

The LICA News

Volume 25 No. 4

The Land Improvement Contractors of America

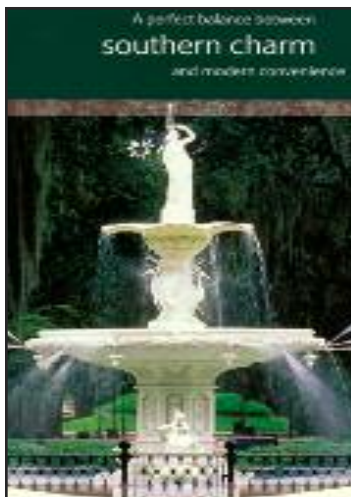
July/August 2012



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2013 Winter Convention
Savannah, Georgia
February 5-9



Marriott
Savannah Riverfront

2012 National LICA Summer Meeting

The Summer Meeting in Manhattan was a busy one! Kansas LICA pulled out all the stops and put on an amazing week! The week began with several tours including Cat Works, Case, and Landoll for those who enjoy "iron." The other tours tried the local flavor with the Oz Museum & Winery, Flint Hills Discovery Center and a visit to Kansas State University.



Members demonstrating state-of-the-art Case & New Holland Equipment

Thursday morning LICA members attended educational seminars by Trimble, Purple Wave and CNA. That evening Associate's night boasted 20 booths with a variety of products and services on display. During drinks and hors d'oeuvres LICA members spent time socializing with each other and the Associates.

The next day the committee meetings were packed full of members exchanging ideas. Many committees made recommendations for the 2014 CONEXPO Earth-Moving Seminars. Ohio LICA gave a preview of the Summer Meeting for 2013 in Cleveland.



Don Landoll conducting the plant tour

**The Land Improvement
Contractors of America**



THE LICA NEWS is the official publication of the Land Improvement Contractors Association, dedicated to the professional conservation of soil and water. LICA was founded in 1951 and is today comprised of twenty-four chapters across the continental United States

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THE LICA NEWS welcomes letters, subject to editing for accuracy and brevity. THE LICA NEWS also welcomes articles relevant to the land improvement industry. Include your name and daytime phone number for verification purposes.

Deadlines are the twenty-first of the month preceding issue date. All unsolicited material must be accompanied by a self-addressed, stamped envelope.

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President's Message

LICA Members,

Another Summer Meeting come and gone! This one seemed to go by so fast because of the variety of things for us to do. All the tours were incredible and educational. A big thank you to Penny Hughs and Kansas LICA for the time and effort spent to make this event so special. As always, thank you to our Associates for their contributions!

As the summer comes to a close it's time to look forward to fall and all the cooler weather brings. All across the country State Chapters are working hard to recruit new members. I urge you to join their efforts and spread the word about LICA and its benefits.

Merlin Welch

Merlin Welch
National LICA President

~

"Summer Meeting" from page 1

The by-law committee made a recommendation to re-align regions, which will be voted on in Savannah at the February 2013 meeting. That evening Purple Wave went all out when hosting LICA at their facility. There was plenty of fun, food and dancing well into the night! It was a perfect evening for all members.

At the board meeting the next day the committee minutes were read as well as the 2012/2013 Budget was presented and approved.

The afternoon was free, giving the members time to spend in downtown Manhattan, which was a short walk from the hotel. The last night of the week LICA members were treated to a night of old fashioned fun. At Munson Farms everyone got to enjoy horse drawn carriage rides and a delicious barbeque. The 2012 Summer Meeting was entertaining for everyone!



LICA Members at Munson Farms

Land Improvement Contractors of America
Board of Directors Meeting
Manhattan, Kansas • July 14, 2012

CALL TO ORDER

Meeting was called to order by Chairman Steve Gerten at 9:20 am at the Hilton Garden Inn in Manhattan, Kansas.

CREDENTIALS REPORT

Brad McArdle called roll and declared a quorum present. A complete roll call is listed below.

California absent

Carolinas Brian Cody (proxy)

DelMarVa absent

Illinois

Pres. David Kennedy (proxy)

Indiana

Pres. Chris Smidler

Iowa

Pres. Gene Blazek (proxy)

Kansas

Pres. David Orear (proxy)

Michigan absent

Minnesota

Pres. Kevin Bakken (proxy)

Missouri

Pres. Larry LaFollette

Executive Committee

Chairman Steve Gerten

President Merlin Welch

Vice Pres. Steve Miller

Region 1 David Rule

Region 2 Absent

Region 3 Bob Clark

Region 4 Steve Anderson

Region 6 Brad McArdle

Region 8 Absent

Montana absent

Nebraska

Pres. Jim Wemhoff

New Jersey

Pres. Chris Wagner

New York

Pres. David Rule (proxy)

Ohio

Pres. Terry McConnell

Pennsylvania

Pres. Fred Hays (proxy)

South Dakota

Pres. Larry Gossard

Virginia absent

Wisconsin absent

Past Presidents

Dean Neiswinger

Bruce Barnhart

Dirk Riniker

Associates

Kent Rodelius

Ladies

Fran Miller

APPROVAL OF AGENDA

Motion by Bruce Barnhart to approve an open agenda, seconded by Steve Dick. Motion passed.

APPROVAL OF PREVIOUS MINUTES

Motion by David Rule, seconded by Chris Wagner to approve the previous minutes of February 11, 2012 as printed in The LICA News. Motion passed.

REPORTS

Chairman of the Board- Steve Gerten

Steve has been staying in contact with Jerry and getting updates on the National activities. He has also stayed informed of the legislative issues with John Peterson, especially the Farm Bill.

President- Merlin Welch

Merlin has focused on membership. He traveled with Jerry to South Dakota and Montana on a successful membership drive. He keeps in contact with Jerry weekly over the phone.

Treasurer- Bob Clark

Before you is the income statement and balance sheet for the nine months ending June 30, 2012. We have \$310,000 in the bank, of which \$200,000 is in a certificate of deposit. Bob went over the Income statement and balance sheet. Motion to accept the treasures report Dirk Riniker, second Richard Cottrell. Motion passed.

The Budget for 2012/2013 is also included for your review. It is the same budget as last year with the addition of \$10,000 of dues income and the addition of \$5,000 in travel expenses and \$5,000 in public relations expenses. This reflects the commitment to continue state chapter membership drives.

Bob Clark made the motion to pass the 2012/2013 budget as presented, second, David Rule. Motion passed.

Executive Committee- Brad McArdle

The Executive Committee met on Tuesday evening, July 10th. The officers all gave their reports about activities in their regions. The treasurer reviewed the statements and the new budget. Jerry gave a report on his travels. Discussed re-aligning region 1, 2, and 5. John Peterson highlighted activities in Washington that are of interest to our members. Discussed adding the position of a Fiscal Agent.

