Directors
 7:00 pm - 10:00 pm Associates' Night

Friday, February 8

7:00 am - 7:30 am Devotions
 7:30 am - 8 :00 am Committee Chairs
 8:00 am **Petrocon Breakfast**
 Committee Meetings
 9:15 am - 10:15 am Education/Tech
 Devotions
 Legislative
 Water Table Mgmt.

Friday, February 8 (continued)

10:30 am - 11:30 am By- Laws
 Conservation, Exc.
 Ladies
 Certification
 11:45 am - 12:45 pm Convention
 Long-Term/
 Past Pres.
 On-Site Waste
 Safety/Insurance
 1:00 pm Lunch
 Special Guest:
 Albert Einstein
 "Success & Happiness"
 2:15 pm - 3:15 pm Associates
 Awards
 Membership
 Policy
 Region Meetings
 3:15 pm - 4:15 pm 3:15 pm - 4:15 pm
 4:15 pm - 5:15 pm Budget

Saturday, February 9

7:00 am - 7:30 am Devotions
 7:30 am Breakfast
 9:00 am - 10:15 am Board Meeting
 10:30 am - 11:45 am Delegates Meeting
 12:00 pm **John Deere Lunch**
 2:00 pm - 5:00 pm Go - Karts
 6:00 pm **CNA Reception**
 7:00 pm **Caterpillar Awards
 Dinner**



Friday's Luncheon Speaker "Success & Happiness" Bob Goss, "Albert Einstein"

You're not going to believe this, but the Key Note Speaker at Friday's lunch is the world famous scientist and professor, Albert Einstein. We realize many of you think he's in the big laboratory in the sky, but we did some digging and convinced Professor Einstein to come and give some insights in "SUCCESS and HAPPINESS".

Caterpillar Awards Dinner Entertainment Greg Claassen Ventriloquist & Comedian

Greg Claassen has been an active performer since 1980. Greg was a national winner in the "Bob Hope Search for the Top" talent competition. He has performed more than 3,000 shows in over 40 states. Greg will delight LICA members with his talent and humor!





2nd Annual LICA Golf Outing

Sponsored by the LICA Contractor Magazine
All profits will be donated to the LICA Scholarship Fund

Thursday, February 7th
12:30 pm Shotgun start

Crosswinds Golf Club

232 James B. Blackburn Drive; Savannah, GA 31408
(912) 966-1909

Registration Fee: \$75

(includes green fees, carts, starter kit, lunch & transportation)

Rental clubs will be available at the pro shop for \$20.00

Box lunches will be provided in your golf carts with refreshments

Hole Sponsorships available for \$125

Call John Weatherhead at 678-427-9512

Event Details

Events will be held on the course during the outing, longest putt, longest drive, shortest drive, closest to the pin, "beat Jerry Biuso" special event, and hole-in-one contest for \$10,000. In addition all other par 3's will have major hole-in-one events.

You will be playing a scramble format. This format requires all players to tee off, and then you determine which was the best drive, and move all other golf balls to that spot. From this position, you will hit again and chose the best shot, and continue this process until the ball is holed.

Only one score will be recorded on the official score-card. All male golfers will be playing from the white tees and all lady golfers will play from the red tees. Ladies must hit from the white tees on all par 3's.

We will award prizes for the top three teams. All ties will be played back on the card starting with the lowest handicap hole until a winner is determined.

Winners will be announced and prizes will be distributed at Associates Night following the golf outing.



Hole #2

Visitors to Savannah always remark of the oaks that have withstood centuries of local history. This hole is surrounded by the shade from these majestic oaks.



Hole #6

Named for the local construction equipment manufacturer, JCB. This hole is the first of two back Par 5's.

A Taste of Savannah

Local Area Restaurants

LICA members are in for a real treat! Savannah has so many unique restaurants within minutes of the Marriott. Whether you are in the mood for a quick drink at Abe's on Lincoln or classic comfort food at The Lady & Sons; there is a place for you.

The Pirates House

20 East Broad St. • 912-233-5757

Since the 1700's this famous restaurant has been serving visitors of Savannah. There's a little something for every taste in a pirate-themed atmosphere!



The Pirates' House

Abe's on Lincoln

17 Lincoln St. • 912-349-0525

Welcome to Abe's, an old-fashioned tavern with plenty of character! Stop in for a cold beverage while visiting Savannah.