Chief Executive Officer- Gerald Biuso

The LICA Contractor

After completing the summer issue featuring a contractor from South Dakota, for the first time, I moved on to the fall issue. Predicated on the increased advertising sales we will add 8 pages to this issue. The only other time we need to increase the publication is the CONEXPO Issues. The magazine

“Board Meeting” > 4

Board Meeting (from page 3)

REPORTS (Continued)

Chief Executive Officer- Jerry Biuso (Continued)

continues to be a great asset in membership drives. Completed the National 2012-2013 Directory, which is a four-month project. With the increased membership and additional advertising we added 8 pages.

National Associates

CNA and Jason Oswald are committed to working with me in Region 1 & 2. I received a call from John Tatum of CNA congratulating LICA on our successful membership efforts. CNA has offered Risk Control educational seminars at all our National Conventions, Board Meetings and CONEXPO.

CASE- After a very difficult beginning, losing all our contacts, we are now very solid and will visit Racine in early September.

CAT- I met with National Caterpillar in New Jersey in early June. They continue to be very supportive of LICA and our future growth.

JCB- After losing our contact person, who was sent back to England, I had to start over and we are now solid again with the new management. The Winter 2013 meeting is set.

Petrocon continues to be the most valuable benefit National LICA has. Joe Giovinazzo has assisted in educating the members and joining me on membership drives around the country.

John Deere continues to support LICA via sponsorship, advertising and with local dealer support. I will visit Moline in the fall.

Prins Insurance has worked closely with me to assure they are in compliance with national guidelines and developing members in their states. They are a great asset.

Rubble Master- I met with them and they have rejoined LICA and will ask all their dealers in the US to join as well. They have a strong dealer in New England who is a contractor and that is their business model. I spoke with him and will meet on July 18th. Another Dealer/Contractor Iron Hustler has been an ILLICA member for 3 years.

CONEXPO 2014

I have had one meeting thus far and the second is scheduled for July 31-Aug. 1 in Chicago. I have secured the booth, it is at the entrance to North Hall. It should be the best location we have ever had. I will ask the National Committees for their input on the Earth Moving Track Seminars.

Trade Shows

We have a full schedule of trade shows scheduled in the next year and Steve Mill has volunteered to work the shows. (See the schedule)

- September 27-28 Washington, DC Build EXPO
Walter E. Washington Convention Center, Hall D
- October 17-18 Chicago Build Expo
McCormick Place Convention Center, Hall D1, Chicago, IL
- October 24-25 When Recycling Expo, NY LICA, Monroe County Fairgrounds, Henrietta, NY

REPORTS (Continued)

Chief Executive Officer- Jerry Biuso (Continued)

- Nov. 6-8 Missouri LICA Damage Prevention Trade Show, Columbia, MO
2013
- Jan. 29-31 AG Connect Trade Show, Kansas City, MO
- March 6-7 New York LICA Hard hat Trade Show, Syracuse NY
- March 19-21 World of Asphalt, San Antonio
- Oct. 1-3 ICUEE, Louisville, KY
2014
- March 4-8 CONEXPO 2014, Las Vegas, NV

Summer Meeting 2012

All final arrangements were made with a lot of assistance from Penny Hughes. Case has been great to deal and are very supportive of LICA. Penny arranged the pre-tours and they promise to be fun and educational.

Winter Convention 2013

Eileen and I completed a site inspection of three hotels in Savannah and a visit to JCB. The Marriott was by far the best facility in Savannah for our needs. The committee in San Diego approved \$129.00 room rate for Savannah.

The rack rate for the Marriott was \$229.00 per night, their first proposal was \$169.00 per night, \$12.95 per day Internet, a cost for our hospitality suite and \$18.00 a day parking. After a long negotiation we have agreed on \$129 room rate, no charge for the use of the internet, no charge for the use of a hospitality suite and only \$9.00 a day parking. We signed the contract!

JCB planned agenda: Theater presentation, Factory Tour, Lunch, Demonstration Time and Dancing Diggers.

With so many things to do in Savannah planning tours has been very successful. We want to be sure to leave "on your own time" for the attendees to enjoy the city.

Winter Convention 2014

I have begun negotiations with the Rivera Hotel in Las Vegas the site of our last convention in Las Vegas, NV, which is just before CONEXPO 2014.

Membership Card

In a discussion with Steve Miller, he thought a LICA membership card issue annually to all paid members be beneficial to the membership. I am looking into the cost and possibility of such a card. The card is not costly but distribution may be.

National LICA Handbook

All new LICA members receive a member handbook. This handbook needs to be updated and revised to include benefits and forms, etc. That project will begin in the fall. I am looking for input from the national committees.

National Region Realignment

Region I VP David Rule and Region II VP Chris Johnson have requested for me to look at the possibility to of realigning their regions so they can be more effective moving forward. Below is my evaluation.

Board Meeting (from page 4)

REPORTS (Continued)

Chief Executive Officer- Jerry Biuso (Continued)

Connecticut LICA- I am exploring the possibility of a Members at Large per the request of Region I VP David Rule. We are planning to visit the state in July. Spoke with the Steve Polanski former President of New England LICA, he is willing to develop the Connecticut Chapter with our assistance. David and Region 1 have \$6,000 given to National LICA when New England LICA folded. Utilizing that money David would like to move east into Connecticut and Massachusetts, which are booth closer to him than Delmarva.

Delmarva LICA & Maryland LICA – Delmarva is down to 9 members, one less needed for a chapter. I spoke with Chris Johnson Region II VP and David Rule Region I VP they are both in agreement. Chris would assume Delmarva into Region 2 and help develop Maryland as a member at large state. Both states are close to him and well with in driving distance. Joe Giovinazzo from Petrocon has active customers in Maryland and offered to assist in the development of that state.

Membership

Since the launch of the National Membership Drive and the prizes we have recruited 209 new members. I received a call from John Tatum of CNA congratulating LICA our successful membership efforts. Many chapters have had successful membership drives and have adopted this as an on going project and the results overwhelming! I will resume traveling to the states to assist in their drives right after the summer meeting. The use of a membership packet has proved to be very successful in providing prospects a good general knowledge of LICA and our many benefits.

Florida LICA

At the request of CNA we attempted to resurrect. With the assistance Region II VP Chris Johnson and Joe Giovinazzo of Petrocon, an insurance agent and CNA we pushed hard to try to reestablish LICA in Florida. With the poor state of their economy it was best to revisit Florida at later date.

South Dakota LICA

A week-long membership drive in South Dakota, March 19-24, 2012 did very well. They were down to 34 paid members and we recruited 12 new members with a potential of 4 more. The average age is 41 and they came from four corners of the state. There is a renewed spark in SDLICA.

Nebraska

I have received a request from Norma Lashley to assist in a membership drive in western Nebraska. With a great deal of direction from Norman we recruited 10 new members with the average age under 40. We have schedule a week-long membership drive in early august.

Montana

I attended Dozer days in Montana with Merlin, this is an LICA annual event. This event can grow to be a very successful annual membership drive. I designed a promotional handout for next year. We were well received but their Executive Director passed away shortly after the event.

MOTIONS

Motion by Dean Neiswinger, second Steve Anderson to present the Region changes to the delegates at the winter convention. Motion passed.

SECTION 3 LICA Regions

Each LICA Region shall be comprised of the State Chapters listed below:

A. Region I: DelMarVa, (Delaware, Maryland and portion of Virginia), New England, (Maine, New Hampshire, Massachusetts, Connecticut, Rhode Island), New Jersey, New York, Pennsylvania, Vermont and West Virginia.

Change to: Connecticut, Maine, Massachusetts, New Jersey, New Hampshire, New York, Pennsylvania, Rhode Island, Vermont

B. Region II: Georgia, Florida, North Carolina, South Carolina and Virginia.

Change to: Delaware, Maryland, North Carolina, South Carolina, Virginia, West Virginia

E. Region V: Alabama, Arkansas, Louisiana, Mississippi and Tennessee.

Change to: Alabama, Arkansas, Florida, Georgia, Louisiana, Mississippi, Tennessee

Motion to adopt the draft to a formal position paper supporting USDA's adoption of innovative technologies which will improve conservation planning. by Dirk Riniker, second Bruce Barnhart and carried. (Refer to Long-Term Planning Minutes)

Motion by Steve Anderson to adopt the following resolution, second Mark Morreim, motion carried.

Be it resolved, that the Land Improvement Contractors of America, an organization whose members in every state, have paved the way for our country's growth and expansion, strongly support the language in MR7560.0375, the Minnesota Rule dealing with sewer laterals and Farm Tap Marking, LICA strongly encourages the Minnesota office of Pipeline Safety to adopt that language. LICA commends MNOPS for having the foresight to suggest this very appropriate language.

COMMITTEE REPORTS

Associate Advisory Committee- July 12, 2012

The meeting was called to order by Chair Kent Rodelius Those in attendance were: Xenya Mucha, Bruce Mosier, Dave Van Essen, Patrick Kane, Michael Braun, Stan Buman, Jason Bleach, Joe Giovinazzo, Phil Algren, and Norm Rozendaal.

The associates are pleased with the arrangements in Manhattan. The attendance seems to be good and the facility is excellent. We are excited about the winter meeting in Savannah Georgia starting on February 5th 2013. The associates as always offer our services and resources for classes and seminars. Call on us when we can help or be of assistance.

Board Meeting (from page 5)

COMMITTEE REPORTS (Continued)

Associates Advisory (Continued)

One area that we would like to see improved is the communication on events and sponsorships. We would ask that email be used to contact both our companies and the individuals that attend the shows. This way we can be better prepared to participate and sponsor events. Two reminders would be excellent and of great help. Also silent auctions should be stressed and reminders would be helpful. Any efforts to get us more information on events would be greatly appreciated.

Jerry Biuso stopped at our meeting to thank us for our support and efforts on behalf of National LICA. He was very appreciative of the support and help with conventions and meetings both on the state and national level. One area he asked for continued support was in recruiting new members. Jerry would appreciate our help when he is traveling to areas to recruit new members if we would get him names of potential members and businesses. He was excited to report to us regarding the growth of LICA when many like organizations are dwindling.

Current officers run through 2014 – Kent Rodelius –Chair and Charlie Schafer - Vice Chair

Once again it was great to be with all of you at the summer meeting in Manhattan Kansas. Thank you for your continued support of the National Associates. We appreciate it. The renewal of friendships and relationships is an integral part of what makes LICA work. The associates look forward to serving you throughout the year. As always count on us to support the organization. Kent Rodelius – Associate Chair.

Awards Committee-July 13, 2012

The awards committee in San Diego re-named the Mrs. Contractor Wife of the Year to LICA Lady of the Year. The forms have been simplified to one page. They encourage all nominations.

Budget Committee- July 13, 2012

The meeting was called to order by Bob Clark at 4:00pm Those in attendance were: Merlin Welch, CA; David Rule, NY; Brad McArdle, NE; Steve Anderson, IL; Bruce Barnhart, IA; Stan Seevers, IL; Steve Dick, KS; Todd Fink, SD; Ronda Fink, SD; Steve Miller, IA

Motion by David Rule for an open agenda, second Brad McArdle. Motion to approve previous minutes Brad McArdle, second David Rule Motion passed.

Water Table Management requested \$3,000 for ADMC for the 2013 year. Motion by David Rule, second Brad McArdle to approve. Motion passed.

Review the 2012/2013 Budget. Motion by David Rule, second Steve Anderson to present the budget for board approval. Motion passed. Discussed expenses.

Motion by Steve Anderson, second Brad McArdle to adjourn at 4:20pm

COMMITTEE REPORTS (Continued)

By-Law Committee- July 13, 2012

The meeting was called to order by Harry Hauschild, NE at 10:05am. Those in attendance were: Bill Doubet, IL; Wayne Litwiller, IL; Steve Anderson, IL; Jerry Biuso, National LICA.

Region Re-Alignment

SECTION 3. LICA Regions

Each LICA Region shall be comprised of the State Chapters listed below:

A. Region I: DelMarVa, (Delaware, Maryland and portion of Virginia), New England, (Maine, New Hampshire, Massachusetts, Connecticut, Rhode Island), New Jersey, New York, Pennsylvania, Vermont and West Virginia.

Change to: Connecticut, Maine, Massachusetts, New Jersey, New Hampshire, New York, Pennsylvania, Rhode Island, Vermont

B. Region II: Georgia, Florida, North Carolina, South Carolina and Virginia.

Change to: Delaware, Maryland, North Carolina, South Carolina, Virginia, West Virginia

E. Region V: Alabama, Arkansas, Louisiana, Mississippi and Tennessee.

Change to: Alabama, Arkansas, Florida, Georgia, Louisiana, Mississippi, Tennessee

Requested by region 1 and region 2 vice presidents. The re-alignment to enhance projected growth. Motion by Bill Doubet, Second Wayne Litwiller to present the by-law change to the Board.