One Eyed Lizzy's

417 East River St. • 912-341-8897

This southwest themed restaurant is a great place to stop for a casual dining experience. Try their amazing margaritas or one of their seafood dishes.

Boar's Head Grill & Tavern

One North Lincoln St. • 912-651-9660

As Savannah's first restaurant on River Street, it offers casual, riverfront dining in a unique restored cotton warehouse built in the 1800's. Come try the finest USDA aged steaks, chops, live Maine lobster, and local seafood.

Paula Deen's The Lady & Sons

102 West Congress St. • 912-233-2600

The Food Network's Paula Deen and her sons invite you to their restaurant just a few miles from the Marriott. Classic southern cuisine from fried chicken to grits is available here!

B. Matthew's

325 E. Bay St. • 912-233-1319

This casual bistro offers a full breakfast menu. For lunch and dinner you can try dishes like Pan-Seared Salmon, Bouillabaisse or Braised Lamb Shank.

Huey's

115 East River St. • 912-234-7385

Huey's is a little taste of New Orleans in Savannah! There are amazing cajun and creole dishes as well as some southern classics.

Vics on the River

26 E. Bay St. • 912-721-1000

Vics is located in an old cotton warehouse with breathtaking views of the river. Here you can try a variety of southern dishes.



Vics on the River

2013 National LICA Winter Convention

Marriott Savannah Riverfront • Savannah, Georgia

February 5-10, 2013

Registration cost includes: Associates' Night, Petrocon Breakfast, Friday Lunch, Saturday Breakfast, John Deere Lunch, CNA Reception & Caterpillar Dinner.

Company _____
City _____ State _____
Phone _____
Email _____

Names of Attendees (for Badges)

Name _____
Name _____
Name _____
Name _____

Early Bird Registration

Postmarked before January 11, 2013

Members, Spouses, Associates \$275
Number Attending _____ Total \$ _____
Youth: 13 Years & under (Under 3 Free) \$225
Number Attending _____ Total \$ _____

Registration

Postmarked after January 11, 2013

Members, Spouses, Associates \$295
Number Attending _____ Total \$ _____
Youth: 13 Years & under (Under 3 Free) \$250
Number Attending _____ Total \$ _____

Optional Tours

Tues. February 5

Dolphin Watching No. Attending _____
Cost \$40 per person Total \$ _____

Weds. February 6

JCB/Mighty Eighth Museum No. Attending _____
Cost \$65 per person Total \$ _____

Old Savannah Tour No. Attending _____
Cost \$25 per person Total \$ _____

Thurs. February 7

Golf Outing No. Attending _____
Cost \$75 per person Total \$ _____

Sat. February 9

Go Karts No. Attending _____
Cost \$35 per person Total \$ _____

Tour Total \$ _____

Convention total \$ _____
(tours plus convention registration)

Enclosed is my check for \$ _____

or charge my credit card

Credit Card MC Visa

Cardholder _____

Card # _____ Exp. _____

Return this form with payment to:

LICA Winter Convention
3080 Ogden Ave. Suite 300, Lisle, IL 60532

Hotel Information:

Marriott Savannah Riverfront
100 General McIntosh Blvd. Savannah, GA 31401

\$129.00/night (plus taxes)

Call: 912-233-7722

Group Name: LICA Winter Convention

Reserve by January 15, 2013

Registration Policy: Only individuals registered and wearing badges may attend Winter Convention events. All must register to attend conventions, programs or functions. No registration will be processed without payment. Registration fee deadlines will be strictly enforced.

Refund Policy: For cancellations received prior to January 25, 2013 a \$30.00 charge will be deducted from the original amount paid. No registration payment will be refunded after January 25, 2013 unless there has been an emergency.

Land Improvement Contractors of America

3080 Ogden Ave. Suite 300

Lisle, IL 60532

*LICA Ladies Diamond
Necklace Raffle*

1/4 carat diamond on white gold
valued at \$925.00



**Tickets 1 for \$5.00 or
3 for \$10.00**

Contact Dee Liddle:
rldle@butler-bremer.com
or your Executive Director

**Winner announced at the
2013 National LICA Winter Convention in Savannah, GA.
Thursday, February 7th at Associates' Night**