Motion to adjourn Bill Doubet, second Wayne Litwiller at 10:46am.

Certification Committee- July 13, 2012

The meeting was called to order by Dean Neiswinger at 10:00am Those in attendance were: Stanley Seevers, IL; Don Loken, MN; John Peterson, Steve Miller, IA; Kent Henderson, KS.

Old Business: Updating MOU to NRCS about TSP is ongoing.

Meeting adjourned at 11:00am

Conservation, Excavating & Earthmoving Committee July 13, 2012

The meeting was called to order by Jon Seevers at 10:00am Those in attendance were: Norman Rozendaal, IA; David Orear, KS; Randy Liddle, IA; Mark Morreim, MN; Steve Robertson, NC; David Rule, NY; Kenneth Porter, NE; Rick Vlach, NE; Dave Bose, KS; Worthin Grattan, IA; Brad McArdle, NE; Terry McConnell, OH; Jeff Schell, KS; Larry LaFollette, MO; Jim Wemhoff, NE; Chris Wagner, NJ; Steve Dick, KS; Stan Buman, IA; Xenya Mucha, IL; Richard Cottrell, PA; Bruce Barnhart, IA; Bob Clark, IN; Chris Smidler, IN; Dirk Riniker, KS; Jim Pruss, NE; John Rothberg, NJ; Kent Rodelius, MN

Dave Bose moved to have an open agenda which was seconded

Board Meeting (from page 6)

COMMITTEE REPORTS (Continued)

Conservation, Excavating & Earthmoving (Continued)

by Norm Rozendaal and carried.

Minutes from the previous meeting were read by Jon Seevers. Dave Bose moved to accept the minutes as read and Worthin Grattan seconded the motion, which carried.

Old Business: It was reported that Lightsquared is currently dead due to the company going bankrupt; however there is a chance it could regroup. Stan Buman of Agren gave a short explanation of the process required to obtain LIDAR data for use with the Agren software product. Norm Rozendaal stated that LICA contractors should encourage the use of this product by their state agencies and Bruce Barnhart agreed that it was a means to help current agency staff more efficient in their work.

Jim Pruss of Nebraska mentioned a problem they are actively following regarding a large NRCS project consisting of 5 jobs that had been awarded to a contracting company that later abandoned the work. This same company has once again come in as low bid on another project which includes some of the work originally abandoned so NE LICA has been and continues to be in contact with NRCS to monitor the outcome of the bid letting. John Peterson is helping guide this process.

New Business: Suggestions for 2014 Con-Expo topics were requested and the following topics were discussed and recommended.

1. Mass Excavation update (from session originally presented in 2008)

2. Owner & Operating Costs

3. Storm Water Pollution Prevention Planning (SWPPP)

Discussions were also held regarding JULIE or One-Call locates not including information on the depth of located utilities and on wetland determination issues in multiple states. There is talk of tying crop insurance payments to compliance with program regulations on farmable wetlands.

Norm Rozendaal moved to adjourn the meeting which was seconded by Dave Bose and carried. Meeting adjourned at 10:50 am.

Convention Committee- July 13, 2012

Chairman Steve Miller, IA called the meeting to order at 12:32pm Those in attendance were: Bob Clark, IN; Donna Clark, IN; Nordis Estrem, MN; David Rule, NY; Steve Miller, IA; Patti McArdle, NE; Marilyn Robertson, NC; Maretta Grattan, IA; Evelyn Cottrell, P; Chris Wagner, NJ; John Rothberg, NJ; Paul Demuth, OH; Roger Greenawalt, OH; Terri Greenawalt, OH; Amy Gerten, OH; Ronda Fink, SD; Todd Fink, SD; Don Steiner, OH; Terry McConnell, OH; Larry LaFollette, MO; Mark Morreim, MN; Miriam Seevers, IL; Veronica Seevers, IL; Corentha Rozendall, IA; Pat McConnell, OH; Linda Rule, NY; and Maura Dibble, NY.

Open agenda motion by Nordis Estrem, MN, seconded by David Rule, NY. Carried

Jerry Biuso talked about the February convention in Savannah, GA. He has booked the Marriot at \$129/night. JCB Tour. Thursday night will be a Mardi Gras theme.

COMMITTEE REPORTS (Continued)

Convention (Continued)

Veronica Seevers read the minutes from the February 2012 meeting in San Diego.

Pat McConnell, OH gave a presentation for the Ohio meeting in July 2013

Roll call of the regions.

New Business:

2013 Winter meeting – Savannah, GA

2013 Summer meeting – Cleveland, Ohio – looking into the hotels

2014 Winter meeting – that will be in Las Vegas for the ConExpo. March 1 – 8th, 2014

A mob museum opened up in Downtown Las Vegas.

2014 Summer meeting – Shippensburg, PA. As a second choice – Indianapolis, IN, Niagara Falls, NY, Deadwood, SD

A presentation will be presented by all the interested states at the Savannah and a decision will be made.

2015 Winter meeting – suggestions are Houston, Corpus Christi, New Orleans, Biloxi, Baton Rouge. All the committee members took a city to investigate. Bob Clark – Houston, Patti McArdle – Biloxi, Nordis Estrem – Baton Rouge, David Rule – Corpus Christi, Marilyn Robertson – New Orleans.

Nordis Estrem, MN made the motion to adjourn at 1:07 pm, seconded by Marilyn Robertson, NC. Carried.

Devotions Committee- July 13, 2012

The meeting was called to order by Evelyn Cottrell at 9:00am. Those in attendance were: Norma Lashley, NE; Linda Rule, NY; Maretta Grattan, IA; Coretha Rozendaal, IA

Motion by Coretha Rozendaal, second Maretta Grattan to approve open agenda.

Motion by Linda Rule, second Norma Lashley to approve previous minutes.

New Business: The devotion committee will secure people for invocations before meals and hand in the list to Eileen by opening breakfast.

Motion was made by Norma Lashley, second by Linda Rule to Eileen look into having our music put on an I-pod and if it can be done purchase I-pod with speakers. Evelyn Cottrell will ask her grandson about it also and report to Eileen. Motioned carried.

Suggestions: It was suggested to report news of members, such as deaths, births to national to put into newsletter so all members will be made aware. See if a speaker can be secured for devotions in Georgia.

Motion by Maretta Grattan, second Coretha Rozendaal to adjourn at 9:20am

Board Meeting (from page 7)

COMMITTEE REPORTS (Continued)

Education and Technology Committee- July 13, 2012

Called to order by Chairman, Merlin Welch, CA at 8:45 am
Those in attendance were: Merlin Welch, CA; John Rothberg, NJ; Steve Miller, IA; Jim Pruss, NE; John Rothberg, NJ; Maura Dibble, NY; Chris Smidler, IN; Larry LaFollette, MO; Kent Henderson, KS; Dee Liddle, IA; Stan Buman, IA; and Xenya Mucha, IL.

Merlin Welch, read the minutes from the San Diego, CA meeting in February, 2012. Jim Pruss, NE, made the motion to approve the minutes as read. Second by Maura Dibble, NY Carried.

Discussion on educational seminars at ConExpo. Jerry Biuso came in to talk with the attendees about ConExpo and ideas for the New Member Handbook.

Some ideas for information for New Member Handbook:

- Who is LICA
- Who LICA is associated with ie; ConExpo. John Deere, CNA, Cat, etc.
- LICA History
- State & National Benefits
- Save money with LICA & learn and be certified by LICA.
- Protecting yourself and your business. Mechanic's Lien's laws in each state. Federal OSHA requirements as per the number of employees.
- A page describing the safety manual and how to use it, where to get more forms or information online.
- An example for letters to collect money, soft then harsher. Letter and documentation, written warnings, for firing and dealing with employees.
- A way to get forms on the National website and through the State.
- Training seminars on contractor specific topics.
- A list of the National benefits on one page.
- The manual should have tabs for ease of looking for information.

Topics for earthmoving track:

- Technology
- Equipment Security
- Panel Discussion – Machine purchase, new vs used.
- Owning & Operating costs
- Working with State & Federal Legislators
- Future Federal Requirements on State projects, what steps can you take to rework your current fleet.

Xenya Mucha talked about some type of education geared toward younger kids, LICA coloring books, puzzles, explaining what LICA is all about and what a contractor does.

Meeting adjourned at 9:56am. Carried

Executive Director's Meeting- July 13, 2012

The meeting was called to order by Chairman, Patti McArdle at 2:10 pm. Those in attendance were: Patti McArdle, NE; Penny Hughes, KS; Marilyn Robertson, NC; Janet Burtle Doubet, IL; Maura Dibble, NY; Nordis Estrem, MN; Evelyn Cottrell, PA; Steve Miller, IA; Diane Curtis, WI; Mark Wilson, OH; John Peter

COMMITTEE REPORTS (Continued)

Executive Directors' (Continued)

son, LICA; Eileen Levy, LICA; and Jerry Biuso, CEO.

Janet Burtle Doubet, IL moved to have an open agenda, seconded by Mark Wilson, OH carried.

Patti McArdle read the minutes from the February 8, 2012 meeting in San Diego, Evelyn Cottrell, PA made the motion to approve the minutes as read, seconded by Steve Miller, IA

Eileen Levy talked to the group about the Safety Manuals. She asked about the check signing procedure as per each of the state's guidelines. The LICA online store is up and running and going fine. Tentative plans to meet at the National office on Monday, October 15th for a day long meeting.

Patti McArdle talked about the awards for example, one sheet of paper for the top state award. Contractor of the year nominations can be made by any member of any state. Name has been changed from "Mrs. Contractor" to LICA Lady of the Year. Patti will email everyone all the criteria for the awards. Discussion about the state's websites. We will discuss this further and on how to explain all of the new Benefits, at the meeting at the National in October.

Discussion on a policy manual, Eileen Levy thinks that every state should have one, and will send a sample to the ED's. Eileen will send all Executive Directors a CD with the Policy Book.

John Peterson, talked about the Kemp Award and that it is still available and talked about some of the issues that are ongoing. The Directors talked about what each state does for their conventions.

Jerry Biuso talked with the Executive Directors about the Realignment to Regions 1, 2 & 5. He also explained the number of potential members that are out there and need to be addressed. He stressed the membership drives and benefits. He also thanked the ED's for all that they do.

The next meeting will be held at the Winter convention in Savannah, GA

Evelyn Cottrell, PA made the motion to adjourn the meeting at 4:35, seconded by Penny Hughes, KS. Carried. Respectfully Submitted, Maura Dibble

Insurance and Safety Committee- July 13, 2012

Called to order at 12:30 by Don Loken Those in attendance were: Steve Anderson, IL; Don Loken, MN; Dave VanEssen, IA; Bruce Mosier, IA; Larry Gossard, SD; Stan Seevers, IL; Kenneth Porter, NE

Motion for an open agenda by Larry Gossard, seconded by Stan Seevers

Motion Steve Anderson, second Ken Porter to approve previous minutes

Board Meeting (from page 8)

COMMITTEE REPORTS (Continued)

Insurance & Safety (Continued)

Topics for conExpo

1. use or better use of safety manual
2. site specific job training
3. personal protection need and use training
4. company rights under inspection
5. trench safety

New Business: Discussion was held over location of utilities and its weaknesses.

Motion to adjourn Ken Porter, second Stan Seevers.

Ladies Committee – July 13, 2012

Meeting opened by Dee Liddle at 10:06 am

Those in attendance were: Dee Liddle, IA; Shelley Barnhart, IA; Fran Miller, IA; Coretha Rozendaal, IA; Norma Lashley, NE; Linda Rule, NY; Maretta Grattan, IA; Linda Pruss, NE, Celia (Sally) Smilder, IN; Darlene Porter, NE; Miriam Seevers, IL; Carole Wilson, KS, Marilyn Robertson, NC; Evelyn Cottrell, PA; Pat McConnell, OH; Patti McCardle, NE, Veronica Seevers, IL; Nordis Estrem, MN; Rhonda Neiswinger, IN; Maura Dibble, NY; and Faye Veach, NE.

Opening prayer was given by Shelley Barnhart, IA.

Secretary Report read by Fran Miller. Evelyn Cottrell motioned to approve, seconded by Norma Lashley. Motion approved by voice vote.

Treasurer's Report read by Fran Miller. Miriam Seevers motioned to approve, seconded by Coretha Rozendaal. Motion approved by voice vote.

Old Business:

Fran Miller told the ladies committee that the Board has given them the responsibility of determining the number and dollars of the scholarships to be awarded. This year we were told there is \$3,000 dollars available. Discussion was having three options: 3 - \$1000 dollars scholarships, 6 - \$500 dollar scholarships, and maybe 5 - \$750 dollar scholarships. Norma Lashley made the motion to approve 6 - \$500 dollar scholarships, seconded by Coretha Rosendaal. Motion passed by voice vote. Volunteers were asked for to be on the Scholarship nomination committee and have three nominees. The names have been given to Eileen. It was then brought up to see if the names and states could possibly be removed and the applicants given numbers or letters when doing the evaluations. Fran said she would talk with Eileen about this. Another suggestion was getting the applications via email in a pdf file.

New Business:

The ladies committee will be doing another jewelry raffle since the last one went so well. Dee has purchased the necklace and passed it around for the ladies to see. Raffle tickets were also distributed to those that wanted to take them. Raffle tickets are on sale for 1 - \$5 or 3 -\$10. Pat McConnell addressed the committee about the 2012 summer convention in Ohio and told of some of the tour options that they will have along with giving a

COMMITTEE REPORTS (Continued)

Ladies (Continued)

briefing about the Cleveland area and the many things to do there. Winter 2013 Savannah, GA meeting Linda Rule motioned to allocate up to \$1,000 for the ladies program and up to \$500 for the kids program. Norma Lashley seconded. Motion passed by voice vote.

Veronica Seevers motioned to adjourn the meeting, Maretta Grattan seconded, motion passed by voice vote. Meeting adjourned at 10:52am.

Legislative Committee– July 13, 2012

Chairman Dirk Riniker called the meeting to order at 8:45am. Motion for open agenda made by Richard Cottrell; seconded by Patty McArdele; carried.

Minutes of February 10, 2012 meeting were read and approved by a motion from Steve Anderson; seconded by Richard Cottrell; carried.

Old/New Business: A major portion of the meeting consisted of updates and further discussion among members of previously cited issues.

Farm Taps: Don Loken of Minnesota updated the group on farm taps and pipeline safety issues. He cited his recent experience offering testimony on this issue and shared resulting letters. John Peterson and Don will work together in support of the MNOPS LICA Resolution.

LightSquared: This company whose hopes to create an independent wireless network were causing interference with GPS navigation has filed for bankruptcy. However, Bruce Barnhart and John Peterson was warned by IA Sen. Grassley to keep an eye on things such as this which have a way of reappearing.

ABC News Item: ABC News recently featured a segment exposing that many current highway and bridge infrastructure projects that were meant to create jobs for American workers are actually being done by Chinese workers and Chinese government-owned construction firms. John Peterson and Jerry Biuso, on behalf of LICA, submitted a letter to Rep. John Mica, Chairman of the House Transportation and Infrastructure Committee expressing outrage at the situation. The original news segment can be viewed on the internet.

2012 Farm Bill: In a departure from the normal procedure, the Senate passed a farm bill prior to the House doing so. The Senate version called for \$26 billion in cuts, with \$6 billion being to conservation programs (Title). Although the cuts are severe, many saw it as a "best case" scenario. Yesterday, the House passed a similarly lengthy and severely amended bill which called for \$36 billion in cuts with \$6.1 billion of that coming in Title II programs. There is doubt the House bill will even actually get to the floor. Even if it does, both bills are likely to end up in conference committee. Among major issues of contention are cuts to food stamps. Actual completion and passage of a 2012 Farm Bill is beginning to look doubtful. The last farm bill was passed in 2007. Bruce Barnhart asked for information regarding a move to tie

"Board Meeting" > 10

Board Meeting (from page 9)

COMMITTEE REPORTS (Continued)

Legislative (Continued)

compliance to crop insurance; John Peterson noted that implications of 'creating a regulatory environment' would probably defeat any such move.

Highway Bill: On June 30th Congress passed a highway bill that reauthorized the nation's transportation funding program. However, John Peterson warned the group to be wary of how funds were allocated for this program. Rather than being supported by the gasoline tax as originally intended allocated funds from a number of other programs leaving those programs underfunded. Pipeline Safety: the USDOT Pipeline and Hazardous Materials Safety Administration issued a very limited time constraint for comment on a proposed measure, 77FR19800, regarding the right of the federal government to exercise authority in cases where state damage prevention laws were considered inadequate. In spite of the short timeline and with assistance of material from the AGCA provided by Brad Barringer, John Peterson submitted a letter outlining the LICA position on this.

Thompson Farm Issue: A Kansas case on the Gerald Thompson farm being cited as violating wetland provisions. However, the farmer has contacted LICA for advice on where to seek legal assistance. John Peterson has forwarded suggestions and indicated that LICA may be able to provide some assistance with an appeal.

Department of Labor Sought Hiring Quota: The US Dept. of Labor's Office of Federal Contract Compliance Programs is getting ready to issue an edict compelling government contractors to adopt a 7% hiring quota for disabled job applicants. The Associated General Contractors has pointed out to the OFCCP that such action is contraindicated in the case of many construction positions. LICA will join AGC in keeping an eye on this issue and reinforcing the real-world prohibitions against application of such a measure.

Child Farm-Labor Rules: The Department of Labor has announced it would drop its proposals related to support of a plan that would prevent children from doing work on farms owned by anyone other than their parent.

Illinois TMDL Involvement: Tom Beyers of Illinois LICA summarized recent activity with regard to making changes to existing state prevailing wage standards and to questions regarding Illinois contributing more than its fair share of pollution to the Mississippi River. It was pointed out that these and many other such issues are examples of where state and national LICA might do well to work with other organizations with common interest, many of which may be better equipped or funded with regard to the specific issues. AGC was cited as an example.

Animal Migration Corridors: John Peterson noted that a number of environmental groups are seeking measures to prevent any development in designated animal migration corridors. It was noted that this movement may simply be a new federal land-grabbing tool.

EPA Flyovers: It was noted that the EPA has been observed in several states using aircraft to conduct "fly over" inspections

COMMITTEE REPORTS (Continued)

Legislative (Continued)

looking for grazing violations, spying on farmers who have cattle in streams, etc. Questions are being asked about whether the agency even has authority to use such tactics.

"Sue & Settle" Tactic: It was noted that environmental and consumer advocacy groups have been using something identified as a "sue and settle" technique to circumvent proper rule-making procedures. As a result, regulations are being put in place without full consideration of such things as unintended consequences. In some cases, it has been put forth that even the agencies themselves are colluding in this tactic to get around time delays, etc. MSHA Update: With regard to the on-going problem of overzealous enforcement by MSHA and other regulatory agencies, it was noted that this might be an excellent place to exercise a policy of cooperation with other organizations who share common concern and interest such as AGC.

Bruce Barnhart was recognized and thanked by the group for his excellent work on his trip to Washington, D.C.

John Peterson repeated his standing offer to assist states with government regulation and legislative issues.

Don Loken proposed that the group offer suitable thanks to Brad Barringer for his on-going work in sharing information of common interest to AGC and LICA.

A motion for adjournment was made by Nordis Estrem at 10:45 a.m. The motion being seconded and carried, the meeting was adjourned

Long-Term Planning/Past Presidents Committee July 13, 2012

The meeting was called to order by Chairman Dirk Riniker at 12:30pm Those in attendance were: Harry Hauschild, NE; Bruce Barnhart, IA; Steve Gerten, OH; John Peterson, LICA.

John Peterson is still working on the MOU with the NRCS

Recommendation to approve the position paper supporting USDA adoption of innovative technologies.

Position paper supporting USDA's adoption of innovative technologies which will improve conservation planning.

Members of the Land Improvement Contractors of America who specialize in installing conservation practices on our nation's rural lands, have long realized that over time, the LICA partner doing the technical conservation planning, USDA's Natural Resources Conservation Service, has been hampered by personnel losses and declining conservation budgets. The speed with which producers can get a preliminary plan and cost estimate for a practice design has slowed to the point that often implementation decisions cannot be made in the same year, or even two years, after the plan was initially requested of NRCS.

NRCS has been encouraging development of new technical plan-

Board Meeting (from page 10)

COMMITTEE REPORTS (Continued)

Long-Term Planning/Past Presidents (Continued)

ning tools through the Conservation Innovation Grants Program. Additionally they have been deploying a mobile conservation planning tool that will use geospatial data, including light detection and ranging-derived topographic information, that should support landowner decision making and speed program delivery. This is being done under the Conservation Delivery Streamlining Initiative (CDSI). LICA supports NRCS in this effort and encourages NRCS to work with third-party vendors to develop "plug-in" technologies that can be directly integrated into the CDSI system.

In 2011, LICA members have seen examples of one such third-party vendor's development of such technology. They are planning tools developed by Agren, a small company in Carroll, IA. These computerized online tools coupled with LIDAR and intuitive GIS-based technology look to have the potential to help landowners quickly see how practices such as farm ponds, grassed waterways, wetlands, and other structural practices will fit on their land, and just as quickly get some idea of the likely costs involved. Those LICA members that have looked at Agren's planning tools are excited about the potential they hold. We have also learned that NRCS has piloted the use of these Agren tools in Iowa, and is conducting further pilot studies on them in Ohio and Louisiana. LICA is pleased with this development. And while we are pleased with this development we urge NRCS to adopt a sense of urgency and complete these trials as quickly as possible so that new tools are available to the people working in the field.

LICA supports Agren's development of these planning tools, and would encourage them and other vendors to continue working with USDA's NRCS under the CDSI to continue this new, innovative technical tool development. We see this as an activity that benefits all, the producer with quicker preliminary plans on which to make an implementation decision; NRCS, as they could help strengthen their core planning function at a time when planning technical assistance needs have increased and budgets and staff are decreasing; contractors, as construction decisions may not drag on from one year to the next; and the environment, as practices can be implemented in a more timely manner.

LICA wants to see preliminary practice plans and cost estimates available to producers much more quickly than is currently happening. Innovative new planning tools will help speed things up.

Motion to adjourn at 1:00pm. By Harry Hauschild, second Bruce Barnhart

Membership Committee- July 13, 2012

Chairman - Bruce Barnhart, IA, called the meeting to order at 1:48 pm. Those in attendance were: Bruce Barnhart, IA; Harry Hauschild, NE; Steve Miller, IA; Mark Morreim, MN; John Rothberg, NJ; Chris Wagner, NJ; Merlin Welch, CA; Steve Gerten, OH; Todd Fink, SD; Ronda Fink, SD; Jon Seevers, IL; Evelyn Cottrell, PA; Wayne Littweiller, IL; Bill Doubet, IL; Janet Burtle-Doubet, IL; Jeff Schell, KS; Don Loken, MN; Nordis Estrem, MN; Marietta Grattan, IA; David Rule, N., Linda Rule, NY; Bob Clark, IN; and Maura Dibble, NY.

John Rothberg made the motion for an open agenda, seconded

COMMITTEE REPORTS (Continued)

Membership (Continued)

by Todd Fink carried.

Bruce Barnhart read the minutes from the meeting in San Diego Todd Fink made the motion to approve the minutes, as read, Nordis Estrem, seconded, carried.

Jerry Biuso talked about the realignment of Regions 1, 2 & 5. He also showed the chart of prospects across the nation and about all the Membership Drives.

Bruce Barnhart asked everyone to keep the momentum up and also to speed it up.

Todd Fink made the motion to adjourn at 2:23 pm, seconded by Harry Hauschild. Carried.

On-Site Waste Committee- July 13, 2012

The meeting was called to order by Randy Liddle at 12:30pm Those in attendance were: Norm Rozendaal, IA; David Orear,KS; Steve Dick,KS; Wayne Litwiller,IL; Jon Seevers,IL; Steve Robertson, NC; Richard Cottrell, PA, Brad McArdle, NE; Rick Vlach, NE; Jeff Schell, KS; Dave Bose, KS

Motion by Steve Dick to approve an open agenda, second Rick Vlach

Motion to approve previous minutes Rick Vlach, second Norm Rozendaal.

David Orear talked about KS septic systems and livestock lagoons. Specifications, locations and diagrams were discussed. Questions followed

New Business

Norm Rozendaal talked about new product. Where existing perk tests are poor this product could be used instead of sand filter.

Motion to adjourn at 1:30pm by Jeff Schell, second Dave Bose.

Policy Committee- July 13, 2012

The meeting was called to order by Steve Anderson at 1:45pm Those in attendance were: Dean Neiswinger,IN; Steve Dick, KS The minutes for the Board of Directors meeting, Feb. 11, 2012 and Feb. 7, 2012 Executive Committee meeting. Motions passed affecting policy were noted for the Policy, Procedures and Guidelines Book.

Motion to adjourn at 2:00pm Dean Neiswinger, second Steve Dick

Water Table Management Committee- July 13, 2012

Chairman Bob Clark called the meeting to order on July 13, 2012 at 8:45 am. Those in attendance were: Brad McArdle, NE; Kent Rodelius, MN; Steve Gerten, OH; Worthin Grattan, IA; Norman Rozendaal, IA; Terry McConnell, OH; Janet Burtle-Doubet, IL; John Seevers, IL; Mark Morreim, MN; David Orear, KS; Randy

Board Meeting (from page 11)

COMMITTEE REPORTS (Continued)

Water Table Management (Continued)

Liddle, IA; Stan Seevers, IL; Bob Clark, IN; Rick Vlach, NE; Phil Algreen, IA

Kent Rodelius moved to have an open agenda which was seconded by Norm Rozendaal and carried.

Minutes from the previous meeting were read by Bob Clark and Stan Seevers moved to accept the minutes as read. Steve Gerten seconded the motion, which carried.

Old Business: A discussion began regarding the annual ADMC dues and it was suggested that the 2013 dues be approved at this meeting to avoid a delay in processing that payment. Worthin Grattan moved to authorize the 2013 ADMC membership dues of \$3000, which was seconded by Mark Morreim. Motion carried. The ADMC / NRCS Technical Service Provider (TSP) training schedule was discussed noting past training and an upcoming workshop set for August 27 – 28th in North Dakota. The issue regarding putting the TSP process for DWM into practice is still somewhat confusing was also discussed. The ADMC Conservation Innovation Grant (CIG) for saturated buffers and other alternatives to clean up drainage water were discussed as well. The grant provides funding for the installation and monitoring of a practice to determine its effectiveness and cost share values moving forward

New Business: Suggestions for 2014 Con-Expo topics were requested and the topic of Trimble-Farmworks GPS Map integration was mentioned.

Kent Rodelius thanked LICA for their support of ADMC and stated

COMMITTEE REPORTS (Continued)

Water Table Management (Continued)

it was very important for their continued success.

Worthin Grattan moved to adjourn the meeting which was seconded by Steve Gerten and carried. Meeting adjourned at 9:35 am.

APPROVAL OF MINUTES

Motion by Steve Anderson, second Dean Neiswinger to accept the committee minutes. Carried.

OLD BUSINESS

Strategic Plan - Steve read the updated goals.

NEW BUSINESS

Don Loken presented the following resolution.

Be it resolved, that the Land Improvement Contractors of America, an organization whose members in every state, have paved the way for our country's growth and expansion, strongly support the language in MR7560.0375, the Minnesota Rule dealing with sewer laterals and Farm Tap Marking, LICA strongly encourages the Minnesota office of Pipeline Safety to adopt that language. LICA commends MNOPS for having the foresight to suggest this very appropriate language.

Motion by Steve Anderson to adopt resolution, second Mark Morreim, motion carried.

ADJOURNEMENT

Motion to adjourn Brad McArdle, seconded by Jim Wemhoff at 10:05am. Meeting adjourned.

2012 National Summer Meeting Manhattan, Kansas



Petrocon Launches Rubber Track Program



National LICA associate announced a new benefit. Their pilot proved successful on saving their customers 10-30% on rubber track for a variety of equipment applications including Compact Track Loaders, Mini-Excavators, Multi-Terrain Loaders, Over-the-Tire-Tracks, and general construction track applications such as Scraper Tracks.

Their supplier network for tracks provides industry leading durability and reliability with a complete offering to serve your track requirements. Experts are available to help you get the most value out of your equipment through proper selection. Most tracks are available in standard duty and heavy-duty applications. You should have the width and equipment model upon contacting Petrocon. Tracks are shipped freight free in most cases to your location.

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To inquire about pricing and availability call 866-548-8750, ext. 110 or email info@petrocon.org

AGPS, Inc. to join National LICA Membership Drive

AGPS, Inc., a National LICA Associate, joined the ever growing national membership drive and announced a unique promotion. Available to all NEW customers that purchase from AGPS, Inc. receive a one year National LICA Membership! This special offer is valid from now through the end of 2013. To contact AGPS, Inc. for complete details and to locate a dealer, please call: 888-301-2477.

2012 Drought Wreaks Havoc On Midwest Farmers

By John Peterson

A new report released suggests that the nation's worst dry spell in at least a generation is deepening in America's breadbasket. Many Midwest farmers will harvest anywhere from nothing to 43 bushels of corn per acre on un-irrigated acreage, a far cry from the 120-140 bushels/acre many usually get. And on some irrigated acres farmers typically see 150-200 bushels/acre.

The USDA added 33 counties from eight drought-stricken states to its list of natural disaster areas, bringing that count to 1,821 counties in 36 states over the span of six weeks. That's more than half of all US counties, and the vast majority received the designation because of drought. Some ranchers have sold livestock because they have no grass for grazing, or money to buy feed, whose price has soared.

In the lower 48 states, there was a slight increase in the overall area experiencing at least some drought, from 61.77% to 63.2%.

LICA Ladies Diamond Necklace Raffle

Tickets 1 for \$5.00 or
3 for \$10.00

Contact Dee Liddle:
rlidle@butler-bremer.com



2012 National LICA Scholarship Recipients



Jessica Baer

Jessica, daughter of Marvin Baer, just graduated from Tremont High School in Tremont, Illinois. She plans on attending Illinois Central College for nursing then moving on to St. Francis College of Nursing.



Justin Rozendaal

Son of Tim Rozendaal and grandson of Norm Rozendaal, Justin lives in Otley, Iowa. He plans on studying business management at Kirkwood Community College.



Amber Sparenberg

Amber, of Fowler, Indiana, plans on studying agriculture economics at Purdue University. She is the daughter of Gene Sparenberg and has just graduated from Benton Central High School.

Melanie Behrends

Melanie lives in Danforth, Illinois and is the daughter of Dennis Behrends. She just graduated from Iroquois West High School. She plans on studying accounting and ag business.



Shelby Joyce

Shelby, daughter of Peter Joyce, graduated from East Hampton High School and resides in Montauk, New York. She plans on studying to become a marine biologist.

Austin Jueneman

Austin lives in Hanover, Kansas and is the son of Ron Jueneman. He has recently graduated from Hanover High School and plans on attending Kansas State University to study civil engineering.



Zakary Marten

Zakary, son of Brad Marten, just graduated from Onaga High School in Onaga, Kansas. He would like to study some aspect of agriculture while going to a four year university.

Madison Oswald

Madison, step daughter of John Fraase, lives in Springfield, Illinois. She recently graduated from Pleasant Plains High School. She plans on studying accountancy and business.



2012 - 2013 Budget

Income	Budget
Contractor Dues	220,000.00
Associate Dues	11,000.00
Affil & Subs	1,000.00
Member Services	3,000.00
Interest	1,000.00
Registration	57,500.00
Summer Meeting	22,500.00
Magazine	3,000.00
Total Income	319,000.00
Expenses	
Rent	22,700.00
Office Supplies	4,000.00
Postage	3,000.00
Professional Services	4,000.00
Print and Publications	2,000.00
Telephone	3,000.00
Bank Charges	300.00
Total	39,000.00
National Staff	125,000.00
Taxes	5,000.00
Travel	20,000.00
Total	150,000.00
Legislation	15,000.00
Scholarships	2,000.00
Public Relations	15,000.00
Safety and Member Serv-	5,000.00
Total	37,000.00
Shirts/Hats	
Executive Committee	20,000.00
Committees	6,000.00
Liability Insurance	2,000.00
Summer Meeting	15,000.00
Convention	50,000.00
Total	93,000.00
Total Expenses	319,000.00



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